



An Enterprise Software System
for Space and Time Efficiency



Forbes



zalando



sodexo



CBRE



Cobblestone



L'ORÉAL



Deloitte.

DEKOM
VISUAL SOLUTIONS

About Spaceti

We have demonstrated a **strong track record** of **growth** in our **client and business partner base**.



2016

Founded

Since its **establishment in 2016**, Spaceti has produced innovative enterprise software and IoT systems for commercial real estate.



50+

Team

50+ members of our team from **13 different nationalities**.



100+

Clients

100+ projects covering **more than 1 million m²** deployed in over **15 countries**.



ISO/IEC

Certificates

Spaceti holds and complies with **ISO/IEC 27001:2013 certification** for data protection & IT security.



Forbes

Awards

MIPIM Startup Competition winner 2019

Forbes US: Four Smart Building Startups To Look Out For

We Help Corporate Real Estate & Workplace Executives **Make Data-driven Decisions And Improve Employee Experience...**

You need a tool to transform your workplace to an **activity-based or flex-office?**

Have you observed highs and lows in your occupancy rates and believe **you need a refurbishment?**

Are you concerned that air quality in your office is affecting your **employees' health and productivity?**



Optimise Office Space

25%

Improvement in space utilization

Save Office Costs

15%

Reduction of office cost per workspace

People Productivity Savings

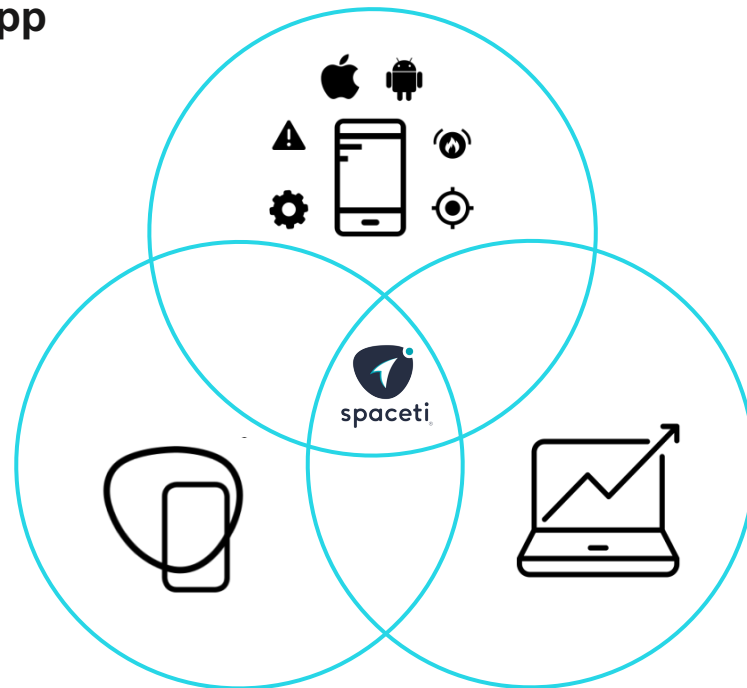
\$6,500

Per person per year on average

...By Providing A Turnkey Workplace Experience Management Solution

Powered by Unique **Technological Convergence** of Proprietary Software and Hardware with External Integrations

Boost Employee Experience with
Workplace App



Streamlined Data Collection
with **IoT Sensors Platform**

Optimized Operations
with **Workplace Analytics Software**



End-to-end solution



Easy implementation



Stand-alone SW & HW



Wireless connectivity



Global patents

Maximise Utility with Workplace Analytics

Implement an enterprise-grade BI tool for analysing and optimising workplaces using Spaceti's proprietary or third-party sensors.

Occupancy Analytics

- Analyse anonymised occupancy data about your workplace, meeting rooms, common spaces, and parking lots.
- Get a current overview of your building's occupancy or browse data from selected periods.

Environmental Analytics

- Collect detailed data about CO2, temperature, and humidity levels to create the most productive work environment.
- Use Spaceti's proprietary **wellbeing index**, align yourself with the latest wellbeing standards for buildings and workplaces. (WELL, FitWell certifications)

Export charts and reports for different periods into standard formats (csv, xls), or use APIs to transfer data to third-party data systems.




Benefits of Workplace Analytics



Improve Efficiency by Up to 25%

Improve space efficiency by up to 25% through better consolidation of your workplace, reducing your costs.



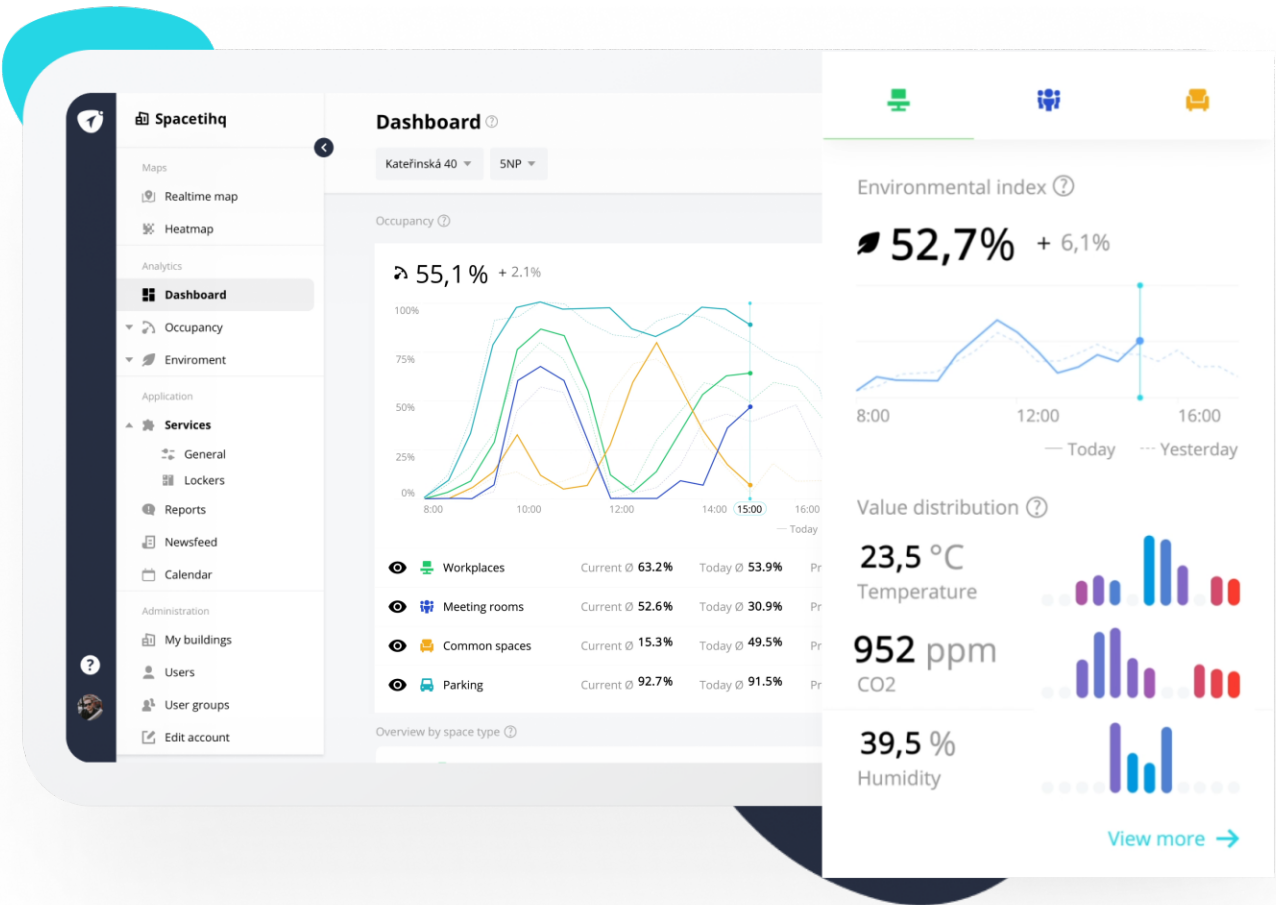
Better Conditions

Improve wellbeing and productivity of people in your building by leveraging data on air quality, humidity, and temperature.



Up to 300% ROI

Multiply your investment into Spaceti technologies in a very short time. Achieve an ROI of up to 300% in the first three months.



L'Oréal Deutschland GmbH's Workplace of the Future

L'Oréal Deutschland GmbH built a new campus in Düsseldorf and wanted to create the best workplace concept for the organisation and its employees.

About Project

- 10,000m² building with 1000 desks and 1-1 desk to employee ratio

Expectation

- **About project:** 10,000m² building with 1000 desks and 1-1 desk to employee ratio
- Make space utilization more effective and understand which departments need more space
- **Increase employee productivity** & create an activity-based workplace
- **Replace manual counting** with a precise digital tool

Why Spaceti

- An occupancy analytics tool for **data-driven decision making**
- A tool for **space-planning** decisions that is wireless and easy to install
- **The scalability** to add new functions in the future

Cooperation Results

- ✓ **15% more employees can be fit in the same amount of space**
- ✓ 20% of space now dedicated to silent areas, focus areas, and collaborative zones to improve employee happiness and productivity
- ✓ L'Oréal deemed the project a success and continues to scale the technology
- ✓ **300% ROI** on the project
- ✓ Create a customized **desk to employee ratio between 0.6 to 0.8** for each department using data analytics

Client Insights

*"We are able to offer our employees an improved workspace adopted to their individual and collective needs and ways of working, as well as flexibly and comfortably adjusting to organisational changes when needed. This increase in flexibility from creating a data-driven workplace concept has led to a **space efficiency increase of 15% and a ROI of several hundreds of percent.**"*



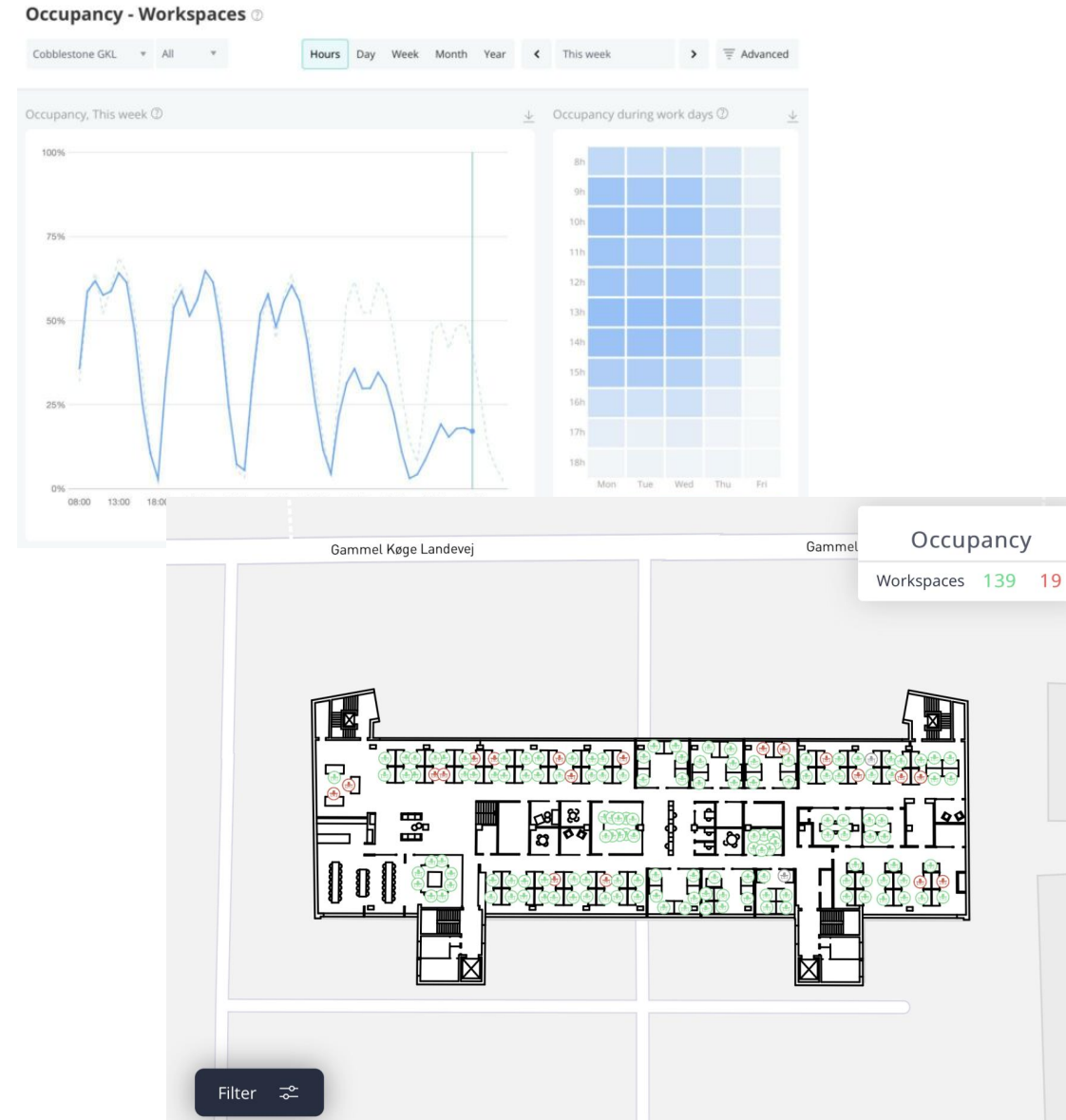
Martin Grønberg Myrøld
Project Manager
Campus Management



COVID-19 – Preventing spread of the novel virus with data-driven office management

Case Study: Cobblestone A/S in Denmark

- [Cobblestone A/S](#) is a large property manager in Denmark employing hundreds of employees, many of which can't work from home.
- Cobblestone A/S uses our Workplace Analytics Software and 300 Spaceti sensors to monitor office occupancy hour by hour.
- Employees are actively taking turns in performing tasks they cannot do from home. The system's real-time map provides them with an overview on how to effectively take turns being at work without being a threat to one another.
- **Data-driven management can help fight the coronavirus!**



A More Productive Day with the Workplace App

Improve the employee experience and workflow by giving them their workplace in the palm of their hand.

Meeting Management

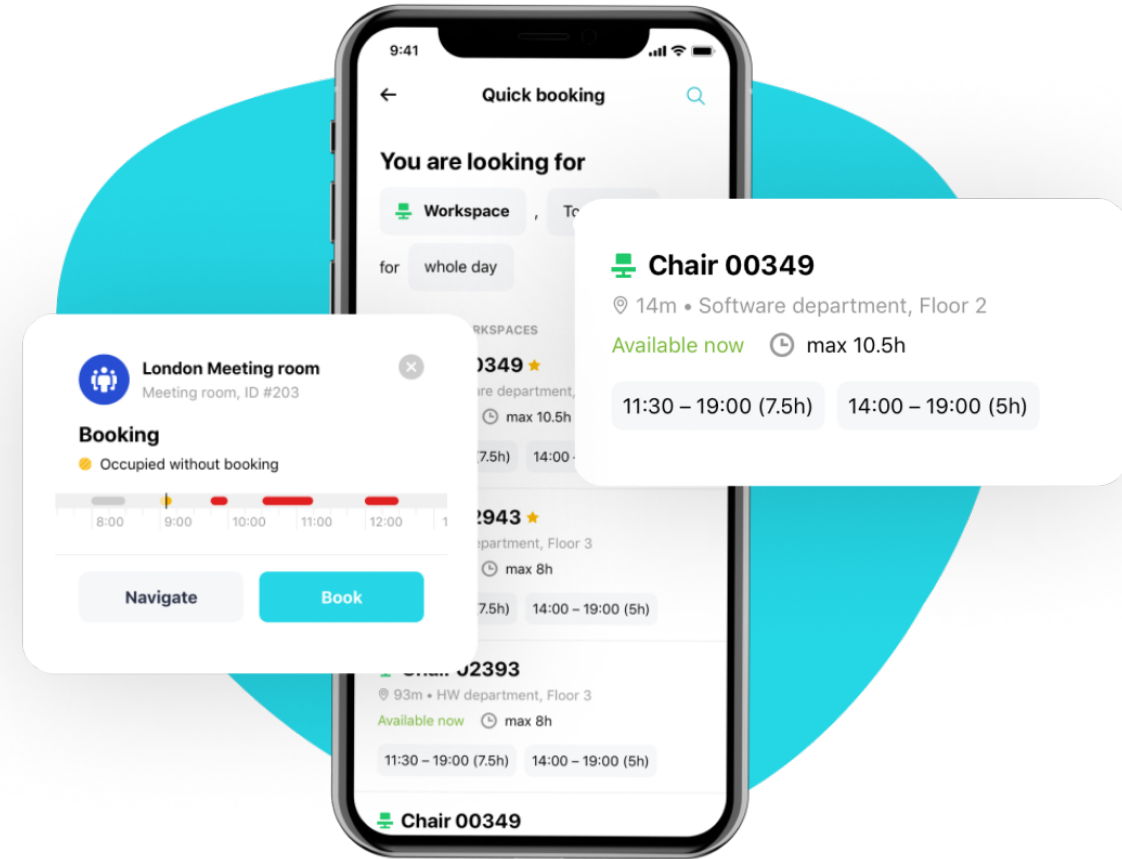
- **Book meeting rooms** via the mobile app or meeting room display integrated with Exchange 365 and other enterprise reservation systems.
- **Implement hot-desking** to utilise your workplace effectively.
- **Access booking management** through your personal calendar to see free and booked spaces.

Digital Map

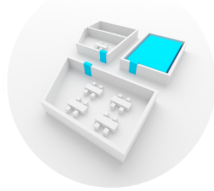
- **Digitise your office plan** and access useful information about points of interest.
- **See current data** about occupancy, temperature, humidity, and CO2 in order to find a pleasant place to work.

Indoor Navigation

- **Find everything you need:** co-workers or equipment, and navigate directly to points of interest.



Benefits of the Workplace App



Workplace Experience

Improve services at your workplace by providing digital maps. Help employees book suitable places to work.



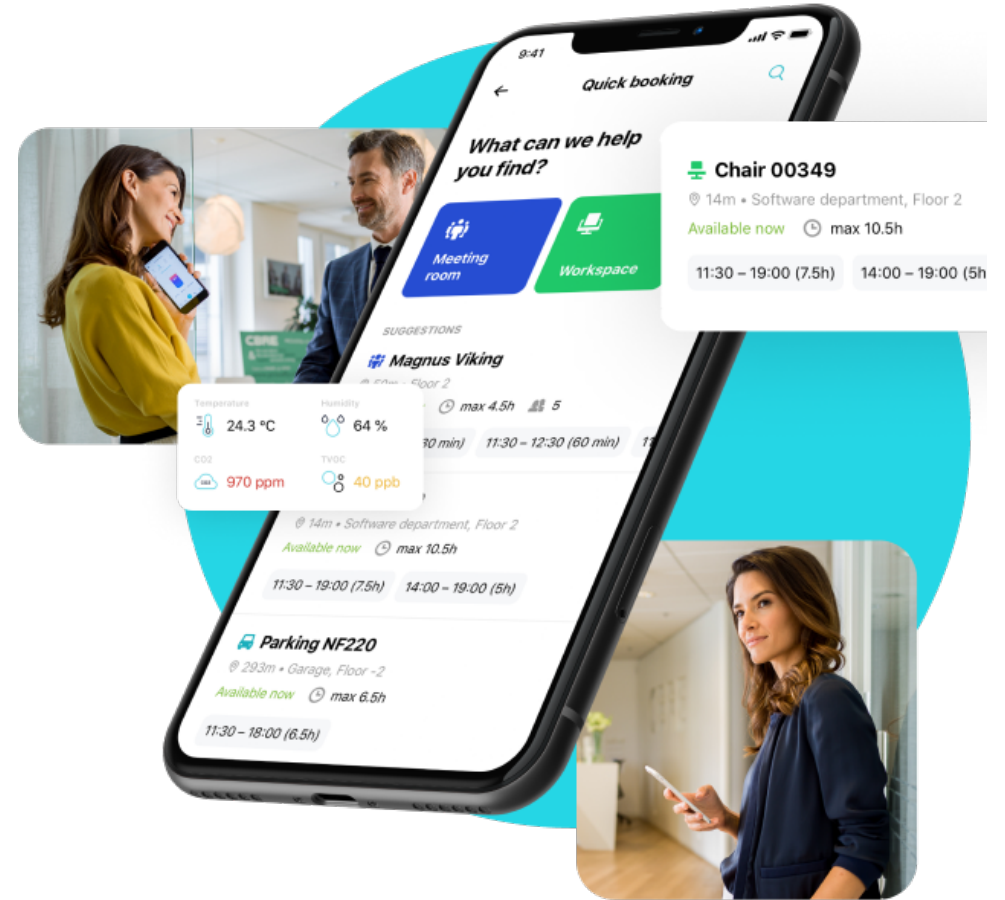
Productivity & Collaboration

Save people time navigating the building. Help them easily find equipment, free meeting rooms, parking, or common spaces via the app.



Comfort (Integrations only)

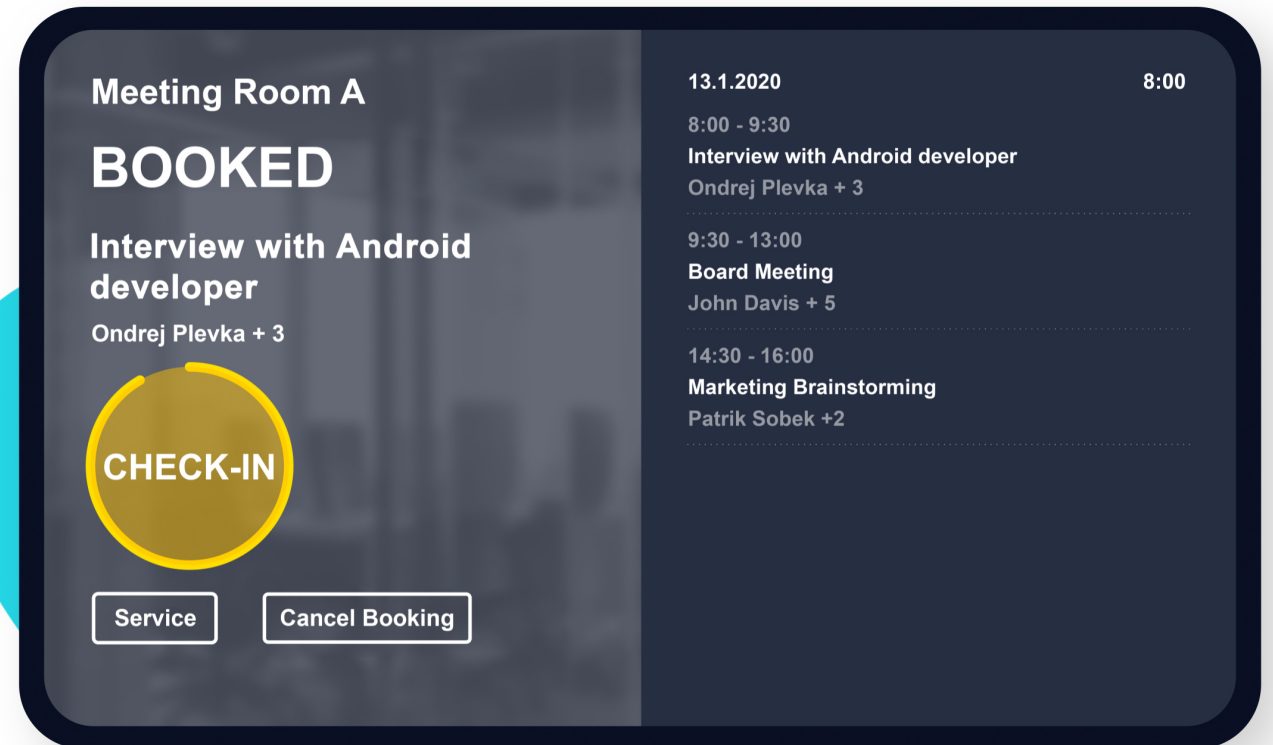
Empower people to control their space. Create a comfortable atmosphere by providing a tool to access the building or control lights and blinds.



Manage Your Meeting Rooms Better

Use our tablet-based app to provide simple booking services to all your staff.

- Book meeting rooms via the meeting room display
- Connect your **company calendar system** (Office 365)
- **Cancel ghost meetings** with a check-in system that allows you to remove reservations from the calendar if no one shows up
- See whether a meeting room is occupied thanks to colour-coded displays



Benefits of the Room Booking App



More Space

Prevent ghost reservations with a check-in system and enjoy more free slots thanks to the room booking app.



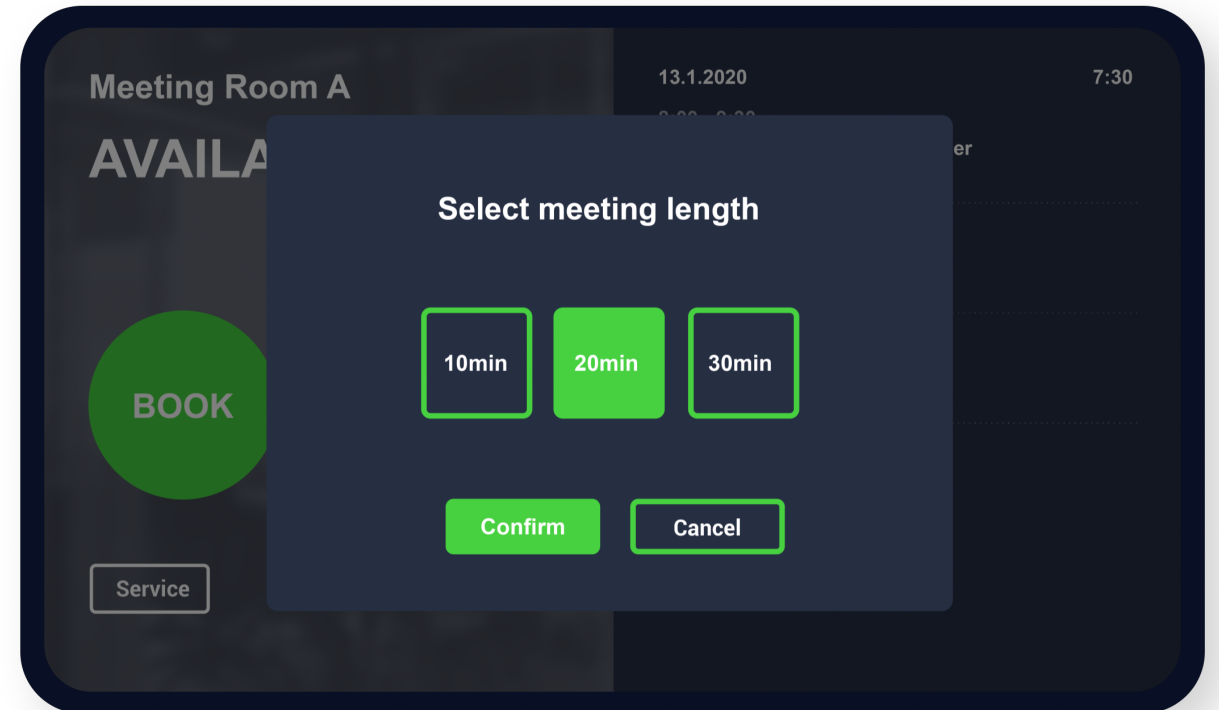
Everyday Efficiency

Save people time navigating the building. Help them easily find equipment, free meeting rooms, parking, or common spaces via the app.



Simple Use

The room booking app is easily installed and setup on your tablets. Installation takes minutes and the interface is intuitive and easy to use.



Client's Stories

Spaceti operates in **15 countries** and is expanding to global markets together with business partners. The system has been deployed on more than **1 million m²**.



KLP Eiendom approached Spaceti about improving its Oslo headquarters as part of a new initiative to use **data to improve the indoor experience** in its buildings.

The company is now collecting data about its meeting rooms with the help of Spaceti to **cut down on no-shows** and possibly **redesign the interior** of rooms.



As a service provider, Sodexo's goal is to understand occupancies, **make the building more agile and flexible, and adapt services to the people within the organisation.**

Sodexo decided to implement Spaceti's occupancy analytics in order to **start making smarter decisions on the basis of data collected.**



Thanks to a **fast-growing headcount**, MSD had constant parking problems that they solved using our sensors.

Building administrators now have a precise overview of data about **how the parking lot is used** while employees can be navigated to open spots.

Other Clients



Business Partners



Pilot & Showroom Package

Ideal for:

- Business Partner Showrooms
- Technology and Business Case Validation

Recommended Time Period

- 1-3 months

Your Challenges?

- Creating a Spaceti showroom to understand and offer the technology to your clients.
- Proving the added value of Spaceti for your workplaces and leadership team

What's Included?

Workplace Analytics

- ✓ Occupancy Analytics (workplace & parking)
- ✓ Environmental Analytics

Workplace App

- ✓ Tablet-based meeting room management

Additional Services

- ✓ The Spaceti Customer Success Team helps you to find key use-cases suitable for your workplace and clients.

Workplace App integrations

- ✓ Reservation & Room Booking Systems (e.g. Office 365)
- ✓ Access to Spaceti API for transferring data

Advanced Workplace Analysis

Ideal for:

- Facilities Management and Corporate Real Estate Executives
- Office and Campus Managers
- Employee Experience and IT Directors

Recommended Time Period

- We suggest 3-12 months

Your Challenges?

- You need a tool to transform your workplace to an activity-based or flex-office.
- Are you concerned that air quality in your office is affecting your employees' health and productivity?
- Have you observed highs and lows in your occupancy rates and believe you need a renovation?

What's Included?

Workplace Analytics

- ✓ Occupancy Analytics (workplace & parking)
- ✓ Environmental Analytics

Workplace Consulting

- ✓ Optional workplace transformation consulting services
- ✓ Optional data analytics consulting services

Additional Services

- ✓ The Spaceti Customer Success Team helps you with your workplace transformation.
- ### Workplace Consulting
- ✓ Optional workplace transformation consulting services
 - ✓ Optional data analytics consulting services
- ✓ **Access to Spaceti API for transferring data**

Enterprise Digital Workplace

Ideal for:

- Facilities Management and Corporate Real Estate Executives
- Office and Campus Managers
- Employee Experience and IT Directors

Recommended Time Period

- Custom time

Your Challenges?

- A need to make constant data-driven decisions on how to improve your workplace
- You have transformed or will be transforming to an activity-based workplace or flex-office
- You need a robust space analytics solution to perform change management
- You need a tool to improve the workplace experience for your employees

What's Included?

Workplace Analytics

- ✓ Occupancy Analytics (workplace & parking)
- ✓ Environmental Analytics

Workplace App

- ✓ Tablet-based meeting room management
- ✓ Digital maps
- ✓ Workplace indoor navigation

Workplace Consulting:

- ✓ Optional workplace transformation consulting services
- ✓ Optional data analytics consulting services

Additional Services

- ✓ The Spaceti Customer Success Team helps you with your workplace transformation

Workplace Consulting

- ✓ Optional workplace transformation consulting services
- ✓ Optional data analytics consulting services

Workplace App Integrations

- ✓ Reservation & room booking systems (e.g. Office 365)
- ✓ Supported building management systems
- ✓ Supported access management systems
- ✓ Supported smart locker systems

Access to Spaceti API for transferring data

Digitise Your Building with Spaceti

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