



Cloud Adoption and Change Management Services

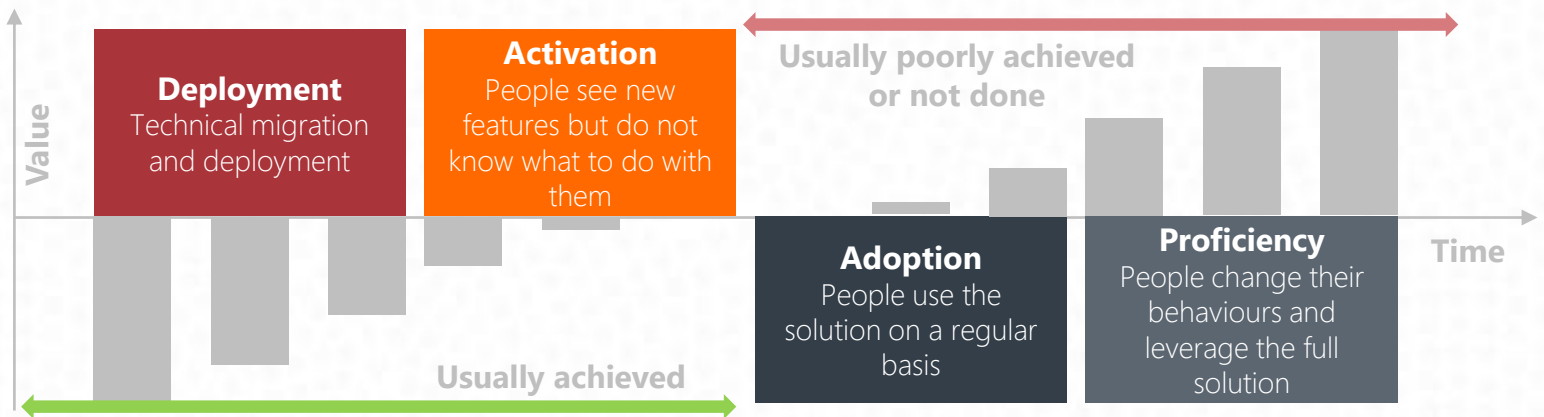
IN TODAY'S BUSINESS, IT'S IMPERATIVE TO CONSIDER THE 'PEOPLE' ELEMENT OF CHANGE

Span Cloud Adoption and Change Management Services are focused on implementation of new technologies and how to utilize them through practical business scenarios.

Every implementation of new technology brings change

CHALLENGES

- Adoption of new technology can be difficult and does not happen automatically
- Different users have different needs and expectations from technology
- Users need to learn new ways of working, not just how to use new technology
- Technical implementation of the solution does not guarantee that the solution will be adopted by end users



BUSINESS BENEFITS

- Raise awareness of new ways of doing things and help users to become more receptive to change
- Align business and technical needs and assess organizational readiness to change
- Build internal capabilities and help realize the full value of employee-centric outcomes
- Help the organization to adopt a standard of constant change so that they remain competitive and successful on the market

Natural resistance to change can be managed, if planned carefully

WHAT DO WE DO?



Discover

We prepare the organization to adopt new technologies, applications and platforms through business alignment and change planning. Also we help to identify and prioritize scenarios while learning about available resources as your organization plans for rollout.

Prepare and launch

We transform how employees think about modern tools and accelerate the value it provides with clear change communication. We work with your key stakeholders to build and launch your adoption plan and prepare your environment and test adoption approach.

Engage and drive value

We motivate and reinforce new ways of working and reward adoption success with ongoing change management that builds the muscle for more.

Governance

We help to establish process ownership and governance which drives effective and efficient decision-making, which is key to designing, implementing, and sustaining change.

WHY SPAN?

Span is Microsoft Gold Partner with 16 gold and 1 silver competence. We are present in the market for more than 20 years and have achieved excellence in wide variety of technologies and solutions. Span Adoption and Change Management Services is one of our strategic businesses where we continuously invest to be able to provide our customers diverse services that can help to boost business productivity.