

Accelerate with data and AI

Microsoft Fabric bootstrapping package

The challenge

Tackling a complex data environment?

90% of IT leaders believe that unifying the data lifecycle on a single platform is critical for analytics and AI innovation. However, most organisations' data environments have grown organically over time with specialised and fragmented solutions.

A complex data estate leads to **data sprawl** and **duplication**, infrastructure inefficiencies, limited interoperability, and even **data exposure risks**. This prevents organisations from accelerating essential data and AI platform setup.

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of IT leaders believe that unifying the data lifecycle on a single platform is critical for analytics and AI innovation.

Up to
73%

of all data within an enterprise goes unused for analytics.



Data sprawl



Duplication



Data exposure risks



The solution

95% of businesses cite the need to manage unstructured data as a key problem. Microsoft Fabric is redesigning how organisations work with data by bringing all data and analysis tools into a single experience.

By combining the best of Microsoft Power BI, Azure Synapse Analytics, and Azure Data Factory, Microsoft Fabric creates a single, unified software as a service (SaaS) platform with core workloads—each purpose-built for specific personas and specific tasks.

Forrester reports that up to 73% of all data within an enterprise goes unused for analytics. Fabric moves away from individualised services to a unified stack, from multiple databases to a unified data lake, and from generative AI bolted-on to generative AI simply built-in.

Spanish Point's Microsoft Fabric bootstrapping package turns organisational data into business insights with a modern data platform for **successful AI transformation delivered** in as little as **5 weeks**.

Sources:

- 1. CIO Whitepaper: Data architecture and strategy in the AI era (cloudera.com)
- 2. Big Data Goes Big (forbes.com)
- 3. Hadoop Is Data's Darling For A Reason (forrester.com)



Data Factory



Real-Time
Intelligence



Databases



Analytics



Industry
Solutions



Power BI



Partners
solutions



Copilot in Fabric

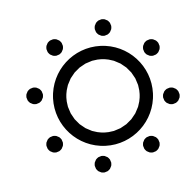


OneLake



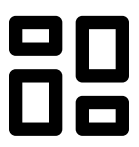
Microsoft Purview

Key benefits



Shift from complex integrations to a unified stack

Move from multiple analytics services with disconnected data services to a unified stack with all the data in one place. Fabric integrates with 00's of applications including M365, Dynamics, ServiceNow, Salesforce, Google, Amazon, Oracle, and SAP.



Bring all your data and analysis tools into a single experience

Transition from using isolated applications with different licensing models and a mix of PaaS and SaaS offerings, to a unified solution for your entire estate.



Don't compromise on data governance, security and control

Standardise analytics and data governance on one platform, aligned with Microsoft 365 and Azure, while ensuring IT retains central oversight. Microsoft Fabric is a well governed trusted platform to enable AI transformation.



Accelerate adoption of AI across your enterprise

Fabric moves away from generative AI bolted-on to generative AI simply built-in. Microsoft Fabric IQ embeds secure, enterprise-ready AI across Fabric, turning data into natural language insights, recommendations, and automated analytics workflows.



Why Spanish Point for Microsoft Fabric

WINNER 2025

**Microsoft AI Innovation
Partner of the Year**

AUDITED APRIL 2026

**Analytics on Microsoft Azure
specialisation**

Highest level of Microsoft accreditation

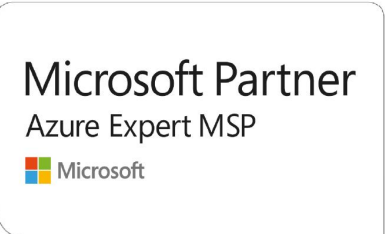
**Microsoft Fabric framework,
owned by Spanish Point**

Proven delivery experience

**Microsoft security partner
solution designation**



Fabric Featured Partner



Microsoft Partner
Azure Expert MSP



Information Security Management System
ISO 27001
Certified



AICPA
SOC
aicpa.org/soc4so



Microsoft
Solutions Partner
Data & AI
Azure



Microsoft
Solutions Partner
Security



Microsoft
Solutions Partner
Digital & App Innovation
Azure



Microsoft
Solutions Partner
Infrastructure
Azure



Microsoft
Solutions Partner
Modern Work



Recent Projects

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HOUSING AND INFRASTRUCTURE SECTOR

Transforming housing operations with data analytics

Spanish Point implemented Microsoft Fabric for a national housing and development organisation, unifying project delivery, budget and operational data within a single governed environment. By automating data ingestion and reporting, the solution created a trusted source of information for business stakeholders and improved access to actionable insight.

The organisation now benefits from streamlined reporting, improved governance and a scalable foundation for advanced analytics and AI initiatives.



PUBLIC SECTOR ORGANISATION

Building an AI-ready analytics platform for the public sector

A public sector organisation sought to modernise its analytics estate and improve access to trusted information across large and complex datasets. Spanish Point designed and delivered a Microsoft Fabric platform incorporating automated data pipelines, governed semantic models and self-service reporting capabilities.

The solution reduced manual processes, and established a single source of truth for operational and management reporting with a future-ready platform for AI adoption.



GLOBAL SOFTWARE COMPANY

Modernising enterprise analytics with Microsoft Fabric

A fast-growing software provider needed to consolidate data from multiple business systems and provide consistent reporting across finance, operations and customer teams. Spanish Point implemented a Microsoft Fabric lakehouse architecture with governed semantic models and Power BI reporting.

By unifying data sources and standardising KPI definitions, the organisation reduced manual effort, improved accuracy and created a scalable analytics platform to support future growth.



“Spanish Point is a great company to partner with. Their use of Agile project management ensured that the project moved very quickly, from development to ‘go live’. We are looking forward to continuing to work with them.”

Alison Green

Director of Process Innovation at NTPF



Results within weeks

At the end of the 5-week engagement we will deliver a fully functional Microsoft Fabric environment connected to an organisation data source with custom dashboards and an AI-powered data analytics solution for user self-serve. Spanish Point will document all steps and enable your team to take over further development or continue to work with the Spanish Point team for additional phases.

Results Delivered

- ✓ Fabric architecture
- ✓ Working Lakehouse or warehouse
- ✓ Workspace and security model
- ✓ Tested, validated Fabric solution
- ✓ Data model design
- ✓ Complete Knowledge transfer
- ✓ Functional data pipelines

Predictable costs and results

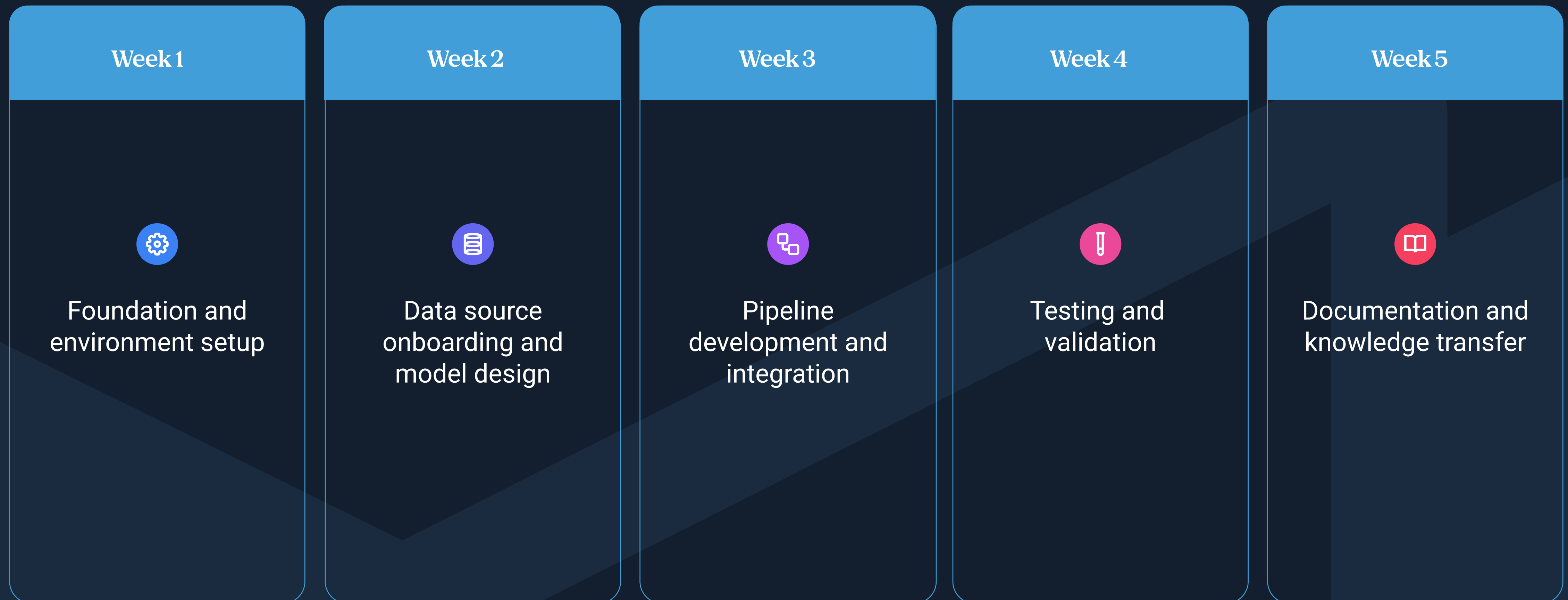
Spanish Point's initial Fabric foundational project is a well-defined best practice engagement with a predictable cost model and defined deliverables. In most cases customers can utilise Microsoft funding to dramatically reduce this cost.



Microsoft Funding

As a Microsoft Expert Services Partner, Spanish Point qualifies for Microsoft funding programmes. As part of this package, Spanish Point applies for funding on behalf of your organisation. At present Microsoft offers funding to cover up to 50% of year 1 consumption.

Fabric Delivery Phase 1



Get in touch

Begin your AI transformation with clarity.
Our proven 5-week package provides the expert guidance
and secure data foundation you need to succeed.

Request a free consultation



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