

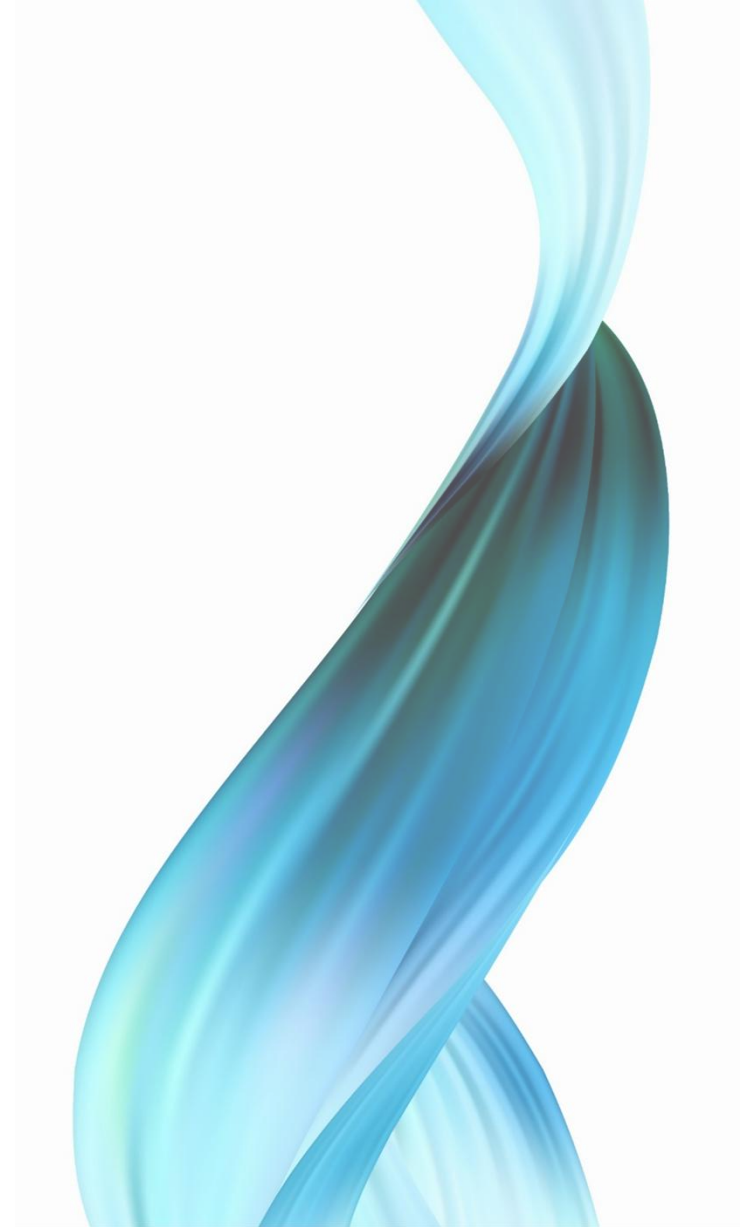
Spyglass MTG Company Overview *2025*

Spyglass MTG Overview

Data, AI, and Security on the Microsoft Clouds

Spyglass is a Specialized Expert Consulting firm focused on helping clients select, architect, implement, migrate to and manage their Microsoft Technology.

- **A Women Owned/Women Led Company**
- **Headquartered in New England**
- **Exclusive Focus on Microsoft Technology for 12+ years**
- **25+ years average experience on our team**
- **5 Solutions Badges & 10 Advanced Specializations**
- **Eligible for Microsoft Funding Programs**
- **Partner Advisory Council for Azure Data and Analytics**
- **Microsoft's Fabric Voice**
- **Innovation Hub Ambassador**
- **90% of our business is repeat business**
- **80% of our new business comes from Microsoft**



Competencies and Specializations



About Building a Governed Data and AI Platform: Accelerate and Transform in Higher Education – Free 2 Hour Workshop

This **free, two-hour workshop** is tailored for higher education leaders who want to unlock the power of governed Data and AI platforms. This session will introduce you to Spyglass Constellation—a strategic solution accelerator designed to simplify, scale, and govern AI transformation for educational institutions.

Discover how building a governed data and AI platform can help your institution consolidate data and AI initiatives into a unified, secure ecosystem. Learn how to rapidly develop and deploy AI applications, machine learning models, and Retrieval-Augmented Generation (RAG) solutions while ensuring data governance, integrity, and compliance throughout the data lifecycle.

More Details:

- Objective
 - Empower higher education leaders to understand and implement a governed Data and AI platform. This workshop will provide practical insights into data governance, AI deployment, and real-world applications tailored to institutional needs, all within a compact two-hour session.
- Target Audience
 - IT and data leaders in higher education
 - Administrators responsible for institutional data governance
 - Decision-makers focused on AI and operational innovation
- Duration
 - 2 Hours

Workshop Agenda

- **Introduction**

- Overview of the challenges in higher education data management and the transformative potential of AI.
- Introduction to Spyglass Constellation as a solution accelerator.

- **Foundations of a Governed Data and AI Platform**

- Principles of data governance: Ensuring compliance, quality, and lineage.
- How Spyglass Constellation integrates data orchestration and governance into a seamless platform.

- **AI in Action: Practical Applications**

- Techniques around rapid development and deployment of machine learning models and RAG applications.
- Discussion of types of use cases: Tutor Bots, improving student retention, enhancing enrollment strategies, improved acceptance processes, and predictive analytics for cost reduction.

- **Tools for Transformation**

- Exploration of Spyglass' AI GENIE and Fabric LOOM.
- Discussion of custom models and connecting diverse data sources.
- Streamlining operational processes and achieving faster deployment.

- **Data and AI Platform Strategy and Closing Discussion**

- Address audience-specific questions and challenges.
- Discussion on long-term AI strategy and adaptability for future needs.

Key Takeaways

By the end of the session, you'll gain a clear understanding of how Spyglass Constellation can empower your institution to build a scalable and future-ready AI foundation, adapt to evolving demands, and optimize student success—all while ensuring robust security and governance at every step.

You will leave this session with:

- A clear understanding of what constitutes a governed Data and AI platform and its importance in higher education.
- Insights into leveraging AI to enhance data-driven decision-making and operational efficiency.
- Practical knowledge of tools and frameworks for rapid AI deployment, all backed by robust data governance principles.



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