

Spyglass Innovation Hub

Your Dedicated Team



Spyglass Innovation Hub

YOUR DEDICATED TEAM OF AI & DATA EXPERTS DRIVING INNOVATION AND GROWTH

- ✓ Strategy
- ✓ Architecture
- ✓ Design
- ✓ Engineering
- ✓ Support

Spyglass Innovation Hub is a **cutting-edge approach to managed services** designed to provide **dedicated expertise across data, AI, and cloud** technologies. Our mission is to **help organizations define their strategy and architecture, leading them through full implementation and adoption** for transformative success. With a focus on innovation and excellence, **we deliver customized solutions that drive measurable outcomes.**

Differentiators

- **Dedicated Team:** A team with institutional knowledge to ensure seamless execution.
- **Capacity Planning:** To adjust to changing needs and ensure continuous alignment with your strategy.
- **Integrated Approach:** Full-time dedicated team with access to a full suite of expertise, managed by a dedicated program/account manager.
- **Customization:** Options to integrate with your team or fully outsourced solutions, with on-site support as necessary.

Spyglass Innovation Hub is committed to driving your strategy and execution continuously, ensuring that your organization achieves its innovation goals with precision and efficiency.



Key Benefits



Comprehensive Expertise:

- A dedicated team of platform managers, senior architects, and tactical experts.

Strategic Planning:

- Steering committee meetings to plan, prioritize, and forecast your projects.

Technical Excellence:

- Focused on Microsoft technologies across data platforms, AI, Power Platform, Copilot, IoT, security and Azure.

Operational Efficiency:

- Reduced overhead with shared oversight resources and economies of scale for dedicated resources.

Proactive Management:

- Cross-functional and cross-initiative management to reduce technical debt and drive progress..

Flexible Delivery Model:

- Custom-built to meet your specific needs with onshore and offshore options



Innovation Hub Delivery Model

Spyglass Innovation Hub includes a flexible Delivery Model custom built to meet your specific needs with the ability to scale up and down as needed.

- Onshore, Offshore options
- Full Time Dedicated team
- Access to full suite of expertise
- Dedicated Program/Account Manager to manage roadmap and projects
- Integrated with your team or fully outsourced options
- Remote team with onsite as necessary



Customer Comparison

Optimized - “Spyglass Innovation Hub”

- Reduced overhead
 - Shared Oversight Resources, Project Management, Architects...
 - Economies of scale for dedicated resources
- Cross-functional and cross-initiative management
 - Initiatives are managed and aligned to the overall strategy
 - Reduce technical debt
- Proactive progress
 - We help define the strategy and road map to your needs, drive your strategy and execute on the strategy continuously
- Monthly capacity planning
 - To adjust to changing needs
- Dedicated team with institutional knowledge
 - Limit continuous ramp up and ramp down
- Volume discounts

BAU – “Project Based”

- Project Silos
 - Onboarding for each project
 - Staffing Lead time
 - Resources are independent staffed based on availability
- Minimal cross-initiative management
 - Initiatives are managed independently and potentially outside of the strategy
 - Increased technical debt
- Reactive progress
 - We provide project support only and progress stops at project end
- No capacity planning
- Team members aligned based on availability