



*A Women Owned/Women Led Company*

# AI Discovery Workshop



Infrastructure Azure  
Data & AI Azure  
Digital & App Innovation Azure  
Modern Work  
Security

# Spyglass MTG Overview

## Expertise, Experience & Excellence

*Spyglass is a Specialized Expert Consulting firm focused on helping clients select, architect, implement, migrate to and manage their Microsoft Technology.*

- **A Women Owned/Women Led Company**
- **Headquartered in Lincoln, RI**
- **25+ years providing Microsoft Solutions to US clients**
- **15+ years average experience on our team**
- **18+ years as a Gold Partner**
- **5 Solutions Badges**
- **5 Advanced Specializations**
- **FastTrack Ready Partner**
- **80% of our business is repeat business**
- **80% of our new business comes from Microsoft**



# The next big wave for humanity is artificial intelligence

AI will fundamentally change every industry, every business, and every person on earth. The launch of OpenAI is a new era in computing—and we are just at the beginning.

## **AI Adoption Challenges:**

- New skill sets required
- Need for resources
- Talent is scarce & competitive
- Innovation is fast paced



# Spyglass' AI Discovery Workshop

- An overview of the capabilities of Microsoft AI including the core functions and how it's applied to solve real world business problems.
- In our AI Discovery Workshop, we will cover:
  - Microsoft AI Capabilities Overview
  - Sample business and Industry Applications
  - Use Case Demonstrations
  - Security Considerations
- This workshop will offer a unique opportunity to explore real-world applications, showcasing the tangible benefits of integrating OpenAI into your operations.



# Workshop Benefits & Outcomes

- **Set the Foundation**

- Microsoft AI Overview

- **Time to Market**

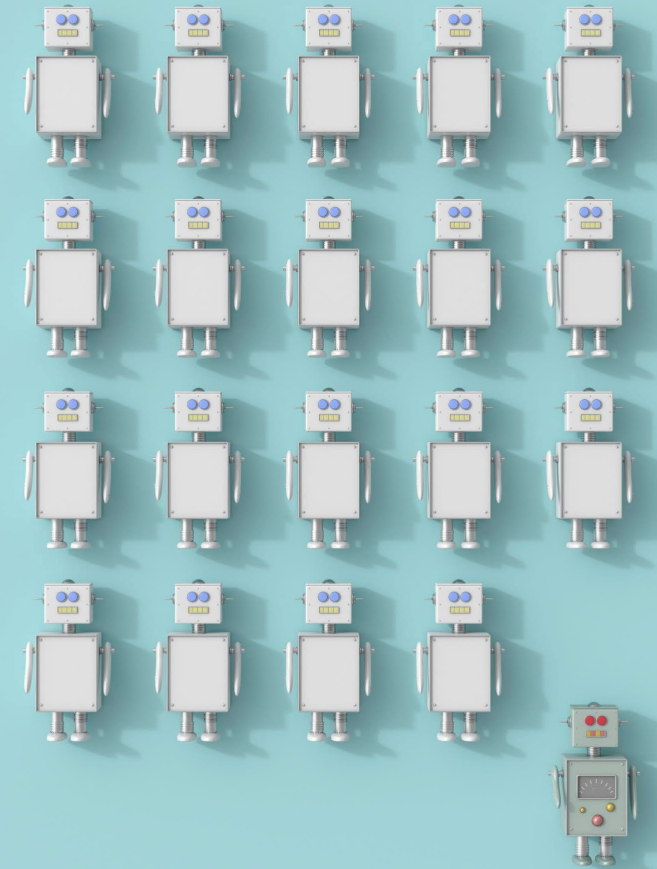
- Accelerate your AI plans

- **Art of the Possible**

- Imagine Use Cases for your own business

- Through this workshop, we aim to inspire and spark creativity within your organization, as we explore the vast possibilities that this new technology can unlock.

- Our goal is to equip you with the necessary knowledge and understanding to harness the full potential of OpenAI, enabling you to drive innovation and achieve transformative outcomes.



# Why Spyglass?

- Why go it alone when you have a partner on your side?
- Spyglass is your partner to accelerate your AI ambitions.
- We have the AI experience, tools, services, and support for where you are today and advance your offerings tomorrow.



**Microsoft**  
Advanced Specializations

Teamwork Deployment  
Adoption & Change Management  
Analytics on Azure  
Azure Data Warehouse Migration  
Infra & Database Migration to Microsoft Azure



**Microsoft**  
PowerBI Partner



**Microsoft**  
Solutions Partner

Infrastructure Azure  
Data & AI Azure  
Digital & App Innovation Azure  
Modern Work  
Security



**Microsoft**  
FAST TRACK  
READY PARTNER



PARTNER SUCCESS SERIES  
OEA Advanced  
Partner



**Microsoft**



**Microsoft**  
Cloud Solution Provider





# Thank You

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