MICROSOFT TECHNOLOGY SOLUTIONS
FOR THE MODERN MANUFACTURER

MARKETING AND SALES

- Marketing activity & lead management
- Sales process & relationship management
- Complex pricing/cost modeling
- Negotiation, quotes & contracting
- Dealer & distributor sales channel

CUSTOMER/VENDOR COLLABORATION

- Customer self-service portal
  - Visibility to orders & invoices, payment processing
- Vendor portal
  - Change requests
  - Order visibility
  - Product information and configuration
- Vendor performance management

DISTRIBUTION

- Inventory management
  - License plating
  - Optimized or directed picking and put aways
  - Cycle count management
- Packing, shipping & transportation management
- Distributor locations & dealer networks

DECISION MAKER INSIGHTS

- Custom dashboards
- Online, intelligent business reporting
- Management and consolidation of data sources
- One view of complete business operations

PRODUCT DESIGN/CONFIGURATION

- Product lifecycle management
- Manufacturing policy management (ETO, MTO, MTS)
- Engineering Change
- Work Instructions

PRODUCTION

- Enterprise asset management
- Demand forecasting
- Materials resource planning
- Manufacturing execution systems
- Rework and revisions
- Machine learning

WARRANTY AND PRODUCT SUPPORT

- Return management
- Field Service and operations
  - Ticketing and dispatching
  - Route optimization
  - Resource management
  - Preventative/Predictive maintenance
  - Inventory Tracking and management
  - Mobile-first solutions
- Warranty and repair tracking

Stoneridge software