



Microsoft
Partner





Fixed-Cost Dynamics 365 Packages

For smaller businesses, particularly those that are used to managing everything via spreadsheets and manual processes, planning the jump to Dynamics 365 applications such as Dynamics 365 Sales or Dynamics 365 Customer Service can be a little overwhelming, with the variety of product options and price points available. Equally, larger companies that are looking to test the waters of a CRM product, do not want a large outlay for what could just be a proof of concept.

Many Dynamics 365 service providers can be hesitant about revealing their pricing for fear of putting off potential clients. However, with our fixed-cost Dynamics 365 packages, you can choose from predefined options that suit your business size and requirements.

Which package is right for me?

This fact sheet details the elements that are included in our "Sales and Customer Service Quick Start 365" package. However, whether your organisation is focused on Sales, Customer Service, or a combination of the two, we have your needs and budget covered. For our other packages and options, please find links below to our website for further details:

- Dynamics 365 for Sales packages
- Dynamics 365 for Customer Service packages
- Combined Dynamics 365 for Sales and Customer Service packages

What is the cost of this package?

Sales & Customer Service Quick Start 365

£4750

Fixed Cost

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What is included in this package?

Setup of a new Office 365 tenant if required

Creation of a new Dynamics 365 instance

Assignment of licences to users

Creation of Business Units and Security Roles

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Configuration of Server-side Synchronisation

Basic customisation of Contact, Account, Lead, Opportunity and Case entities (maximum of 100 fields across all entities)

Creation of up to 2 custom entities (maximum of 100 fields across all entities)

Customisation/creation of views (maximum of 30 views)

Customisation of a new 'lead to opportunity' sales process (maximum of 8 stages)

Customisation of a new opportunity sales process to match above process (maximum of 8 stages)

Import of Accounts, Contacts, Leads, Opportunities and Cases using provided templates

Creation of new Sales and Case Dashboards

Training and Testing session

Introduction to Microsoft's guides and learning platform

How can I find more information?

Call us on 01782 916920

Email us at quickstart@strategy365.co.uk

Visit our dedicated Quick Start Packages website page here