# Strato-Cloud.io

AI first, gen next platform for secure just in time access, visibility and governance

### Case study at a Fortune 500 company

**Cloud security:** Poorly managed cloud accounts with static, long-lived IAM users led to a \$1M loss from crypto mining due to leaked credentials.

**Visibility:** During our time at a Fortune 500 company, we witnessed the challenges of managing thousands of cloud accounts across AWS, GCP, and Azure.

**Solution:** In contrast, cloud accounts governed with ephemeral access mechanisms and Infrastructure as Code remained secure.



## Incidents at CRM, Schneider Electric, Uber, Toyota and CircleCl and others

- Salesforce Aug 25
- Schneider Electric Nov 24
- Uber 2022 hardcoded creds in powershell script
- Toyota 2023 public github repo exposed customer data with an AWS access token
- CircleCI 2023 compromised engineer device allowed credential leakage stored in plain text
- Comprehensive list of breaches https://nhimg.org/nhi-breaches











#### Why Strato-Cloud?

- Cloud Usage trends
  - Public cloud usage expected to grow at a rate of 12-23% annually for the next decade
  - Key Drivers
    - AI and Automation
    - Multi cloud strategies
    - Edge computing and data analytics
- Increased cloud complexity needs newer thinking
- Strato-Cloud
  - Provides AI first, gen-next secure-access and governance across multiple cloud platforms preventing credential leaks and providing compliance with minimal effort.



## Streamline your Cloud Management

#### Benefits:

- Unified Operations manage one or more clouds from a single pane of glass
- Visibility provide access and visibility to different stake holders from one place
- AI agents to help with security workflows
- One solution for AI and Cloud workloads



## Visibility



- Human, non-human identities and risks
- AI Agents
- Cloud Agnostic tagging

#### Secure your Critical Infrastructure

#### Benefits

- Human/Non human access through temp credentials
- Reduced exposure to credential leakage, account hijacking and ransomware
- Enforce consistent security policies and monitor threats across all environments from one place
- Rapid threat response
- Better business continuity



### Simplify your Compliance

#### Benefits

- AI powered compliance authoring
- Automated ComplianceManagement
- Consistent Policy Application across the fleet
- Faster audits and reporting
- Reduced Risk Exposure



#### The Team

We've developed foundational security services for public cloud access, governance and secrets management at VMware.

Between the two of us we have significant Software and operational leadership experience and have experienced first hand the challenges of multi-cloud management at scale. We deeply understand the problem space and therefore believe we are the right people to holistically solve this problem for enterprises and SMBs.



Thiru Bhat thiru@strato-cloud.io Co-Founder, CEO

Director of Engineering, VMware Founding team of Microsoft Azure Worked at Microsoft Research



Dean Efrati dean@strato-cloud.io Co-Founder, CTO

Distinguished Engineer, VMware and Broadcom experienced Software and SRE leader with a proven track record of building and operating highly reliable and scalable cloud

## Thank You!

https://strato-cloud.io

Strato-Cloud.io offers a comprehensive, unique solution for multi-cloud management with significant market potential and a clear path to growth.

We invite you to join us on this journey to revolutionize cloud management. Contact us to learn more and discuss investment opportunities. We are backed by Al2 Incubator

Contact Information: info@strato-cloud.io





## Backup

- IBM Cost of a Breach Report 2025
  - https://www.ibm.com/reports/data-breach