

## CASE STUDY

# Delta Dental Eliminates 9 Months of Legal Process with Subsalt's Synthetic Data

## CHALLENGE

In 2022, Delta Dental of Michigan (DDMI), through their commercial arm Roosevelt Innovations, sought to use their sensitive data to reduce FWA (fraud, waste, and abuse) and streamline their pre-authorization process. DDMI's claims data, however, are owned by their customers and contains PHI (Protected Health Information), so are governed by HIPAA.

The challenge? Moving the data to their preferred ML vendor's cloud, H2O.ai, or to researchers would take 6-12 months due to regulatory and contractual consent impediments.

## APPROACH

Subsalt's *Query Engine* enables DDMI to programmatically create fully synthetic, de-identified data on demand and at scale.

The data are both usable for AI/ML projects and meet the HIPAA standard for being treated as non-PHI, eliminating HIPAA related privacy and security constraints.

Because the data are fully synthetic and contain no customer-owned records, they also resolve the contractual consent challenges.

DDMI is able to safely and easily provide production quality, de-identified data to H2O.ai for model development and training. This data will power various AI/ML model training needs

## RESULTS

### 95% Collapse in Time to Data = 7 Figure ROI

Time to access DDMI's sensitive data was reduced from approximately nine months to less than a week. This resulted in ROI acceleration of over \$1M in year 1 on one project

### Real Performance, Synthetic Data

Performance of predictive models was maintained using synthetic data as compared to models trained on sensitive source data. All the benefits, none of the risk.

## AT A GLANCE

### Challenges

- Access to sensitive data was blocked by HIPAA and contractual consent concerns
- AI/ML projects were stalled as a result

### Results

- 95% reduction in time to access sensitive data
- No performance loss
- 7+ figure ROI



"Once we proved that your core capability is generating high quality synthetic data that can't be re-identified and you receive an Expert Determination report [from Datavant] with every data set, we knew Subsalt was the right partner."

**Mukundan Agaram**  
VP of Knowledge and Data Science  
Roosevelt Innovations, a Delta  
Dental company



**Get Started Today**

**[info@getsubsalt.com](mailto:info@getsubsalt.com)**