

Sulava MEA in a nutshell

Sulava MEA is a Microsoft focused AI, Cloud, and Modern Work partner helping enterprises operationalize Copilot, Agent 365, and Digital Workers safely and at scale.

We specialize in bridging the gap between: **AI ambition → governed adoption → real business outcomes.**

At Sulava MEA, our focus is not just building agents, but **helping organizations run agent-driven work as a core part of their operating model** — seamlessly turning Agent 365 from a mere license into a true capability with measurable business value.



About us

- Operating in the MEA region since 2020
- 7 physical locations across MEA region
- Winner of Microsoft Global Copilot & Agents Partner of the Year 2025
- Microsoft security 20/20 Award winner: Recognized for excellence and innovation
- The most skilled Copilot and Agent AI team including 10+ MVPs

- Cairo, Egypt
- Abu Dhabi, UAE
- Cairo, Egypt
- Doha, Qatar
- Dubai, UAE (HQ)
- Kuwait City, Kuwait
- Muscat, Oman
- Riyadh, KSA

350+	4,000+	350,000+	6,000+	50,000+
Copilot Customers	Copilot training events	Copilot users trained	Use cases built & validated	Agents in use at our customer

Frontier Firm Live (FFL)

Sulava's subscription operating model embedding Copilot and Agent 365 into daily work, identity, data, and security, not isolation.

FFL combines:

- AI adoption & change enablement
- Agent and Digital Worker delivery
- Agent 365-aligned governance and security
- Continuous lifecycle management and optimization

FFL Service Levels

FFL 3 – Foundation & Control

Microsoft 365 E3

For starting Agent-based adoption

- Basic agent use cases
- Governance and identity foundations aligned with Microsoft security
- End-user and champion training

Outcome: Controlled entry, reduced risk.

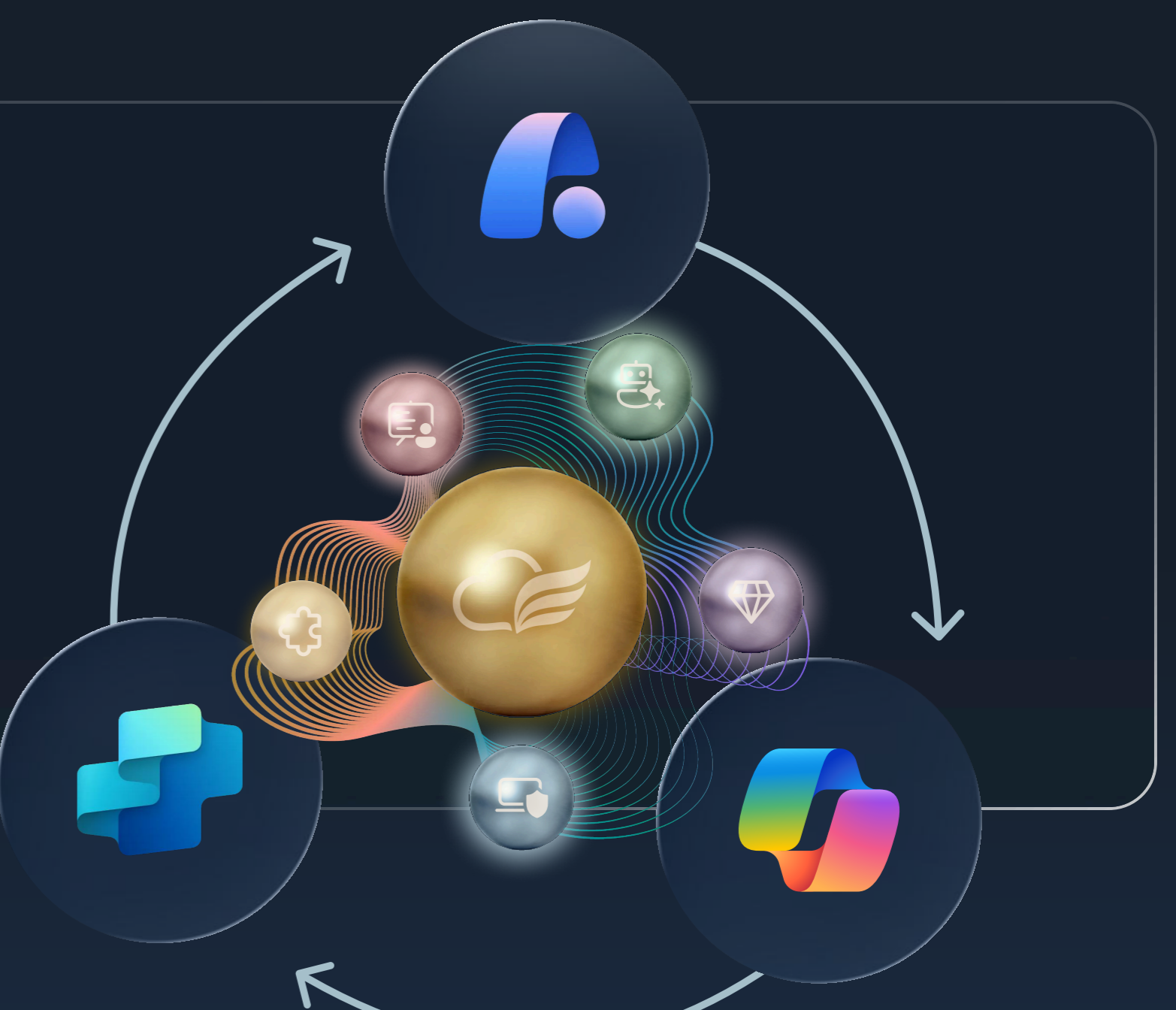
FFL 5 – Optimization & Scale

Microsoft 365 E5

For organizations expanding agent usage across teams.

- Scaled Copilot and agent usage
- Delivery of On-Behalf-Of (OBO) agents
- Embedded Agent Builder capability
- Role-based enablement (users, builders, admins)
- Alignment with Agent 365 premium governance capabilities

Outcome: Agents in real workflows. Not experiments.



FFL 7 – Business Ownership & Value:

Microsoft 365 E7

For organizations operating AI at scale.

- Autonomous Digital Workers
- Agent lifecycle ownership and observability
- Outcome-driven optimization
- Continuous governance aligned with identity, data, and security posture

Outcome: Managed production capability.

Why Sulava MEA is the right Agent 365 Partner?

AI Agents & Digital Workers

Delivers production-ready agents and Digital Workers across Microsoft platforms, treated as operational capacity with ownership, security, and observability.

We support:

- Copilot Studio agents
- Foundry agents
- SDK-connected and partner agents
- OBO (On-Behalf-Of) scenarios
- Autonomous agent interaction patterns

Agent 365 — Governance that makes scale possible

Control plane enabling responsible enterprise scaling.

Helps customers:

- Understand user-based licensing compliance
- Design interaction models within Agent 365 protection boundaries
- Avoid non-compliance from uncontrolled OBO usage
- Extend governance to agent-to-agent and cross-platform scenarios
- FFL provides the clear operating models, identity/data governance, and practical delivery patterns required.

Training & Enablement

Embedded in every FFL tier, focusing on real adoption, safe behavior, and measurable usage, not one-offs.

Offering includes:

- Copilot and Agent 365 awareness training
- Agent Builder and operations training
- Security, governance, and admin enablement
- Hands-on, role-based learning paths
- Continuous upskilling as capabilities evolve

Agent Builder

Structured framework accelerating time-to-value while aligned with Agent 365 controls.

Covers:

- Use-case identification and prioritization
- OBO vs non-OBO design decisions
- Low-code and pro-code agent delivery
- Governance, lifecycle, and security considerations
- Enablement for customers to build safely

