

Dynamics CE with Copilot Quickstart

Do we have the right tools to manage and grow our sales?

HOW IT WORKS:

Dynamics 365 for Sales with Copilot helps track, maintain, and manage Leads and Opportunities from lead to won opportunity. Take the first step towards future sales growth by using BDO's group of certified Microsoft Dynamics Resources to get you started in the right direction.

TIMELINE:



Step 1: Our Team will work with you to determine the best way to leverage Dynamics 365.



Step 2: We will provide detailed documentation on the proposed build of Dynamics 365.



Step 3: BDO will build and deliver a customized solution to fit your business requirements.



Step 4: Utilize your configured Dashboards and Copilot for Sales to provide real time Sales data information.

RESULTS:

- ◆ Sales Process Funnel
- ◆ Sales Activity Tracking
- ◆ Copilot for Sales (AI)
- ◆ Lead and Opportunity data
- ◆ Account management
- ◆ Pipeline Reporting
- ◆ KPI Measurement
- ◆ Teams Integration