

Work Efficiently and Securely Anytime and Anywhere with Microsoft 365

July 29, 2020



= SyCom

Agenda

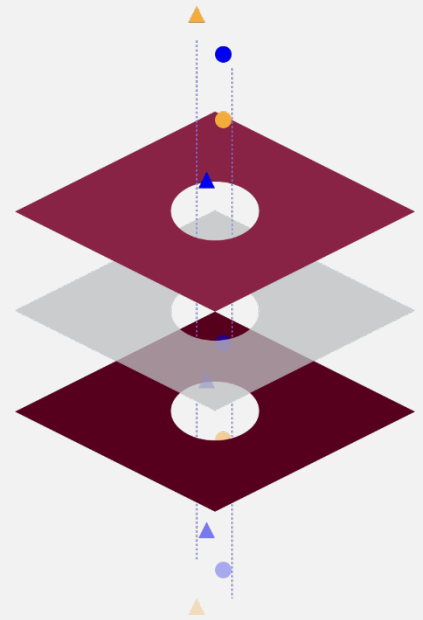
11:00 am **Welcome and Intro:** *Tom Spitnale, Vice President of Roanoke Sales & Cisco Executive Sponsor*

How customers are adjusting to the 'New Normal':
Rob Spitzer, Microsoft Practice Area Manager

Microsoft Adoption Updates:
Jonathan Fox, Microsoft Adoption Specialist

11:50 am **Microsoft FY21 Funding / Q&A:** *Rob Spitzer*

12:00 pm **Conclusion**



The SyCom Advantage

OUR VISION:

To strengthen connections between SyCom's teammates, partners and customers.

OUR MISSION:

To provide outstanding and memorable service in everything we do.



SyCom Locations

HEADQUARTERS
Richmond, VA

Southwest Office
Roanoke, VA

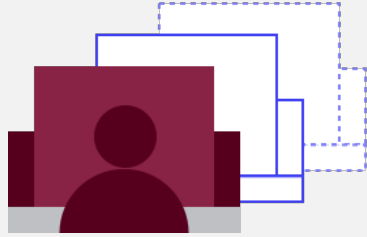
Northern VA, DC, MD Office
Vienna, VA

Tidewater Office
Virginia Beach, VA

Remote Offices
Abingdon
Charlottesville

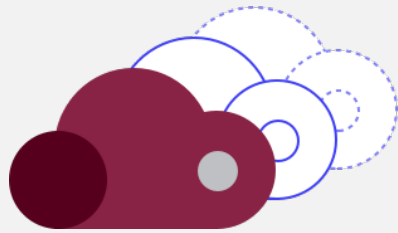


Digital Transformation



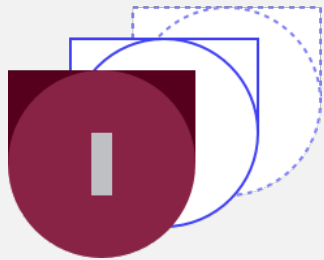
WORKFORCE TRANSFORMATION

Empowering organizations to create a culture of collaboration and flexibility.



IT TRANSFORMATION

Modernize infrastructure platforms to deliver the adaptability required to enable flexible consumption of contemporary hybrid IT technologies, while balancing security, agility, visibility, control, and costs.



SECURITY TRANSFORMATION

Develop security strategies featuring layered architectures that ensure confidence during transformations required of the modern workplace, SaaS solutions, and hybrid IT technologies.



Industry Specializations



Education
Technology
Solutions



Health Care
Technology
Solutions



Government &
Public Sector
Technology
Solutions



Financial
Technology
Solutions



Strategic Partner Relationships



Technology Areas

MODERN WORKPLACE

- Cloud and Hybrid Cloud Solutions
- Cloud Migrations
- Microsoft 365
- Virtualized Desktops and Applications in Azure
- Multifactor Authentication
- Identity and Access Management
- Endpoint Security

MANAGED SERVICES

- Technology Road Mapping
- 24 x 7 Monitoring
- 24 x 7 On-Demand Technical Support
- Wide Scope for Managed Technology: UC, Network, Server, Endpoint Support
- Maintenance and Patching
- Cisco and Microsoft Certified
- SOC Services and Continuous Pen Testing

INFRASTRUCTURE

- LAN, WAN, Wireless and Data Center Network Infrastructure
- Software Defined and Networking
- Network Segmentation
- Video Surveillance Solutions
- Security Infrastructure:
 - NG Firewalls and VPN
 - DNS Filtering

COLLABORATION

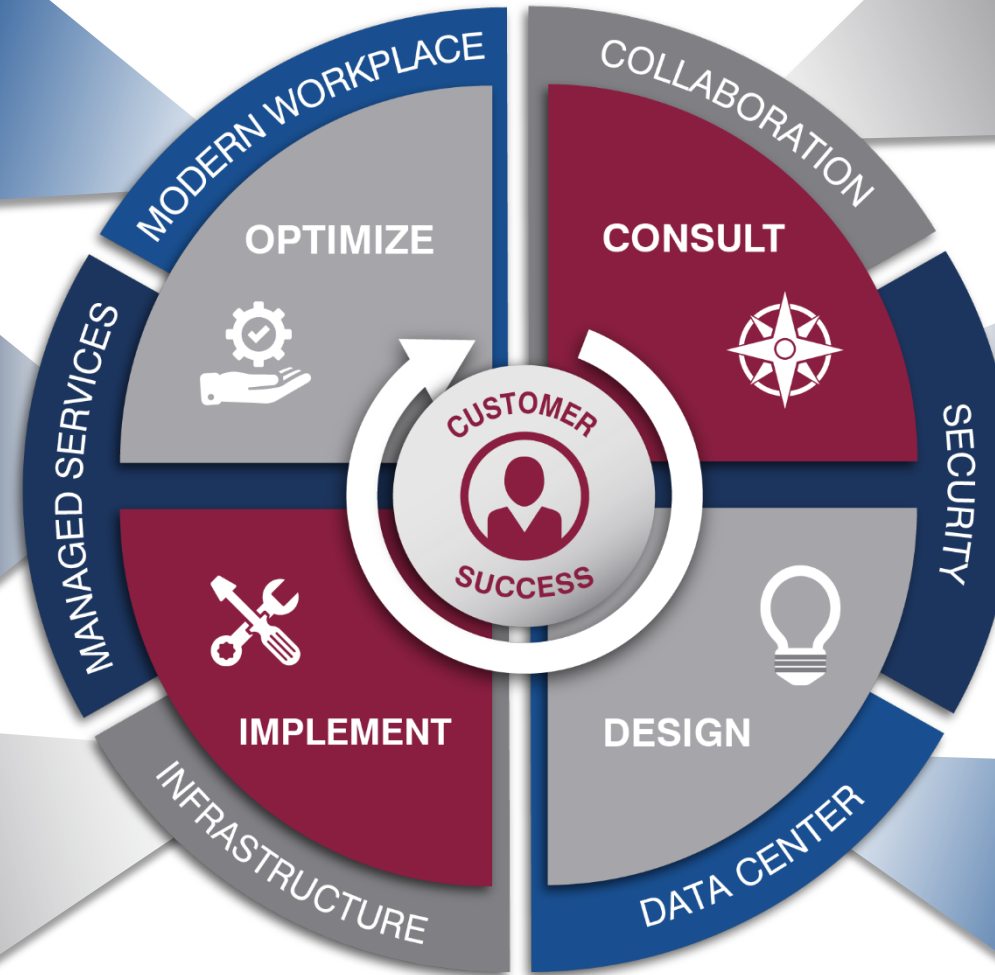
- Voice Over IP Solutions
- Unified Communications
- Video Conferencing and Endpoints
- Online Meetings and Calling
- Cloud Calling Solutions
- Contact Center – Cloud and Premises
- Enhanced 911
- Overhead Paging

SECURITY

- Compliance Management
- Preventive Controls:
 - Endpoint Security
 - NG Firewalls and VPN
 - IPS/IDS/Logging/Sandboxing
 - SOC Services & Continuous Penetration Testing
 - Multifactor Authentication
- Mitigation and Recovery Controls

DATA CENTER

- Hyperconverged Infrastructure
- Storage, Backup, and Recovery Solutions
- Compute Hardware
- Virtualization
- Disaster Recovery



The Changing Landscape of Work

- We have entered a new “normal”.
- COVID-19 was a catalyst for changes that were already coming.
- Priorities are shifting to support **Work from Anywhere** initiatives.



Security First

Working from home can introduce new security challenges that Microsoft 365 can help with:

- Securely manage iOS, Android, Windows and macOS devices.
- Precisely control how user access data while meeting compliance needs.
- Protect identities with tools like MFA and Cloud App Security.
- Protect documents with persistent labeling and security.





Familiar Collaboration

Now more than ever, people need the ability to collaborate from anywhere, knowing their conversations are private and secure.

- Collaborate from anywhere on any device.
- Full conferencing capabilities including audio/video, dial-in, and desktop sharing.
- Share and edit documents together in real-time.
- Teams can be your full phone system in the cloud.

Remote Workspace

Deploy and scale your Windows desktops and apps on Azure in minutes, and get built-in security and compliance features.

- Deliver multi-session Windows 10 desktop experiences from the cloud.
- Scale on demand and only pay for what you need.
- A more secure and productive remote work experience.



Why SyCom?



24 Years of
Success



Full-Service
Microsoft Gold
Partner



Microsoft Adoption Specialist,
Business Analyst and
Customer Success Manager



Over 20 Specialists
and Engineers in
Microsoft Practice



Services to Meet
Your Needs



Microsoft Adoption Services

- Support and Guidance Before, During, and After Service is Provided
- Full Environment and License Audit
- Training Services
- Guided Self Service
- Custom Adoption Plans
- Support Resource



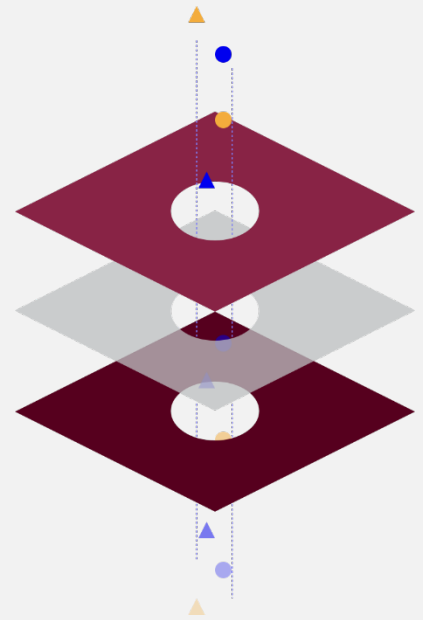
Funding Opportunities

Microsoft's Fiscal Year '21 has started and, with it, fresh funding opportunities...

- **Azure Everywhere** – Workshops and adoption activities to help you move compute resources to the cloud.
- **Microsoft 365 Everywhere** – Assessment and Proof of Concept (POC) implementations of security workloads like Intune, Defender, ATP, MFA, SSO, Sentinel, etc.
- **Microsoft Teams Adoption** – Help with adoption of Teams including setup, conferencing configuration, and phone system implementation activities.



Q&A



Connecting More Than Technology



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