

PARTNER LOGO HERE



[Insert the title of your Meetings offer here]

1. Insert a short description of your Microsoft Teams consulting offer in this section

Why [Partner Name]?

2. Insert your unique value prop for the customer to understand why it is beneficial to engage with you on this specific offer *[see provided offer example]*

Get started today with [\[here\]](#)

3. Insert the business value propositions that can be delivered as part of your Microsoft Teams engagement *[see provided offer example]*

Type of services offered

Envision

- Plan and design services
- Network Assessment
- Device strategy
- Advisory
- Migration planning
- Meeting room assessment
- Skype for Business Server to Teams Planning
- Virtual Event Planning

Enablement

- Teams deployment and configuration
- Devices procurement and deployment
- Network remediation
- Audio Conferencing configuration
- Cloud Video interop deployment
- Virtual Event SDN
- Virtual Event Delivery and Production

Usage

- Ongoing training and adoption services
- Ongoing change management services
- Migration assistance
- Meetings culture change
- Virtual Event Training and Reporting

Support

- Quality reporting and monitoring
- Network & usage monitoring
- Device management
- Microsoft Teams Room Systems Break Fix
- Tier 1-4 support
- Managed Teams Virtual Events

Contact us today to get started!

[Microsoft partner] [partner phone] [contact email] [postal address] [website URL]

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[Insert the title of your Meeting Room offer here]

1. Insert a short description of your Microsoft Teams consulting offer in this section

Why [Partner Name]?

2. Insert your unique value prop for the customer to understand why it is beneficial to engage with you on this specific offer *[see provided offer example]*

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3. Insert the business value propositions that can be delivered as part of your Microsoft Teams engagement *[see provided offer example]*

Type of services offered

Envision

- Plan and design services
- Develop a Spaces and Device Strategy
- Standard Room Template Development
- Meeting room and meetings spaces assessment

Enablement

- Devices procurement
- Network and room remediation
- Rooms account provisioning
- Teams Rooms deployment
- Project Management Services
- Cloud Video Interop
- Deploy Microsoft Teams Rooms Managed Services

Usage

- Meeting Room Transition Services
- Ongoing training and adoption services
- Ongoing change management services
- Migration assistance
- Meetings culture change

Support

- Quality reporting and monitoring
- Network & usage monitoring
- Device management
- Room Systems Break Fix
- Tier 1-4 support
- Managed Teams Live Events
- Meeting Room insights
- Support Managed Meeting Rooms

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[Insert the title of your Teams Phone / Calling offer here]

1. Insert a short description of your Microsoft Teams consulting offer in this section

Why [Partner Name]?

2. Insert your unique value prop for the customer to understand why it is beneficial to engage with you on this specific offer *[see provided offer example]*

Get started today with [\[here\]](#)

3. Insert the business value propositions that can be delivered as part of your Microsoft Teams engagement *[see provided offer example]*

Type of services offered

Envision

- Telephony planning
- Network assessment
- Device strategy
- Advisory
- Skype for Business to Teams Planning
- Persona analysis
- Workflow analysis
- Adoption and change management

Enablement

- Network remediation
- Teams Phone configuration
- Call Queues and Auto Attendants
- Direct Routing configuration
- Devices procurement and deployment
- Contact Center integrations
- Pilot as Service
- LoB integrations, BOTs

Usage

- Training and adoption services
- Device deployment
- Change management services
- Contact center

Support

- Quality reporting and monitoring
- Device management
- SBC management
- Tier 1-4 support
- Network monitoring

Contact us today to get started!

[Microsoft partner] [partner phone] [contact email] [postal address] [website URL]

Hybrid Meetings Workshop



Come together to get work done

We're building experiences to help everyone thrive in this new world of hybrid work – accelerated by organizations' rapid move to the cloud. In the current environment, there is a greater need to deploy solutions and services that will bring people together in a virtual setting.

Flexible work is here to stay: over **80% of managers say they expect more flexible work from home policies**, and more than **70% of employees say they expect to take advantage of them**.*

With Microsoft Teams, you can help people stay connected, collaborate seamlessly, and simplify work, in a secure and compliant way – all in one place.

In short, Microsoft Teams is where people come together to get work done with Microsoft Teams Meetings and Microsoft Teams Rooms as the foundation.

The Hybrid Meetings Workshop is a modular engagement to help define your business priorities and scenarios that drive hybrid work. This workshop engagement is designed to showcase hybrid meetings through 'art of the possible' immersive experiences, use case design, and deep dive planning resulting with actionable recommendations to deploy and adopt Microsoft Teams Meetings and Microsoft Teams Rooms.



Assess

Gather information on current environment and meeting practices



Art of the Possible

Showcase hybrid meeting and meeting room experiences



Build the Plan

Build the strategy and roadmap for deployment and adoption

Workshop deliverables

- An evaluation of your current meetings and meeting rooms capabilities
- Art of the Possible immersion experience to showcase Microsoft Teams as your hybrid meeting solution
- Direction on how to transform to modern meetings across your entire organization
- Customized report with actionable recommendations to ensure your organization can meet seamlessly and share information securely in a hybrid meetings environment

*"The future of work—the good, the challenging & the unknown"



Contact us today to get started!
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