

Synoptek VMware Assessment & Cloud Vision Blueprint

A Modern Approach to Cloud, Cost Optimization & AI-Driven Transformation

Transforming VMware Decisions into Business Outcomes

As the first **Managed Experience Provider (MxP™)**, Synoptek places seamless experience—both for your end users and IT stakeholders—at the center of every migration and modernization effort. Our approach goes beyond technical execution. We focus on business value, ensuring that every infrastructure decision aligns with the outcomes your organization must deliver.

Across our customer base, we have helped organizations reduce their monthly infrastructure spend by 50% or more. Our proven playbooks show exactly how these results are achieved—through smart cloud strategy, optimization, automation, and a modern approach to VMware decision-making.

Whether your next step is hybrid cloud, Azure VMware Solution (AVS), a full Azure migration, or even optimizing your existing VMware architecture, our VMware Assessment is built to help you determine the right path forward—not just the fastest one.

Start With the Destination: Your Future-State Cloud

Every successful migration begins with a shared understanding of where the business needs to go. Synoptek works with your leadership, IT teams, and application owners to define your future-state cloud—including how AI can accelerate modernization, improve operations, and unlock new value.

Our VMware Assessment Focuses On:

- Determining the business outcomes you must drive
- Identifying the optimal cloud model (Hybrid, Azure, AVS, Microsoft/VMware combination, or current architecture)
- Mapping workloads and dependencies
- Building a phased, low-risk roadmap aligned to budget, timelines, and resources

What Synoptek Delivers as Part of a VMware Assessment

1. Business Outcome & Future-State Discovery

We bring cloud strategists and industry experts to work directly with your business and technical teams:

- Conduct leadership surveys to understand how cloud is used today and how it must evolve
- Review business roadmaps and modernization priorities
- Evaluate application strategies and development pipelines
- Identify barriers to productivity, agility, and growth
- Define the cloud's role in enabling transformation

This ensures that your future-state architecture is grounded in real business needs—not assumptions.

2. Enhanced Discovery & Technical Assessment

Mid-market IT teams often lack the time and resources required for deep discovery. Synoptek solves this through aiXops™ platform, our AI Autonomous Platform that accelerates and automates core assessment activities.

AI-Enhanced Capabilities Include:

- Automated VM and dependency mapping
- AI-assisted workload classification
- Cloud maturity evaluation and innovation pathing
- Cost and performance modeling for Azure and AWS
- Comprehensive inventory of adjacent tools and solutions
- Gap analysis across: Security, Applications, Network, Operations, Business continuity

This produces a fast, accurate, and cost-effective foundation for decision-making.

3. Business-Aligned Cloud & AI Vision

Synoptek delivers a clear, actionable plan that aligns your cloud direction with your business strategy:

- Identify workloads to migrate, modernize, optimize, or retire
- Define AI and analytics opportunities unlocked in Azure
- Build a risk-reduced, phased migration roadmap
- Align timelines and spend with your available internal bandwidth
- Prioritize quick wins and long-term modernization strategies

Deliverables That Drive Action

Our VMware Assessment includes tangible, easy-to-execute planning assets:

- **Cloud & AI Vision Blueprint** - A business-aligned articulation of your future-state cloud and the role of AI.
- **Migration Roadmap** - Step-by-step plan for VMware, AWS, Azure, hybrid cloud, or remaining on current infrastructure—with rationale for each path.

- **Budget & TCO Plan** - Financial modelling that clarifies cost savings, optimization opportunities, and future-state operating costs.

Why Synoptek? A Partner for the Full Journey

Unlike traditional system integrators, Synoptek delivers end-to-end transformation, including:

- VMware and Azure migration execution
- Modernization and application engineering
- AI enablement and automation services
- Fully managed services across Azure, security, networking, end-user experience, and the entire IT stack

We don't just recommend the plan—we help you execute it, optimize it, and run it.