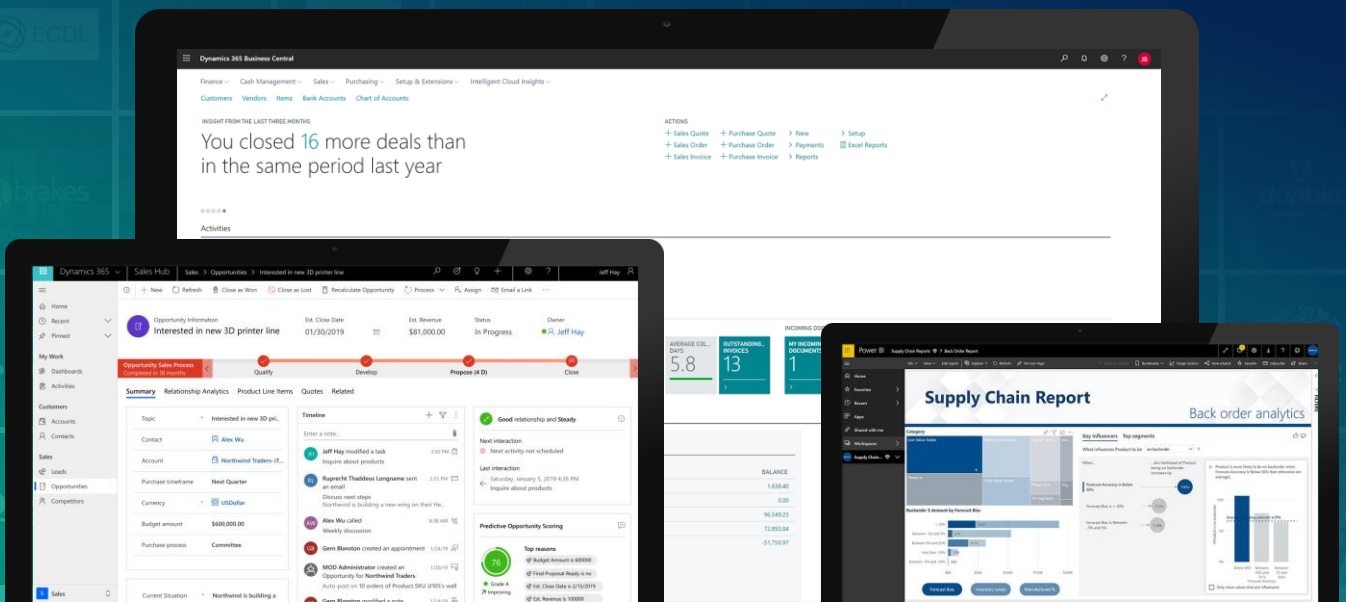


Dynamics 365 for the Dairy Industry

Ireland's Largest Dedicated Microsoft Dynamics 365 Provider





Sysco Foods: Dairy

Using Microsoft Dynamics – Sysco have developed a powerful ERP solution with specific functionality designed for the dairy industry. Built upon the Microsoft Dynamics ERP platform, our Dairy solution is tailored around the requirements of the production, sales and supply chain requirements of companies making diverse ranges of products including milk, cream, milk powders, cheese, butter, spreads, yogurts, ice cream and desserts.

Key Features include...

<p>Utilising Microsoft SharePoint users are presented with dashboards configured to their Dynamics user role such as Production, Sales Management, Supply Chain and Operations Management.</p>	<p>Unlimited home and foreign currency bank accounts may be created and reconciled automatically linking directly to on-line banking systems.</p>
<p>Linking directly to the data allows for real time information to make critical business decisions quickly.</p>	<p>Supply chain processes can be configured for multi-company and multi-plant or milk depot scenarios with intercompany and inter-depot movements and transfers.</p>
<p>For liquid milk distribution automatically create contract dockets for weekly billing.</p>	<p>Integrates with industry leading Logistics companies including Wincanton and Excel Logistics.</p>
<p>Configure workflow rules around sales, purchase and general ledger transactions with full audit control and build comprehensive security and permissions down to individual user level.</p>	<p>Increase process control and product quality by easily tracking and managing multi-level product formulas or recipes.</p>
<p>Create and maintain financial fixed assets</p>	<p>Quality control information is captured and used to inform your inventory control, materials procurement, sales and production decisions.</p>



Sysco Foods: Dairy

Management Module

Business intelligence can be used to give management and employees an overview or snapshot of the business.

Dashboards and charts can display the data and show the status of different departments, people or processes.

Built upon the Microsoft Dynamics platform comprehensive information is delivered direct to all management and employees who require it.

Production Module

Our Dairy solution provides real time insight into production schedules, capacity, materials planning, shop floor activities and costs so you can effectively manage your manufacturing resources for increased profitability.

The solution is fully integrated providing real time information sharing across sales, finance and inventory and purchasing departments.

Our solution offers operational agility and can be customised to business processes to take advantage of changing market conditions. The system supports make to order, make to stock and mixed mode manufacturing processes.

Financial Module

Accurate and up to-date financial management is at the heart of any company's 'back office' systems for management and shareholders alike.

Flexible Chart of Accounts structures allow for single entities or multi-company Group structures. Consolidate companies at group level automatically pulling transactions from subsidiaries.

Transact with your customers and suppliers in their chosen currency with base currency equivalents per transaction.

Electronic sales and purchase transactions are posted automatically via our EDI module or via the Web Portal interface.

Create comprehensive budget models against chart of accounts structures and model and report with Microsoft Excel and Forecaster fully integrated with Dynamics.



Sysco Foods: Dairy

Sales Module

Get it right first time every time, with our powerful CRM module, you can manage your sales leads more effectively.

Sales funnel, top customers, inactive customers are all easily accessed with embedded charts and dashboards.

Achieve a higher return on investment with your marketing by using our CRM module to build strategies and campaigns, targeting potential customers with e-mail, letter or phone calls; recording all these interactions against the customer for reference.

The FoodCare module developed to record complaints within the food industry helps you manage and assign new business enquiries and complaints to the appropriate contact within the organisation.

Supply Chain Module

Our Microsoft Dynamics solution supports demand and supply chain management as well as efficient collaboration amongst depots, warehouses and processing plants and ultimately the end customers.

Efficiencies gained from an integrated system can substantially reduce transaction costs whilst improving customer service and profitability.

Route Management functionality shows operators daily and weekly plans showing status of each route by depot. Multiple sales order types are catered for including weekly standing orders for customers such as schools and hospitals, fast order entry.

Direct integration to van sales systems for sales and stock allows automatic processing of van sales. Advanced Warehousing allows for single, multiple or centralised distribution.

Configure warehouses by area, bin and shelf locations and using 'Pick Inventory' allows you to manage 'best before' effectively with minimum waste.

