

# Master Data Management Framework



# Master Data Management (MDM) - Objectives

- Consolidate critical Information across enterprise, while reducing redundancy
- Improve data integrity and ensure accuracy, validity and completeness
- Assess & Prioritize different data
- Single Version of Truth (Domains) (MDM)
- Provide a clear understanding of the information a company collects
- Measure Enterprise wide performance
- Simplify complex and non-integrated data management processes

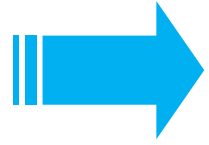


Master Data Management is a data strategy that companies implement via a collection of tactical initiatives that feature a common view towards a broader strategy

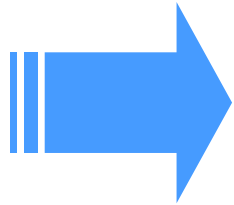
# Data Challenges



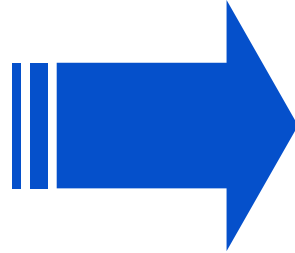
# MDM – Value Proposition



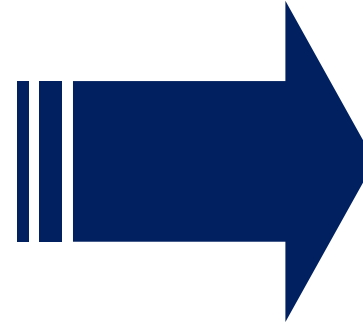
Better data hygiene drives better **data matching**



Better matching drives better **Advisor & Firm identification and modeling**



Better identification and modeling drives better **Advisor interactions & campaigns**



Better interactions and campaigns drive higher **Advisor Knowledge**



Greater knowledge enhances **Advisor Experience, Confidence, & Revenue Opportunities**

# Core Features



## 8. Cost

How justifiable is the cost of the solution compared to its features

## 7. ML Abilities

Does the solution use AI or ML abilities to enhance its efficiency

## 6. Reporting

Data Quality Monitoring and Reporting

## 5. Human Roles

Ability to support multiple data governance and data steward roles

## 1. CORE Engine

How efficient is the core engine in terms of cleansing, matching and de-duping, Unique Keying and Concept Standardization (Address)

## 2. Business Rules

Interfaces for Workflows, Exception (bucket) handling, Approvals and Human Task Delegation

## 3. Taxonomy

Support for Business Taxonomy, Common Domains (Products, Customers etc.) and Hierarchy

## 4. Inter Operability

How well it integrates with current Data Management & Data Governance tools and other application systems / databases.

Real-Time Data Integration abilities

# Key Benefits



Shorten Time-to-Market

Increase revenue through better customer experience

Better Procurement: Identify most profitable Suppliers

Centralize internal & industry standard codes

MASTER DATA HUB

Minimize Product Development Complexity

Better Shipping: Reduce Operational Expenses through Sites Master

Enhance Customer (& Supplier) Experience

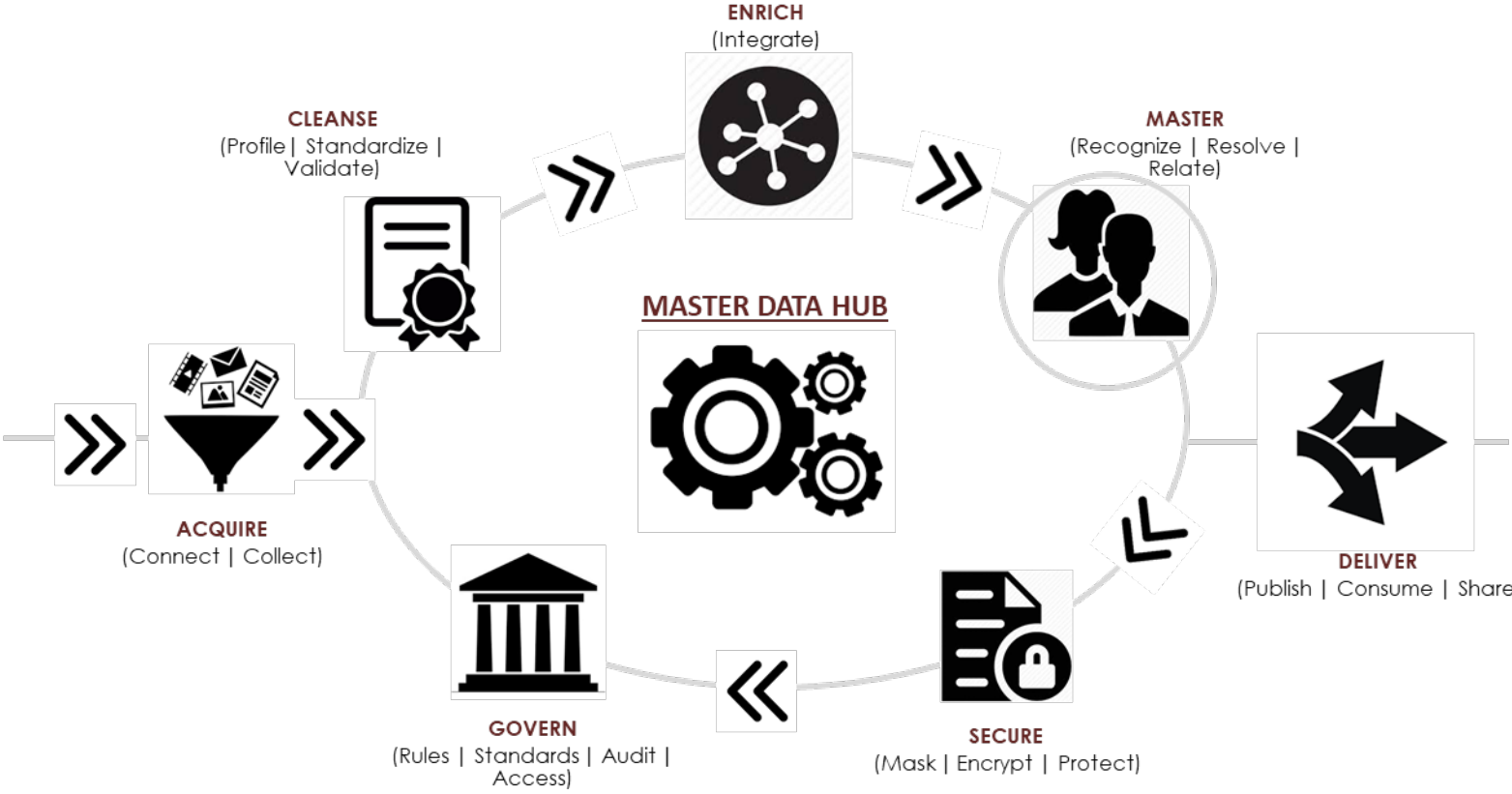
Centralize Asset Management and automate auditing & validation

# MDM - Framework



### Data Producers

- Enterprise Apps
- Cloud Apps
- Enterprise Content
- Legacy Systems
- 3<sup>rd</sup> Party Data
- Interactions
- IOT
- Social Data



### Data Consumers

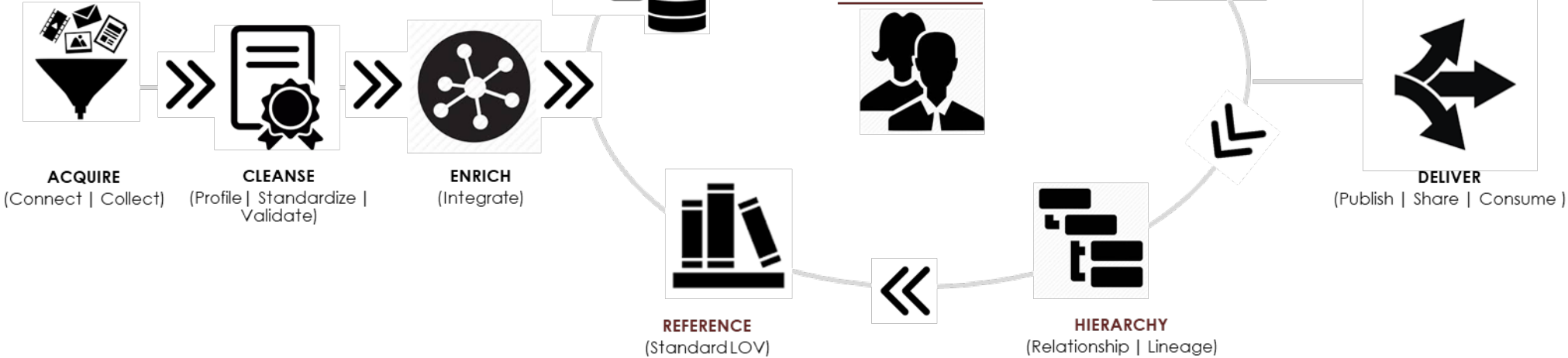
- Portals
- Analytical Apps
- Dashboards/Reports
- Data Warehouse/  
Data Lakes
- 3<sup>rd</sup> Party Feeds
- Compliance

# MDM – Building Blocks



Data Producers

- Enterprise Apps
- Cloud Apps
- Enterprise Content
- Legacy Systems
- 3<sup>rd</sup> Party Data
- Interactions
- IOT
- Social Data



Data Consumers

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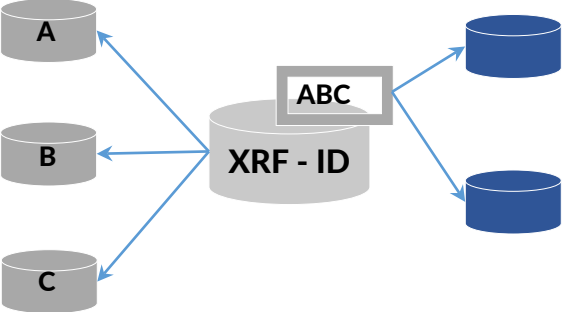


# MDM - Implementation Styles



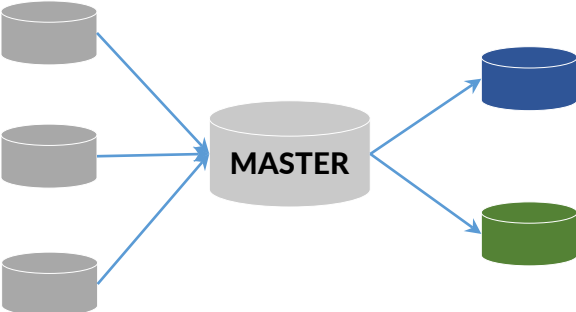
“The variation in data hub model styles is based on the principle that it may contain all data attributes about the data domain it manages, or just some attributes, while other attributes remain in their original data stores”

## REGISTRY



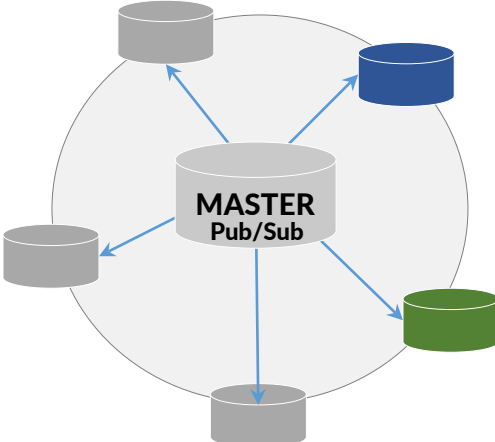
- Hub maintains registry of Unique Identifiers
- Provisions a holistic view (Virtual) to consumer via data services
- Data Hub is an arbitrator rather than owner of Master Data

## CONSOLIDATION



- Hub maintains and manages the Master Data across systems.
- The Master Data is primarily used by downstream applications and backward synchronization is not enabled
- Supports Analytical MDM Use pattern

## HUB & SPOKE



- Hub maintains and manages the Master Data across systems.
- The Master Data is used across all systems with backward synchronization enabled via SOA framework
- Supports both Operational & Analytical MDM Use pattern

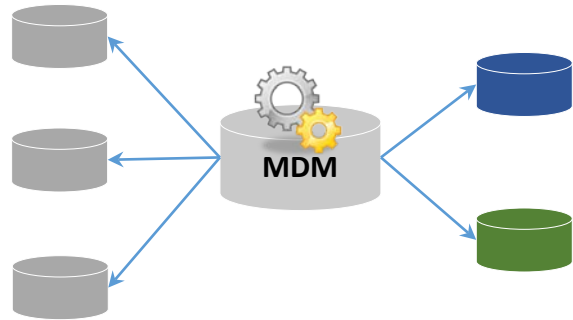


# MDM - Deployment Options



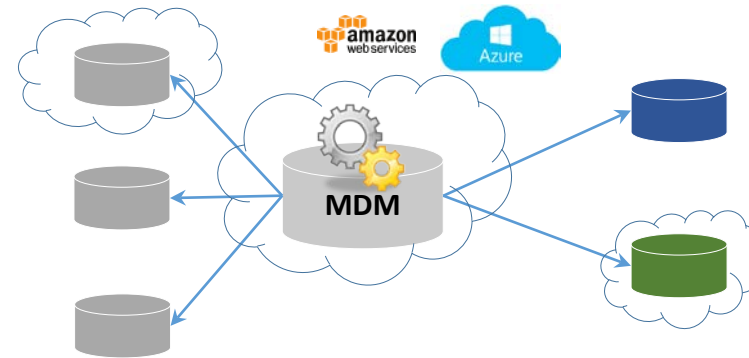
“The variation in data hub deployment styles is primarily based on location (cloud Vs. on-premise) of majority of the data producers for the given domain.”

## ON-PREM



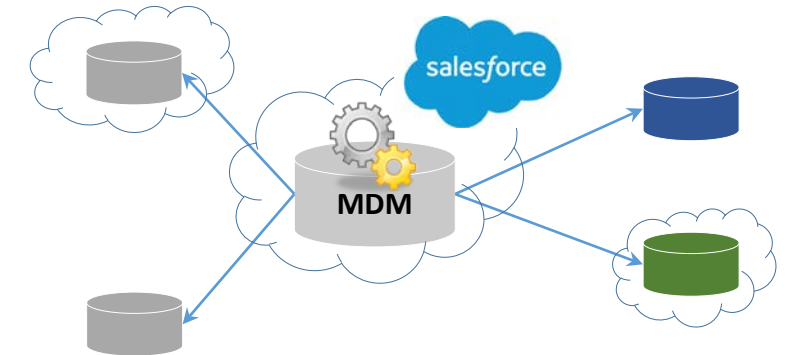
- Greater Control (Environment/Data)
- No Data restrictions
- Lack of Agility/Elasticity/Cost advantage of Cloud
- Lower Productivity

## CLOUD-HOSTED



- Greater Productivity
- Agility/Elasticity/HA advantages of Cloud
- Less Control (Environment/Data)
- Careful planning of up-stream/downstream data volumes.

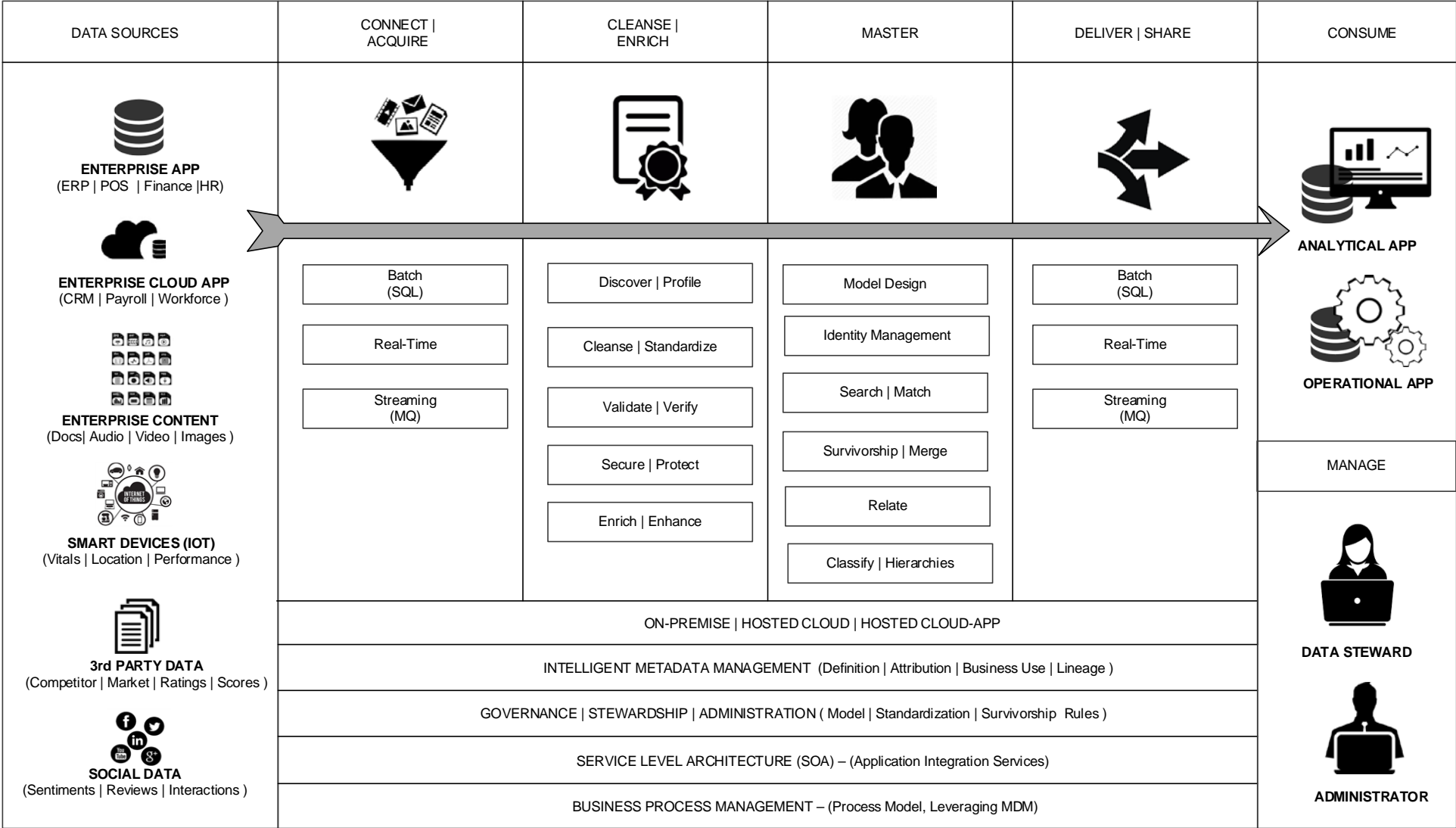
## CLOUD-APP HOSTED



- Leverage Existing SF investment
- Low Maintenance
- Majority of data is generated/consumed in SF.
- Salesforce dependent
- Careful planning of up-stream/downstream data volumes.



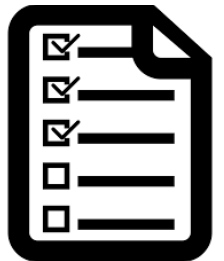
# MDM – Reference Architecture



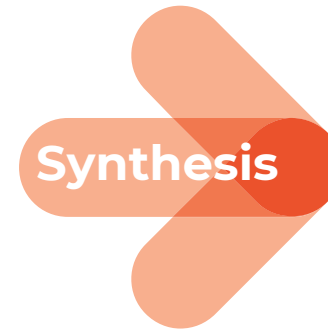
# MDM – Cheat Sheet



- Identify data (sources & targets)
  - Identify customers/Products/Suppliers etc
  - Identify data owner (usually LOB or product owner)
  - Semantics consolidation/data definition
  - Gather requirements
  - Logical data model
  - Get source data into MDM Hub
  - Analyze source data
  - Identify data quality rules (parsing, matching, standardization, enriching)
- Master data model
  - Communicate to Governance council
  - Communicate to data stewards
  - Define security SLA
  - Define access control
  - Define business process
  - Define business rules
  - Create mappings  
(**sources** → **data hub** → **consumers**)
  - Enter metadata into MDM Hub
  - Coordinated release of Master data



# Data Governance Applied to MDM



Recommendations

**Preparation** – preliminary steps to identify key participants, key data elements & sources, and individuals to be interviewed; intent is to socialize operating model with key stakeholders; define scope and approach

**Discovery** – gain understanding of the data and processes in the current environment, introduce Data Governance concepts, best practices and roll- out of Data Governance program

**Analysis** – pinpoint and clarify key data touch points, data handling processes, issues and work-arounds; bridge from discovery to synthesis , with focus on clearly defining the current environment

**Synthesis/ Recommendation** – generate informed recommendations based on discovery and analysis. Tailor and define the near & future state policies and procedures, including gaps and potential remediations



# MDM – Outcomes



01

**Unified View..** provides a unified view of Master data and enables strategic, timely & informed corporate decision making

02

**Redundancy Elimination ..** Enables Reduced redundancy by consolidating various data silos.

03

**Data Consistency..** MDM guarantees data consistency, which enables to create consistent workflows

04

**Integration of Business Processes..** MDM allows to streamline data across whole business creating a more productive process

05

**Propels Data-Driven Culture..** now when data is considered as the new oil, a centralized analytics data hub, can truly evangelize data-first & data-driven culture within the organization

06

**Enhanced Data Controls..** MDM approval workflows enables more control on the data

07

**Growth..** Adopting a data-driven culture in age of digital transformation, offers a competitive edge, opening up avenues of growth via M&A, increased market share and so on..

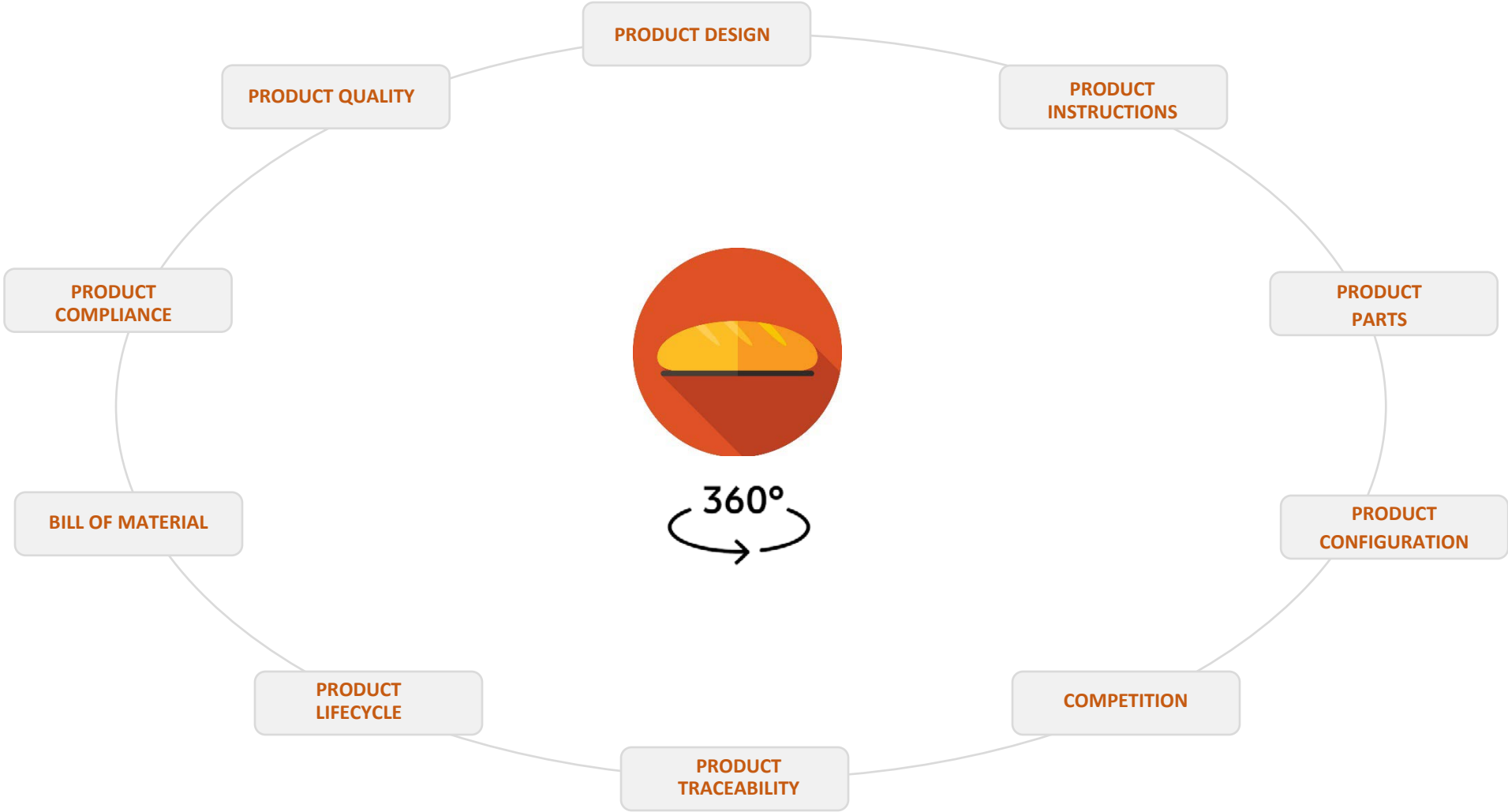


# Sample Domains

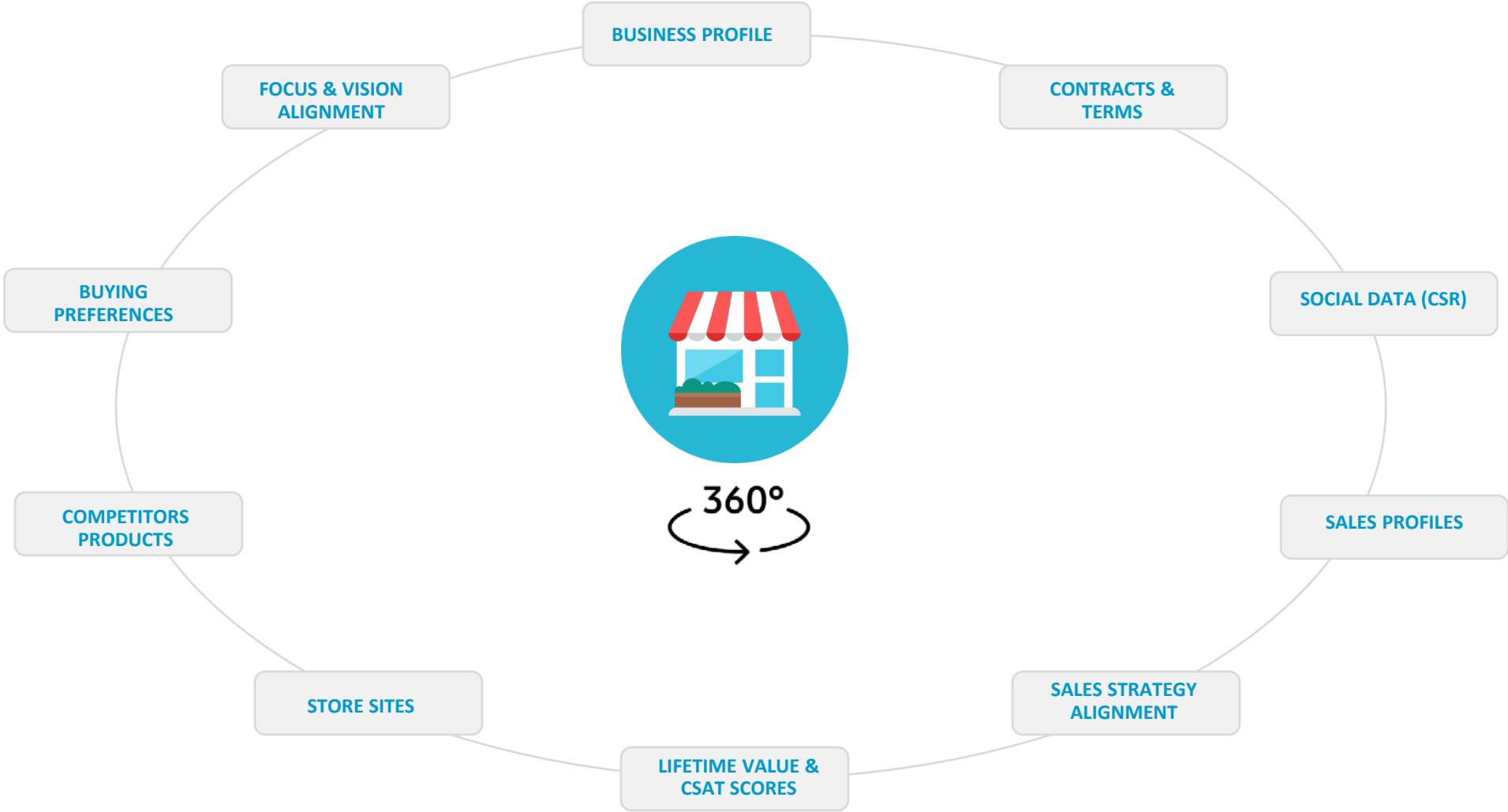




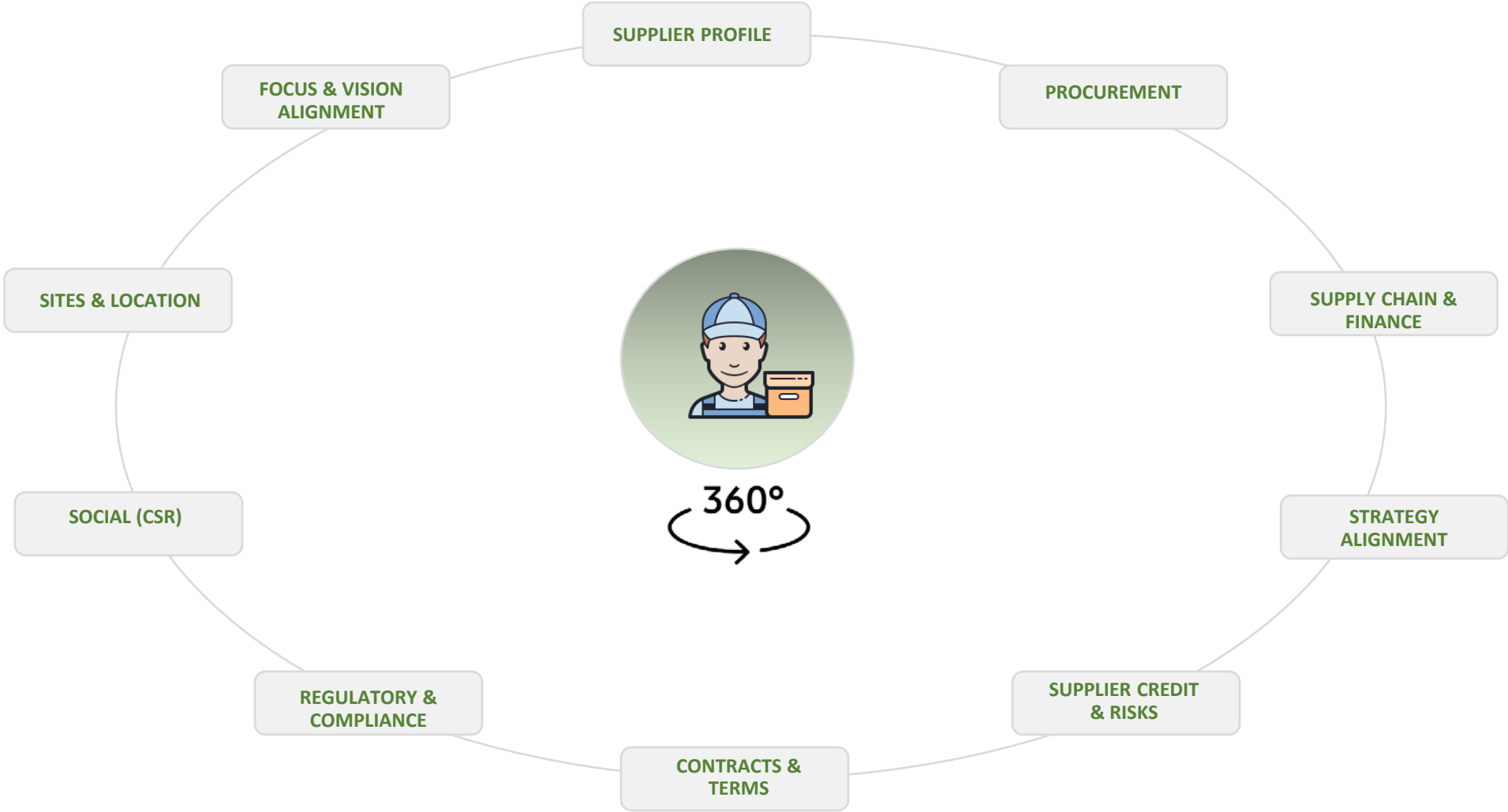
# Product



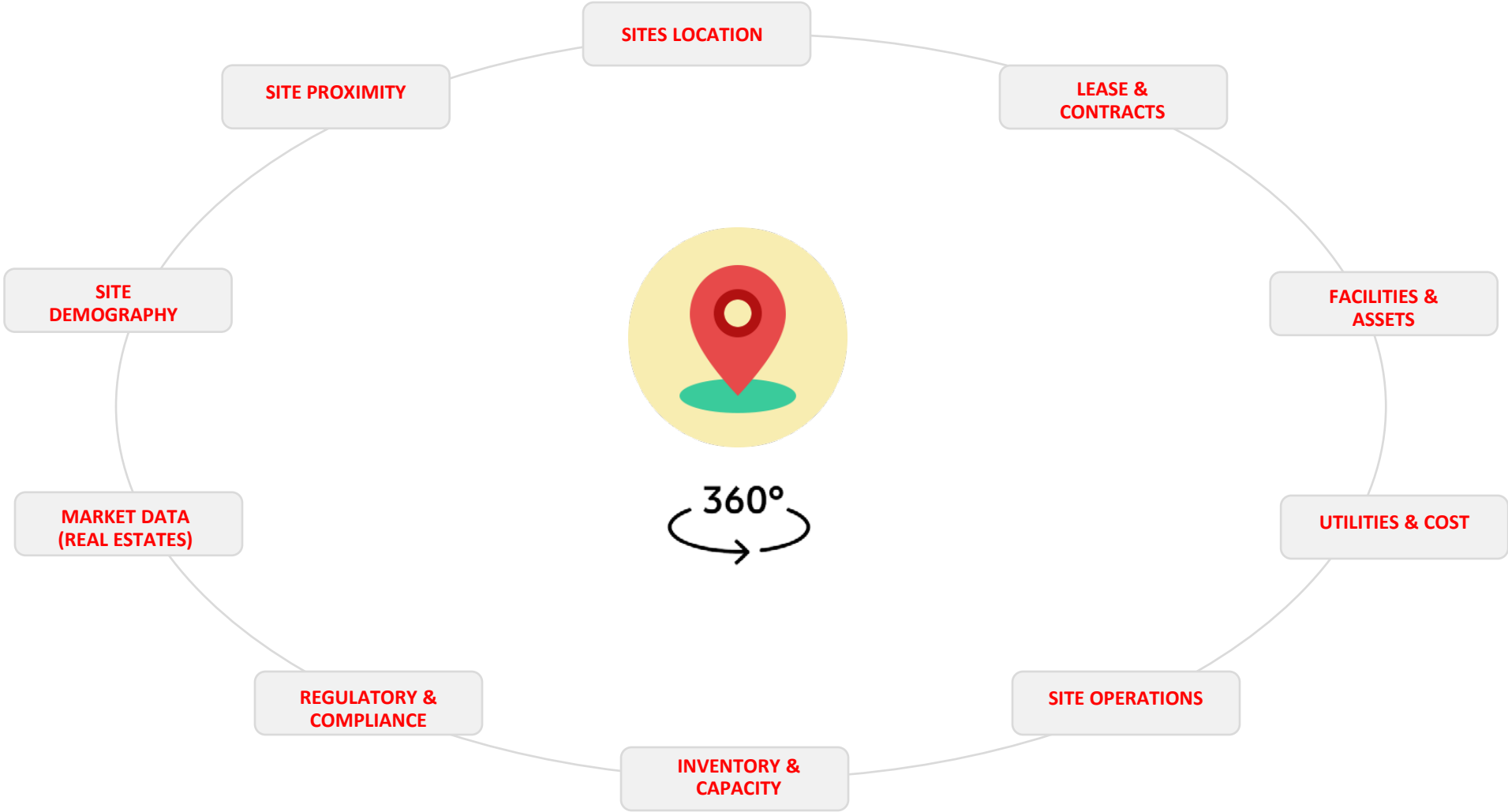
# Customer (B2B)

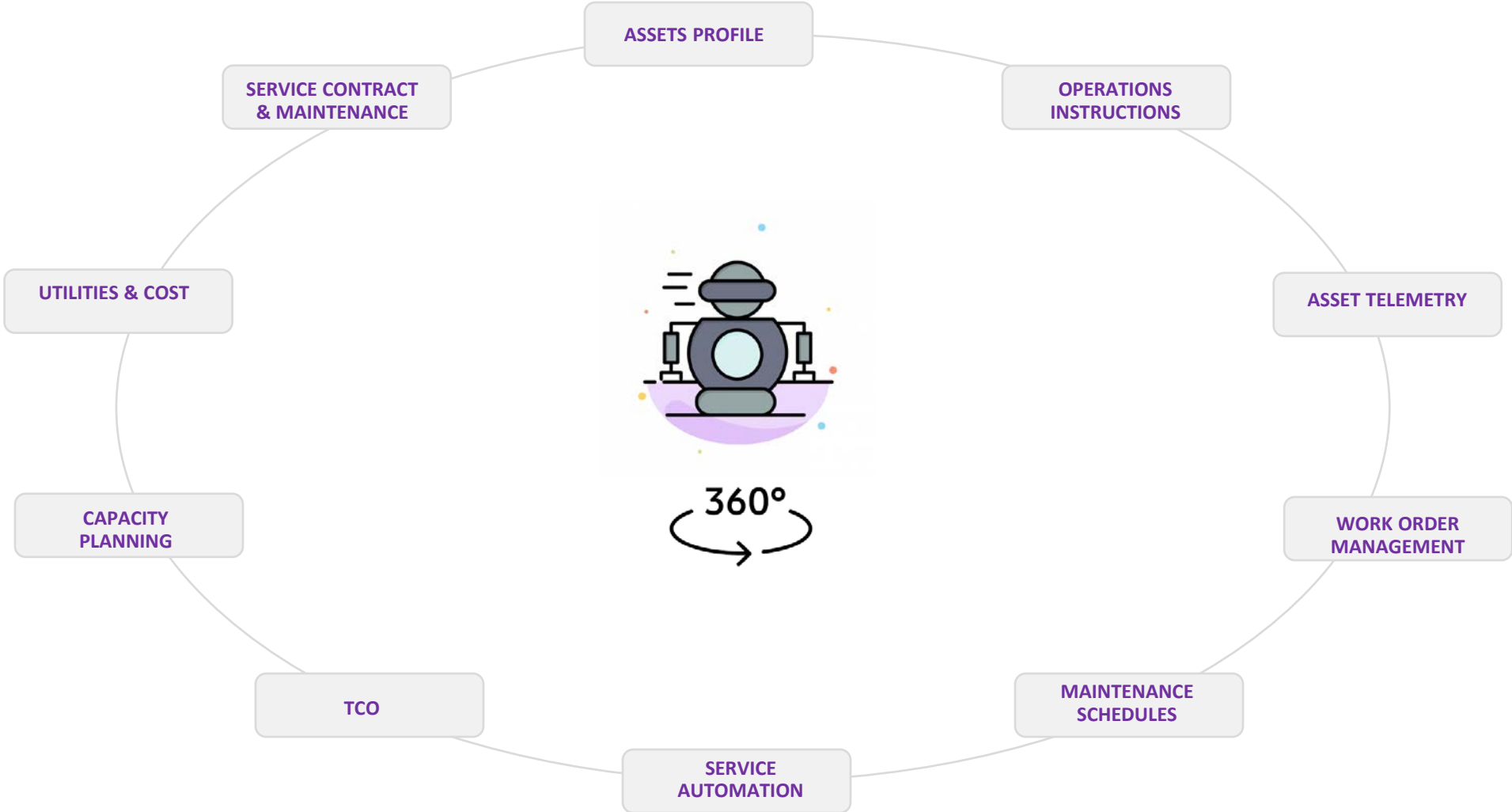


# Supplier



# Location (Sites)







**Thank You!**



**Making Information Matter.**