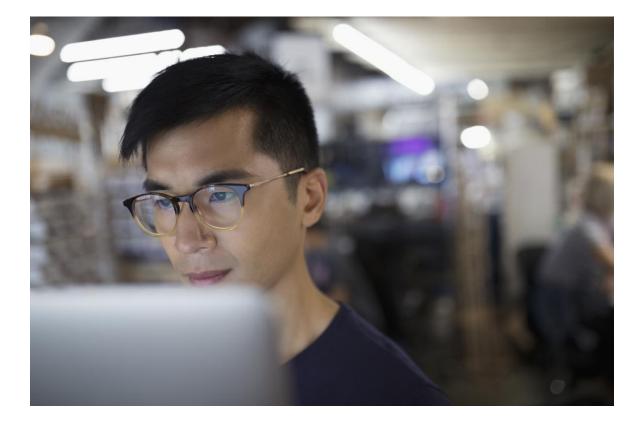
### Microsoft Dynamics Business Central Overview

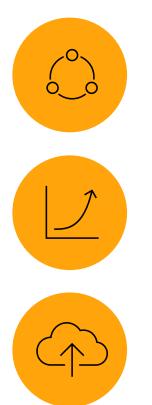
[Employee Name] [Designation]





### **Introducing Microsoft Dynamics Business Central**





Connect your business

Make smarter decisions

Start and grow easily



**Connect your business** 

The largest sales invoice posted in the last 90 days was for groups

\$5,919

0

#### Deploy a single, comprehensive solution

Automatically pull systems and processes together to manage financials, sales, service, and operations.

Connect with 3<sup>rd</sup> party applications like payroll, banking, CRM, or industry-specific systems.

\$

Project management



Financial management

Operations management

MICROSOFT DYNAMICS 365 Business Central



Sales & service management



Reporting & analytics

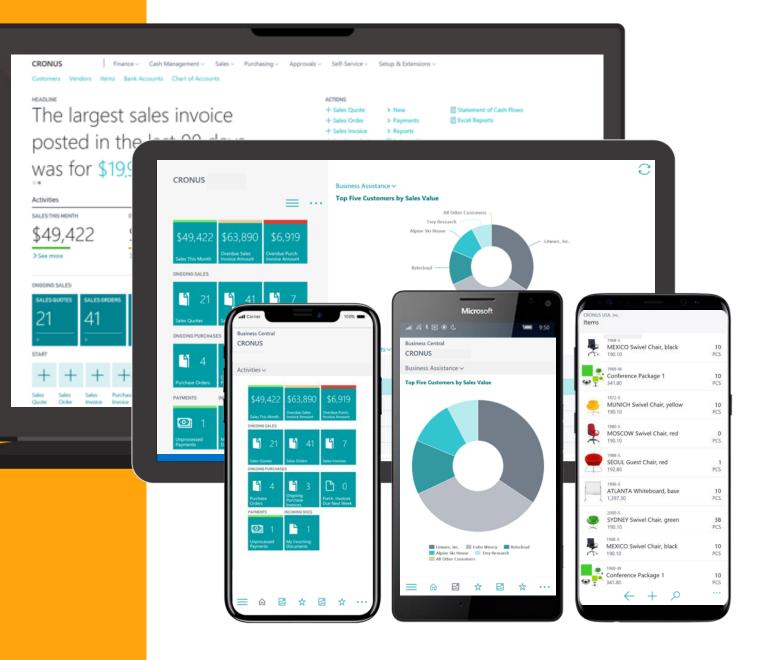


Supply chain management

### Work where your business takes you

Desktop, laptop, tablet, or phone you get the same powerful capabilities and rich functionality

Get one experience that's consistent and secure across Windows, iOS, and Android.

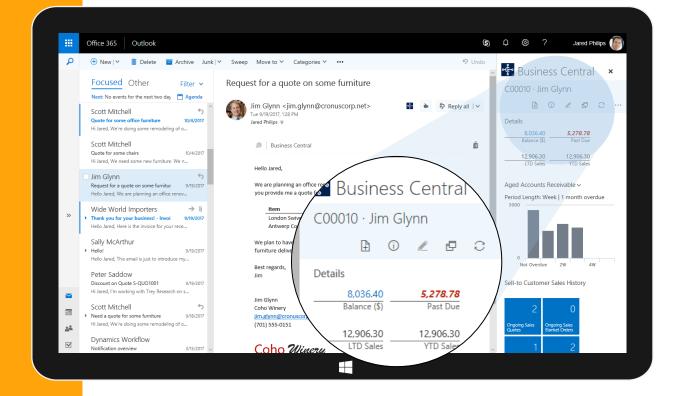


#### Manage quote to cash, all within Outlook

Create quotes, process orders, and submit invoices without leaving Outlook.

Access live data directly from Microsoft Excel to update items, sales orders, and purchase orders.

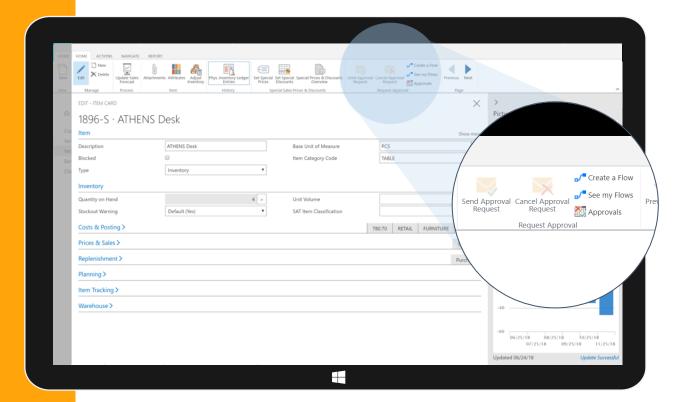
Customize outgoing documents such as quotes and invoices in Microsoft Word.



#### Automate and secure business processes

Streamline business processes with easyto-create workflows. Track cash flow and secure purchasing, credit authorization, and vendor payment processes.

Ensure compliance with audit trails and enterprise-level security.





### Get an end-to-end view of your business

Centralize data from finance, sales, service and operations to get an accurate view of your business.

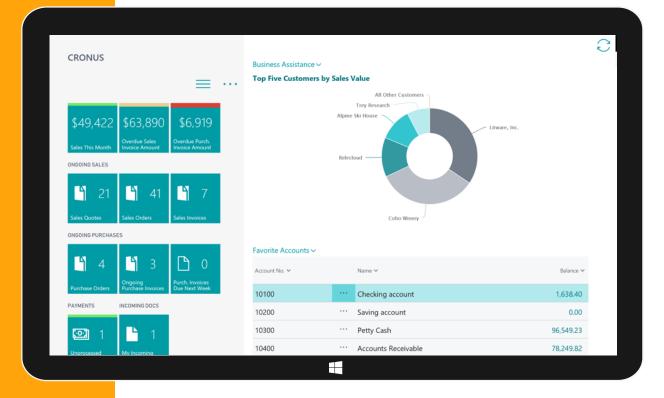
Real-time data updates help you spot trends, prevent issues, and deliver great customer experiences.



#### Sell smarter and improve customer service

Focus on the right opportunities and track ongoing sales performance using custom dashboards and multidimensional reports.

Gain a comprehensive overview of service tasks, workloads, and employee skills to effectively assign resources, accelerate case resolution and better serv. customers.

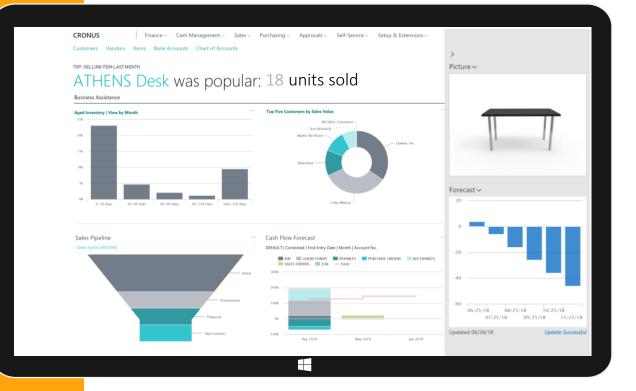


### Guide employees to optimal outcomes

Predict when and what to replenish with built-in intelligence, sales forecasts and dynamically updated inventory levels.

Get recommendations on when to pay vendors to use vendor discounts or avoid overdue penalties.

Manage budgets and monitor progress with real-time data on available resources.



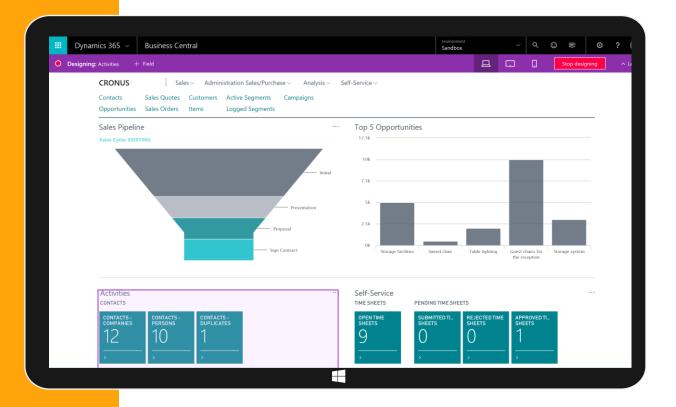
### Start and grow easily

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### Tailor to your needs

Customize applications to support your unique business needs.

Rearrange fields, rename groups, and reposition elements using a simple drag-and-drop interface.



# Add industry or business extensions

Extend Dynamics 365 Business Central to fit industry or business needs with integrated add-on apps.

Connect to data sources and services — Excel files, SharePoint lists and CRM records with Microsoft PowerApps.

Microsoft Cloud ~ Mobility ~ Productivity ~				Search Microsoft AppSource 🔎 😳 Fredrik 🞗				
AppSource App	ps Consulting services	List on AppSource Bl	og		How it works Þ			
Products	Dynamics 365 Business Central	ĸ			Reset filters			
Apps	1							
Web apps	App results (50)	View consulting services results (4	43)					
Cortana Intelligence								
Add-ins	Are you looking for Dynamics 365 Business Central See your options ->							
Dynamics 365 >	•							
	۰Č-۰	- THE	E 🛱	(H)				
Sales Field Service	- Č	100	<mark>≍ 1</mark>	12	<b>9</b>			
Project Service Auto	Micrsoft Dynamics 365	LS Express	Expensify for Dynamics	Sales and Inventory	Sana Commerce			
Customer Service	Business Central (Trial)	By LS Retail	365	Forecast	By Sana Commerce			
☐ Finance & Operations	By Microsoft Dynamics 365	Dynamics 365	By Stoneridge Software LLC Dynamics 365	By Microsoft Dynamics 365	Dynamics 365			
	A business management solution	All the functionality you need in a retail POS, in the familiar	Expensify Integration with	Make your brand famous for	Sana offers integrated E- commerce for Dynamics 365 for			
Business Central	for accounting, invoicing, purchasing, inventory and	Microsoft Dynamics look and feel.	Dynamics 365 for Financials	always having items in stock (without extra costs to you).	Finance and Operations, Business Edition			
Office 365	reporting.	- Notan		(without extra cosis to you).	Exercise 1			
Power BI apps								
Power BI visuals								
Dynamics NAV								
Categories								
Analytics								
Artificial intelligence	2	PE	-	a	Rentals			
Collaboration	60			-	nemas 365			
Customer service	100 100 10 10 10 10 10 10 10 10 10 10 10				second on the second			
Einance	Shopify Connector	BuildFood - Recipes By IndustryBuilt Software Corp.	ChargeLogic Payments By ChargeLogic, LLC	Ceridian Payroll By Microsoft	ODT Rentals 365 By Open Door Technology			
Human resources	Dynamics 365	Dynamics 365	Dynamics 365	Dynamics 365	Dynamics 365			
T + administration	The app that connects Dynamics 365 for Financials with Shopify	Manage recipes, create ingredient declarations, track	PCI-validated payment and credit card processing software for all	Ceridian Payroll allows you to import payroll transactions.	ODT Rentals tracks rental units, produces guotes, and manages			
Marketing	see to changed whit shipping	allergens and calculate nutrients.	your sales channels.	and a state of a state	rental contracts and invoices.			
Operations + supply								
Productivity Sales								

### Be ready for growth

Start with what you need and grow at your own pace to run your business securely in the trusted Microsoft cloud.

Easily manage growth using adaptable business applications, and a scalable database.



## Microsoft Dynamics 365 Business Central

Core Capabilities

Financial management	Account receivables/	Bank	Fixed asset	Month/Year
	payables	reconciliation	management	end closing
Sales & service management	Quote	Contact	Sales	Payment
	generation	management	invoicing	processing
Project management	Capacity planning	Budgets and estimates	Job and process costing	Resource management
Supply chain management	Inventory and Purchasing control	Shipment and distribution	Returns and cancellations	Procurement and vendor management
Operations management	Forecasting	Production planning	Manufacturing capacity	Warehouse management
Reporting & analytics	Customer	Self-serve	Interactive	Built-in
	insights	reports	dashboards	intelligence

### Deploy a single, comprehensive solution

Automatically pull systems and processes together to manage financials, sales, service, and operations

Connect with 3<sup>rd</sup> party applications like payroll, banking, CRM, or industryspecific systems



### Why Systema Solutions?



EXPERIENCED TEAM



EASY ACCESS, AFFORDABLE SERVICES



#### PROVEN SUCCESSES

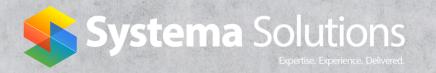
Work with Microsoft Dynamics developers and functional consultants a demonstrated history of professional experience.

Work with a lean and agile team that can respond to your business needs quickly. We have local presence in Calgary, providing personalized services.

Save on your IT costs with our man-hours priced at very competitive rates. 100% Success rate on all customer engagements with verifiable references.

Strong experience in the oil and gas, manufacturing, distribution and retail industries.

#### **Contact Us**



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