

Microsoft Dynamics Business Central Overview

[Employee Name]

[Designation]



Are you experiencing these issues?

Siloed systems

Duplicate data

Manual processes

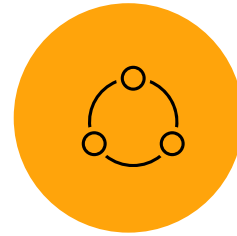
Insufficient reporting

Security issues

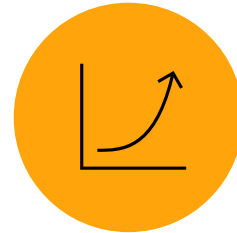
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9	10	11	12	13	14	15
16	17	18	19	20	21	22
23	24	25	26	27	28	29

Introducing Microsoft Dynamics Business Central



Connect your business



Make smarter decisions



Start and grow easily



Connect your business

Deploy a single, comprehensive solution

Automatically pull systems and processes together to manage financials, sales, service, and operations.

Connect with 3rd party applications like payroll, banking, CRM, or industry-specific systems.



Financial management



Project management



Operations management

MICROSOFT DYNAMICS 365 Business Central



Sales & service management



Reporting & analytics

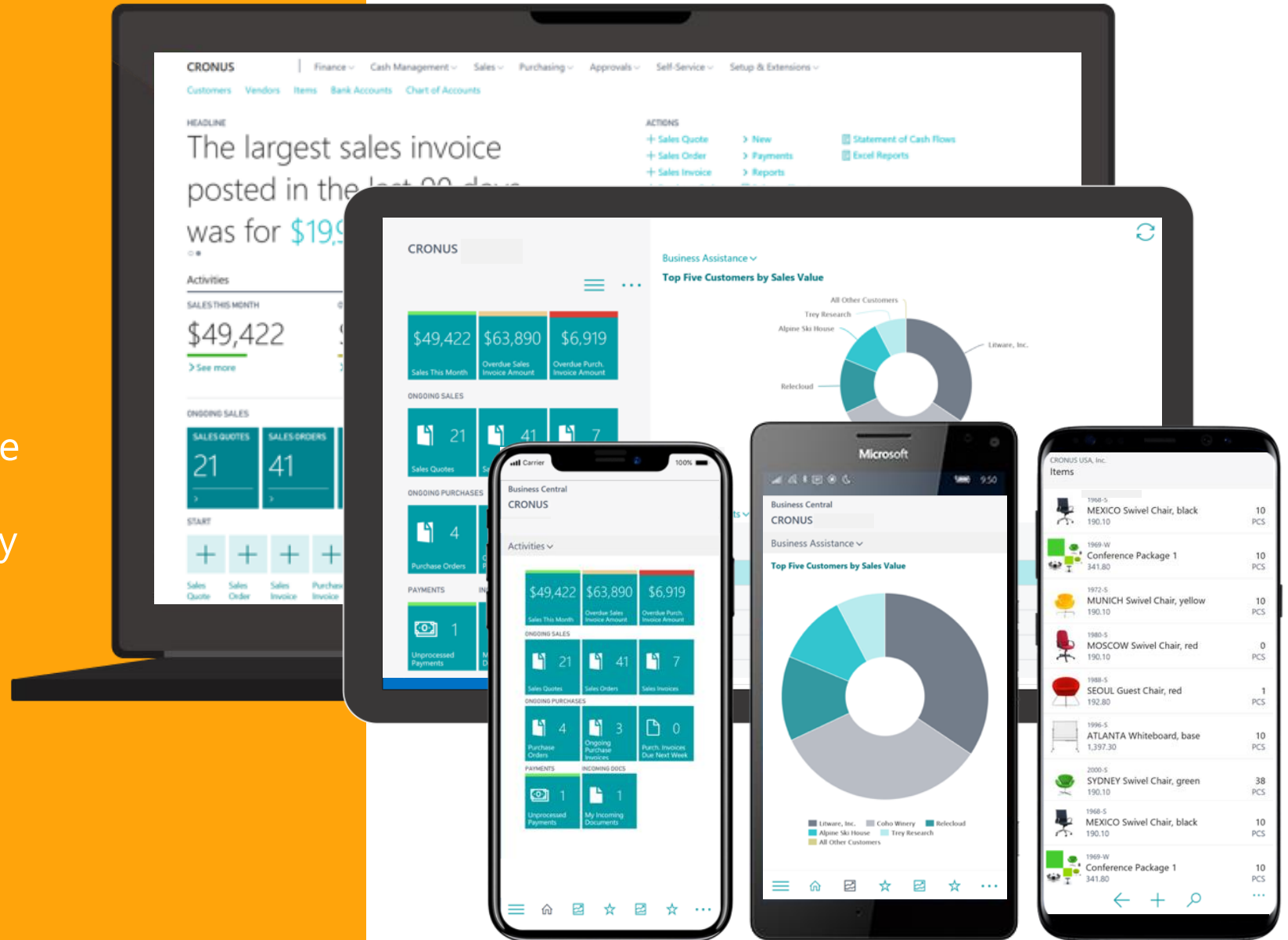


Supply chain management

Work where your business takes you

Desktop, laptop, tablet, or phone you get the same powerful capabilities and rich functionality

Get one experience that's consistent and secure across Windows, iOS, and Android.



Manage quote to cash, all within Outlook

Create quotes, process orders, and submit invoices without leaving Outlook.

Access live data directly from Microsoft Excel to update items, sales orders, and purchase orders.

Customize outgoing documents such as quotes and invoices in Microsoft Word.

The screenshot displays the Outlook interface with an email thread on the left and a Business Central overlay on the right. The email thread includes messages from Scott Mitchell and Jim Glynn. The Business Central overlay shows details for 'C00010 · Jim Glynn', including a balance of 8,036.40 and a past due amount of 5,278.78. A circular callout highlights the Business Central details section.

Business Central Details:

8,036.40	5,278.78
Balance (\$)	Past Due
12,906.30	12,906.30
LTD Sales	YTD Sales

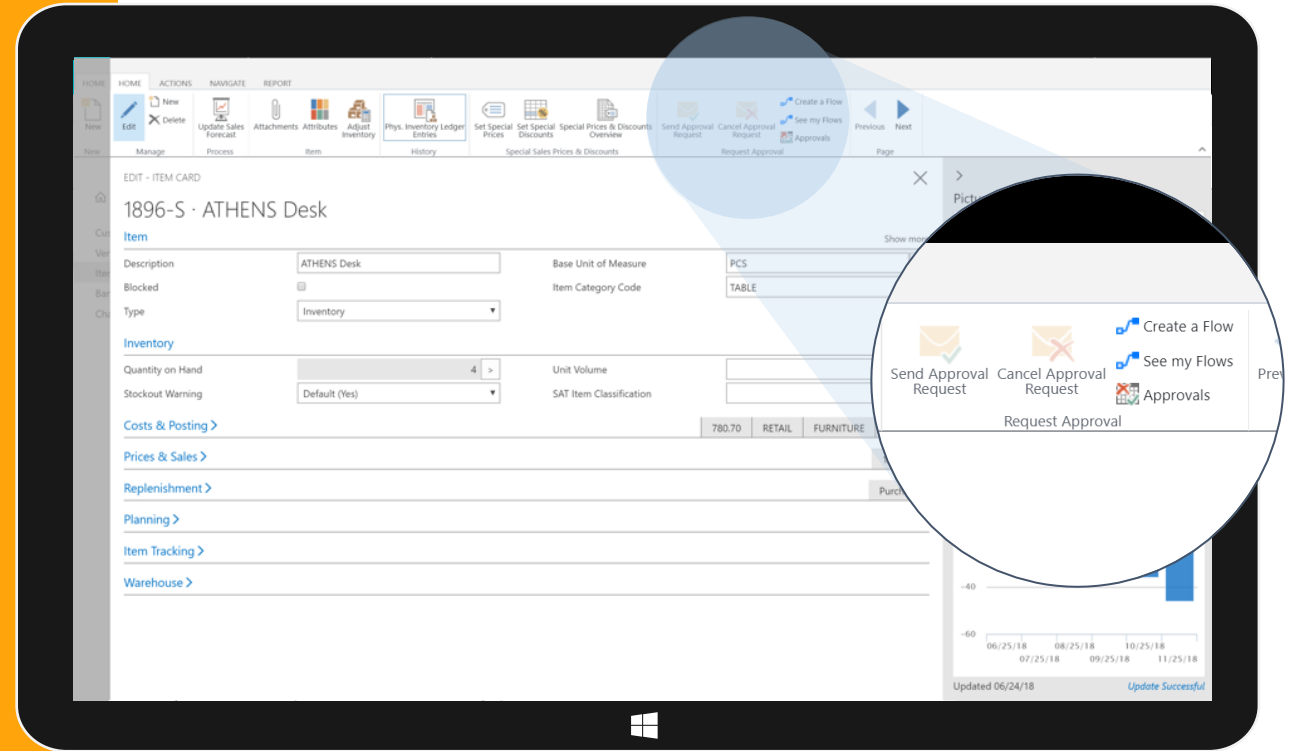
Sell-to Customer Sales History:

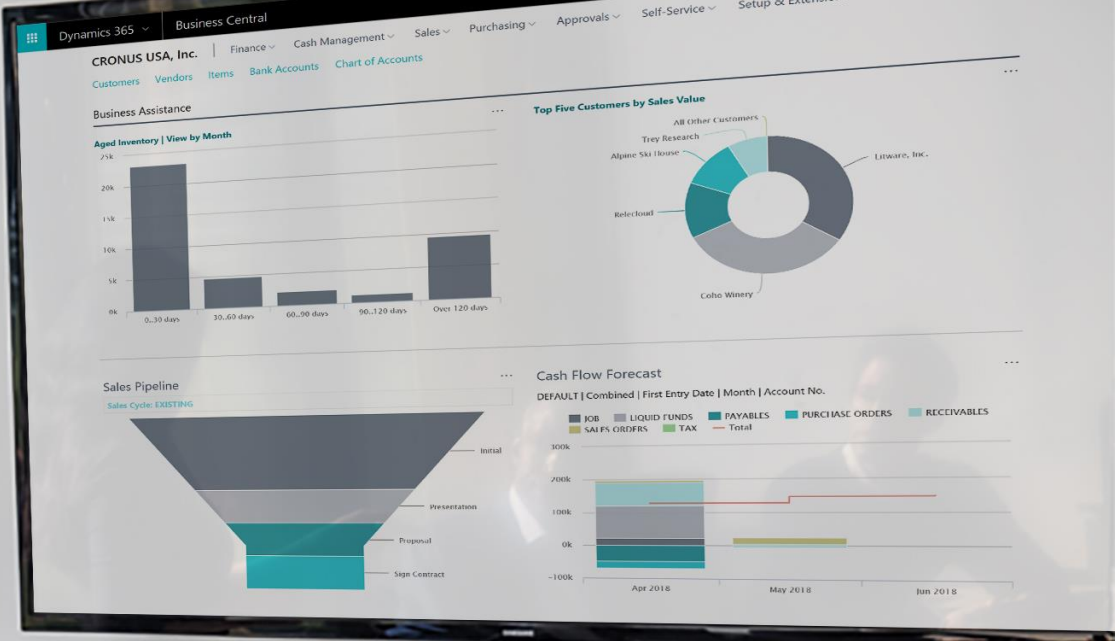
2	0
Ongoing Sales Quotes	Ongoing Sales Blanket Orders
1	2

Automate and secure business processes

Streamline business processes with easy-to-create workflows. Track cash flow and secure purchasing, credit authorization, and vendor payment processes.

Ensure compliance with audit trails and enterprise-level security.





Make smarter decisions

Get an end-to-end view of your business

Centralize data from finance, sales, service and operations to get an accurate view of your business.

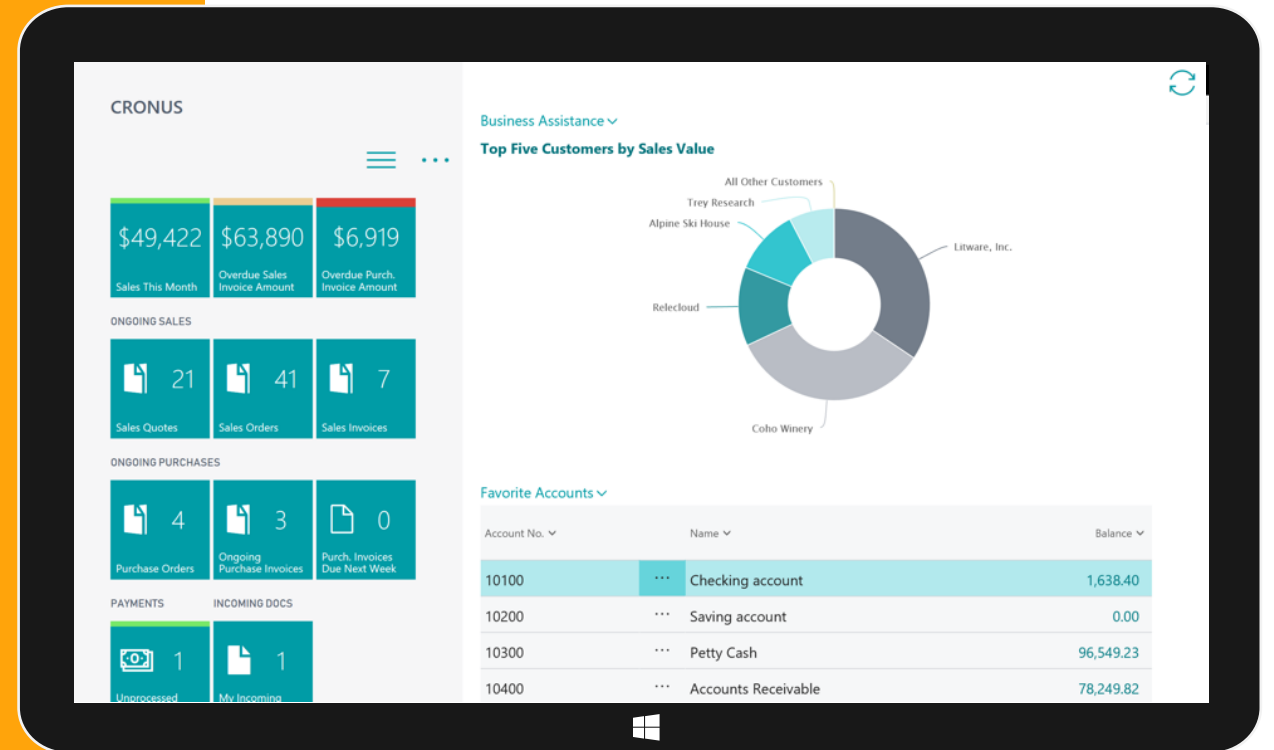
Real-time data updates help you spot trends, prevent issues, and deliver great customer experiences.



Sell smarter and improve customer service

Focus on the right opportunities and track ongoing sales performance using custom dashboards and multidimensional reports.

Gain a comprehensive overview of service tasks, workloads, and employee skills to effectively assign resources, accelerate case resolution and better serv. customers.

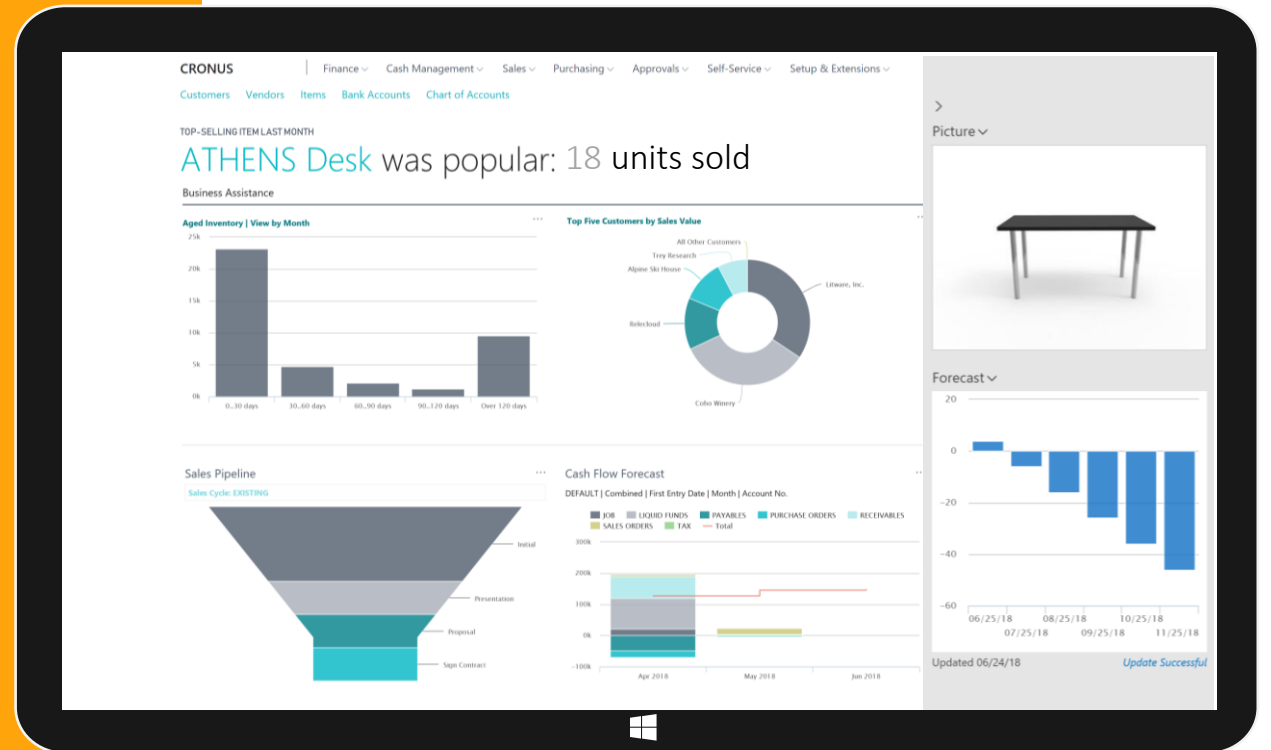


Guide employees to optimal outcomes

Predict when and what to replenish with built-in intelligence, sales forecasts and dynamically updated inventory levels.

Get recommendations on when to pay vendors to use vendor discounts or avoid overdue penalties.

Manage budgets and monitor progress with real-time data on available resources.



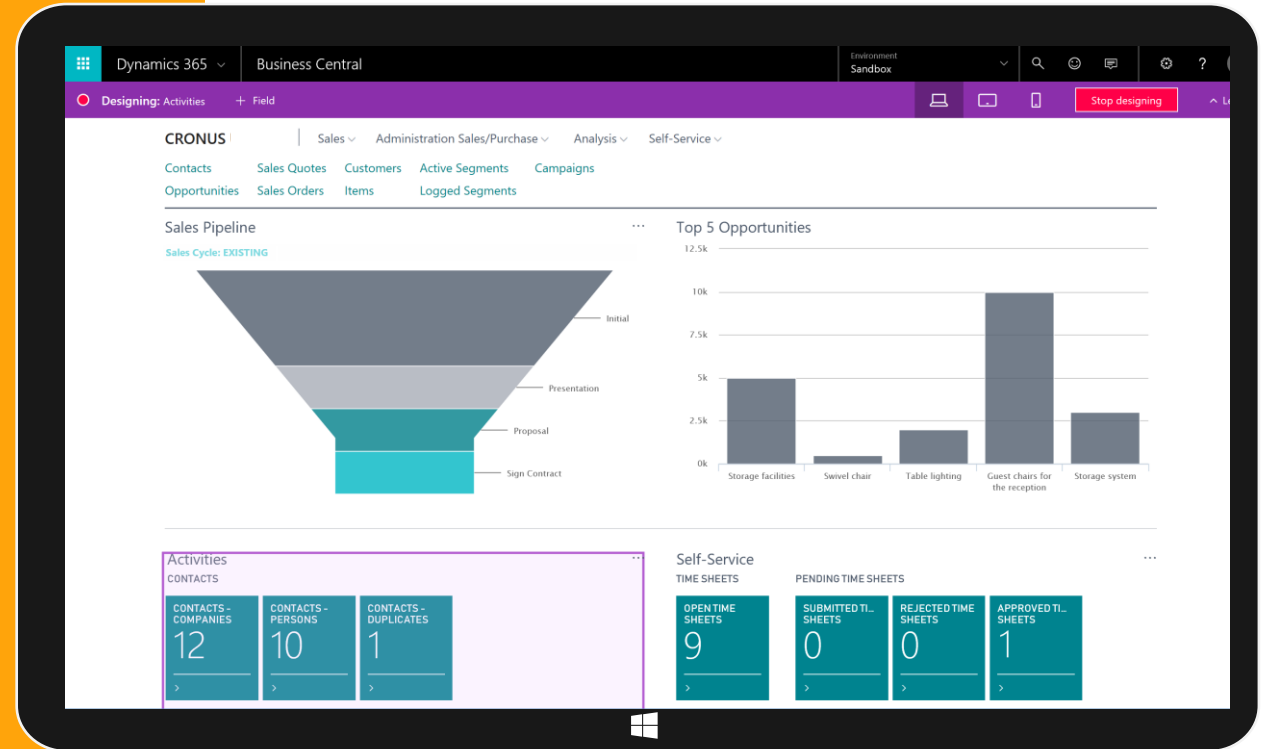


Start and grow easily

Tailor to your needs

Customize applications to support your unique business needs.

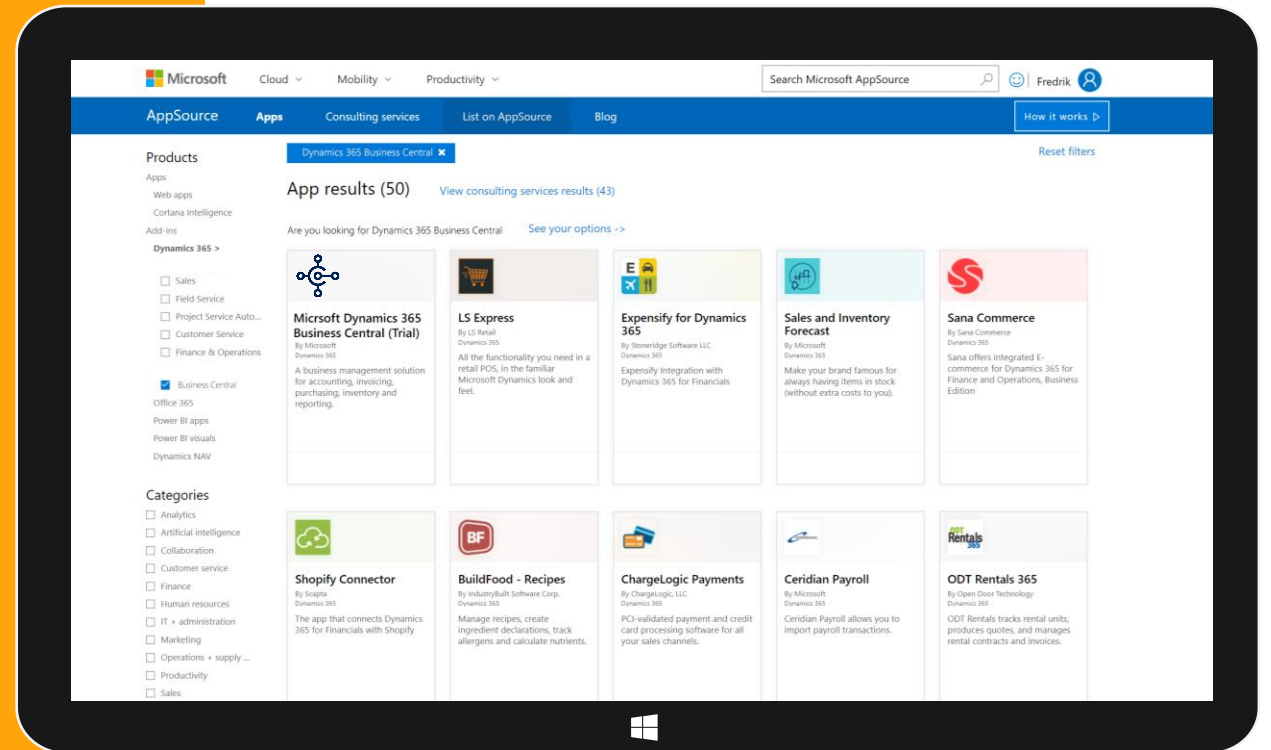
Rearrange fields, rename groups, and reposition elements using a simple drag-and-drop interface.



Add industry or business extensions

Extend Dynamics 365 Business Central to fit industry or business needs with integrated add-on apps.

Connect to data sources and services — Excel files, SharePoint lists and CRM records with Microsoft PowerApps.



Be ready for growth

Start with what you need and grow at your own pace to run your business securely in the trusted Microsoft cloud.

Easily manage growth using adaptable business applications, and a scalable database.



Microsoft Dynamics 365 Business Central

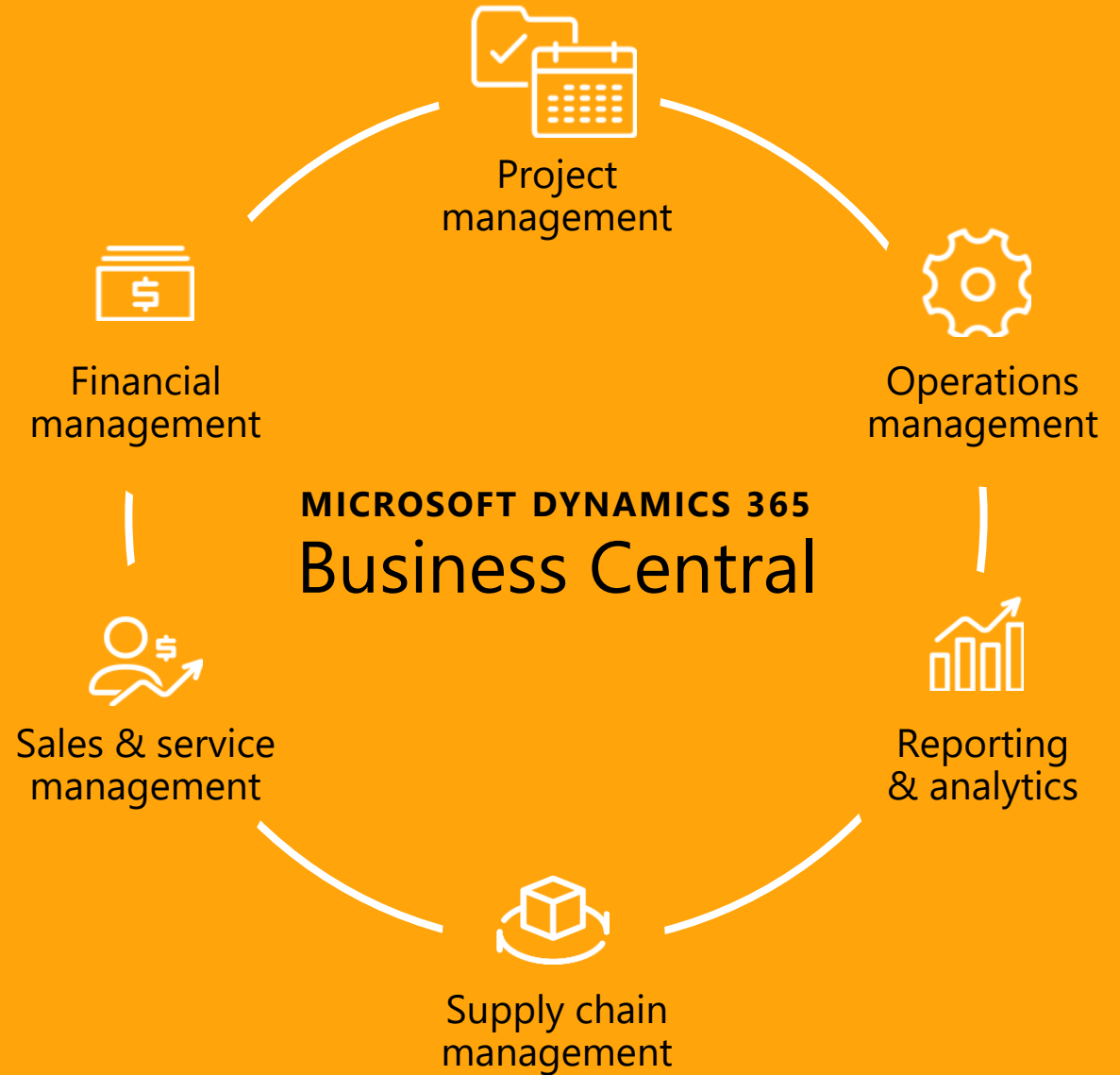
Core Capabilities

 Financial management	Account receivables/ payables	Bank reconciliation	Fixed asset management	Month/Year end closing
 Sales & service management	Quote generation	Contact management	Sales invoicing	Payment processing
 Project management	Capacity planning	Budgets and estimates	Job and process costing	Resource management
 Supply chain management	Inventory and Purchasing control	Shipment and distribution	Returns and cancellations	Procurement and vendor management
 Operations management	Forecasting	Production planning	Manufacturing capacity	Warehouse management
 Reporting & analytics	Customer insights	Self-serve reports	Interactive dashboards	Built-in intelligence

Deploy a single, comprehensive solution

Automatically pull systems and processes together to manage financials, sales, service, and operations

Connect with 3rd party applications like payroll, banking, CRM, or industry-specific systems



Why Systema Solutions?



EXPERIENCED TEAM

Work with Microsoft Dynamics developers and functional consultants a demonstrated history of professional experience.

Work with a lean and agile team that can respond to your business needs quickly.



EASY ACCESS, AFFORDABLE SERVICES

We have local presence in Calgary, providing personalized services.

Save on your IT costs with our man-hours priced at very competitive rates.



PROVEN SUCCESSSES

100% Success rate on all customer engagements with verifiable references.

Strong experience in the oil and gas, manufacturing, distribution and retail industries.

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