

Microsoft Dynamics 365 Sales Express

Accelerate your sales success by boosting team collaboration and automating your sales operations to improve lead conversions.

Price starting at

\$60K

7-week engagement

In today's fast-paced business environment, efficiency and collaboration are key for staying ahead. Microsoft Dynamics 365 Sales has been designed to empower your organization with tools that enhance teamwork, drive productivity, and effectively manage sales activities.

MNP Digital's Microsoft Dynamics 365 Sales Express offer will accelerate your adoption, allowing your organization to rapidly benefit from the solution's core capabilities with minimal customization. Throughout this engagement we will help you centralize customer data, enhance team collaboration, and foster personalized customer interactions, leading to improved sales and customer loyalty. And by integrating time-saving automated functionality into your team's daily sales activities, you will quickly optimize your sales cycle and improve your overall sales process and outcome.

Let our experts help you elevate your sales operations, enhance team collaboration, and eliminate repetitive tasks with our Microsoft Dynamics 365 Sales Express offer.



Expected benefits

- ✓ Time-saving with data centralization and automations
- ✓ Better sales activity management
- ✓ Improved collaboration and teamwork
- ✓ Improved overall lead conversion

What's included

To be tailored to your organization's needs.

Timeline	Activity	Description
Throughout engagement	Planning & administration	<ul style="list-style-type: none">• Collaborative work, fully-guided by MNP Digital and supported by scenarios detailing communication, assessment, and more
Week 1	Kickoff & discovery	<ul style="list-style-type: none">• Host initial meetings with stakeholders to understand vision and objectives• Conduct workshops to identify key processes for your D365 Sales solution and assess technical readiness• Perform fit/gap analysis to identify needed configurations (Note: Data migration, customization, and integration(s) estimation if needed*)
Week 2	Design & planning	<ul style="list-style-type: none">• Develop a detailed plan outlining your D365 Sales scope and implementation roadmap• Undergo initial cloud setup and company settings• High-level review of sales business process
Week 3-6	Development & iteration	<ul style="list-style-type: none">• Configure/implement leads, contacts, accounts, and opportunity management• Enable Outlook and SharePoint integration• Configure Power Automate flows
Week 7	Review & delivery	<ul style="list-style-type: none">• Finalize and prepare for demonstration• Facilitate "Train the Trainer for Sales" and administrator training sessions• Gather feedback and discuss next steps for scaling the solution• Project closure

**This Dynamics 365 Sales Express offer includes defined scope and deliverables. Please note that extended scope or professional services (e.g. number of custom fields) can be added with additional cost; see your MNP Digital representative for more information.*

Reimagine how you work

Accelerate your operations, overcome obstacles, and achieve your goals, faster. Contact the MNP Digital team today for a discussion about how your business can benefit from this D365 Sales implementation.



Ready to Get Started?

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