

# SECURE. OPTIMIZED. MANAGED.

Enhance your software asset management strategy with our Smarter products for Microsoft 365, which streamlines and optimizes your existing Microsoft 365 usage through automated processes.

Our products are readily available for download on Microsoft AppSource and Marketplace.

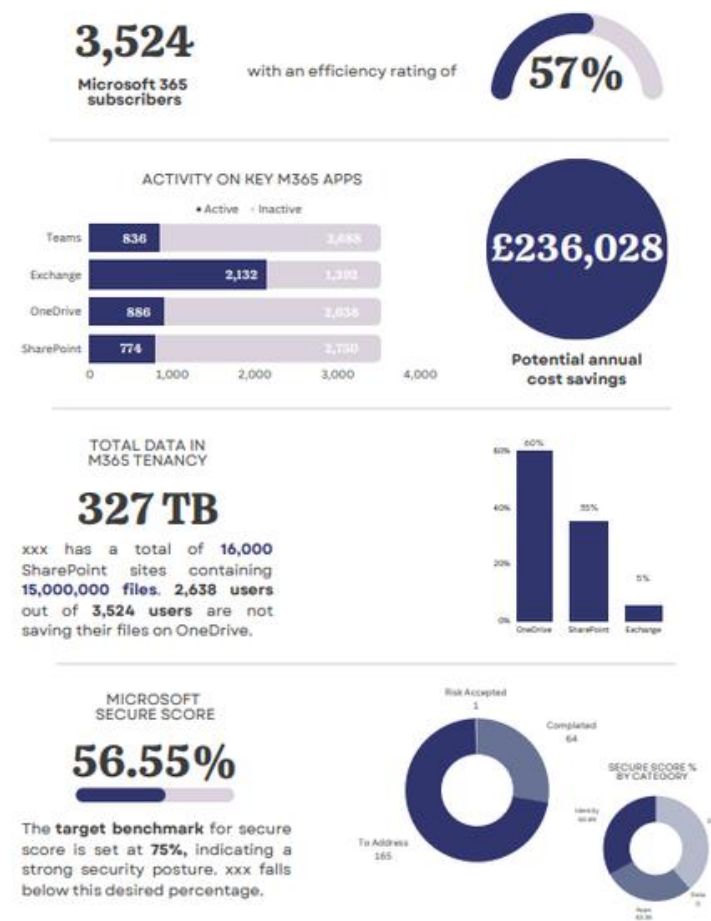
- Pay as you go
- Single dashboard design
- Accurate data interpretation
- Automated calculations
- Security
- Compliance
- Recommendations
- Health-check score



Smarter SaaS for Microsoft 365 is a cloud-based Software Asset Management solution tailored to enhance your Microsoft 365 subscriptions.

This innovative platform seamlessly identifies opportunities to reduce IT expenses while pinpointing the optimal Microsoft 365 subscriptions for individual users.

The installation process is swift, and the user-friendly dashboard ensures effortless navigation and comprehension..



Smarter Secure offers a SaaS solution designed to tackle Microsoft 365 security challenges by gathering and analyzing data related to vulnerabilities and security issues.

Distinguishing itself from Microsoft Secure Score, Smarter Secure delivers this information in the form of a comprehensive health-check report, highlighting areas that require attention to enhance the security score.

## Executive Summary

Our Executive Summary in the free Health-Check report delivers vital insights for efficient Microsoft 365 management.

- Efficiency Rating: Measure your license utilization against Microsoft's recommended standard of 95%, identifying areas for improvement.
- Microsoft 365 Subscribers: Get insight into your user base's scale, ensuring a clear picture of license usage.
- Activity on Key Applications: Assess engagement and collaboration levels with an overview of user activity in Teams, Exchange, OneDrive, and SharePoint.
- Potential Annual Cost Savings: Discover potential savings by optimizing your license allocation strategies.
- Data Storage and Security: Evaluate data residency and governance, ensuring compliance and security.
- Microsoft Secure Score and Risk Assessment: Gauge your security posture and prioritize actions to mitigate risks.



## Benefits:

- Never have unused subscriptions
- Build usage of key apps
- Save money on subscription spend
- Increase IT ROI
- Compliance overview
- Microsoft Teams overview

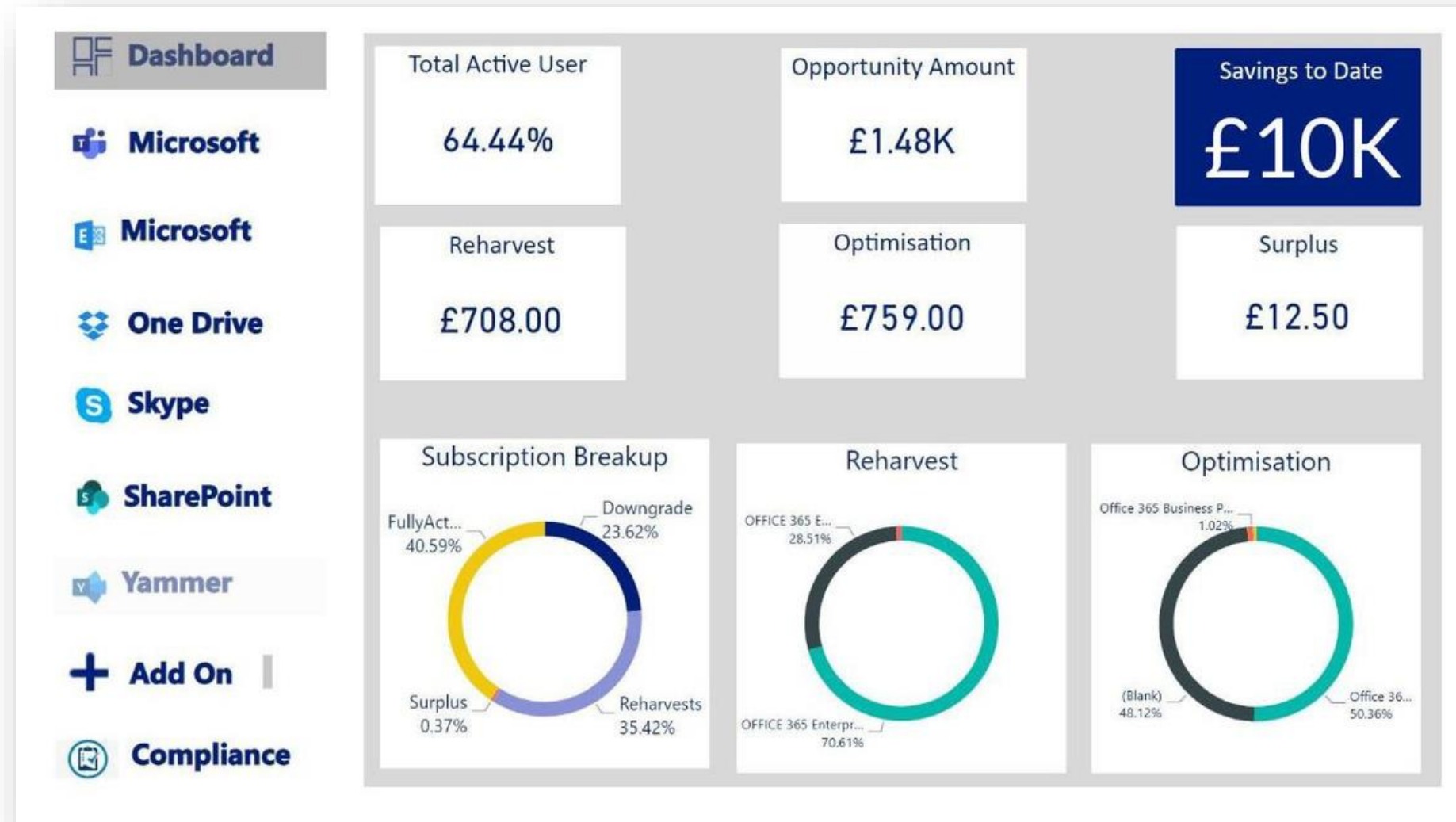
## For Microsoft 365:

Looking to streamline the optimization of your Microsoft 365 subscriptions through automation? Smarter SaaS enhances the process by providing automated software that offers precise and actionable recommendations for Microsoft 365 licenses tailored to each user.

Smarter SaaS for Microsoft 365 is an advanced, cloud-based Software Asset Management solution designed to help you identify and manage critical optimization factors. These factors encompass various aspects, such as inactive users, unallocated applications, inadequate staff training on Microsoft 365 applications, compliance issues, and misaligned Microsoft 365 subscriptions.

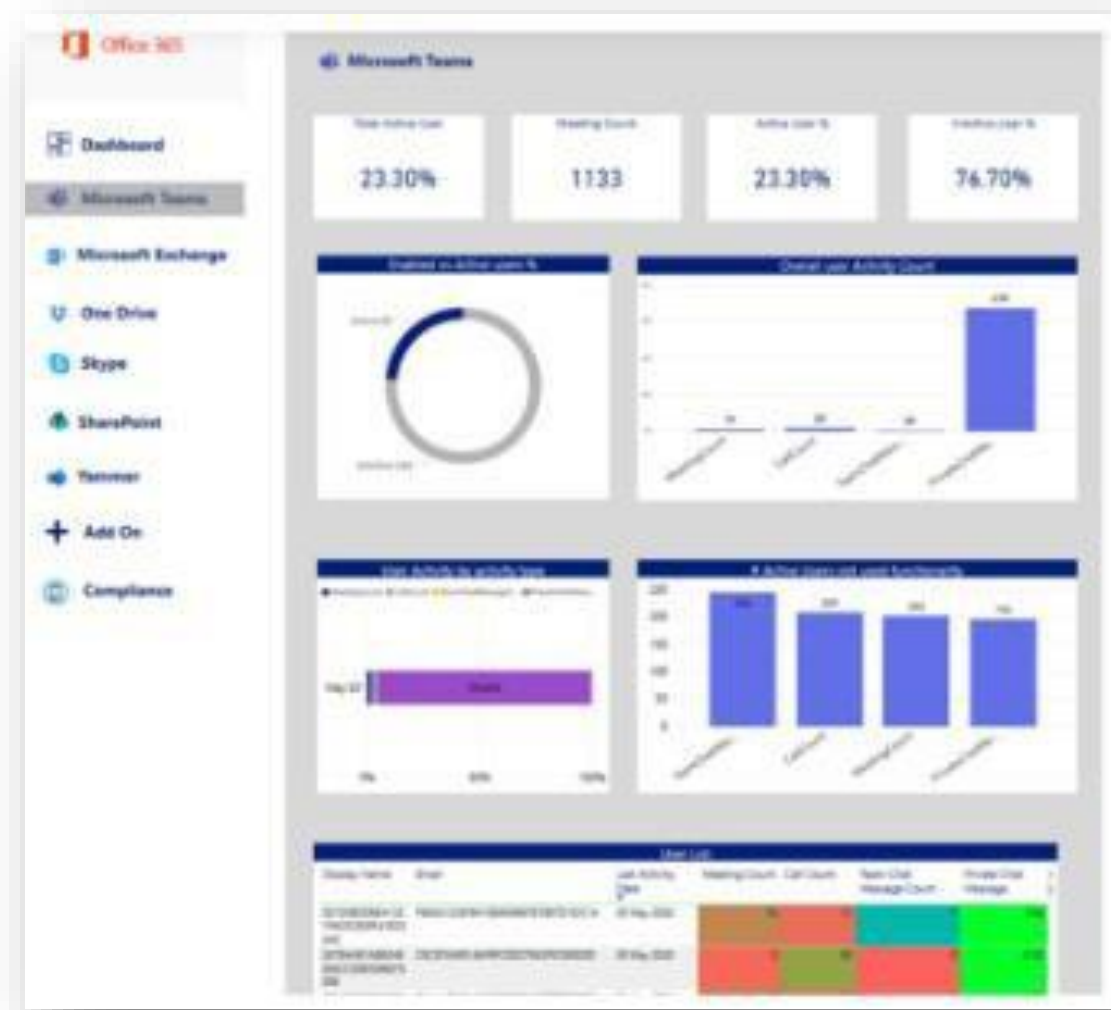
All this essential data is conveniently consolidated on a unified dashboard, delivering precise and actionable insights for effective Microsoft 365 optimization. Take control of your Microsoft 365 licenses by exploring surplus resources, reharvesting opportunities, and other optimization avenues.

Smarter SaaS for Microsoft 365 offers a comprehensive overview of your Microsoft 365 purchases and usage, all streamlined through an automated process. This solution even delves into specific applications, like Microsoft Teams, ensuring a minimum usage threshold of 95%. Say goodbye to manual efforts and effortlessly monitor your SaaS with our purpose-built Smarter solution tailored to your business needs.









## Microsoft Teams

Smarter SaaS for Microsoft 365 Teams alleviates concerns about overlooking important aspects when gearing up for optimization, particularly in the context of remote staff. These encompass:

- Grasping the utilization of Teams applications.
- Guaranteeing the latest Teams application versions.
- Identifying training requirements.
- Enhancing communication through phone, video calls, chats, conferencing, and emails.
- Orchestrating collaborative group efforts to foster seamless teamwork, promoting creativity and performance, and creating productive virtual workspaces.
- Monthly monitoring to demonstrate improvements and the return on investment (ROI) of remote staff.



# Microsoft Compliance

**What is Software Compliance?** Software compliance helps ensure you are remaining compliant with your license usage. A big question to consider when trying to implement compliance management is: What am I legally entitled to use? Software compliance focuses on the inventory of your software i.e what you are paying for vs what you are using. By having software compliance strategies in place your business is prepared for audits.

TBSC is a pioneer in software asset management. We have developed our latest product, Smarter SaaS for M365 that gives you a smarter way of doing SAM. Our product is easy to use and understand, offering data on license optimisation and compliance. Our Smarter SaaS for MS365 can give detailed data on current installs and usage whilst providing cost savings recommendations and even automatic reharvesting! When considering if you need to optimise your software licenses, ask yourself these questions:

- Are we using the correct licenses?
- Is the effort of optimizing these licenses reasonable?
- \*\*make automatic
- What licenses are deployed vs used?
- Can we reharvest licenses?
- Is there a license surplus?
- Are we over-spending on licenses?

The screenshot displays the Microsoft Compliance Center interface. On the left is a navigation menu with options: Office 365, Dashboard, Microsoft Teams, Microsoft Exchange, One Drive, Skype, SharePoint, Yammer, Add On, and Compliance (which is highlighted). The main content area shows a 'Compliance' header and a 'Users Count > 5' widget displaying the number '1'. Below this is a 'Device Compliance' table with the following columns: DisplayName, User Principal Name, Mac, Android, IOS, Windows, Windows 10 Mobile, and No Of Device. The table contains 20 rows of data, with the first row showing a red status (11 devices) and the rest showing green status (2 devices each).

DisplayName	User Principal Name	Mac	Android	IOS	Windows	Windows 10 Mobile	No Of Device
0D1D9E0DBEA1331FA03CB59F41ED3AAC	FB92A1235F9A1EB9599878788701DC1A	1	0	5	4	1	11
34FF12D2B18DD55A088404F1C612491D	D289AFEC9E9F1CDD2F358743181C8A6D	0	0	0	5	0	5
62A644275437A2E823F36CDA88DC5D36	F70941E0080ADE311C6674D267F456AE	0	3	0	2	0	5
612632C8C9B1F72126BA90BFA45B29E3	1168913B52BB148145685352E413649A	0	0	1	2	0	3
7D6E1262C7813F33EF3D91C4E5F88691	25EC45C51041DA858FC077869A632EB2	0	0	1	2	0	3
5E290BDAE7FC0098F5A1CE57E0ED1089	2E885B028B7347408F6D0D968B1DBA36	0	2	0	1	0	3
517072D126C72D15597962B9A829D942	31154E665E545F2C63639D98E2172AAF	0	0	1	2	0	3
E033E05D9AE286EACC858945234C71C1	378B552F536872C2F7833C74A6ECF967	0	0	0	3	0	3
75F239DD7D564DF21D8C6D1A86953FE	386F358749936E82880C10C04F64F6AE	0	0	0	3	0	3
A14F93EF0E8778867C78428E71E21D61	AF6D55C543EE2FF975A89A8F822F16F8	0	0	2	1	0	3
2479AAB1A862A83E4CC5083568475306	C8C2F3A9514AF6FC0D27852FEC938200	0	0	0	3	0	3
40F7E4E3B912EA842C803C160E83E1EA	D135F0593194C0D47582EFOF126ABA22	0	1	1	1	0	3
DFD6955CA4E0888ED7E88E6FD147835E	E8AAE936A25F72194C493433277CE920	0	1	1	1	0	3
69C588DADC902BAC4D50E758EDFF8207	07E47DE785E2890EA7667A727F1A8222	0	0	0	2	0	2
04491352A27AD5A4F03395D9981D38F5	0ADACA1F55C8E5D708DFDD8D88621DF8	0	0	0	2	0	2
2D688150C3D3A34453868D13EC5DA241	1D022F79DC07C4C526E958C4D4889883	0	1	0	1	0	2
FE0C6952698C2418D347172D8439D5F7	24F3A6E98E8662D3EF799957F8C9FA88	0	2	0	0	0	2
2AD1DA1FA404D950AA4801804D11C889	4A280E8E5D3B0A73D6563024F97F374E	0	0	0	2	0	2
56401B40D4701A1344C196A6D687856F	7932F254C1E8F450B5C7E60C084CA8DF	0	0	0	2	0	2
985AEA0A3F82BD4484CE4F57F25B78AE	8F11595989DD947653418AED845C99DF	0	0	1	1	0	2
C2827748825AAC2E9D8D09FC7E3218D7	9FA79C105623250C0E8E9E761CADB158	0	0	0	2	0	2
92128FD4F694884D7EF09FD21F994A55	B0F7B98EAD8C57284693F725EA5F448C	0	0	0	2	0	2
A6529087A7892D9D78889E9CF8ABF1F9	B19EEA395E18207984686D783E3311D5	0	0	0	2	0	2
D86D6C8D0815E78D8C6AC366540E3663	E189AE33462B19C588E9D1C12A5845E8	0	2	0	0	0	2
34D622785F11E4E0160AC8804018188E	E4ED2F89495D8C1C36CC58A00ACE546B	0	0	0	2	0	2
77E71E6DC9C8A98507A8FF7885F7A790	E8FF554588CA4C08705750EBD91A63C8	0	0	2	0	0	2
E45886E6F8D74443ECCA368C7868B417	F07334C8778FD78E840D5880F5201406	0	0	0	2	0	2
0C6363E58837627E8AFAA8B1E3643DB7	F4755E82882189D50AD61400A91F1284	0	0	0	2	0	2
305A805888B68286488219477843845B	F91AA6FAE1A8993852DF403F37EC82D5	0	1	0	1	0	2
CD4C99E70696719EF022F804EFDE1144	FBD78D14E0556CE9A865C889855A8634	0	0	1	1	0	2
BC3957DC042D75CC6658E798776CE8CF	059A10B880D0C47FC098A3A4A3390F71	0	1	0	0	0	1
DA50FB7E44226F90F04C9F47C17A1DED	1960116346120897C9718717D6D20939	0	0	0	1	0	1
9F091EA05F74159CAB03A60870D68AF6	1E1D5498DAC7D98516DB84108238E2E3	0	0	0	1	0	1
DED9D57AC528F2424C63D81C68808BC	21384EF1723BD3255E362FC9C90AE3C0	0	1	0	0	0	1
10F3F98F8A4926167B7DE56734854288	37A8FCF0D8C4FB9CFD0C313931545A6	0	0	0	1	0	1
7FA9A876904R3F58539178029D57727F	388527A03A149529A71835C444F1CF8E	0	0	0	1	0	1





## Additional Tracking:

### Exchange Individual user analysis of:

- Read Count
- Receive Count
- Send Count
- Track email adoption levels
- Ensure user acceptance
- Identify usage anomalies

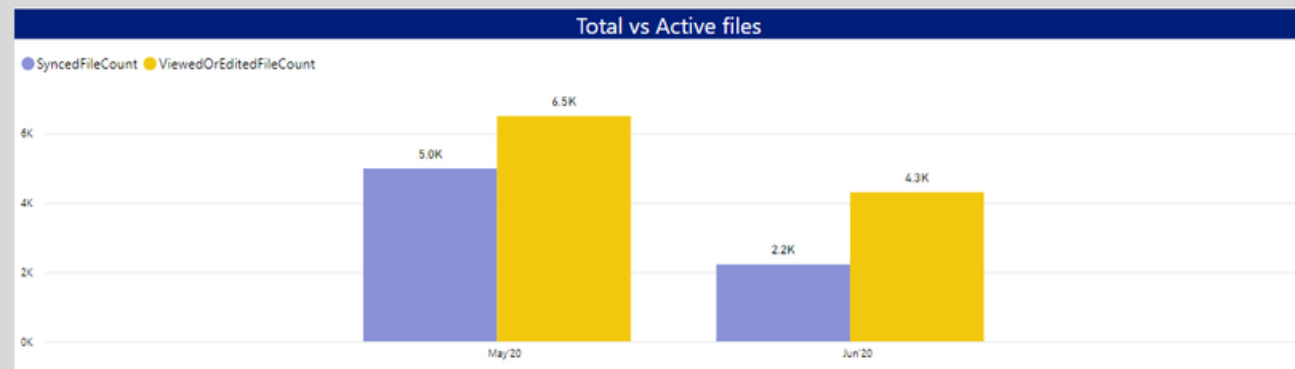
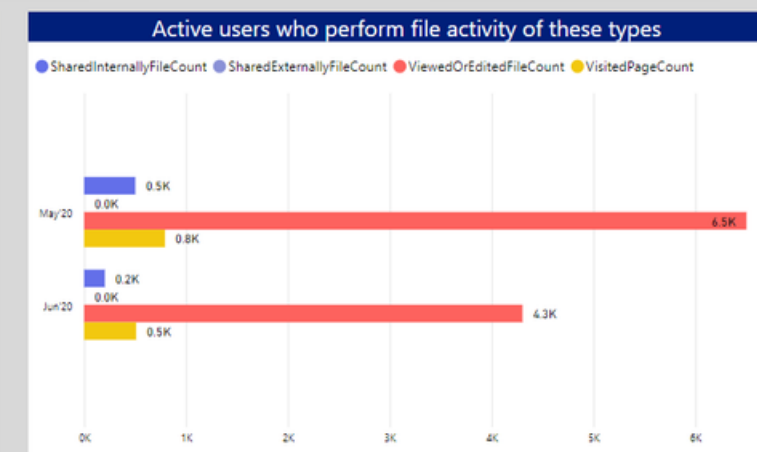
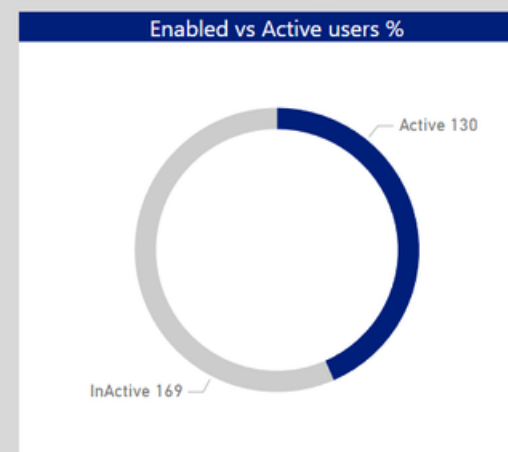
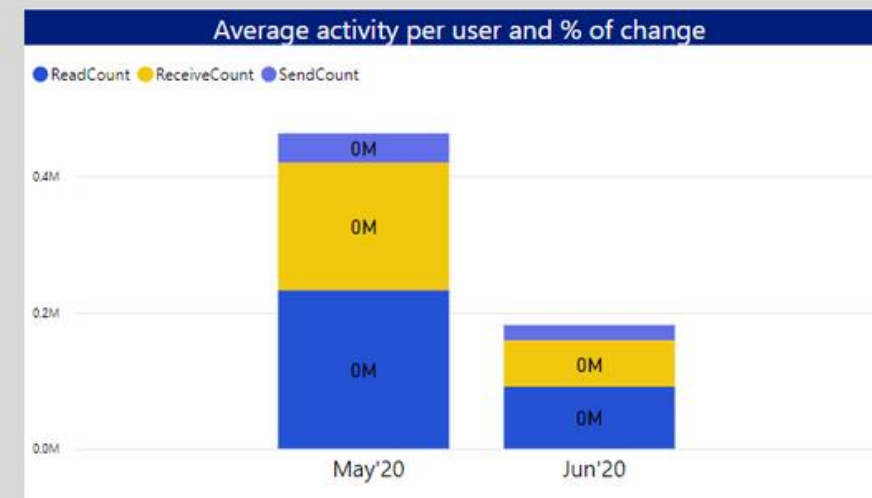
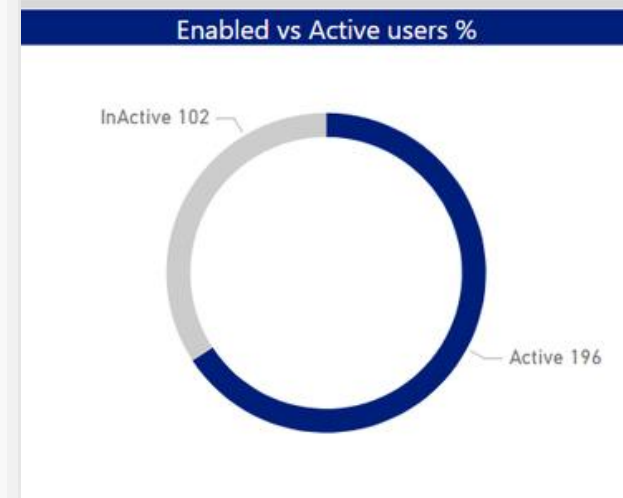
### SharePoint Individual user analysis of:

- Shared Internally
- File Count
- Shared Externally file count
- Viewed or Edited File Count
- Visited Page Count
- Manage SharePoint adoption
- Address SharePoint sprawl

### OneDrive Storage analysis:

- Shows user email address
- Ensure active storage of files
- Identify inactive users
- Identify users needing more storage

Email Count in Mailbox	Mailbox storage used	Email Read- avg count	Email sent - avg count
255K	401K	444	89.11
Email Delivered - avg count	Active User %	InActive User %	
349.41	69.75%	30.25%	



# HEALTH-CHECK REPORTS

- Up to 180 days usage analysis
- Fully automatic reporting and analysis
- Software usage to date
- Identification of cost savings opportunities
- Recommendations for optimization
- Training opportunities to enhance user productivity
- Reharvesting options for efficient license allocation
- Assurance of compliance with licensing requirements
- Security recommendations
- Free TBSC advice and analysis to support your organization

The Microsoft 365 Efficiency Health Check involves a thorough evaluation of your existing Microsoft 365 licensing optimization. Following an automated assessment and scoring process, we offer guidance on enhancing your score and boosting your SaaS efficiency.

Our Microsoft 365 Efficiency Health Check is driven by our innovative Smarter SaaS and Smarter Secure technology for Microsoft 365, capable of enhancing your software asset management. We streamline your business software efficiency, transforming your score from the red zone (indicating poor optimization) to the green zone (reflecting the utilization of what you've invested in). This report is a more in-depth analysis as compared to the executive summary.



## MICROSOFT 365 COMPARISON REPORT

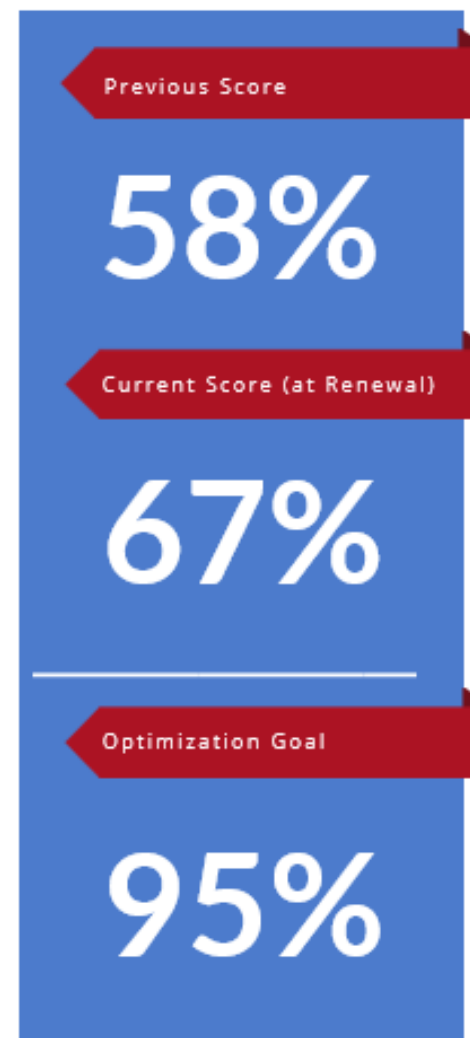
### Improving and Maintaining Optimisation Score

*Optimisation Goal may be reached within the first year of subscription. To have business success, our recommendation is to maintain your highest score.*

Improving your overall Optimisation Score is the main starting goal we encourage our partners to take. This is due to the score taking into account the application usage, overall management of licenses and cost savings/opportunities. Therefore, an improvement of the score will result in improvements in many areas.

After your first year of the Smarter SaaS subscription and a year of efforts to improve the Optimisation Score, you would have more than likely made an improvement and possibly even reached target. However, this is not your efforts completed.

We say that maintaining your score is just as important as recognising the issue. Without maintenance, previous issues will reoccur leaving all previous efforts to be undone. A key Best Practice for any business.



## Understanding the Need for Regular Health-Checks

Microsoft 365 is a dynamic ecosystem, and regular health-checks are crucial for monitoring its health, security, and efficiency. Here's why:

- Enhanced Security: Cyber threats evolve; health-checks detect potential security gaps, enabling swift preventive action.
- Proactive Alerts: Critical security alerts can be overlooked; health-checks ensure timely response, reducing security risks.
- Subscription Optimization: Managing licenses can be complex; health-checks analyze usage, aligning subscriptions with business needs.
- Cost Savings: Unused licenses waste resources; health-checks identify and mitigate them, saving on expenses.
- Data Management: Efficient data handling is essential; health-checks quantify data, aiding compliance and recovery preparations in Microsoft 365.

The Square, Basing View,  
Basingstoke, Hampshire, RG21 4EB.

[tbsc.cloud](https://tbsc.cloud)





**This service provides an optimization of Microsoft 365 secure score and the closing down of security alerts. It is a service which is completed in one day in association with an end user organization or their supplier of IT services.**

- Secure Score Validation
  - Compare Smarter Secure report to Microsoft 365 Secure Score.
  - Recommend security improvements.
  - Part of a one-off project.
- Secure Score Optimization with Third-Party Tools
  - Align existing third-party tools with Secure Score criteria for enhanced security.
  - Focus on tool integration.
- Secure Score Risk Acceptance
  - Collaboratively assess and formally accept security action exceptions due to IT constraints.
- Secure Score Improvements through Microsoft Security Stack
  - Activate security actions using Microsoft security stack.
  - Optimize Secure Score.
- Highlight Unresolved Issues and Implications
  - Analyze unresolved security actions.
  - Recommend acquiring Microsoft security facilities if needed.
- Security Alert Validation
  - Validate Smarter Secure alerts against Microsoft tenancy alerts.
  - Focus on alert validation.
- Identification of Severe and Medium Alerts
  - Identify and categorize unresolved severe and medium alerts.
  - Include root cause analysis.
- Close the Identified Alerts
  - Take actions to close unresolved alerts.
  - Report preventive measures.
- Highlight Potential Live Security Threats
  - Identify and report potential live security threats.
  - Include containment and mitigation suggestions.





# Smarter SaaS Products & Services

Smarter SaaS and Smarter Secure for Microsoft 365 are available in various tiers, each offering a range of benefits and features tailored to suit your business requirements.

## Health-Check

The Health-Check represents the complimentary trial version of Smarter SaaS and Smarter Secure for Microsoft 365, lasting for 30 days. It serves as a valuable tool to assess your organization's Microsoft 365 management status.

## Pro

The Pro edition is a paid subscription available on a monthly or yearly basis. Pro not only incorporates Health-Check features but also includes a secure score assessment and comprehensive reporting on Cloud Teams, SharePoint, OneDrive, and Exchange usage. It additionally provides insights into on-premise usage metering.

## Premier Managed Service

This service is offered through a monthly or yearly paid subscription. It comes with enhanced features such as defender tracking and extended SaaS analysis, covering other SaaS applications beyond Microsoft 365.

	HEALTH-CHECK	PRO	PREMIER MANAGED SERVICE
Efficiency benchmark chart	✓	✓	✓
Anonymized usage tracking	✓	✓	✓
Subscription licensing optimization	✓	✓	✓
Key app usage analysis	✓	✓	✓
Automated reharvesting	✓	✓	✓
Optimization review	✓	✓	✓
Named user tracking	x	✓	✓
Security posture rating	x	✓	✓
Security alert tracking	x	✓	✓
Data backup analysis	x	✓	✓
Defender tracking	x	✓	✓
SharePoint sprawl analysis	x	✓	✓
Security posture improvement plan	x	✓	✓
Security alert detail report	x	✓	✓
Subscription reharvesting scripts	x	✓	✓
Bigger Brains trial service	x	✓	✓
Weekly updates	x	✓	✓
Regular customer reviews	x	x	✓
Security consultant professional services	x	x	✓
Bespoke customer support	x	x	✓

# Microsoft 365 eLearning

## Learn To Organize & Maintain Your Virtual Office Using Microsoft 365: The Powerful, Everything-You-Need-In-One-Easy-Bundle Online Suite

Bigger Brains training courses include the core productivity tools in Microsoft Office plus everything from the Microsoft Pack and adds Office 365 and additional Microsoft titles.

Easy, collaborative tools like OneDrive, Groups, Teams, SharePoint, and Planner combined with the robust Microsoft apps like Excel and Word create a powerful productivity-boosting tool. Bigger Brains Microsoft courses will show you how to tap into all the power Microsoft 365 has to offer!

Over 1000 short, powerful video lessons on Office 365 related topics are available in Bigger Brains courses. All our Microsoft Office eLearning courses are searchable, so you can jump straight to the lesson or refresher training you need, right when you need it.

## Why use Bigger Brains? For PRODUCTIVITY!

### Award Winning

We have been honored to win *eLearning Magazine's Best of Awards* in IT Training from 2015 through 2020!

### Teacher/Learner Style

Our Uniquely Engaging™ style keeps learners interested and involved with the material—No talking heads here!

### Top Teachers

Our experts average 17.3 years experience teaching in their field.

### Downloadable Handouts, Practice Files & Knowledge Checks

We reinforce the key points and provide additional Quick Reference information such as keyboard shortcuts.

### Available Anytime, Anywhere

Mobile-friendly in SCORM, xAPI, and video formats for any LMS. Also available through our online classroom and MTeams app.

## Learn Microsoft Office 365

- [Office 365 Essentials \(2020\)](#)
- [Office 365 Groups Essentials](#)
- [Outlook Online Essentials \(2019\)](#)
- [Mastering Skype for Business](#)
- [Microsoft Sway Essentials](#)
- [Get It Done: Sharing Calendars](#)
- [Get It Done: Email Management](#)
- [MS Teams Essentials \(2021\)](#)
- [Mastering MS Teams \(2020\)](#)
- [MS Planner Essentials \(2021\)](#)
- [One Drive Essentials \(2021\)](#)
- [Mastering Office 365 \(2019\)](#)
- [Power BI Essentials](#)
- [SharePoint for Site Owners](#)

## Award Winning E-Learning



Silver  
Microsoft  
Partner



[Info@businesssoftwarecentre.com](mailto:Info@businesssoftwarecentre.com)



**BIGGER  
BRAINS**



**TBSC**