

IT VALUE SCAN

Microsoft
Partner



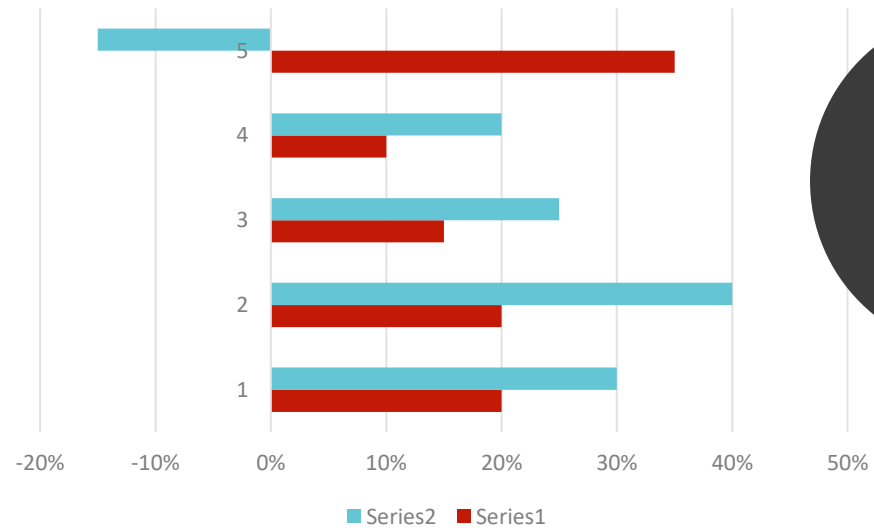
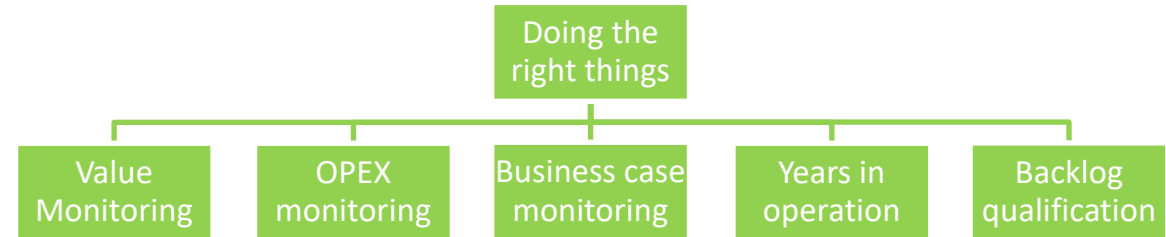
Gold Cloud Platform
Gold Data Analytics
Silver Application Development
Silver Data Platform



VALUE

The material or monetary worth of something

DOING RIGHT THINGS



SaaS
benchmark
figures

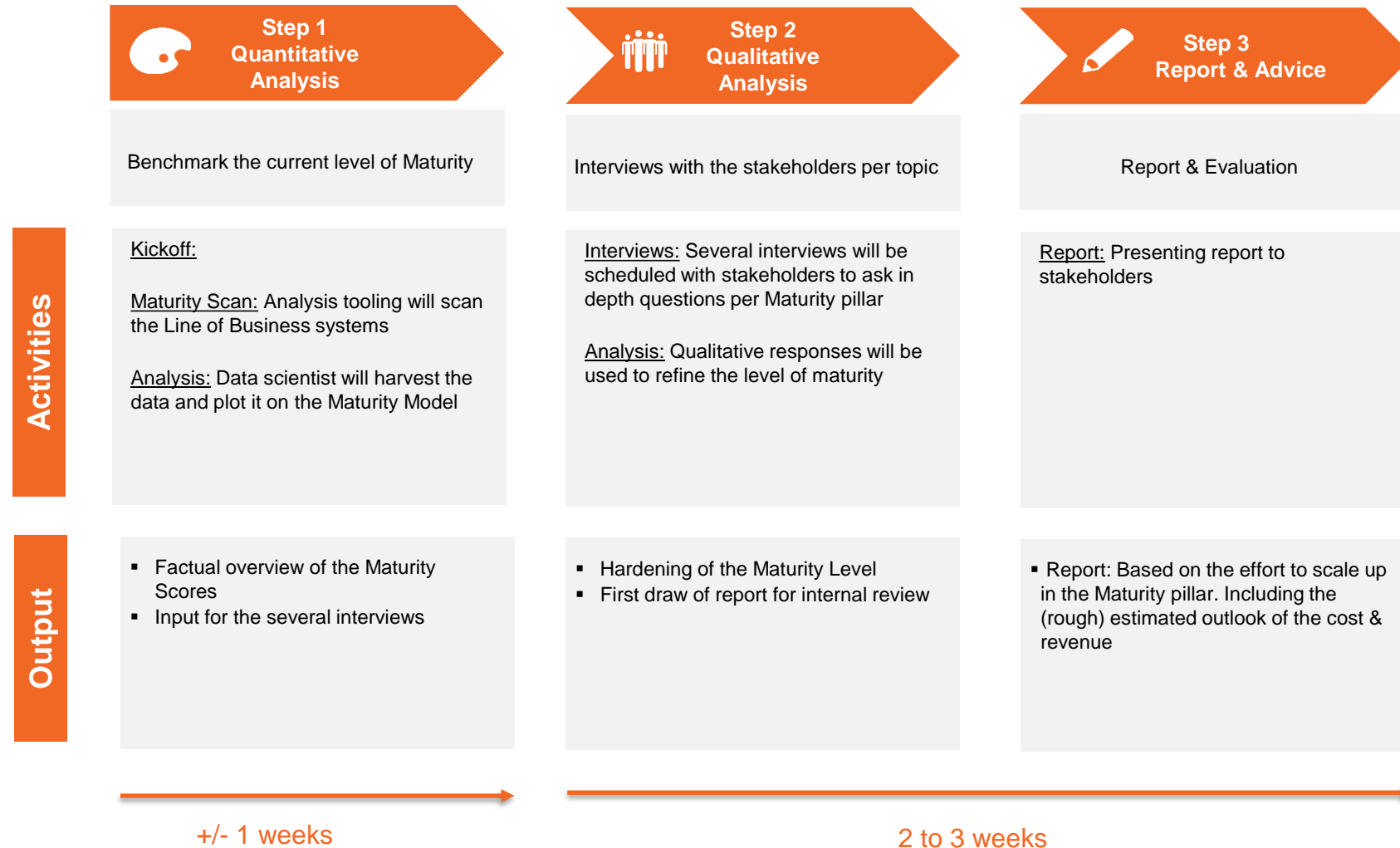
DOING RIGHT THINGS

	Business Case	Risk Mngt	AI	ProductMngt	Backlog	Years in operation
LEVEL 5	Prediction: System suggests measurements based on actuals and forecast	Optimized: Integrated risk management incl. Risk appetite, tolerances, KRIs and predictive analytics	Transformational: AI is part of business DNA	Mature Suite: Product management only based on quantitative analysis. R&D through acquisitions	User Voice	End of Live / Phase-out
LEVEL 4	Forecast: The business case reports are generated automatically and include a forecast based on actuals.	Managed Systematic: Integrated Risk Management including Qualitative and Quantitative analysis	Systemic: AI is pervasively used for digital process and chain transformation, and disruptive new digital business models	Scaled Product: Product management only based on quantitative analysis only	More business (new service)	> 2 years
LEVEL 3	Automated: The business case reports are generated automatically and can be reviewed anytime.	Top Down Repeatable: Systems in place to monitor critical risks	Operational: AI in production, creating value by process optimization or product / service innovations	Business Case Validated: Design and product management, add customer types and functionality	Improve business case	2 years
LEVEL 2	Periodically: There is a business case which is being evaluated at least every year. Overview is created manually.	Initial Siloed: Repetitive qualitative risk analysis on every business case	Active: AI experimentation, mostly in a data science context	Product / Market Fit: Business model, value proposition, platform, functionality	Existing contract requirements	1 year
LEVEL 1	Initial: There is no financial business case or it has been made initially but not updated over time	AD-HOC: Manual risk analysis, no supporting systems in place	Awareness: Early AI interest with risk of overhyping	Startup: Research, design, product mngt and possibly some engineering	Laws and regulations	< 1 year

OUR PROPOSAL

We start with identifying which change(s) will add the most value.

The outcome/insights gives us a prioritized roadmap which we execute together with IT and Business employees.





DIGITAL BUSINESS HUMAN RESULTS

