TEK enable

AI Consultancy

Driving Business Success

The key to business success through Al lies in the ability to streamline operations, enhance your customer journey, and drive innovation.

By leveraging AI technologies, businesses can enhance decision-making processes, optimise resource allocation, and personalise customer experiences.



Successful integration of Al requires a strategic approach, including clear business objectives, robust data governance, skilled personnel, and a clear vision for Al deployment.

Microsoft's Al-powered solutions can be broadly categorised into Personal Assistants, Role-Based Copilots, and Intelligent Agents. **Personal Assistants**, like M365 Copilots, are designed to boost individual productivity by assisting with task management, scheduling, and information retrieval. **Role-Based Copilots**, such as sales advisors or customer service assistants, help automate specific business processes, augmenting employee roles with specialised knowledge and capabilities. **Intelligent Agents** take a more holistic approach, integrating with various departments and systems to drive revenue gains and cost reductions by leveraging organisational knowledge

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and data synergies. These agents can operate autonomously or driven by the business users.

	Line of Business Extensibility	Business Copilots Copilot extended into process flows	Generate synergies between departments Measured as revenue gains and cost reductions (Close rate, Onboarding time, Supply chain costs, Outside legal counsel costs, IT development costs, etc.)
Functional Val	ue Functional Skills	Role-specific prompts Multi-turn prompts Copilot Studio	Extend usage to role-based processes Measured as KPIs (e.g. leads pursued for Sales, candidates interviewed for HR, etc.) Can also have goals based on usage.
Individual Valu	ue General Skills	Copilot functions and surfaces Basic prompts (Meeting Recap, Summarise & email, etc.) Copilot Lab	Inspire quick wins to reach value tipping point Measured as usage and time savings with goals to improve job effectiveness, work capacity, and employee retention.

For example, a Customer Insights Agent can be created to enhance customer relationship management. This agent would gather data from customer interactions, social media, and market trends to provide sales teams with actionable insights. It can potentially predict customer needs, recommend personalised products or services, and identify potential issues before they arise. By integrating this agent with CRM platforms, businesses can foster stronger customer relationships and drive sales growth efficiently.

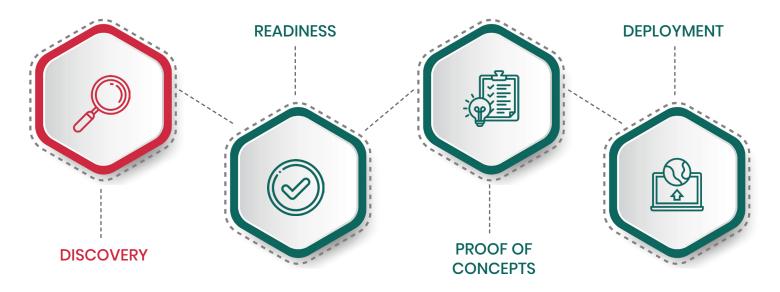
While there are agents available off the shelf from Microsoft, the real power comes from focusing this capability on areas that are specific to you and designing your own customised agents.

For example, a Financial Insights Agent might allow Senior Management to make faster decisions by quickly and efficiently accessing information from both internal financial documents and relevant external sources, such as regulatory reports and financial news.

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The image below illustrates the journey that most companies embark on to realise the benefits of Al.

Al Consultancy Pillars





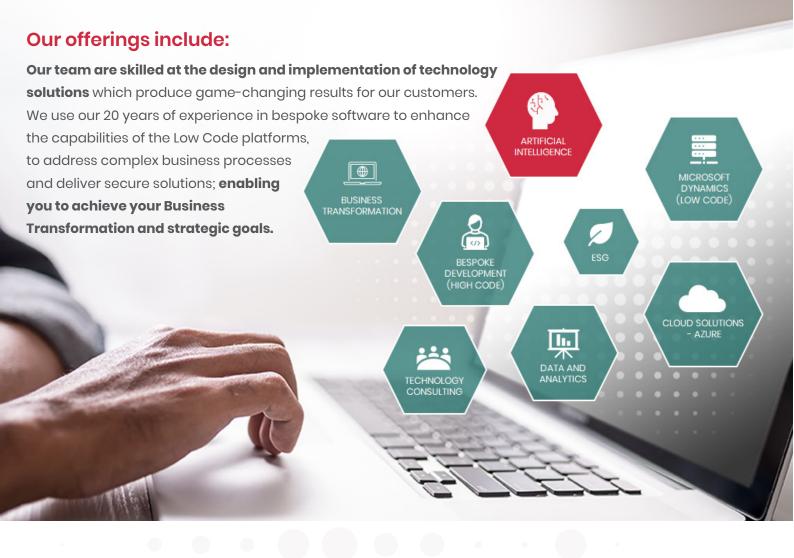
To get started, with the Discovery step TEKenable offers an AI Business Discovery Workshop tailored to your specific needs, an educational journey that empowers your organisation to fully harness the potential of artificial intelligence within your business. With expert guidance, participants gain a comprehensive understanding of Business Copilots and Agents and an appreciation of potential applications in your business. We do not stop there, TEKenable can support you in every aspect of the full journey but every journey, long or short, starts with the first step. We will foster collaborative efforts to explore and realise the transformative impact of AI on your business operations.



Al Workshops

TEKenable have been a trusted partner for over 20 years. Backed by a proven track record of success, we have over 220 employees serving more than 200 clients worldwide with headquarters in Ireland and operations across the UK, Spain, Hungary and UAE.

Our consultancy team is your trusted partner on the journey to a digital-first future. With our expert guidance and unbiased perspective, we help you seamlessly align all aspects of your business with your digital transformation strategy, ensuring success every step of the way. At has become an increasingly important aspect of any business transformation journey with significant potential benefits, however support is needed to navigate these opportunities in a robust, ethical and secure way.



TEKenable at a glance

















Contact us

To find out how we can help support your digital transformation journey, get in touch with us today.

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