

O₂ business

O₂ Voice for Microsoft Teams

Telefonica



Global growth

Office 365 growth continues at 15% year-on-year, and Teams growth is exponential

258M Office 365 Users¹

115M Teams Users²

Phone
System
Users

Teams active user growth



1. **Source:** <https://office365itpros.com/2020/10/28/teams-115-million-users/20>

2. **Source:** Microsoft, Q1-2021, Earnings Call: <https://venturebeat.com/2020/10/27/microsoft-teams-passes-115-million-daily-active-users/>

The last year has shown us all how important workforce agility and flexibility are to an organisation's resilience

- Your workforce needs to be able to work from anywhere
- With access to communications not limited by legacy infrastructure
- And many organisations have introduced Microsoft Teams to keep productive



Are you still be carrying large support costs for your PBXs?



Are you paying for multiple conferencing solutions?



Have you not fully transitioned to a cloud-first solution for your communication requirements?



Are you still relying on existing on-premises PBX for some capabilities or simply paying for more fixed line minutes than you need?

We can help

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With O2 Voice for Microsoft Teams



It delivers Enterprise grade PSTN voice access with direct routing for domestic, international, inbound and outbound calls



Supports the consolidation of your voice estate, replacing legacy PBX or UC platforms, reducing costs and management overheads



We offer flexible management options, to fit the shape of your organisation with self setup, managed configuration and managed deployment offered as standard

Typical business needs



Need users to be flexible and to enable home working but fixed line numbers and tie to desk phones still hold them back



Need a solution that scales commercially to a large organisation, PUPM is not suitable



Need the right amount of minutes/capacity. Calls continue to be offloaded to mobile and through Teams to Teams calls



Needs to be in the cloud. Don't want new equipment to manage, multiple new suppliers or new technical staff



Lots of disparate, legacy systems with a high support & maintenance cost



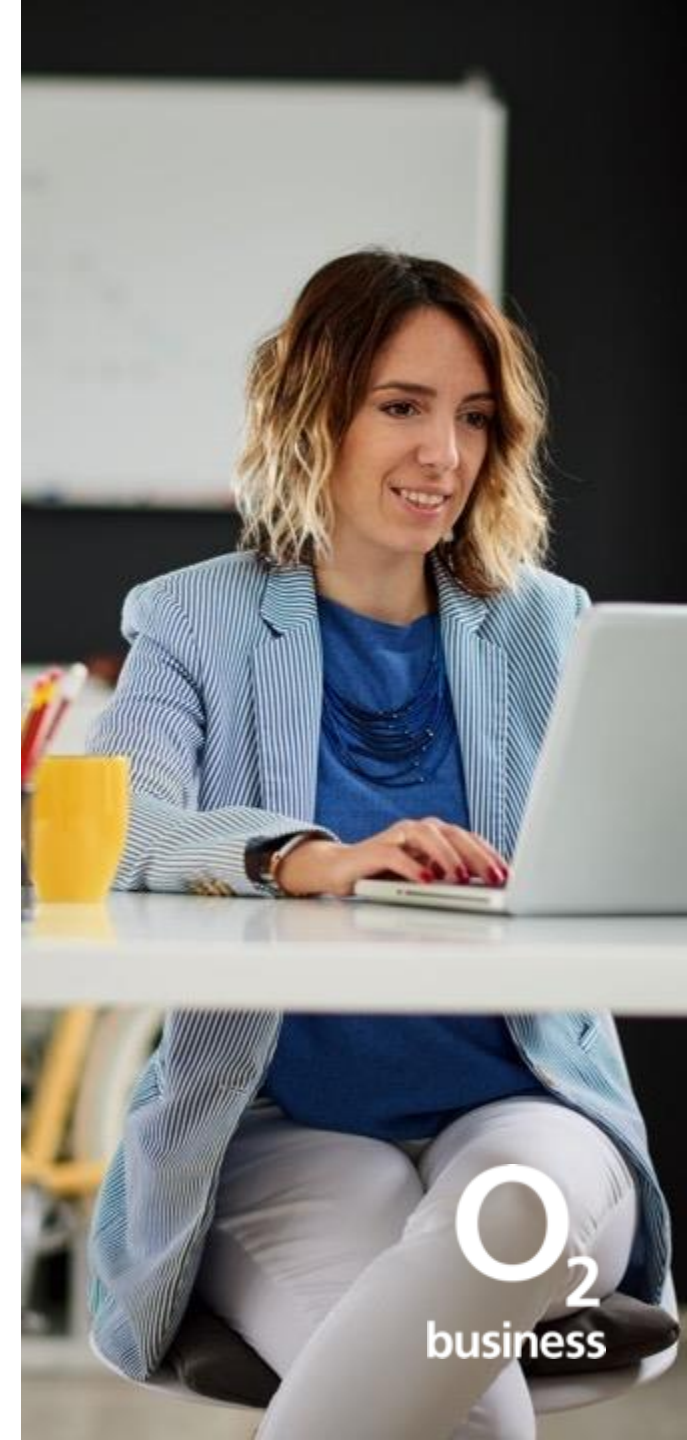
Need enterprise grade SLAs and a provider with the scale and resources to keep us running



Need to ensure the solution is flexible and future proof to add other services such as Contact Centre, PCI Compliance and others in the future



Need a single user experience for calling, IM, conferencing, etc. The single communications hub.



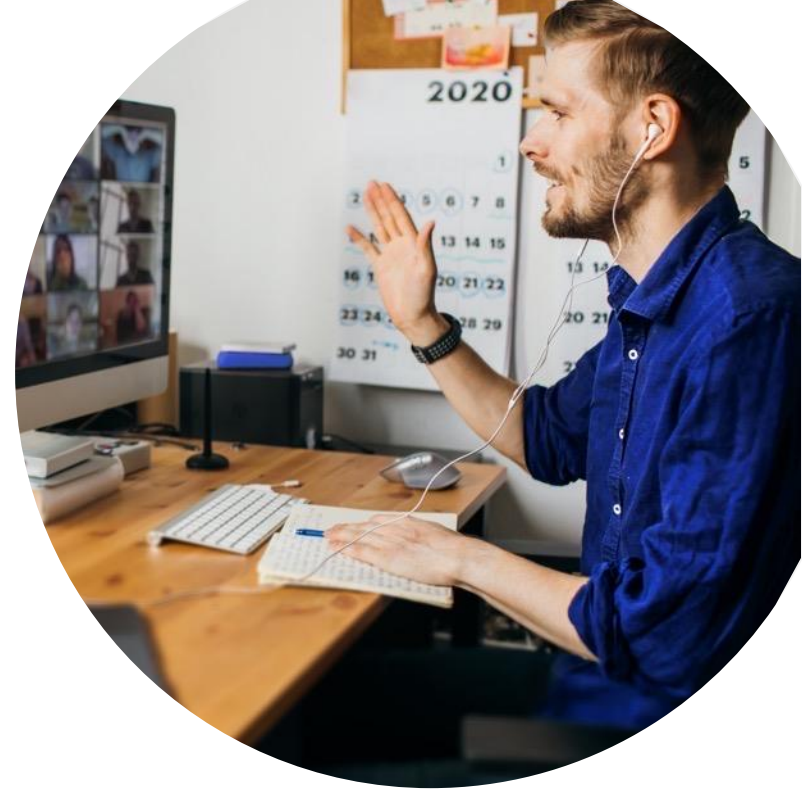
Let's get started

Telephony (PSTN) access for Microsoft Teams customers

- O2 Voice for Microsoft Teams allows you to make and receive domestic and international Enterprise grade PSTN voice calls
- It supports the consolidation of voice estates onto a single platform, replacing legacy PBX or UC platforms, reducing cost and administrative overheads
- We offer flexible management options, to fit your needs with self setup, managed configuration and managed deployment options offered as standard

Key benefits:

- ✓ Easy transition to cloud voice calls
- ✓ Savings from using your existing Office 365 licences for calls
- ✓ Realistic, cost-efficient pricing and uncompromising quality
- ✓ O2 Voice for Microsoft Teams public edition for rapid set-up in smaller or remote offices
- ✓ O2 Voice for Microsoft Teams private edition for guaranteed quality and security



Service options



Private edition

- Dedicated connectivity
- Guaranteed quality of service



Public edition

- Runs over the internet
- Quality of Service isn't guaranteed
- Lower TCO than Private option



Deployment type

Managed deployment

Managed configuration

Self-setup



When you choose O₂

You'll get dedicated connectivity

We offer a choice of connectivity

Our service is delivered via dedicated connectivity, guaranteeing QoS and providing the assurance of Enterprise grade voice services and underpinned by our award-winning network¹

Or, it can be delivered securely over existing internet connectivity to suit any hybrid or remote working requirements for some or all sites, giving you greater flexibility

You'll get a unified communications experience

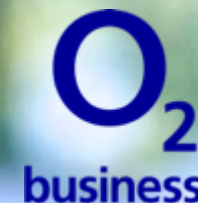
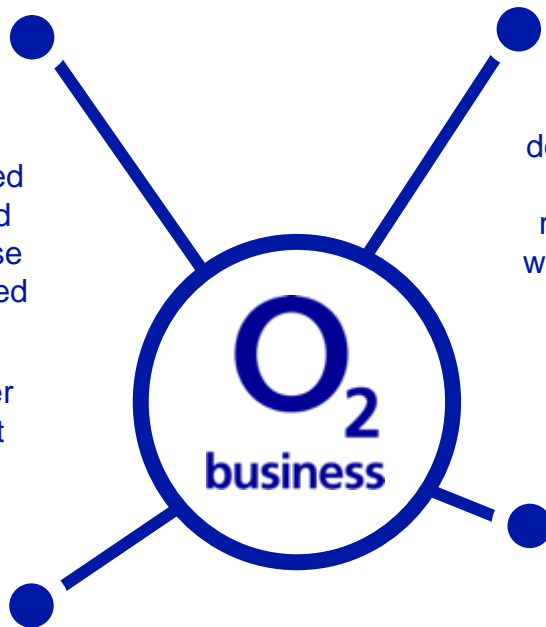
We bring Microsoft Teams and Mobile together for a truly unified communications experience. Our UC bolt-on zero-rates voice calls made over the data network with your O2 mobile service, protecting your data allowance

You'll only pay for what you need

Our commercial model has been designed to be simple and scalable; with per-channel capacity and pricing, it removes license admin overheads and will allow you to scale your capacity, only paying for what you need

It's easy to set up

Simple, free and fast internal number transfer for existing O2 SIP Trunking customers and with no integration necessary for their legacy PBX platforms



1. <https://www.o2.co.uk/business/why-o2/our-mobile-network-for-business>



Thank you