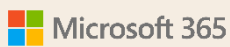


# Microsoft Value Realisation - Security

Maximise your investment with Microsoft leveraging its Security portfolio to provide an end-to-end Security solution that meets your business and security needs. Protect your email, files, endpoints, infrastructure, applications, and users from cyber threats.



## Key Features

- Assess your current Security Maturity across your IT Estate
- Discover and assess risks in your environment with recommended mitigations.
- Identify potential gaps in your Security environment that can be filled with Microsoft solutions.
- Identify overlap of existing security solutions that can be replaced with Microsoft solutions such as:
  - Potential for security analytics for real-time threat detection and insights using Microsoft's Security Information and Event Management (SIEM) tool Microsoft Sentinel.
  - Protect the assets across your estate with Microsoft's Extended Detection and Response (XDR) tool, Microsoft Defender.
  - Secure access to your environment with Zero Trust methodologies such as explicitly verify.
  - Discover and protect sensitive data hosted in the cloud or on-premises.
  - Manage and secure all endpoints, including Windows, iOS, Android and Chromebook.
- Identify the foundations required to adopt AI-based services such as Copilot.
- Define a Transition Plan to improve Security Maturity and consolidate to Microsoft tools.

## Solution objectives

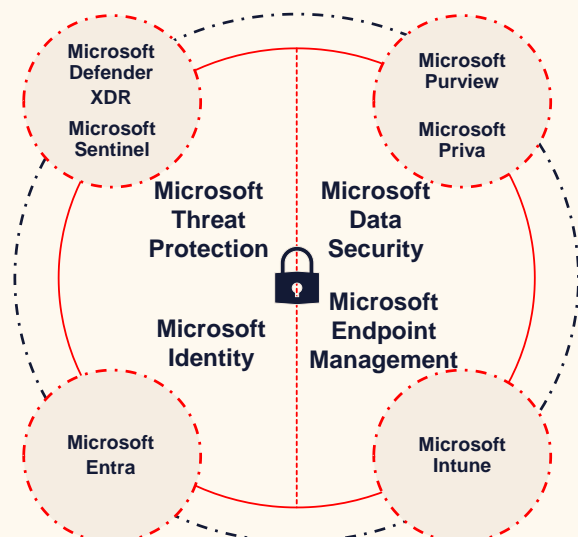
- **Improved** Security Maturity using Microsoft cloud services.
- **Protect** against cyber threats across your Microsoft estate in Microsoft 365 and Azure:
  - Detect and remediate threats across email and collaboration tools.
  - Secure your endpoint devices.
  - Protect your data hosted in cloud-based applications.
  - Identify in your non-cloud environment.
  - Strengthen your security posture on your cloud and non-cloud devices and applications.
- **Secure** both managed and unmanaged devices accessing your corporate data.
- **Protect** your data whether stored in Microsoft 365, on-premises, or other cloud services.
- **Introduce** Zero Trust methodology to explicitly verify any identity accessing your resources.

**Cybercrime is expected to cost the world \$6 trillion annually and it is expected to rise to \$10.5 trillion by 2025.**

Cyber security is a must have for any organisation. With threats increasing in number and complexity every year, a solution that can keep pace in protecting your environment making it easy to detect, analyse and remediate these cyber threats is essential. There are a wide range of Security Solutions on the market, and it has been typical up until now to use several of these solutions to protect certain aspects of your environment. But this can cause another challenge, do these tools interact and can you see the full attack chain across your environment?

Microsoft can provide a cloud native solution that provides end-to-end protection across your environment. From Email to Endpoints, including Identity to Servers, Microsoft Security can detect, analyse, and offer remediation of threats in your landscape. And if you're using Microsoft 365, you may already have licenses that provide access to these tools.

But how does this fit in to your environment? Does it meet your requirements? How do you transition to new solutions and consolidate? We, at Telstra Purple, can assist with full value realisation in Microsoft Investments. Using our packages, such as the Microsoft Value Realisation Assessment (MVRA) and Microsoft Value Realisation Strategy (MVRS) we assess your environment, identify tactical and strategic goals to improve security maturity and help you to transition into the new model.



# What we will deliver

## Our comprehensive 4D methodology “Discover, Define, Deliver and Drive.”

Our 4D methodology enables us to effectively improve your security maturity across Microsoft Defender and Sentinel, Microsoft Entra, Microsoft Purview and Microsoft Intune. We can then drive the best value from your Microsoft investment.



Assess your current security posture and provide recommendations for improvement.



Define a strategy and Transition Plan to improve your security posture with Microsoft products.



Work alongside you to implement the Transition Plan.



Deploy the solution and handover to internal teams or Managed Service.

## Microsoft Value Realisation - Security

### Microsoft Value Realisation Assessment (MVRA) - Discover

Assessment Workshops

Assessment Reports

### Microsoft Value Realisation Strategy (MVRS) - Define

Transition Plan

Design Documentation

### Microsoft Value Realisation Implementation (MVRI) - Deploy

Solution Implementation

Test and Validation

### Telstra Security Managed Services - Drive

Onboarding

Ongoing Maintenance and Support

## Why Telstra?



We simplify your cloud strategy with our end-to-end capability across advisory & design, cloud platforms, networks & managed services



We deliver a joined-up cloud approach by utilizing our 1,500 certified experts across Cloud, Security, Networks and Modern Workspace



We are a Microsoft Azure Expert MSP, Security Solutions Partner with an Advanced Specialisation in Threat Protection



As a global service provider, we have unique insights into the business-driven value that the cloud represents and advise our clients on how to navigate these complexities with confidence

## Why Microsoft?



Leader in four Gartner magic quadrants and six Forrester Wave categories for Security.



Microsoft capture 65 trillion signals per day.



70 billion identity and email attacks blocked in 2022.



Microsoft solutions provide a full end-to-end security stack across, Identity, Email, Files, Endpoints, Servers, and Applications.

Contact your Telstra account representative for more details.

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🌐 [telstra.co.uk](https://telstra.co.uk)