



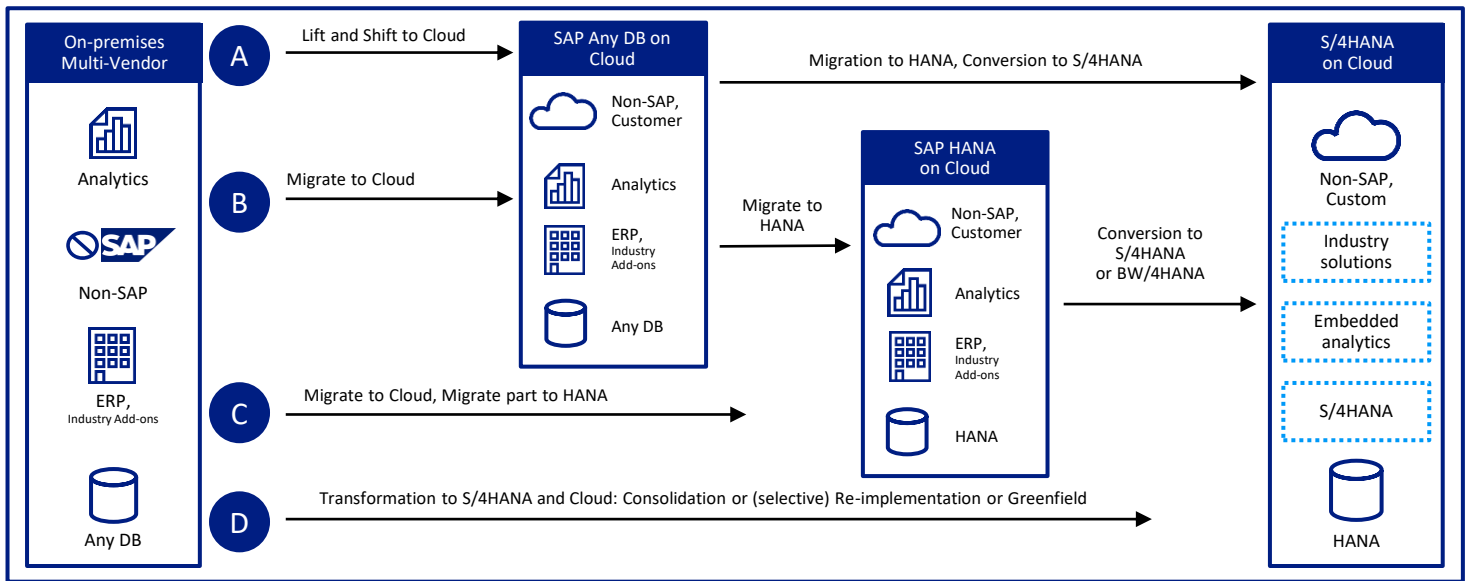
# Secure SAP Transformation to Cloud and Business Insights from your SAP Data

SAP and Data Analytics on Azure



<b>Business Outcome</b>	Reduce Risk, Cost & Timeline	Develop Cloud Capabilities	Clear Transformation Roadmap
<b>Enablers</b>	Funded IT + SAP Environment Assessment	IT Transformation & People Skills Development using Microsoft Programs	Clear "As-Is → To-Be" Transformation Roadmap delivered by Telstra & Celebal Tech

## SAP to Cloud – Transformation Lifecycle



## 4 Transformation Scenarios – What do they mean?

- A**
  - Lift & Shift SAP /non-SAP workload can opt-in cases where On-Premise setup is already on Azure supported OS and DB combination
  - Start experiencing Cloud agility, flexibility and resilience
  - Migrate to HANA or convert to S/4 HANA at an appropriate time
- B**
  - Migrate SAP workload to Cloud, when there is a change in existing OS and DB combination
  - Migrate to HANA or convert to S/4 HANA at an appropriate time
- C**
  - Migrate to the cloud along with migration to HANA from any DB of SAP workload to the Cloud in one go.
  - Reap benefits of SAP on Cloud and HANA immediately
- D**
  - Leapfrog to latest and transform directly to S/4 HANA
  - S4/HANA Industry solution corresponds to the customer's existing ERP solution will be implemented.
  - Utilize S/4 HANA embedded analytics capability

## Benefits of SAP Transformation & Analytics Strategy



Cut Costs and Lower CAPEX



Gain ease of accessibility for stored data



Multiple Deployment Options



Flexible and Interactive platform with adjustable outputs to analyse, change and identify savings



High data security on Azure with about 25 trust certifications and exhaustive industry compliance coverage



Higher Reliability & Scalability

## Use Cases – Why?



End of Life Hardware | Data Centre Exit



High Availability / Disaster Recovery for SAP



Scalability and Availability improvement



High CAPEX / OPEX



Avoid Data loss

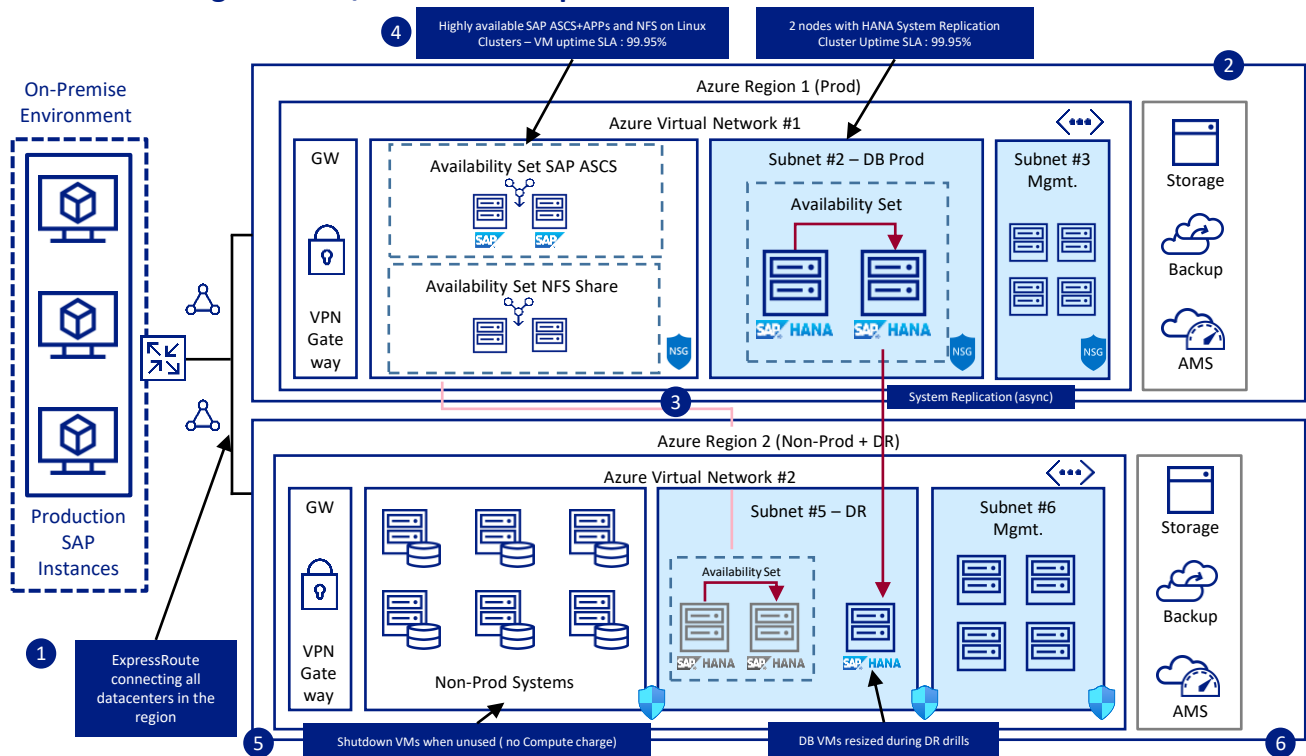


SAP Process Automation and Data Analytics

## Case Study – How and Outcome?

- **Customer** – European Utilities Customer
- **Case Study** – Migration of on-premises SAP ECC landscape S/4 on Azure

## Architecture Diagram of S4/HANA Landscape on Azure



### Challenges

- Customer wanted to enhance the process of their current ECC on-premise Landscape by migrating to S/4 on Azure
- Customer was undecided on whether to lift & shift to cloud or use some other scenario while moving to Azure
- Customer relied on day-end ETL jobs for reporting. They didn't have option to run real-time reporting or dashboards



### Solution

- Based on detailed evaluation, recommended a greenfield setup on Azure
- Setup a greenfield environment on Azure and helped the customer in enhancing their current SAP on-premise landscape by migrating to S/4 on Azure
- Designed SAP role matrix based on Fiori Apps S/4/HANA Embedded Analytics was implemented, using standard Virtual Data Model (VDM) and Core Data Services (CDS)
- Decommissioned existing on-premise environment



### Benefits

- Customer started to reap benefits of optimized business processes on S4/HANA system
- Enhanced business users' experience, as they move from traditional SAP GUI client to SAP Fiori browser-based user interface, compatible with mobile devices
- Improved decision-making, forecasting and strategy execution capability since customer is now able to run real-time reports and dashboards

## SAP services – for modernization



SAP & IT  
Estate Assessment



Cloud and SAP  
Landscape Design



SAP and IT  
Migration to Cloud



HA / DR/ Backup  
Design and Setup

## SAP services – for innovation



Data Analytics  
and Reporting



Data  
Democratization



Business Process  
Automation



SAP Processes to  
MS Teams Integration

## Proof of Value – Funded

- Jumpstart your **SAP on Azure** journey with a **Funded Proof of Value**.
- Choose one option – SAP Discovery and Assessment, Landscape Setup or Commercial Analysis and Reporting

### Proof of Value 1

SAP Discovery & Assessment



Scope?

- SAP Landscape System Scan
- SAP Data Analysis
- IT Infrastructure Discovery
- Right Sizing and Pricing Analysis



Deliverables

- Geographical and hierarchical overview of the organisation
- Data Profiling by SAP module
- SAP Application Overview
- Inf. on SAP system, users, master data, workflow & SAP modules
- Right-sizing and Cloud running cost
- Estimated migration & tooling costs
- Commercial Analysis report

### Proof of Value 2

SAP Landscape Setup



Scope?

- BCP Setup
- High Availability and Disaster Recovery setup
- Setup and validate backup using Azure Backup Service



Deliverables

- Fully functional landscape with BCP and HA/DR setup
- Standby landscape can have App and DB both or DB only as per requirement
- Failover and Failback Drill report along with RTO and RPO



Duration?

- 4-8 weeks (estimate)
- Dependent on
  - Environment size and complexity
  - Data collection tool duration



Resourcing?

- Cloud Specialist
- SAP Specialist
- Customer stakeholders



Pricing?

- Fixed Scope & Fixed Price
- Funded PoV

## Harness your SAP Investments beyond Infrastructure



SAP Power Platform and  
Automation



SAP Power Platform and  
Automation



SAP Chatbot on  
MS Teams

Ready to transform your data and get some great business insights

Contact Telstra @: [TelstraEnterpriseSales@team.telstra.com](mailto:TelstraEnterpriseSales@team.telstra.com)

**Microsoft Partner**

- Gold Cloud Platform
- Gold Cloud Productivity
- Gold Windows and Devices

**Microsoft Partner**

- Gold Application Integration
- Gold Application Development
- Gold Data Analytics
- Gold Data Platform
- Gold DevOps

**Microsoft Singapore Partner**

- 2018 Partner of the Year Winner  
Data Estate Modernization Award
- 2021 Partner of the Year Winner  
Modern Work  
Future of Work Transformation
- 2019 Partner of the Year Winner  
OSS Azure Award

**Microsoft Partner**

- Gold Data Analytics
- Gold Application Integration
- Gold DevOps
- Gold Data Platform
- Gold Application Development
- Gold Cloud Platform
- Gold Datacenter
- Gold Cloud Productivity