



# Successful Digital Transformation

It's not wishful thinking, it's AMG-365. A new way for SMBs to operate and support their Microsoft ecosystem.

1/1/2023 v1





# Leverage your Microsoft 365 Investment to Do More with Less

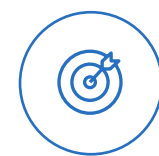
Whether you're a one-person shop or 500-person company, your organization relies on technology to operate. The million-dollar question to follow that statement is: but are you using that technology to get ahead? Does your technology help save you time or money? Is it allowing your company to scale while expanding into different markets or developing new products? In this presentation we will explain how the worlds most successful companies, are doing more with their technology to enable growth and provide them with a competitive advantage within their marketplace.



## Primary challenges

Here are the most common challenges SMBs face when adopting tech:

- Financial: SMBs often lack funding to drive technology adoption.
- Knowledge: They lack the expertise to utilize their tech efficiently.
- Time: Learning new tech takes time, of which many SMBs don't have.



## Ideal solution

Instead of filling your gaps with individual people, working with a certified partner that understands how to overcome these challenges can accelerate your organizations growth. A partner that standardizes on a platform 95% of companies use, Microsoft.



## Desired outcomes

A tailored service offering that focuses on the adoption, change management, and governance (AMG) of your technology environment by leveraging your existing Microsoft technology.



## AMG-365

A Microsoft support offering focused on helping SMBs digitally transform their business through proactive; adoption, management, and governance of their existing Microsoft 365 investment.

### Technology Adoption

Start to see a return on your Microsoft investment by leveraging our AI-driven training portal as we work to consolidate your tech stack. Do More with Less!

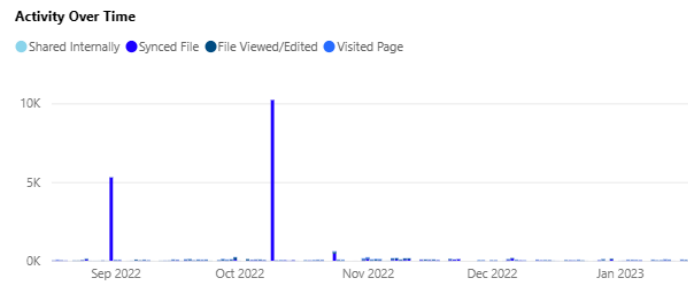
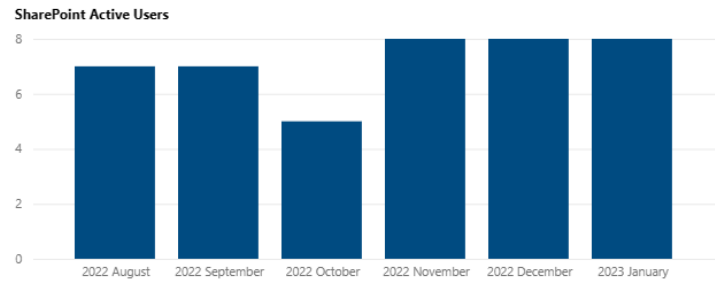
### Change Management

Account for changes within your environment to save cost and work more efficiently. Create an automated onboarding and offboarding workflow to increase scalability and streamline support.

### Governance Control

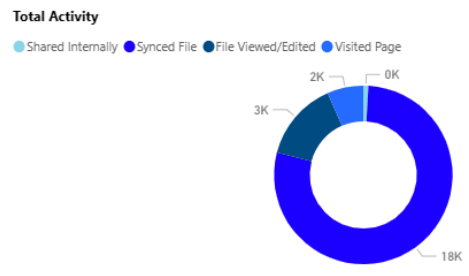
Secure what is most important to you, and make sure compliance is built into every transaction.

## SharePoint Activity & Licenses



### SharePoint Licenses

5 Active, 5 Total

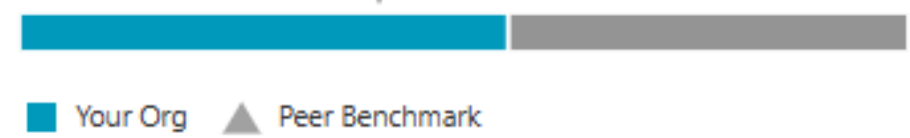


# Adoption

AMG 365 transforms organizations by using technology to empower people and activate change. With AMG 365, organizations can more confidently map their Microsoft 365 adoption strategies to key business objectives, track user engagement and innovation, and decrease costs.

Your organization's score: **55%**

Total score: **440/800 points**



Your organization's Adoption Score is the total of its people experiences and technology experiences scores, which are each comprised of several categories of data. Scores are not provided at the individual user level.

Score components **440/800 points**

People experiences: **185/500**



Technology experiences: **255/300**



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# Data Pros, AMG-365, and Microsoft 365

AMG-365 provides SMBs with a managed IT support offering that will enable them to consolidate their technology stack and adopt Microsoft 365 to ensure for a more efficient and secure working environment.



## Proactive Support

By leveraging the Microsoft platform, our support offerings include more than your “traditional” managed services. We aim to deliver support that drives to increased efficiency and unique solutions.



## Certified Experts

All our engineers are Microsoft certified and trained to support environments with a “security-first” mindset. We avoid “break-fix” work and strive for a more tailored end user experience.



## Compliance Focused

Navigating today’s compliance driven world is difficult. AMG-365 helps govern your data, identities, and infrastructure to make sure your business is secure and meeting the necessary compliance regulations.



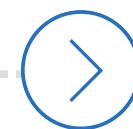
# Customer success: Adoption, Management, and Governance

Helping SMBs grow is a passion of ours! We do this by using the Microsoft platform they are most of the time, already paying for, but just not utilizing. Below is a quick example of how we helped a construction firm save over 20 hours a week and close to \$2500/mo by moving their premise infrastructure to the cloud



## Adoption

Implementing M365 BP allowed them to reduce their 3<sup>rd</sup> party application footprint by ~\$1000/mo and leverage the value of cloud productivity and security that is packed into the BP license.



## Change Management

Migrating their premise data to SharePoint was a BIG change, but something that helped save them ~20hrs/week in admin work and downtime due to unstable VPN solutions.



## Governance

Securing data is critical to every organization. When moving their data to SharePoint we made sure to properly label and grant only the necessary permissions that users needed for them to do their jobs properly and securely.



Modern Work

**Do More with Less by  
integrating AMG-365 into  
your business. Start your 30-  
day free trial today!**

[Get a free trial](#)

Call for more information: 732-772-1577

Ask a question via email: [info@the-data-pros.net](mailto:info@the-data-pros.net)

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[See our offer on the Microsoft Commercial Marketplace](#)