

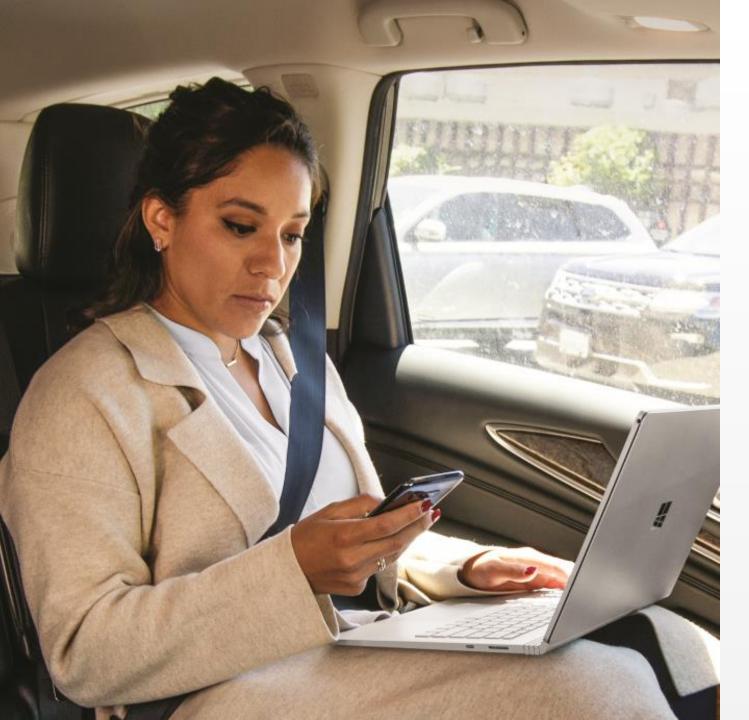


## Challenges

Voices matter for building personal connections and creating clarity

### **Challenges for Communications**

- Remote and hybrid work has made it challenging to maintain personal connections and enable serendipitous problem-solving that often happens in the office.
- Studies show that voice is the human signal that creates understanding and connection.
- Calling can help restore connections and build new ones with colleagues and customers.



## Solution

## Simplify calling with Microsoft Teams

Stay connected with a single primary phone number across your computer, mobile devices, and desk phone.

Consistent calling, meeting, and chat user experience across devices.

#### **Solution Delivers**

- Work smarter by bringing together calling, chat, and meetings in an all-in-one app.
- Make and receive calls from anywhere, anytime including mobile devices and remote locations.
- Quickly start a call from chat, contact card, Outlook, or the Calls app.
- Consolidate your calling infrastructure
- Lower the cost of your communication needs
- Easily manage communication through modern management tools



# Work smarter by bringing together calling, chat, and meetings in an all-in-one app.



#### Voice and video calls

Make and receive calls to anyone in your Microsoft Teams network and to any phone number.



#### **Screen sharing**

Share your screen and share control of your device for improved collaboration.



#### Visual voicemail

See your voicemails in one place and receive voicemail transcriptions in your inbox.



#### **Call escalation**

Add participants to any call to turn a one-on-one call into a group call.



#### **Call transfers**

Easily transfer calls to other team members and leverage chat consults for seamless call handoffs.



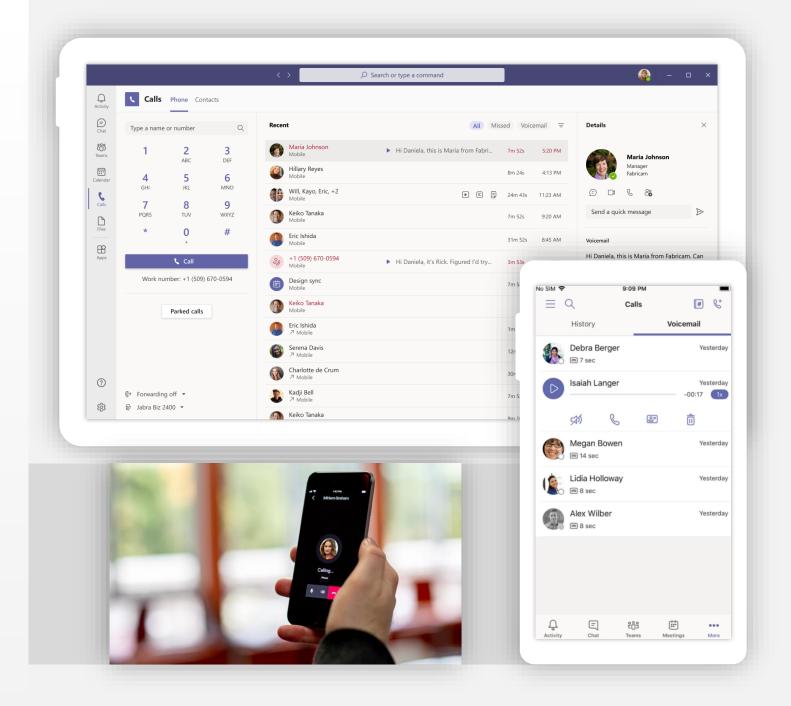
#### Mobile calling

Make and receive calls from any number from your mobile device with the Microsoft Teams app.



### **Work smarter**

Increase productivity
with one app that
integrates calls
seamlessly into the
flow of work





# Calling for Microsoft Teams

#### **Get answers faster**

Reduce back-and-forth chats and get direct answers faster with a phone call.

## Improve collaboration across a team

Easily collaborate with colleagues using voice and video calls, screen sharing, and remote device control.

### **Build stronger relationships**

Improve responsiveness and built trust through more personal communications with voice and video calls.



## **Personal workspace**

Make the space your own at work or at home

- Enjoy flexibility and mobility
- Eliminate noise and reduce distraction
- Communicate professionally

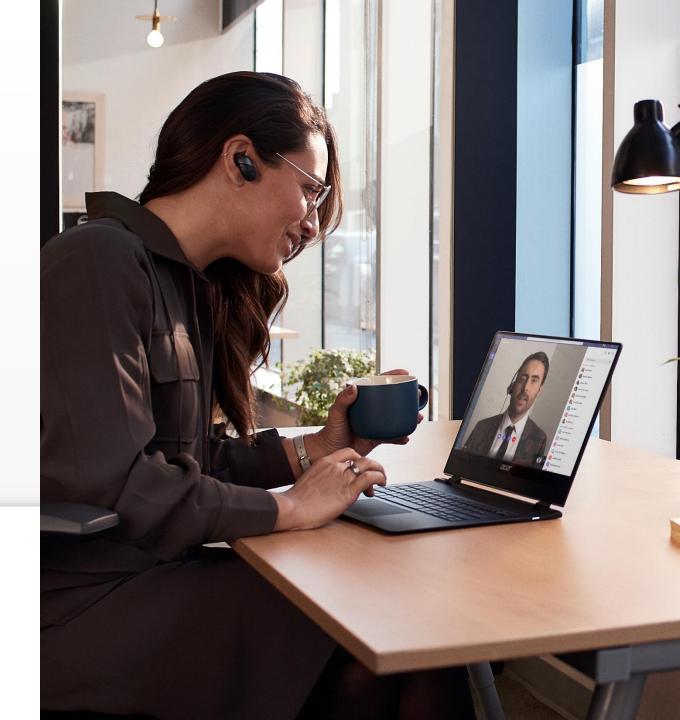






Headset Desk phone

**Teams Display** 





## **Mobile workspace**

Enhance the Microsoft Teams experience on your phone from anywhere

- Transition seamlessly between spaces
- Be seen and heard clearly
- Present and share from your mobile device

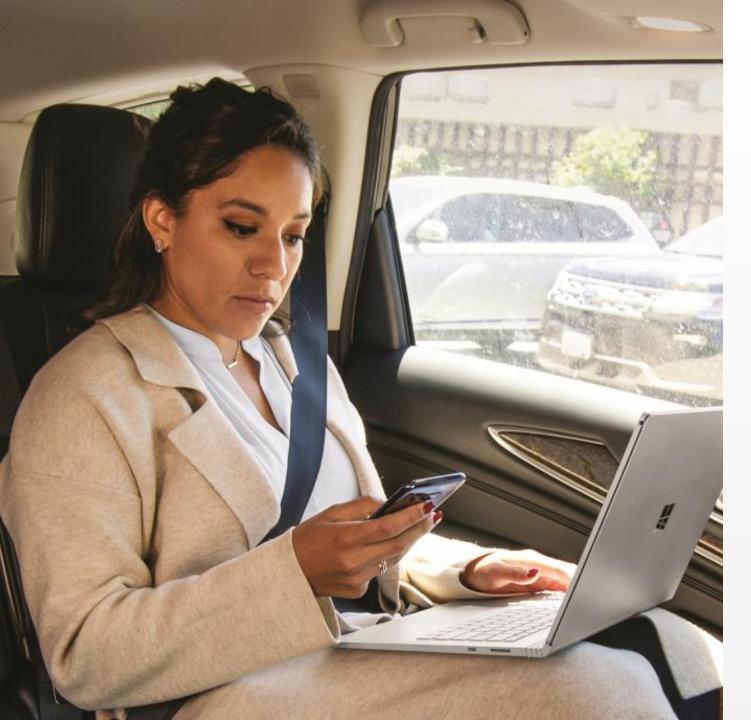






Bluetooth headset Speaker puck





## Enable Remote Work

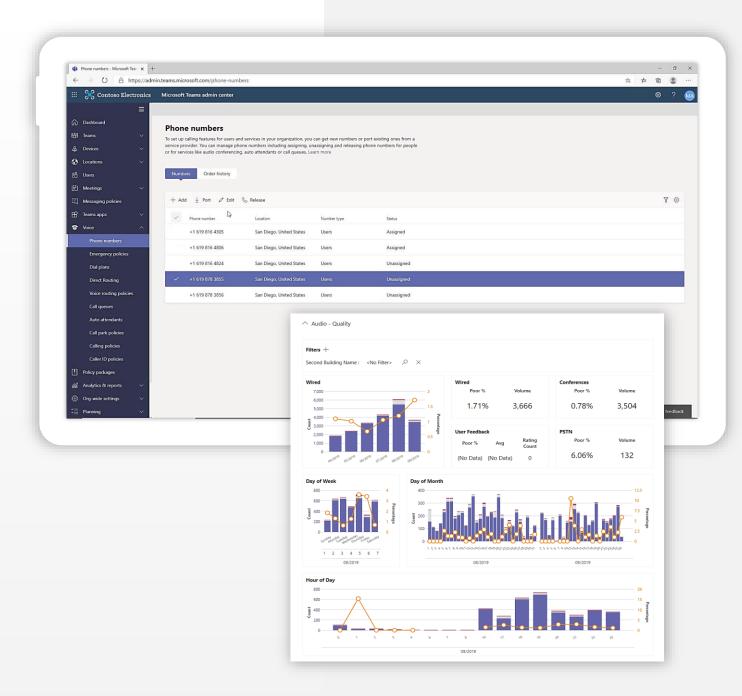
- Use any device at any place anywhere
- Hybrid workspace and remote work scenario's

Network Optimization
 & Ensure
 ongoing Quality
 management



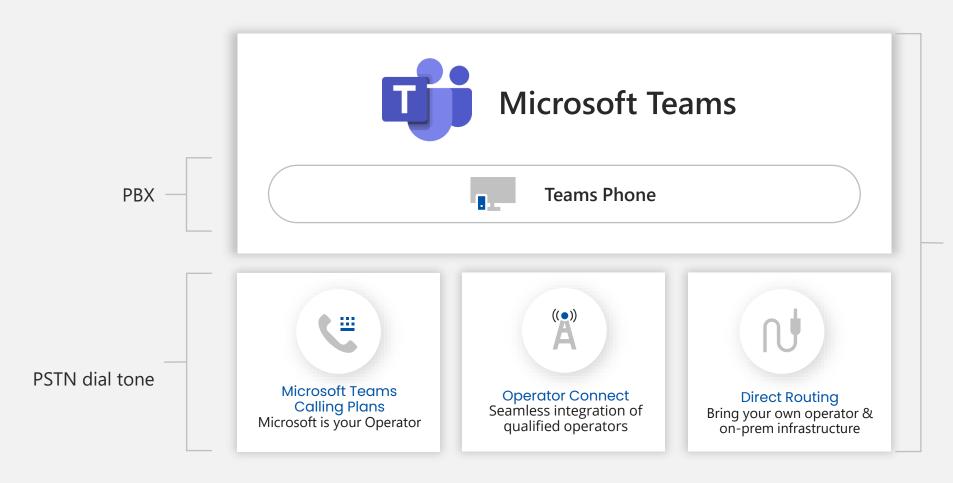
# Save IT time with streamlined setup and management

- Easily add phone numbers and manage your phone system with the Microsoft Teams admin center, accelerating speed to enablement.
- Monitor and resolve performance issues with call analytics and the Call Quality Dashboard.
- Provide users with enhanced reliability for critical calls with capabilities like Survivable Branch Appliance to maintain business continuity.





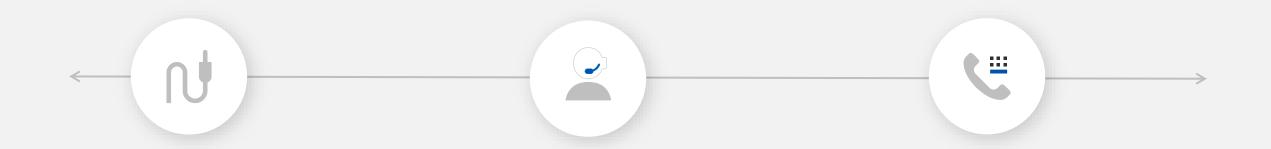
## **Simplify calling with Microsoft Teams**



Add Microsoft Calling Plans, Direct Routing and/or Operator Connect to deliver a full enterprise calling experience at a global scale



# Customer choice at the center of Microsoft Teams Phone enablement



### **Direct Routing**

Highly customizable approach that allows customers to maintain existing service provider agreements and use on premises/hybrid hardware.

#### **Operator Connect**

A quick and easy way to get started with calling while maintaining existing service provider agreements and leveraging the customization and flexibility of Direct Routing.

#### Microsoft Calling Plans

A fast and simple way to setup calling without additional technical configurations. It does not require a Session Border Controller (SBC) or 'voice trunk'.



## Business value overview Modernize Communications

Microsoft Teams Phone



## Physical and T&E cost displacement

Reduction in leasing costs
Reduction in device costs
Minimized travel
Network cost reduction



## Save on automation and process improvement

Productivity gains from improved voice communications

Productivity gains from improved collaboration on a single platform



## IT administration and deployment savings

Simplified management on a single platform

Reduced cost of PBX administration, equipment, and licensing

Reduced toll charges



## Vendor license cost consolidation

Consolidate to a single platform vs. buying standalone for different capabilities



## Thank you!

It's a wrap.

