

THE  
**PARTNER**  
MASTERS



# Copilot for Microsoft 365 Adoption Accelerator



# Copilot for Microsoft 365 Adoption Accelerator Engagement goals

Copilot for Microsoft 365 Adoption Accelerator Engagement is designed to help organizations adopt Copilot for Microsoft 365

## 01 Address Copilot for Microsoft 365 optimization opportunities

Deliver scope agreed upon by Partner and Customer to prepare for copilot and to deploy copilot

## 02 Establish adoption strategy for employees

Develop engagement plan and training plans that meet the needs of your customers

## 03 Accelerate adoption of Copilot for Microsoft 365 using Rapid Learning

Create a Center of Excellence and leverage Copilot Labs in rapid learning sessions to become familiar with prompting and Copilot for Microsoft 365

## 04 Monitoring and Reporting of Adoption

Develop and implement plan for monitoring and reporting the successful adoption of Copilot for Microsoft 365



# Copilot Implementation

The Adoption Accelerator Engagement is designed to help ensure successful adoption of Copilot for Microsoft 365.

The high-value scenarios will be the focus for the Adoption Accelerator Engagement. Include **Adoption Managers, Business Decision Makers, End-User Support, Champions, and relevant customer and partner resources to support the Prepare and Deploy** in the Copilot Implementation. Responsibility should be handed off for sustained success.



## Assess and Plan

- Perform optimization assessment
- Address Security, Governance, and Data Access questions
- Showcase Copilot for Microsoft 365 capabilities
- Discover high-value scenarios and personas
- Build Copilot implementation and optimization plan



## Prepare and Deploy

- Address optimization assessment opportunities:
- Manage overprivileged and risky users
  - Mitigate device risk
  - Prevent over-exposure of data
  - Discover and control the use of AI apps
  - Deploy Microsoft 365 Apps and/or configure channel
- Configure Copilot and assign licenses with Setup Guide



## Drive Adoption

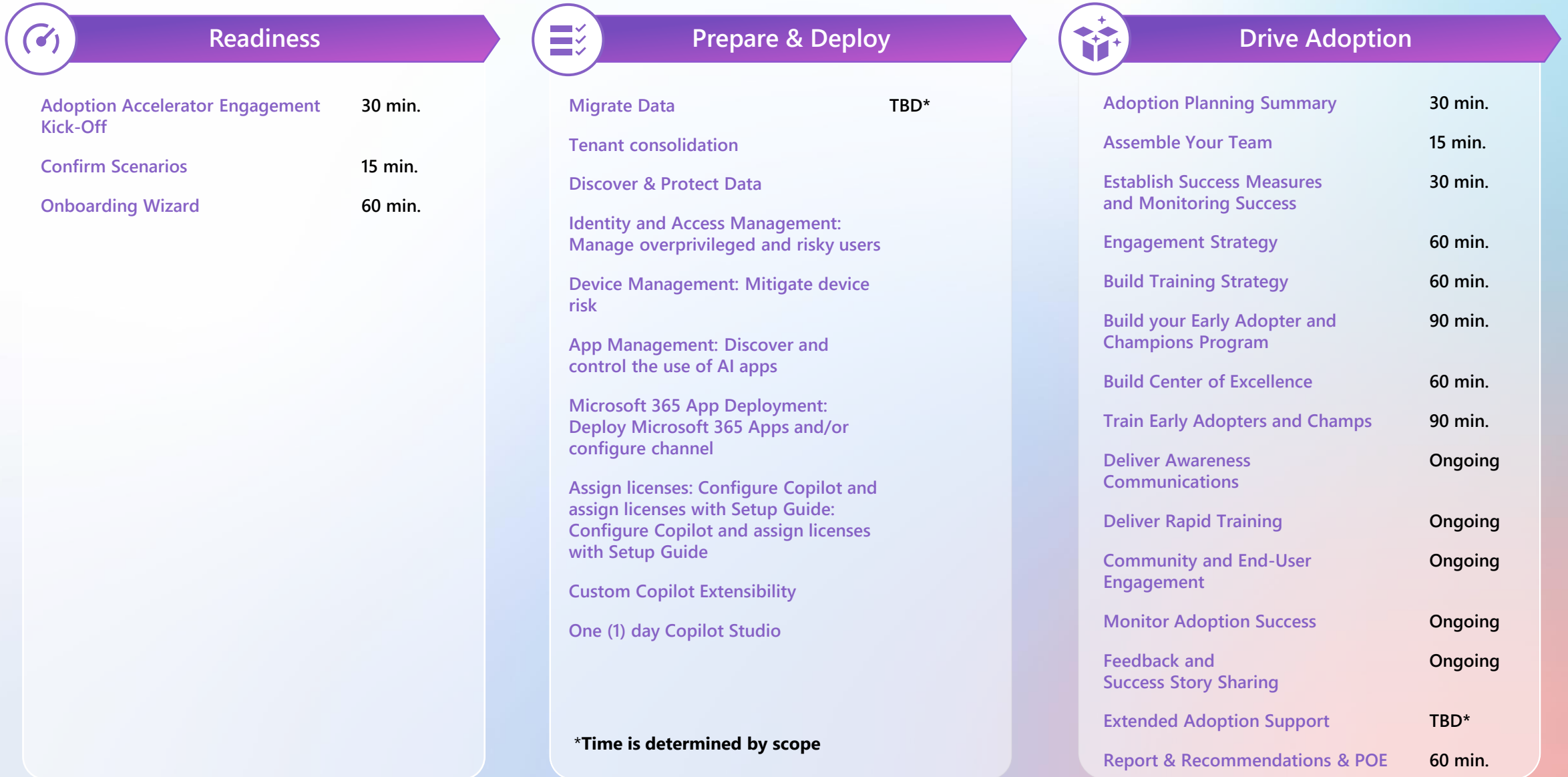
- Build a Copilot Center of Excellence
- Build the adoption plan:
- Plan the awareness strategy
  - Build the learning plan
  - Establish success measures and reporting
- Execute the plan to drive adoption

Copilot for Microsoft 365  
Workshop

You  
are  
here

Copilot for Microsoft 365  
Adoption Accelerator

# Copilot for Microsoft 365 Adoption Accelerator



# Outcomes

## Engagement outcomes may include:

Construction of the adoption plan

Execution of the adoption plan

Creation of a Center of Excellence

Trackable adoption success

Addressed Copilot optimization opportunities





## Readiness

### Scope

**Goals:** Provide the adoption planning summary of the overall adoption for Copilot for Microsoft 365 and discuss key components

**Scope:** Identify key stakeholders for participation and complete the adoption planning summary

#### We will achieve this in the following sessions:

- Copilot for Microsoft 365 adoption kick-off
- Confirm scenarios
- Onboarding wizard walk-through





## Prepare and Deploy

### Scope

**Goals:** Execution of the opportunities identified in the Copilot implementation plan for the customer

**Scope:** Execution of the scope that is defined and agreed upon by the partner and the customer that addresses at least one line item in the customer's Copilot implementation plan.

#### Acceptable scope includes:

- |                                    |                                     |
|------------------------------------|-------------------------------------|
| Migration of data                  | Microsoft 365 App deployment        |
| Tenant consolidation               | Extended adoption support           |
| Discovering and protection of data | Custom Copilot plug-ins             |
| Identity & access management       | One (1) day Copilot Studio Workshop |
| Device management                  |                                     |
| Microsoft 365 App management       |                                     |





## Drive Adoption: Build the plan

### Scope

**Goals:** Develop a comprehensive adoption plan focused on the high value scenarios

**Scope:** The plan for adoption of Copilot for Microsoft 365

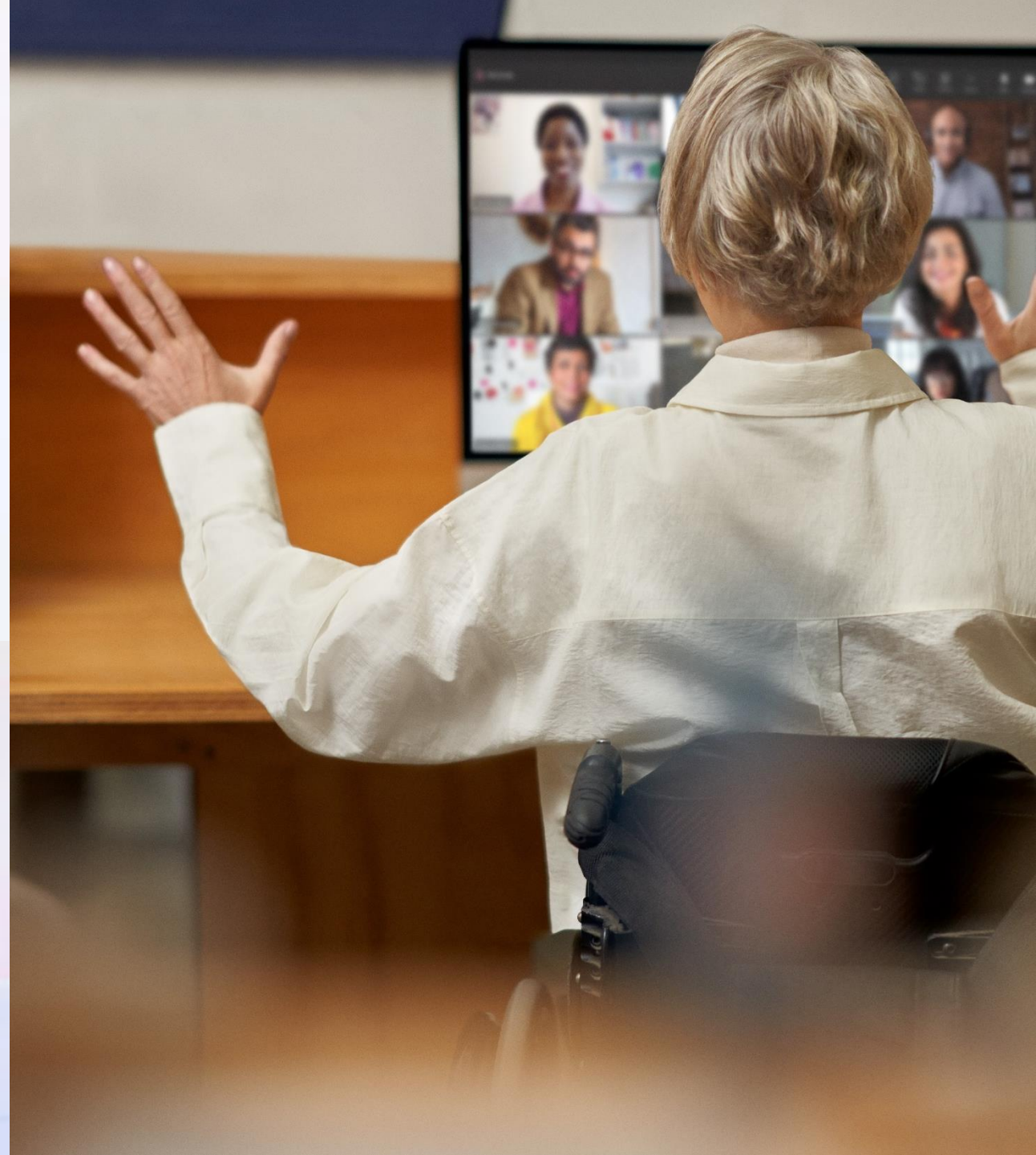
#### We will achieve this in the following sessions:

Provide summary of adoption planning

Establish success measures and monitoring success

Engagement strategy

Training strategy







## Drive Adoption: Execute the plan

# Scope

**Goals:** Execution of the adoption plan

**Scope:** Execution of the plan developed in the previous phase:  
Build the Plan

### You will drive adoption by:

Building the center of excellence

Training the Copilot flight crew

(Training the Copilot champs)

Delivering end user and exec communications

Delivering rapid learning

Community and end-user engagement

Monitoring adoption success

Obtaining feedback and success story sharing

Completion and delivery of engagement report and recommendations



# Next steps

Schedule your Copilot for Microsoft 365 adoption accelerator today!

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