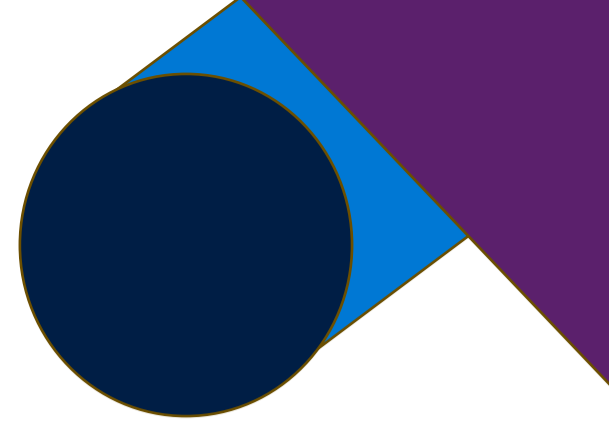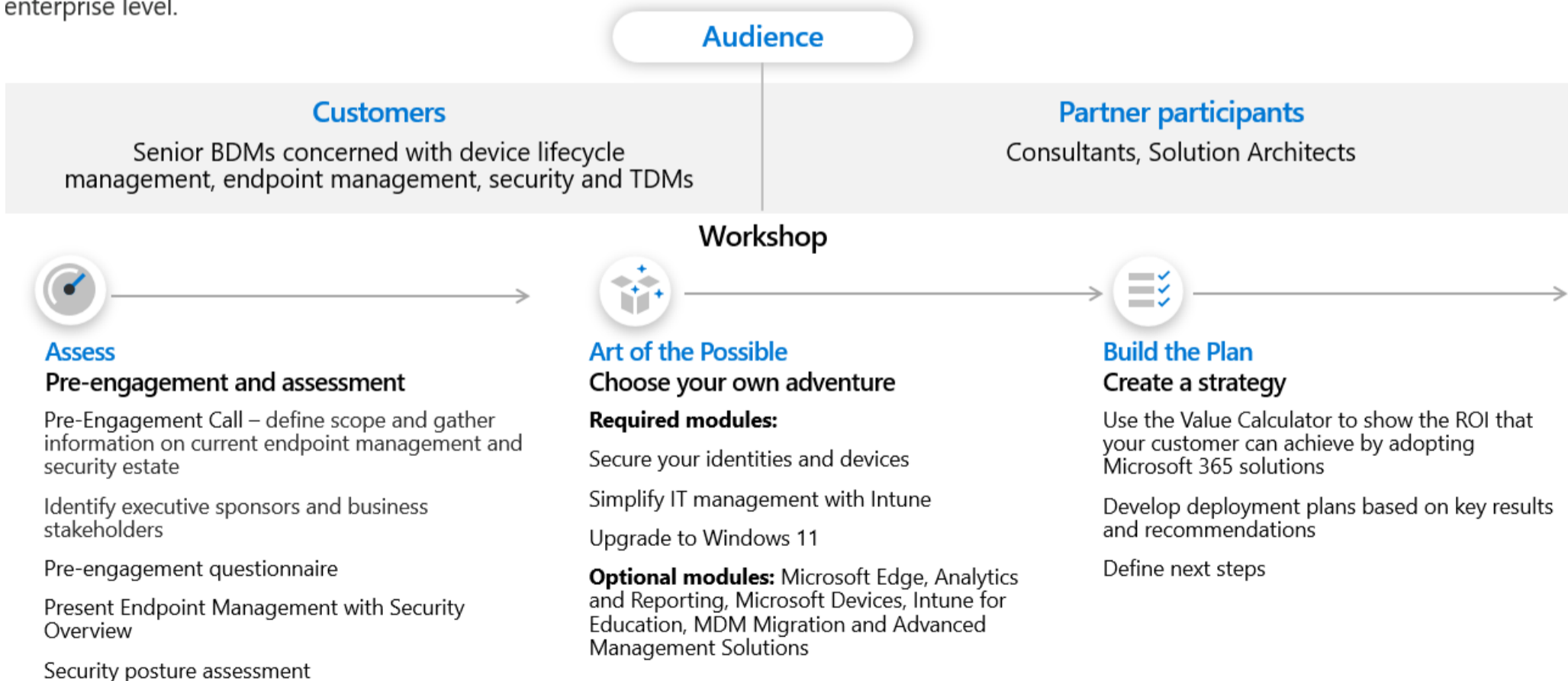# THE PARTNER MASTERS

Endpoint Management with Security Workshop

Technology needs are evolving in the modern workplace, but the reality is we are also still living in a world of classic or traditional IT. People are working in more places, **with more flexibility and more devices.**
We don't think this should be an either/or. Our approach is to allow you to do **both**, and **to modernize at your own pace,** to **manage risk in a smart way**. To take advantage of the cloud and modern IT, but also give you the tools and capabilities to bring that design point to your existing investments so you aren't throwing everything out.

Endpoint Management with Security Workshop overview

Designed as a four-day engagement, the Endpoint Management with Security Workshop enables partners to lead customer conversations around modernizing their endpoint management and security capabilities by leveraging Microsoft 365. By making use of **Microsoft Intune, Intune with Tenant Attach, Azure Active Directory, Defender for Endpoint, Autopilot,** and **Endpoint analytics**, this workshop gives customers visibility into their IT estate and will help define clear next steps and the best ways to manage and secure endpoints at the enterprise level.

Audience

Customers	Partner participants
Senior BDMs concerned with device lifecycle management, endpoint management, security and TDMs	Consultants, Solution Architects

Workshop

Assess
Pre-engagement and assessment

Pre-Engagement Call – define scope and gather information on current endpoint management and security estate

Identify executive sponsors and business stakeholders

Pre-engagement questionnaire

Present Endpoint Management with Security Overview

Security posture assessment

Art of the Possible
Choose your own adventure

Required modules:

Secure your identities and devices

Simplify IT management with Intune

Upgrade to Windows 11

Optional modules: Microsoft Edge, Analytics and Reporting, Microsoft Devices, Intune for Education, MDM Migration and Advanced Management Solutions

Build the Plan
Create a strategy

Use the Value Calculator to show the ROI that your customer can achieve by adopting Microsoft 365 solutions

Develop deployment plans based on key results and recommendations

Define next steps

Contact us today to get started!
thepartnermasters.com | sales@thepartnermasters.com