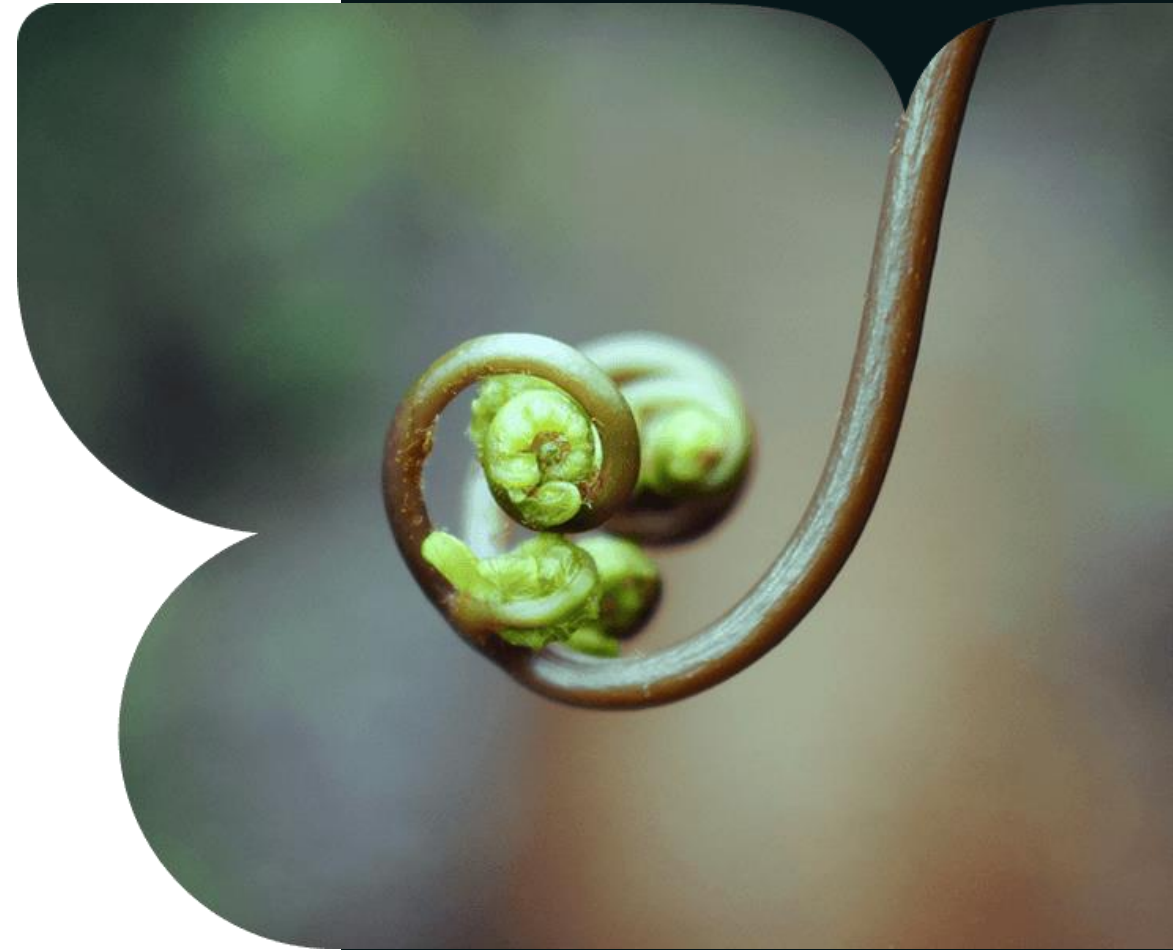


Managed Security Operations



Agenda

- What we do
- Introduction to Security Operations
- Our Service
- Why Sentinel?
- Summary
- Q&A



What we do

← Business Transformation & Consulting →



Users

Enterprise Identity

External Identity

Decentralised Identity

Identity Governance



Devices

Management & Security

Microsoft Intune

Microsoft Defender for Endpoint

Mobile Threat Defence



Connectivity

Carrier Airtime & Management

Enterprise Wireless

Switching & Routing

SD-WAN



Cloud

Azure & M365

Cloud Transformation

Cloud Key Management

Defender for Cloud



Cyber Security

Microsoft Sentinel

Microsoft XDR

Threat Protection

Information Security

← Managed Services & Support →

← Security & Compliance →

Kocho Security Operations

- Security Operations Centre based in UK
 - NIST based Processes
 - CISSP level expertise
 - 24x7 Monitoring Services
 - An extension to your team. Not fire and forget!
- Based on market leading Microsoft Sentinel
- Guided and Automated Remediation
- Zero Trust embedded approach
 - Assume Breached
 - Always Verify
 - Least Privilege (*including us*)



Kocho Security Operations

- Large Team of Security Analysts
- Nominated Analyst acting as Point of Contact
- Quarterly Service Reviews
 - Reporting
 - Insights from Period
 - Opportunities for Continuous Improvement
 - Thought Leadership / Market Trends
 - Technology Updates from Technical Account Manager



Kocho Security Operations

- We have an extensive set of **Playbooks** ready and waiting
 - We have probably seen it before!
 - You get our recommended set straight away!
 - **Instant Experience**
 - Growing & Evolving all the time
- We Filter out the noise quickly and effectively
 - **Tuning as Standard**
 - **Quicker & Cheaper** to Deploy
 - Effective Immediately



Why Microsoft / Why Sentinel?

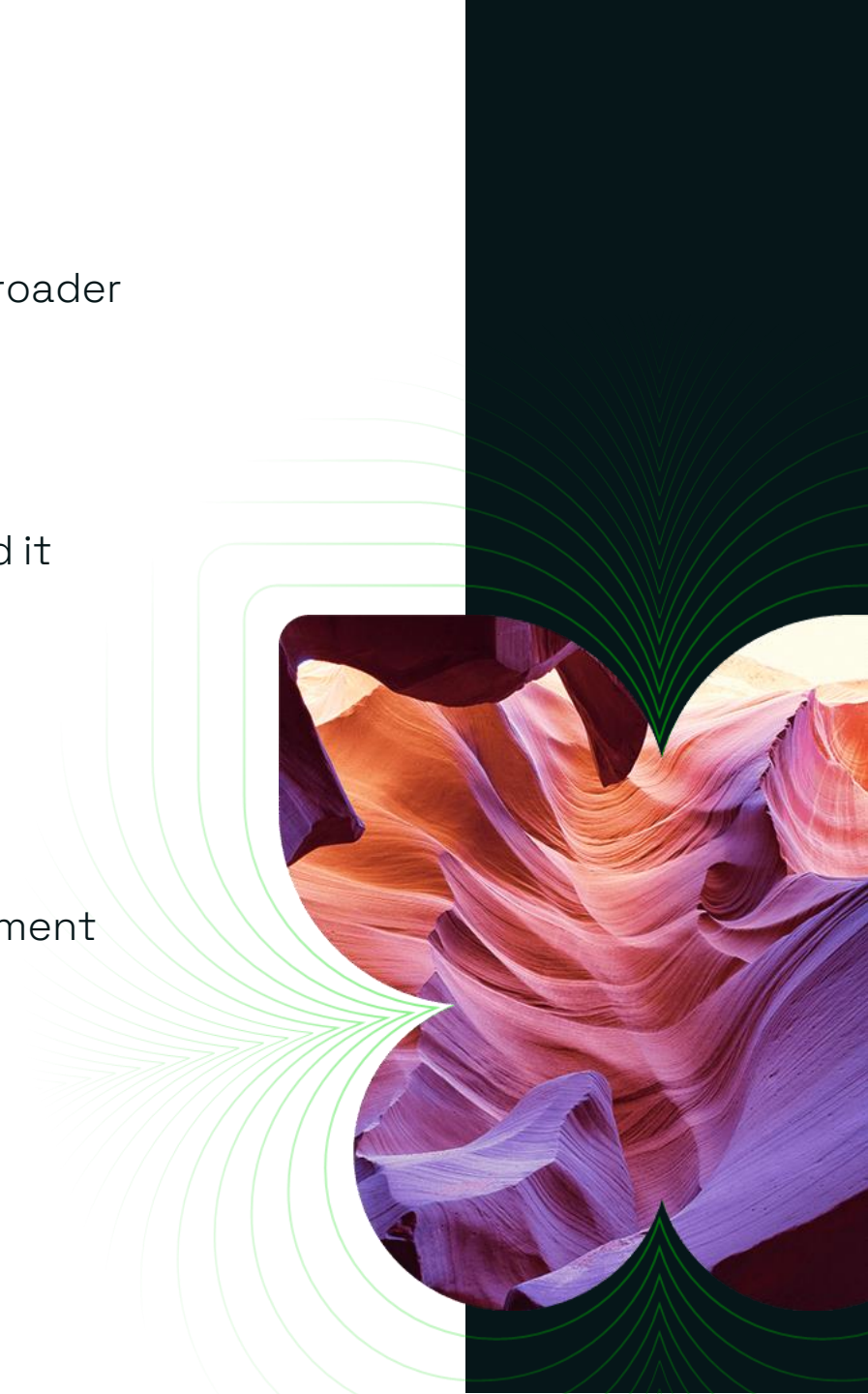
- We use Microsoft Sentinel because it is the best! Designed for your broader holistic Microsoft Cloud Strategy
 - Sentinel is in **YOUR** Tennant...your data always remains with you!
- We have built our service around Sentinel's capabilities, not retrofitted it
- We can **Integrate it with ANYTHING!**
 - But we ensure we only ingest what's needed
- We work closely with Microsoft to develop the platform:
 - Early insight into Futures and actively involved in product development
 - This means we are always ready - **SO YOU ARE!**



Advanced
Specialisation



Threat Protection
Identity and Access Management
Information Protection and Governance



Why Kocho?

KOCHO ARE PASSIONATE ABOUT SECURITY!

- Further value from Microsoft E3 or E5
- SIEM that fits a Cloud First world
- The right people & Skills 24x7 with a UK based SOC
- We'll always do the right thing – All the time
- Working in partnership, to help you become greater





Any questions?

Thank you



hello@kocho.co.uk



0800 044 5009

About Kocho

At Kocho, we **believe greatness lies in everyone.**

That's why we exist, to help ambitious companies realise their potential.

By combining the power of Microsoft cloud technology with identity, mobility, connectivity and cyber security services, and our team of talented people, we take our clients on a journey of secure cloud transformation.

And we're with you every step of the way. Because the path to greatness isn't walked alone. We help you adopt and embrace the right technology solutions at the right time.

The result? Sustainable and secure growth that amplifies your business success.

Kocho. Become Greater.

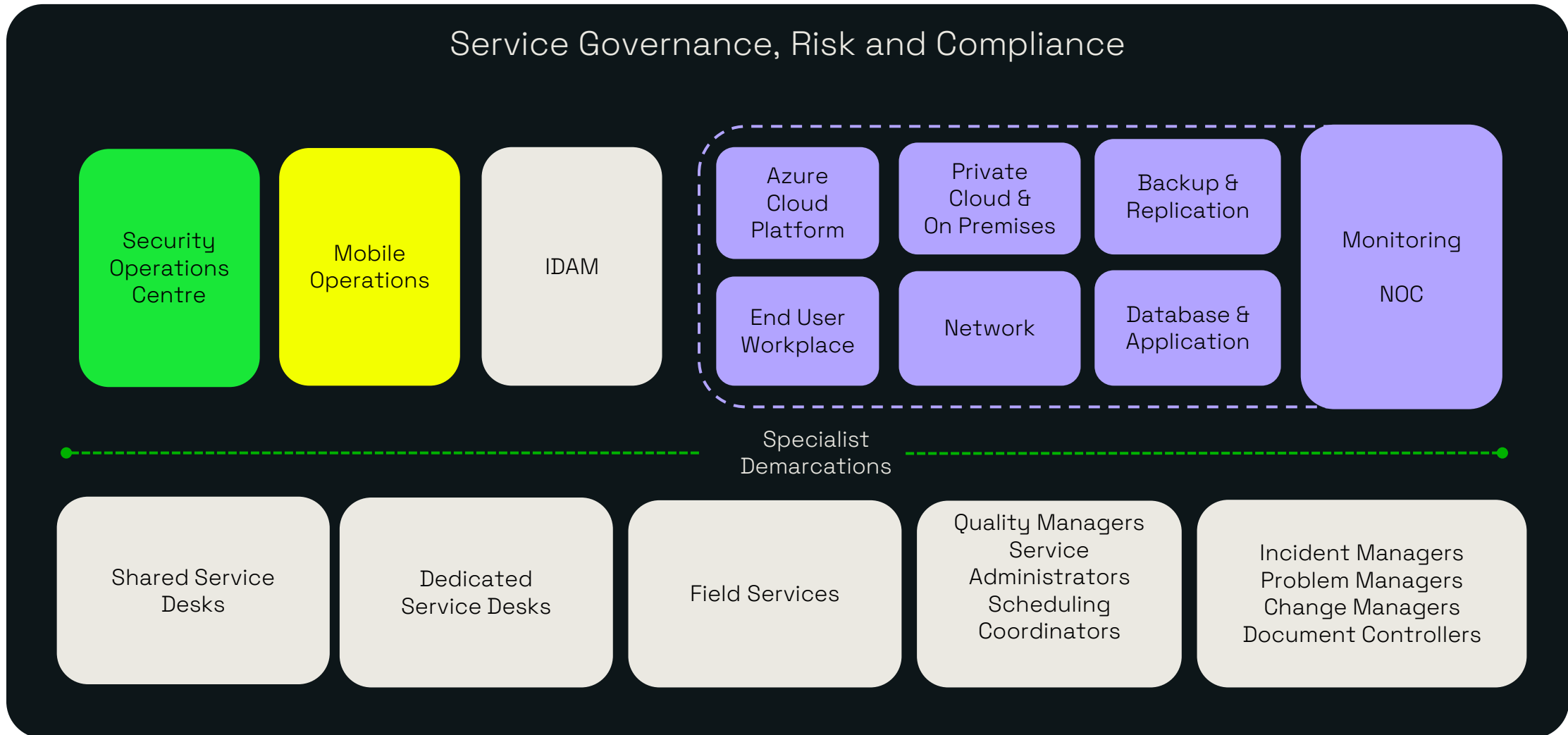


Award-winning solutions



Eight-time winner of the Microsoft Partner of the Year Award for Identity Management, Enterprise Mobility, and Security and Compliance.

Full managed services offering



Some of our clients



Bird & Bird



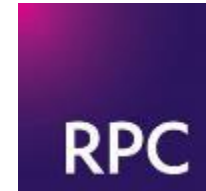
M&S
EST. 1884



LIONTRUST



arm



groupm

serco

SOPHOS

EVERSHEDS
SUTHERLAND



WPP



ARUP

bsi.

William Blair

BGF



Deloitte.

Investec



BECOME GREATER
KOCHO.CO.UK

Awards

It's always nice to win awards as recognition for the great work that our people do. But seeing our clients thrive and become greater is what really motivates us.

Award winning Microsoft Partner in identity, security and compliance.



computing
Cloud Excellence Awards 2022
Best Emergence from the Pandemic



World's Top 5
Managed Service
Providers for
Financial Services
2022 ChannelE2E

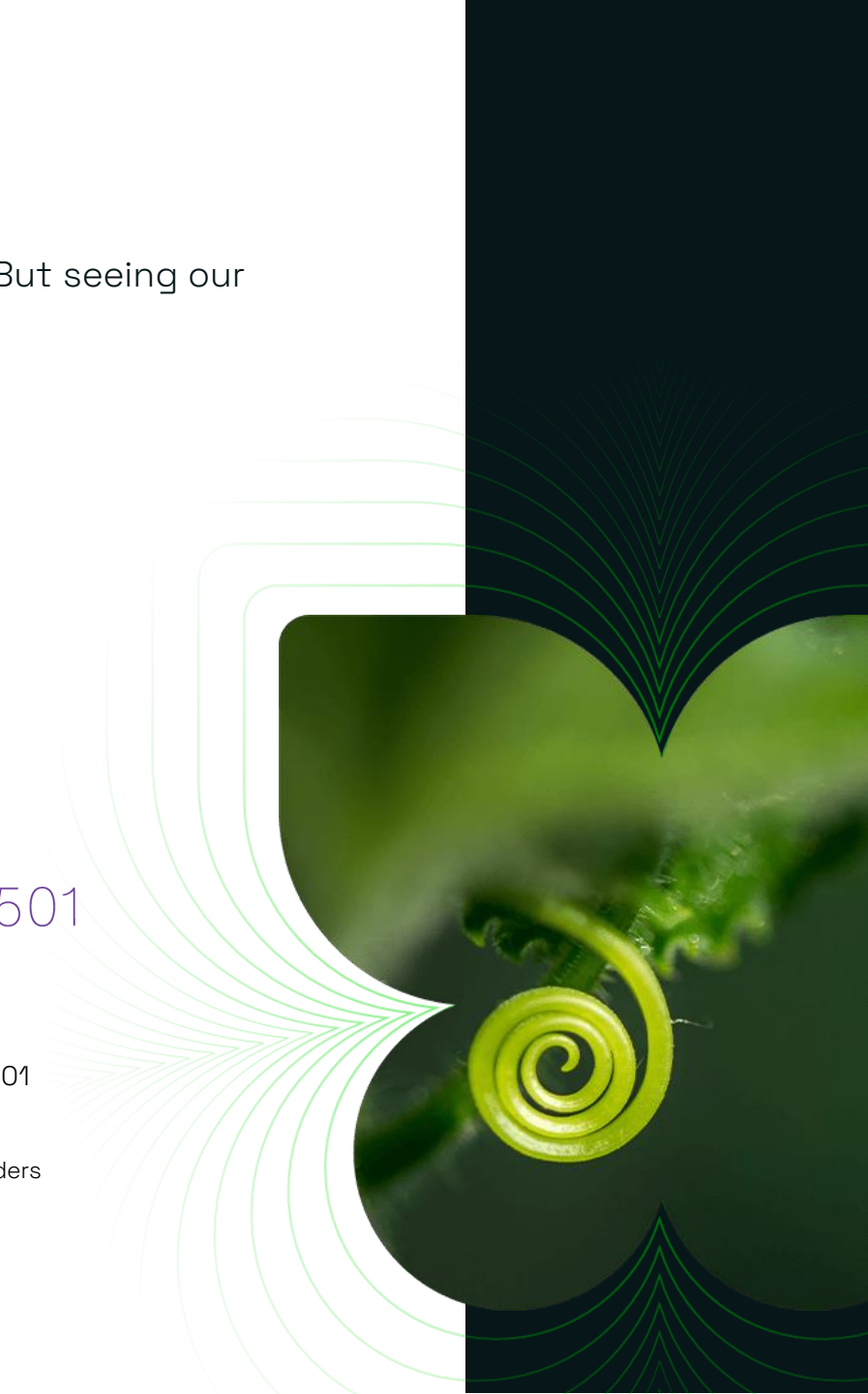


World's Most
Innovative
CyberTech
companies for
Financial Services
2023 CyberTech100



Ranked 16th out of 501
in 2022 MSP 501 list
2022 Channel Futures
Managed Service Providers

INVESTORS IN PEOPLE
We invest in people Silver



The Kocho Way.



Our values underpin how we do things at Kocho. They're a mindset, a way of working and when combined, make us a better workforce for good.



Do what's right.

- We believe that greatness thrives on doing the right thing. That's why we embrace each other's differences, celebrate honesty and respect every opinion.
- We stand up for what's important, always taking care of each other and the planet. And we know that life happens outside of work, so we encourage everyone to find a good balance.



Think greater.

- We're always striving to expand our minds and grow our expertise. No matter how high the bar, we can raise it. And we're not afraid to fail, every mistake is a lesson.
- Every day we challenge ourselves to find a better way of doing things. We're relentless in our quest to create great solutions and even greater careers.



Better together.

- We believe that solid teamwork leads to the best results. Collaboration isn't just a buzzword for us, it's our ethos.
- We're relationship people. We love to work in partnership at every step, sharing every challenge and learning, as well as celebrating every win. It's a one team thing.