

#### **Business Value Assessment (BVA)**

Tisski's Business Value Assessment (BVA) gives your organisation the opportunity to take part in tailored workshops led by experts in business transformation and Microsoft technology, and assess the value Dynamics 365, the Power Platform and/or Tisski's configurations of this software can deliver.

With the chance to involve key stakeholders and decision-makers from around your organisation, participating in a BVA helps gather everyone together and define clear business objectives, exploring what your organisation is really looking to achieve with the introduction of new technology.

From there, you'll receive expert guidance as to which elements of the Microsoft platform are best placed to support you on your journey towards achieving the objectives you identify.

Engaging in a BVA will enable you to:

- Ensure buy-in from all key stakeholders by involving them in the process of defining clear business objectives
- Have conversations with people who know Microsoft technology inside out, and gain an understanding of how it can be used to transform your organisation's processes
- Realise the true value of Microsoft technology before making a significant financial investment
- Receive a personalised roadmap which details the steps needed to adopt the technology most beneficial for your organisation

#### **Key Benefits**

### Define your organisation's direction

Instead of diving head-first into a transformation project or large-scale implementation, a Business Value Assessment places value and importance on careful planning and the definition of clear objectives, ensuring you make sound business decisions and have a solid understanding of how to move things forward.

## **Support from experienced professionals**

At Tisski, we have a Business Transformation team who work to understand all our customers are trying to achieve. They know exactly what questions to ask to get conversations flowing and decisions made, and our technical team will help identify the Microsoft technology best aligned to your organisation's goals, answering any questions you may have along the way.

# **Gain confidence in your investment**

With expert support and a clear plan, you can gain and understanding of and confidence in the technology you'll be adopting before you've invested a significant amount of time and money – plus, with Microsoft funding available, your organisation may be eligible for a funded BVA.