



**Xpedition** 

Power BI 5 Day Starter Pack

Service Definition

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## **Xpedition Credentials**





Microsoft Dynamics Financial Services Partner Microsoft Partner

Gold Cloud Business Applications Gold Application Development Gold Data Analytics Gold Enterprise Resource Planning Gold Project and Portfolio Management

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Microsoft Dynamics Partner of the Year Binolist

Contact Details

Xpedition Limited 46 Worship Street London EC2A 2EA +44 207 121 4705 www.xpedition.co.uk

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## 1. Introduction

This document defines the Consulting Services offerings from Xpedition Limited that are provided to our clients and buyers to deliver successful Power BI visualisations, improving businesses desires to be data driven.

The services covered in this document include:

• Microsoft Power BI 5-day starter pack

At Xpedition we guide your path, through the implementation of intelligent cloud-based business applications. We help our customers to understand how technology can empower their organisations in real terms, and we deliver.

We succeed when you succeed, inspiring clients with insight led guidance. Our experts are passionate about sharing their knowledge, revitalising client experiences and improving operational efficiency. At Xpedition, we'll show you the way.

We have delivered over 800 transformational projects on Dynamics 365 and Power Platform, we hold the highest level of partner certification for Dynamics 365 and Power Platform and have consistently been recognised as one of Microsoft's elite partners based on customer satisfaction levels.

Xpedition holds Microsoft Gold Partner accreditations in Cloud Business Applications, Application Development, Enterprise Resource Planning, Data Analytics, and Project and Portfolio Management.

Xpedition holds the ISO 27001 accreditation for information security, which underlines our commitment to security and the quality of our processes. Xpedition consultants are UK-based, Microsoft certified professionals.



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In Financial Services, Xpedition's Dynamics 365 customers include Deutsche Beteiligungs AG, Oakley Capital, Mayfair Equity Partners and Independent Franchise Partners LLP.

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In the public sector, customers include the Bank of England, London Borough of Lewisham, the World Health Organisation, Agriculture and Horticulture Development Board, University of Essex, Make Happen, the General Pharmaceutical Council and Westminster Foundation for Democracy.

### A Proven Approach

To reach the summit, you need expert guidance, and the right service. Xpedition will show you the best path for your business.

When you embark on a technology project, you need to understand the end goal. All our services deliver a defined outcome or set of outcomes, and we know that every business is different. With Xpedition, we'll work with you to identify and understand your requirements so we can guide your path to growth.

We relish challenging briefs, and during this initial exploration, we'll challenge your thinking to ensure you aim high and don't settle for mediocrity. The Xpedition team's expertise puts you and your business in safe hands. We know the terrain and it is a well-trodden path for us.

Our Microsoft certified consultants have deep experience of implementing Dynamics 365 <u>Customer Engagement</u> and <u>Business Central</u> across a range of industry sectors and types of business: helping ambitious organisations reimagine their business with modern cloud technologies.

We'll assemble the best team and equipment to take you to the top – the right resources, skills, technology and ideas. You'll get the benefits and see real business value.

Many software implementations fail, in the same way that adventurous expeditions fail, for a variety of reasons. We know why this can happen, and we've rescued a few. Defining the right path and the right approach will keep your project on track.

Choosing an expert partner that will take the time to understand your needs, and provide professional guidance, is key to reaching your destination. At Xpedition, we'll show you the way.



Best Practice Advice

<u>The Xpedition website</u> provides in-depth advice for organisations implementing Microsoft Dynamics 365 Customer Engagement and Business Central.



### 2. Microsoft Power BI 5 Day Starter Pack

Power BI is Microsoft's powerful, flexible and intuitive business intelligence and analytics tool, popular with many organisations.

Due, in part, to the ease of use of Power BI, it can sometimes be deployed in a less than optimal manner, and / or as a tactical point solution. This can result in an organisation failing to harness the full capability of Power BI and maximise the benefits it can deliver.

The Xpedition Power BI 5-day starter pack addresses this scenario, by providing a 5-day Power BI Introduction, consultant-led programme. The Xpedition Power BI Starter pack can also be used to evaluate if Power BI is the right tool for you, if you are not a current Power BI user.

Your Power BI review comprises:

- A remote half-day review by a Microsoft Certified consultant.
- Optional survey on users, usage and licences this helps us to advise you on how to make the most of your licences and any licence issues.

Your Power BI starter pack will cover:

- Day 1 Discovery exercise to understand and discuss your business intelligence needs
- Day 2 Construction of initial data model
- Day 3 Preparation of Power BI reports and dashboards
- Day 4 Client user training
- Day 5 Capability handover

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The Power BI Starter Pack delivers operating proof-of-concept Power BI capability, based on from all supported data sources including Dynamics 365.

- Issues: Problems with your Power BI implementation that need to be addressed.
- Risks: Areas which could develop into more serious problems if not addressed.
- Improvements: How you can get more out of Power BI, including how to address any issues and risks identified during the review, through best practice and/or by using capabilities that you are not currently taking advantage of. This includes opportunities to utilise new Power BI features and functionality from recent and forthcoming upgrades.
- Recommendations: Where possible, we will provide costed recommendations for addressing issues, risks and improvements found during the Power BI Optimisation review.
- Next step actions: This could include arranging a more detailed on-site review and/or meeting to discuss our findings and provide guidance on the options open to you.

Optimisation services are provided by Xpedition on a free-of-charge basis to qualifying organisations. Please <u>contact Xpedition</u> to apply for your Optimisation review.



#### **Project Methodology**

Xpedition uses the Prince 2 Agile project methodology. This provides a structured framework while supporting flexible and rapid project implementation. The following is a high-level view of the stages involved in a project:

Discovery	Design	Build	Deploy	Operation
Requirements workshops	High-level design created and played back to the customer	Consists of multiple Sprints, each typically two weeks in duration	Regular deployments to the customer's test environment during Build	Defines when a project phase or the project in its entirety has been released to the clients
Creation of User Stories				Production
and Product Backlog	Project horizon plan created, based on Product Backlog and key decisions	Sprint planning between Xpedition and the Customer to decided which User Stories feature in each Sprint	'Go-Live' release to production environment - potentially of a Pilot or Minimum Viable Product	environment.
Requirements prioritised by customer				Includes post-go-live- support and transition to the BAU support
		Sprint review at the end of each Sprint, with changes added to the Product Backlog for inclusion in future Sprints		function.

Consultancy services are delivered on a time and materials basis. Please see the Pricing document for a breakdown of consultancy rates and terms.

