

Solution Brief

PROJECT NAME:

CLOUD ADOPTION, FOUNDATION, AND MIGRATION

OVERVIEW

The goal of this Trace3 engagement is to align Client stakeholders on their readiness to overcome common migration challenges and accelerate progress to the cloud. Through targeted advisory sessions across organizational and technical domains, we will assess Client's Cloud Operating Model and provide a prioritized set of recommendations. This engagement also includes templates to establish an enterprise-scale landing zone and support a "first-wave" migration of select infrastructure, ensuring a strong foundation for future modernization.

INCLUDED ACTIVITIES:

CLOUD ADOPTION WORKSHOP (recommend)

- Obtain relevant business process and technical documentation on cloud strategy & roadmap
- Identify stakeholders for cloud adoption pillars
- Host <u>two</u> half-day discovery sessions and conduct workshops around best practices in Azure
- Collate information for deliverables, perform gap analysis and conduct follow-ups with client
- Produce a prioritized list of organizational/technical improvements to Client's Cloud Operating Model
- Review a decision log detailing all decisions made

FOUNDATIONAL ARCHITECTURE (Optional)

- Highlight high-level best practices around Enterprise Scale Landing Zone (ESLZ) cloud architectures
- Provide templates based on well architected frameworks to establish architectural foundations
- Prepare pre-production environment using ESLZ

AZURE CLOUD MIGRATION ("FIRST WAVE")

- Assess environment with automated tooling
- Identify select "first wave" of migration candidates
- Prepare identity, network and compute elements for these db/programming/log hosts in pre-production
- Assist in connecting related on-prem/cloud services
- Leverage migration tooling for automated migration of target workloads.
- Cutover and setup managed services and support
- * final pricing shall be subject to detailed project requirements

FOCUSED TIMELINE: (12-16 Weeks)

Prepare & Plan

Discover

Analyze & Design

Implement

Manage & Support

Our certified architects and engineers, partnered with Client's teams, will utilize our proven methodology and deep cloud architecture experience to deliver successful project outcomes.

Why TRACE3

SERVICE DELIVERY MODEL

Discover – Trace3 will conduct cloud adoption workshop and identify areas for organizational and technological improvement towards cost savings.

Analyze — Trace3 will review workshop results and collate all reports and notes. Trace3 will provide recommendations to increase cloud adoption and help build a sound Cloud Operating Model for Client. Trace3 will also leverage automated tooling to scan the environment and analyze results for migration planning.

Design – Trace3 will provide high-level solution architecture for Client's future cloud environment. Trace3 will also develop migration roadmap & migration plan based on analysis efforts.

Implement – Trace3 will validate the cloud environment, provision services, apply configuration, and complete first wave migration efforts. Trace3 will provide environment documentation, migration runbook(s), and support enablement sessions with Client.

EXPECTED PROJECT OUTCOMES

Strategy – comprehensive cloud adoption strategy across 9 pillars (org & tech) spanning 2-year roadmap **Foundation** – well-architected frameworks in landing zone architecture to enable rapid cloud deployment **Migration** – of select workloads identified in scope

BUDGETARY PROJECT ESTIMATE

Cloud Adoption Workshop: \$70k

Foundational Architecture (optional): \$35k

Azure Cloud Migration ("First Wave"): \$50k

SUBTOTAL: \$125-150k*

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