

trust.

www.trust-itc.com

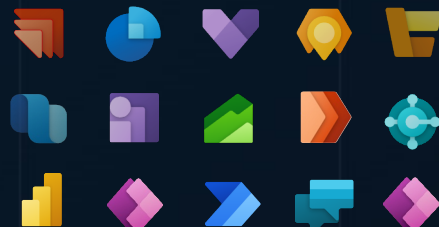
Microsoft Dynamics 365 Business Central

Express Implementation (Live 8-10 Weeks)

Who We Are

Delivering Business Applications & Technology Transformation Across the GCC.

Microsoft
Dynamics 365



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Advisory –Led

Business first technology strategy

Microsoft Business Applications

ERP | CRM | Ai | Cloud

Industry Focused

Government | FSI | Media | Retail |
Real Estate | Professional Services

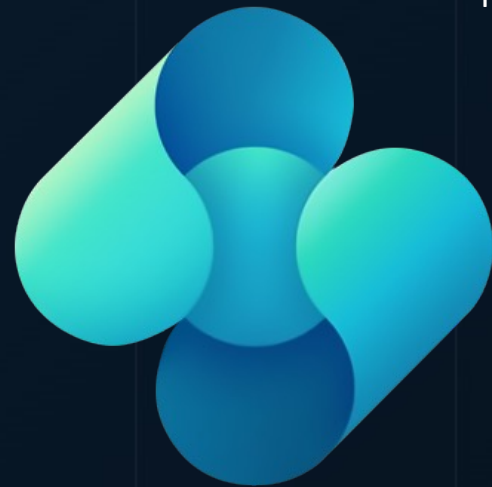
Long Term Partners

From Assessment to Managed
Services

THE SOLUTION

Microsoft Dynamics Business Central

Reporting
& Business
Insights



Financial Management

Project Management

Manufacturing Management

Supply Chain Management

Service Management

Sales Management

Connect finance, sales, service and operations teams with a comprehensive business management solution and harness the power of AI with Microsoft Copilot.

Trusted by over 40,000 small and medium-sized businesses. Named “the Best ERP System” in 2024 by Forbes Advisor.

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Finance and Accounting

- General Ledger
- Unlimited Dimensions
- Multiple currencies
- Multiple companies
- Budgets
- Financial reporting
- Consolidation
- Intercompany postings
- Statistical accounts
- Cash flow forecast 
- Fixed assets
- Cost accounting
- Deferrals
- Electronic payments/direct debits
- Customer payment process
- Late payment prediction 
- Bank account reconciliation 
- Bank account management
- Check writing

Fulfillment and Delivery

- Sales invoicing 
- Sales order management
- Sales line and invoice discounting
- Campaign pricing
- Returns and exchanges
- Dynamics 365 Customer Service integration

Sales and Marketing

- Marketing text suggestions 
- Contact management
- Campaign management
- Interaction and email logging
- Opportunity management
- Dynamics 365 Sales integration

Inventory

- Inventory control
- Item categories and attributes
- Item tracking
- Multiple locations
- Location transfers

Project Management

- Basic resources
- Capacity management
- Multiple costs
- Projects
- Time sheets

Purchasing and Payables

- Purchase invoicing
- Purchase order management 
- Purchase return order management
- Alternative order addresses
- Purchase invoice discounts

Service Management*

- Planning and dispatching
- Service contract management
- Service item management
- Service order management
- Service price management
- Dynamics 365 Field Service integration

Supply Planning and Availability

- Supply planning
- Demand forecasting
- Sales and inventory forecasting 
- Order promising
- Calendars

Manufacturing*

- Assembly management
- Standard cost worksheet
- Production bill of materials
- Basic capacity planning
- Machine centers
- Version management

Warehouse Management

- Bin Tracking
- Inventory picks and put-aways
- Warehouse receipt
- Warehouse shipment



*Available in Dynamics 365 Business Central Premium

 AI/Copilot in Business Central features

Core Capabilities

A packaged path to go-live - without the cost, risk, or runway of a custom build.



6–10_{weeks}

Fast to live

A repeatable, accelerator-driven deployment
- productive in weeks, not quarters.



Fixed

Fixed price

One agreed fee for a defined scope. No
open-ended day-rate sprawl, no surprises.



Standard

Best-practice first

Microsoft's standard processes adopted as-is
- clean, upgrade-ready, low-risk.



FastTrack

Aligned delivery

Microsoft's Success by Design discipline,
compressed for SMB speed and price.

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Core finance & trade, standard out of the box.



Financial Management

General ledger, AR/AP, bank, cash and fixed assets.



Sales & Receivables

Quotes, sales orders, invoicing and customer records.



Purchasing & Payables

Requisitions, purchase orders and vendor invoicing.



Inventory

Items, locations, valuation and basic stock control.



Standard Reporting

Account schedules and standard financial reports.

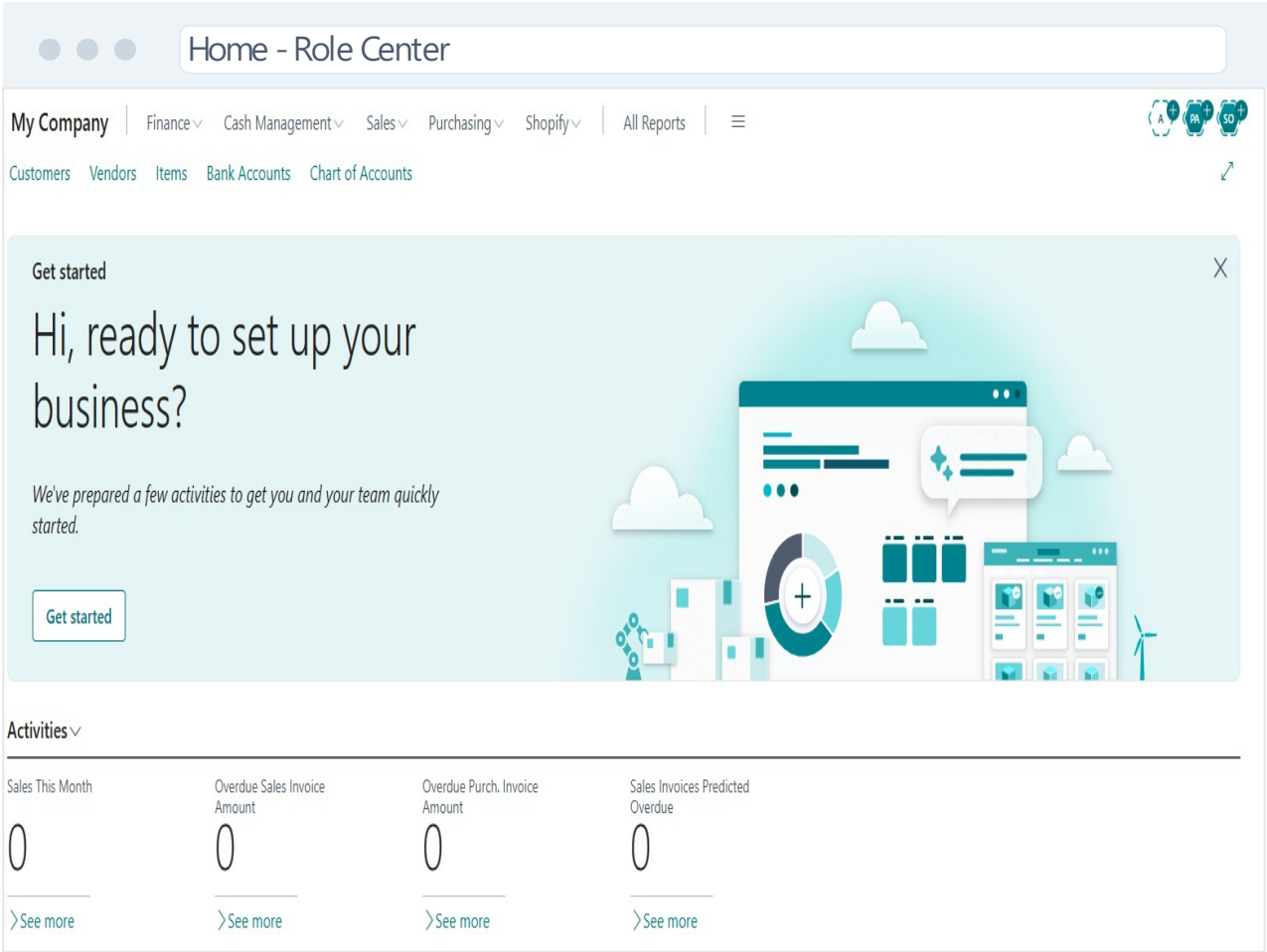
NOT INCLUDED · UPSELL

Separate engagements: manufacturing, advanced warehousing, projects/jobs, service, payroll, custom integrations, bespoke reports and multi-entity.
Express covers **one legal entity, one currency**, with master-data and opening-balance migration.

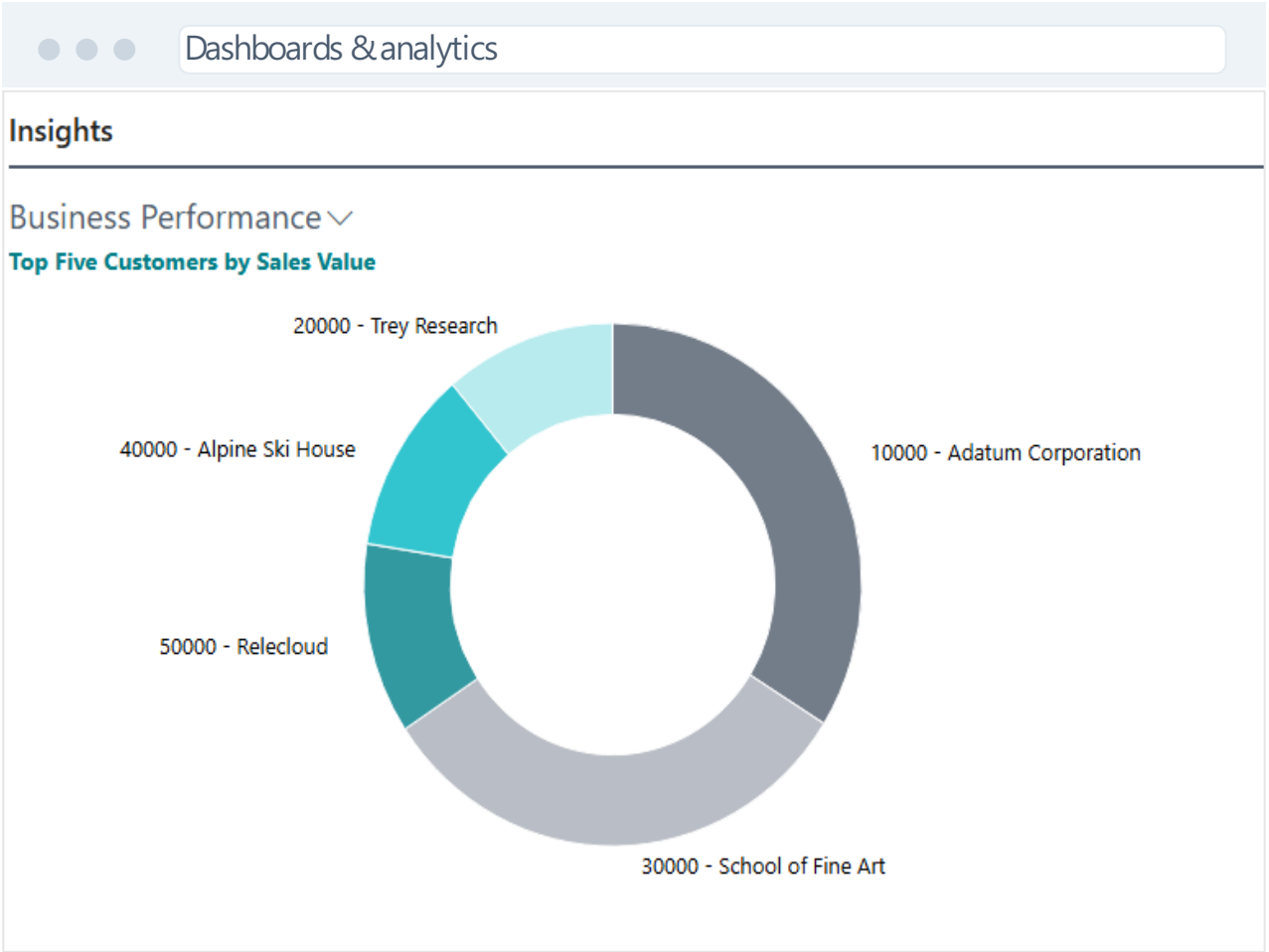


THE SOLUTION

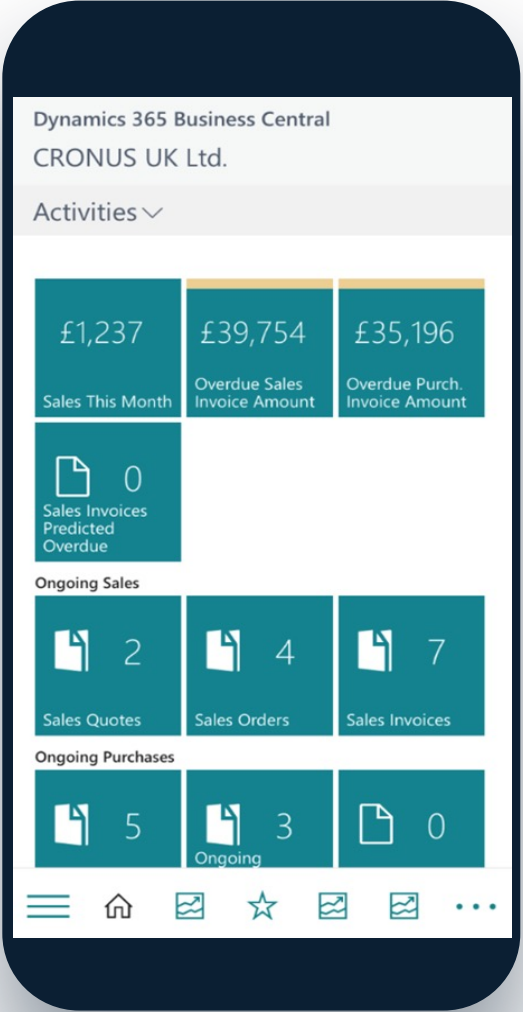
A familiar workspace, everywhere your team works.



Home · Role Center - KPIs, activities and shortcuts in one place.



Dashboards · Finance & sales insights, drill-down ready.



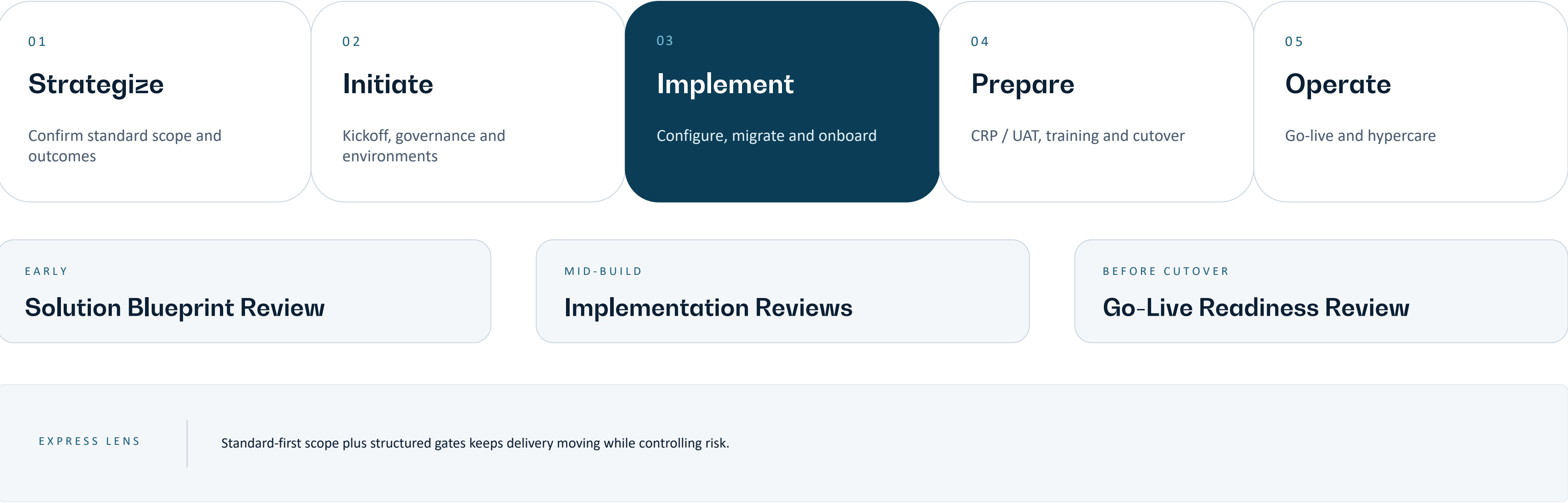
Mobile · Review and approve on the go.



THE PROCESS

An express solution for your long-term growth

Five phases, three structured review gates and a standard-first scope keep the timeline tight.



Standard tooling makes it fast – and low-risk.



RapidStart Configuration

Configuration Packages drive rapid setup and master-data load - repeatable, auditable, and quick to apply.



Cloud Migration tooling

Microsoft’s tooling moves master data and opening balances cleanly into Business Central - no bespoke scripts.



In-app onboarding

Welcome banner, Getting Started checklist and teaching tips - users reach productive usage faster, consultant time drops.

WHY IT’S LOW-RISK

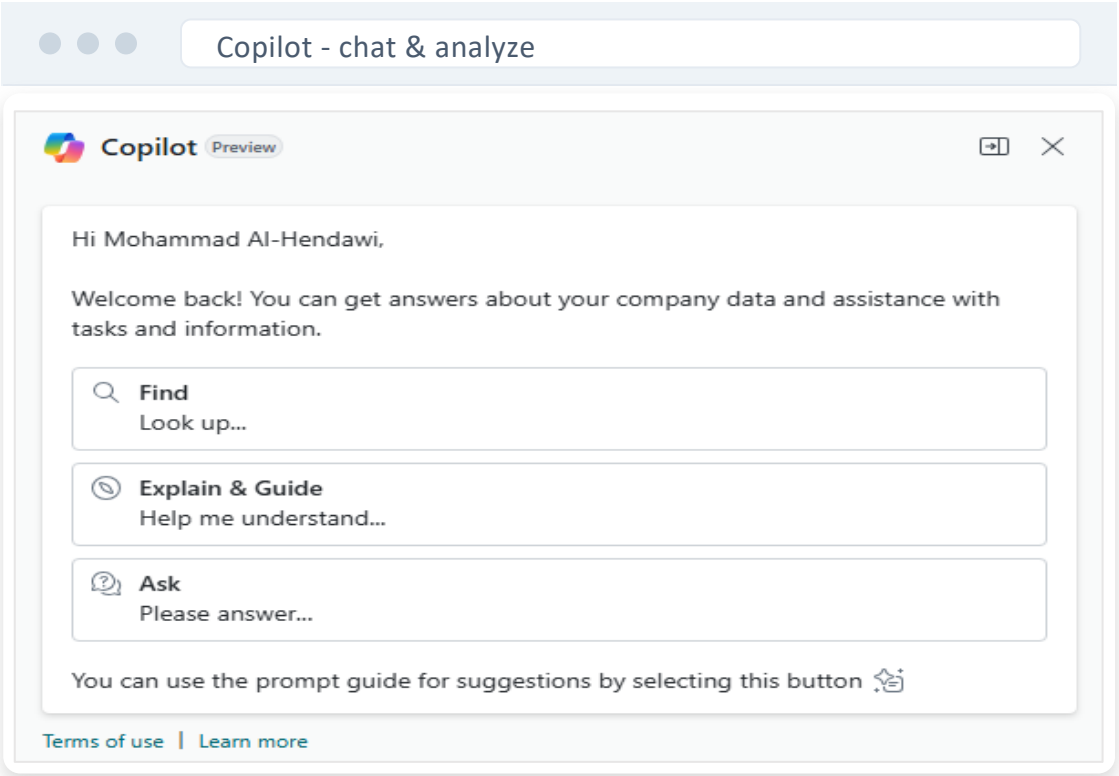
Configuration over customisation keeps the platform clean and upgrade-ready - ready for Business Central’s two automatic updates a year, with nothing bespoke to break.



AI AND COPILOT

AI is built in, from day one.

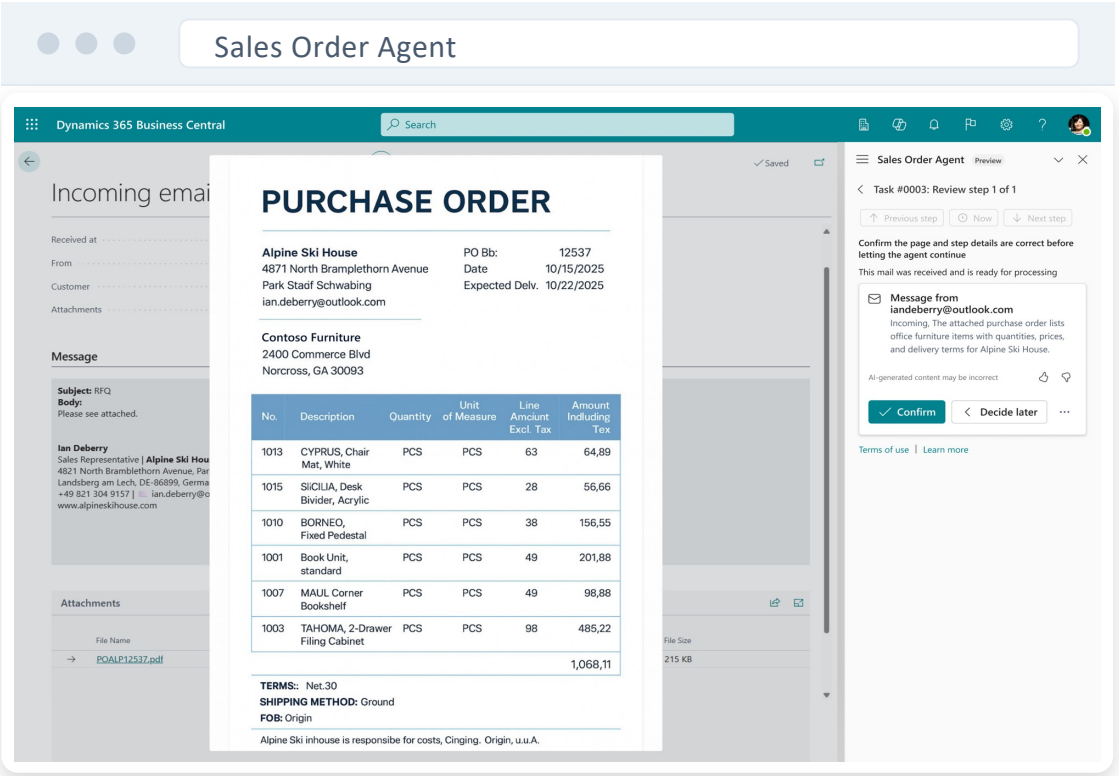
Copilot ships with your Business Central licence at no extra cost - working inside your data, inheriting each user’s permissions, and never used to train Microsoft’s models. The platform we deliver is AI-ready out of the box.



INCLUDED

Copilot assistant

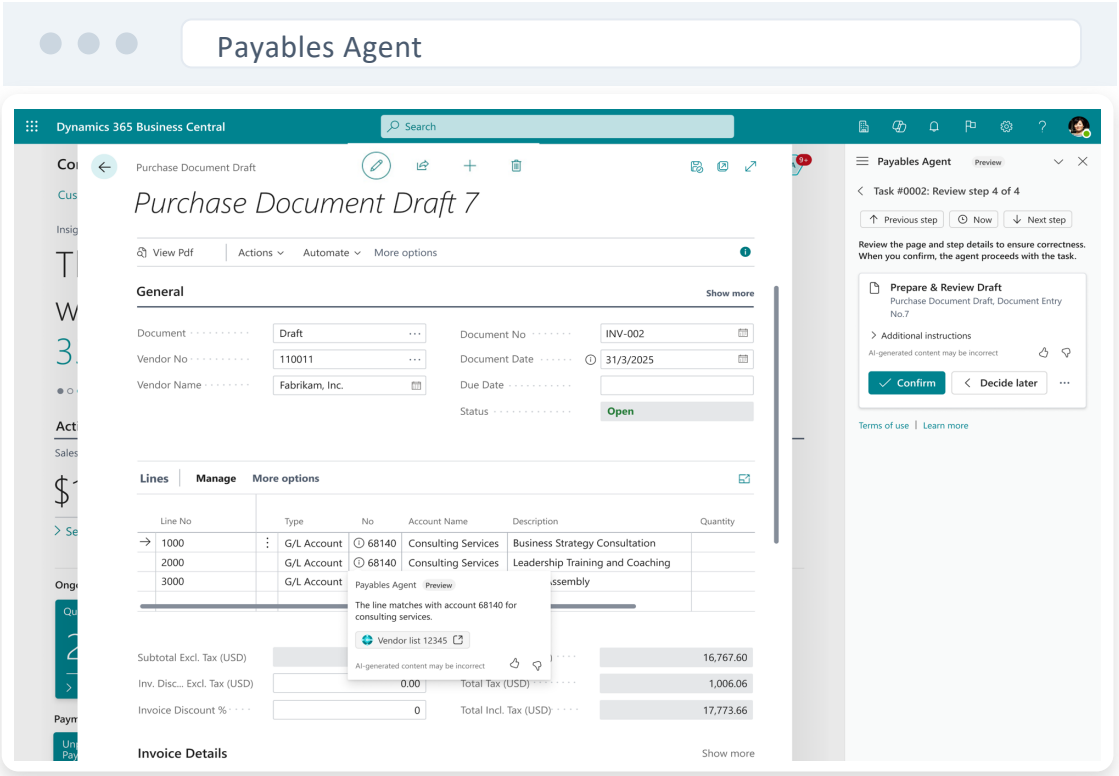
Ask questions in plain language, analyze lists, and get bullet-point summaries of any record - customer, item or order.



AGENT

Sales Order Agent

Reads customer emails, identifies the customer, checks availability, drafts quotes and orders, and generates PDF documents - with your review.



AGENT

Payables Agent

Reads vendor invoices, matches vendors and accounts, and prepares invoices for approval - automating accounts payable with human oversight.



GOVERNED BY DESIGN

Built on Microsoft’s cloud with enterprise security, privacy and Responsible AI. Agents run under standard Business Central permissions and consume Copilot credits - prepaid or pay-as-you-go.
Availability varies by region; some agents are in production-ready preview

The background is a dark blue gradient. On the left side, there are several large, semi-transparent geometric shapes: a large 'L' shape, a square, and a circular arc. In the bottom center, there is a solid dark blue circle.

PACKAGES AND PRICING

Three ways to go Express.

EXPRESS CORE

Finance only

Standard financial management, live and adopted.

14,900 USD

~6 weeks to go-live

GL, AR, AP, Bank & Cash, Fixed Assets
Standard CoA & posting setup
Master data + opening balances
Standard financial reporting
2-week hypercare

MOST POPULAR

EXPRESS PLUS

Finance + Trade

Core, plus Sales, Purchasing and Inventory.

23,900 USD

~8 weeks to go-live

Everything in Express Core
Sales & Receivables
Purchasing & Payables
Inventory & basic stock control
Conference Room Pilot & UAT

EXPRESS MAX

Plus + enablement

Trade scope, with a full training pack & extended care.

29,000 USD

~10 weeks to go-live

Everything in Express Plus
Onboarding & training pack
Train-the-trainer sessions
Extended hypercare
Priority support handover



All prices are indicative - “from” figures, subject to a short scoping call. Prices exclude Microsoft licensing (sold separately via CSP, per user / month). Any work outside the fixed Express scope is handled via a formal Change Request at published day rates.

Let's get started

Thirty minutes to confirm fit, scope and the right Express tier - and a firm, fixed quote to follow.

1

Book the call

Email or call us - we'll set up a 30-minute scoping session.

2

Confirm your tier

We map your needs to Core, Plus or Max and issue a fixed quote.

3

Go live in weeks

Sign off and mobilize - standard Business Central, live Central, live in 6 –10 weeks.



info@trust-itc.com

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