



Gold  
Microsoft Partner



# Unleash the power of Microsoft Surface as a Service with Trustmarque

Sleek. Powerful.  
And within budget.

# The modern workplace is transforming again

## Shifting towards digital delivery and cloud first

Remote and flexible working has been accelerated. Dedicated desks and silos are exchanged for collaborative workspaces. Individual achievement has made way for teamwork and shared success. And limits on data and systems is set aside by the possibility of infinite capacity and innovation.

Shifting workplace demands combined with the exponential rate at which new technology becomes obsolete, is driving demand for technologies 'as a service' to keep up.

**88%**

of global organisations asked employees to work from home due to Coronavirus

[Gartner, March 2020](#)



Acceleration of remote and flexible working during Covid-19



Fewer individual desks and silos, more collaborative workspaces



Higher expectations to be more creative and get more done with less



More data and information driving innovation and decision-making



Cloud based SaaS and PaaS are replacing on-premise solutions

# The rise of DaaS

Device as a Service (DaaS) is an accessible, risk averse way of getting the latest technology in the hands of your employees, wherever they are.

DaaS mitigates the costs and risks associated with refreshing a fleet of personal devices by packaging the latest technology, software, accessories and services, all for a simple subscription fee.

- Predictable costs with no upfront fees
- Fast, zero touch deployment delivers secure mobility
- Instant access to company data for uninterrupted connectivity
- Move from business continuity to accelerated performance
- End user control, freedom and flexibility drives satisfaction
- Increase the pace of collaboration and innovation
- Drive your competitive edge



# Introducing Microsoft Surface

The latest devices powering the modern workplace



Deliver powerful performance at work, at home or on the go with:

- Surface Go 2
- Surface Pro 7
- Surface Pro X
- Surface Laptop 3
- Surface Book 2
- More to Come



## Powered by Microsoft 365

Undisrupted collaboration  
and connectivity on-site,  
remote or in a hybrid world

When used with Microsoft 365, Surface gives users the freedom to work in their own way, while being protected by the best modern security and manageability platforms from Microsoft.

## 10 hours

saved each week in  
productivity when employees  
use a Microsoft 365-powered  
Surface device\*

\*"Maximizing Your ROI From Microsoft 365 Enterprise With Microsoft Surface", May 2020.

# Surface as a Service with Trustmarque

Innovation you can leverage, expertise you can count, on from the Microsoft specialists.

Our Surface as a Service is an end-to-end solution providing:

- Tailored subscription to bring you unrivalled cost optimisation (Capex Vs Opex friendly)
- Personally managed account with a designated Technical Support Engineer
- Fully managed logistics from delivery to enrolment and disposition
- Full Endpoint Manager solutions available to provide Autopilot configured devices
- Hassle-free upgrades and end of term with safe removal of devices and data



# Flexible Surface as a Service subscriptions

We work with you to shape your Surface strategy and tailor a package that helps you to easily spread the cost of purchase, deployment and adoption.



## High performance hardware

Leverage the latest devices driving the modern workplace. From portable touchscreen laptops to desktop solutions.



## Microsoft Software

Unlock the added benefits of pairing Surface with the latest apps and services from market-leading software.



## Accessories and Services

Enhance your Surface experience with innovative accessories and kit. Bolt on extras like insurance.



## Trustmarque value add

As a highly accredited Microsoft partner and experts in IT transformation, we partner to optimise your Surface strategy.

**Simple Trustmarque subscription fee**

# The device that pays for itself.

Increased productivity. Reduced IT operational costs. Time savings and efficiencies. Microsoft Surface-as-a-Service can unlock the value of your hardware investments.

- Reduced IT costs to provision and deploy Surface devices
- Reduced costs and increased efficiency related to improved security environment
- Reduced device and on-premises hardware costs
- Reduced device management costs
- Lower payback period of just 14 months

# 170%

Return on Investment

(Over the course of three years, Forrester Research on behalf of Microsoft, July 2020)



## Remove the burden for IT teams

High performance Surface devices reduce dependency on IT teams to focus on strategic business priorities, not IT support.

4  
hours

to roll out updates on non Surface devices\*

.75  
hours

to roll out updates on Surface devices\*

Maximizing Your ROI From Microsoft 365 Enterprise With Microsoft Surface", May 2020.

# Book a demo

We'll help you to harness the power of

 Microsoft Surface

Discover more:



[trustmarque.com/surface-as-a-service](https://trustmarque.com/surface-as-a-service)



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