

# What Our Clients Say

## Howard Ripley Wines

*Emily Jackson-Kenyon, Marketing & Operations Director*

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"The fact that multiple people in the Bevica team have experience of both working in the wine trade and implementing the Bevica solution within the industry was very important to us. We wanted to be sure that the solution we were implementing, and the team helping us to do this successfully, would understand our particular business requirements and be able to meet them. Bevica, and the Bevica team, definitely ticked these boxes for us!"

## Silent Pool Distillers

*Sophie Best, Head of Finance & Commercial*

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"Bevica has given us real time insight into what is happening in our business, everything from the procurement process to sales orders and most importantly sales data has been hugely improved. Our data is more accurate and easily manipulated to facilitate meaningful analysis, allowing us to shift from a reactive business to a proactive one. We needed a scalable solution that catered to our needs as a manufacturing business as well as being able to cope with the specific quirks of the drinks industry. Bevica has delivered that and the team has been instrumental in ensuring the project was a success."

## Friarwood Fine Wines

*Edouard Dautreix, Head of Operations*

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"After having investigated different ERP systems, we were convinced that Bevica would provide the right tools and the right platform to sustain our growth and ambitions. Friarwood relies on speedy delivery, flexibility and customer service as a competitive advantage. Bevica gives us the power of data, accuracy and efficiency. Bevica will be the foundation for our growth, enabling scalability and reliability."

## North South Wines

*Hamish Gillespie, Finance and Operations Director*

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"Bevica enables us to have insight into every part of our business in real time. As a growing business, having this level of visibility enables us to compete with our more established competitors and provides the insights we need to make the right decisions for our future growth."