

## **twoday Consulting Service – A "Rounds Assessment" Approach for Businesses**

We offer a consulting service where we meet you where you are. Our approach is fundamentally based on creating close collaboration and mutual understanding between us and your company. We believe that the best way to create value for you is to start by listening to your needs and challenges. That's why we begin with what we call a "Rounds Assessment," where we take the time to understand your business.

### **1. We Come to You – Listen to Your Business**

We start by meeting you in person so that we can gain a full understanding of how you operate and what challenges you face. Our focus is on getting to know your business from the ground up. You tell us about your goals, needs, and the situation you're in.

### **2. Do We Have Chemistry?**

We know that a good collaboration begins with the right chemistry. Through our dialogue, we build a relationship based on trust and an understanding of each other's perspectives. We want to make sure that we're a good match, both personally and professionally.

### **3. We Listen – You Tell Us**

You get the opportunity to tell us about your challenges, vision, and goals. Our role is to listen actively and ask the right questions so that we can get a clear picture of your situation. The more we understand your everyday operations, the better we can help with tailor-made solutions.

### **4. Shared Understanding – We Dig Deeper**

Once we have listened, we work on creating a shared understanding. This means clarifying, together, what the main challenges are and what the goal of our collaboration should be. We ask questions to ensure we see things from the same perspective and have a mutual understanding of what is needed to create value for you.

### **5. We Get to Know Your Solution**

We take the time to understand how your current solutions work, and what's working – and what's not. We analyze your existing processes, technologies, and workflows to identify opportunities for improvement and optimization.

### **6. We Prove Our Value – Testing Solutions**

We demonstrate how our expertise and solutions can help you solve the challenges you face. We develop a plan for implementing solutions that will create tangible value. We are results-oriented and show our worth through actionable recommendations.

### **7. We Go Live – Implementation and Follow-Up**

Once we agree on a solution, we go live. We take responsibility for implementing the necessary changes and ensure that the process runs smoothly. We work closely with you to make sure that all changes are made efficiently and without disruption.

### **8. We Drive the Process – Ensuring Results**

We ensure that the project stays on track. As your consultant, we take responsibility for making sure the solution is implemented correctly and delivers the desired results. We maintain ongoing dialogue to ensure everything works as planned and that you get the maximum value from our collaboration.

#### **9. We Take Responsibility – Long-Term Partnership**

Our collaboration doesn't end once the solution is implemented. We take responsibility for ensuring everything works as it should, and we offer ongoing support and follow-up after implementation. Our goal is to be a long-term partner that supports your growth and success.

#### **10. We Collaborate – A True Partnership**

We see ourselves as an integrated part of your team. We work closely with you throughout the entire process – from ideation to implementation and beyond. We value the close collaboration where, together, we find solutions and create results that align with your business goals.

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With this consulting service, our approach is people-centered and focused on creating long-lasting solutions tailored to your unique needs. We believe that strong relationships and collaboration are the keys to successful change and improvement.