



# SkillsTX<sup>®</sup>

Passion for Potential<sup>®</sup>

SkillsTX acknowledges the Traditional Custodians of the lands we live on, particularly Quandamooka Country. We pay our respects to Elders, past, present and emerging.



**SkillstX**<sup>®</sup>

What we do  
and why is it  
important?

## What do we do?

We help answer these two vital questions:

What skills do we have and What skills do we need

Within a data-driven

**Skills** and

**Talent eXperience**

Platform (TXP)

## Why is it important to you?

Because you care about Employee Engagement.

Your organization is being held back by the digital skills shortage.

You want to reduce business risk by clearly identifying skill gaps

Developing skills is key to your organization's success

Making it easy, velocity to value

# The vital ingredients

**01**

A consistent skills and competencies framework



**02**

Knowing what skills you have against the framework



**03**

Knowing what skills you need now and into the future



**04**

Skill Gap Analysis



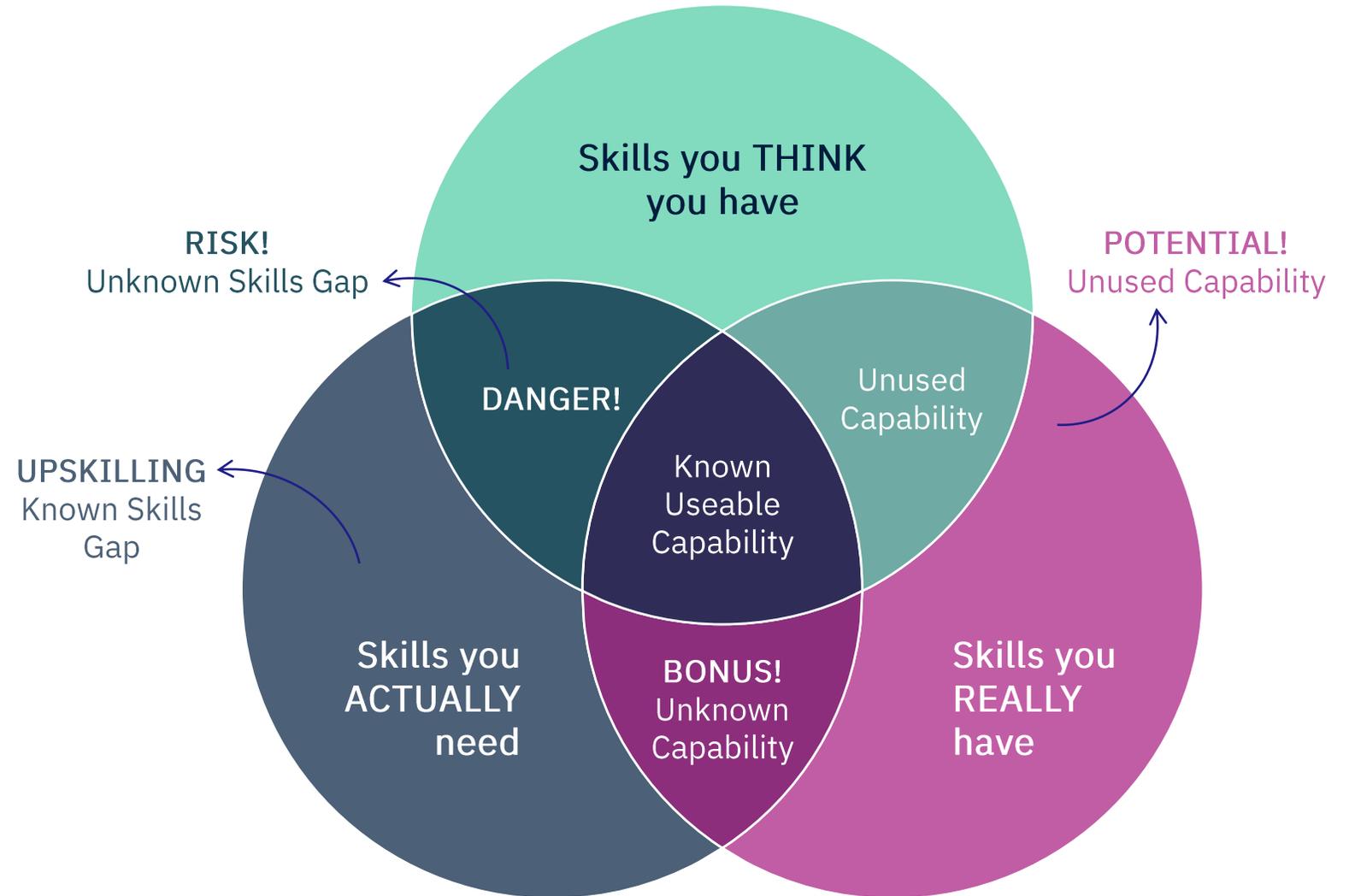
**05**

Development Actions Plans



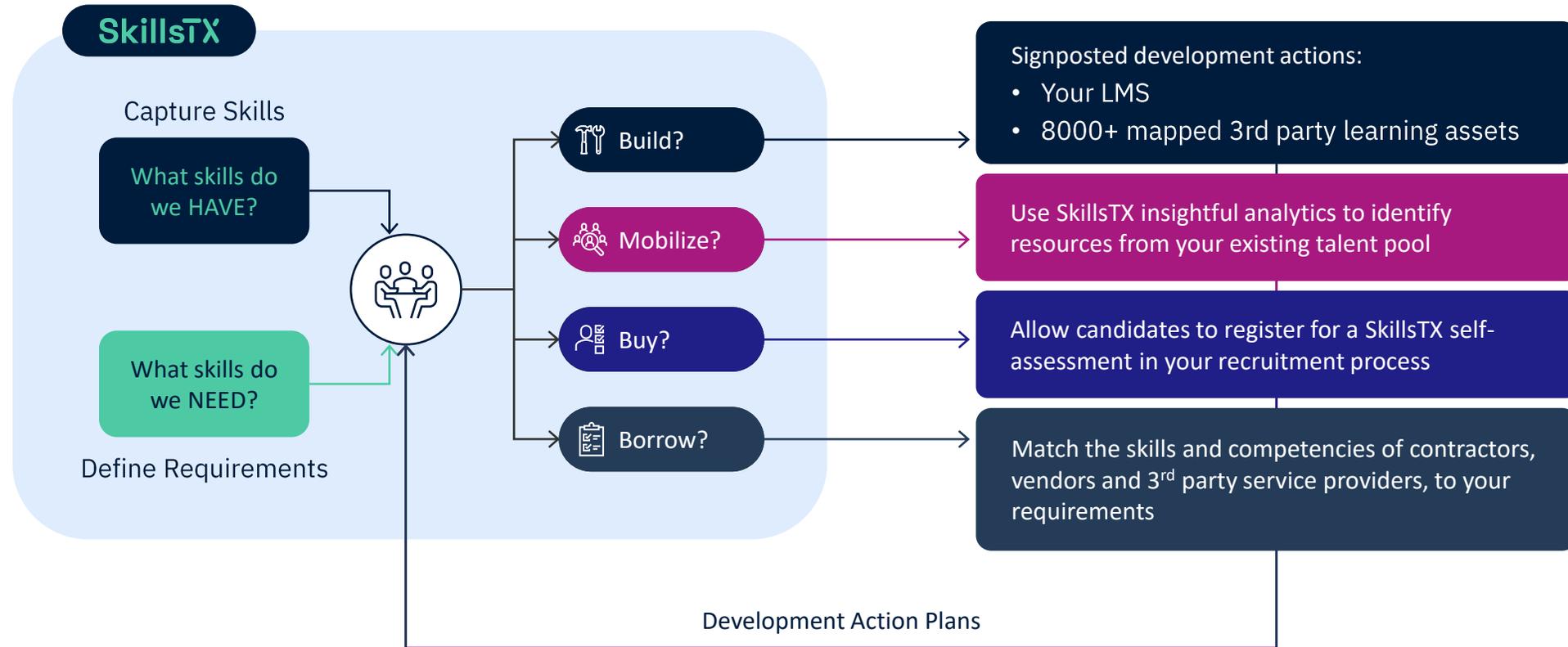
# The skills assumption conundrum

Addressed directly with SkillsTX



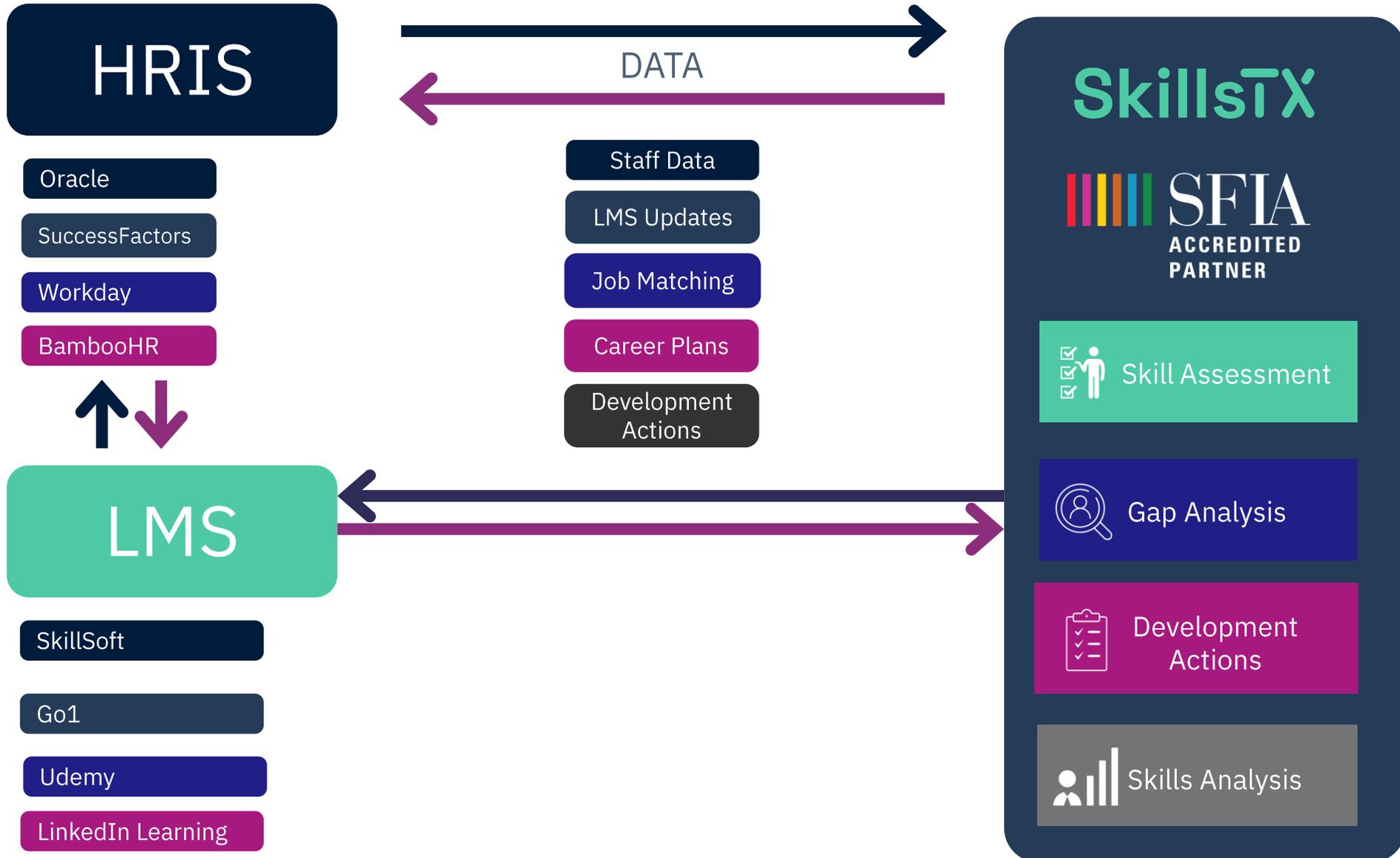
# What we do

We help people, organizations and countries succeed in the Data Economy



Attract, Engage, Develop and Retain your Digital and IT Professionals

# Integrations



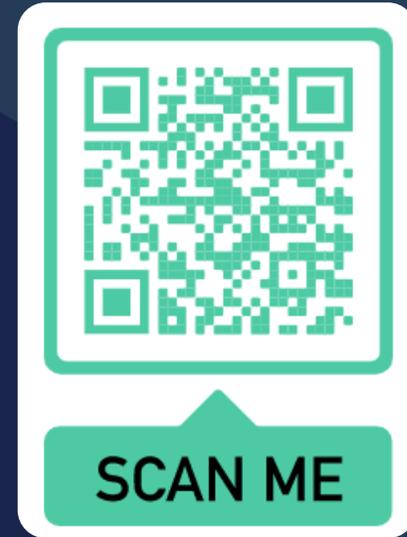
# SkillsTX<sup>®</sup>

## Education

Available free to all license holders:

- SFIA accredited training
- How to manage your career development
- How to help others develop their careers
- How to measure and improve Employee Experience
- How to define the skill needs of the organization

... And much more





# Our Market Position - expanded

## The SkillsTX Advantage

1. Framework specialisation
  - a) SFIA for information workers
  - b) ESFv2 from EEA for Engineers
2. Alignment with industry standard
3. Granularity and detail

## The SkillsTX Benefit

1. Improved talent management
2. Enhanced workforce planning
3. Future proofing (industry moderated)
4. HR and business alignment
5. Speed to value – turnkey out the box capability

## The HRIS/HXM Position

1. Broad and generic
  - a) Bespoke framework
  - b) Or general
2. Not aligned and high maintenance
3. High level but when appropriate can be added to SkillsTX

## The HRIS/HXM Challenge

1. Lack of consistency
2. Foundational workforce planning
3. Huge maintenance effort or 3<sup>rd</sup> party costs to maintain
4. Lack of common language
5. Massive implementation effort

# Velocity to Value

Less than 2 months

Get started



Manage the change



Explain Why



Skills Inventory



Assessment

Review / Approve



Check accuracy and refine



Skill requirements



Role Profiling

Analyze



Development Action Plans



Value realized



# History and credentials



## SkillsTX Founders

Joint Venture partners established  
1998 and 2009

SkillsTX established in Oct 2015



## Trusted

Industry trusted advisor regarding Digital  
Skills Management

SFIA Global Design authority and  
SFIA Council members

Assessment and Accreditation  
scheme advisors/authors

Global SFIA Accredited Partner

Global SFIA Training Provider



## Secure



Passed every security  
scan requested.

Including NYC DOITT  
by IBM X-Force Red



Hosted on Microsoft  
Azure Cloud

(choose Australia,  
Europe or USA)



## Scalable and Robust

3,169,441  
skills recorded

517,711  
skill gaps  
identified

25,720  
jobs defined –  
including 618  
templates



## Great UX and EX

86%  
self-assessment  
satisfaction rating

51%  
(Excellent)  
NPS

# Our customers

FUJITSU

Cochlear®

Telefonica

NSW  
GOVERNMENT

FINNING CAT

NSW  
GOVERNMENT | Property  
NSW

Hume  
RURAL HEALTH ALLIANCE



ESSSuper  
Emergency Services & State Super

DST | Science and Technology for Safeguarding Australia

RMIT  
UNIVERSITY

BAE SYSTEMS

LOCKHEED MARTIN

30  
ENGINEERING  
EDUCATION  
AUSTRALIA

ارامكو السعودية  
Saudi Aramco

adesso

Home Office

ACT  
Government

NHS

essential  
energy

aurecon

DEFENSE THREAT  
REDUCTION AGENCY

creditsafe

SUNGARD  
AVAILABILITY  
SERVICES®

UNIVERSITY  
OF SOUTHERN  
QUEENSLAND

Australian Government  
Austrade

Inland Revenue  
Te Tari Taake

UNIVERSITY OF  
CANBERRA  
AUSTRALIA'S CAPITAL UNIVERSITY

Australian  
National  
University

NEWCREST  
MINING LIMITED

Coca-Cola  
HBC

redhat

CALTEX  
Caltex Australia

Australian Government  
Bureau of Meteorology

itSMF UK

UnitingCare  
Australia



QUT

Christchurch  
City Council

THE UNIVERSITY OF  
SYDNEY

DSO  
DIGITAL SKILLS  
ORGANISATION

Deloitte.

airservices

المؤسسة العامة للتأمينات الاجتماعية  
General Organization for Social Insurance

Queensland  
Government

bhpbilliton  
resourcing the future

Genesis  
Care

IITPSA  
Institute of Information Technology Professionals  
South Africa

VICTORIA  
State  
Government

abbvie

The Scottish  
Government

helvetia

astellas

ACU  
AUSTRALIAN CATHOLIC UNIVERSITY

CIPS  
Canada's Association of Information  
Technology (IT) Professionals.

SFIA®  
FOUNDATION

# SkillstX<sup>®</sup>

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Complete the Digital Skills  
Management Maturity (DSMM)  
Assessment (10-15 minutes)

To confirm the starting point for  
your organization and get some  
free advice and guidance

<https://skillstx.com/dsmm/>

