Microsoft 365 Copilot with UBTECH

Introduction
UBTECH is a leading system integrator for Microsoft Cloud Solutions, providing end-to-end services for customers who want to leverage the cloud. UBTECH has a team of certified experts who can design, implement, and support Microsoft Cloud Solutions, such as Azure, Office 365, Dynamics 365, and Microsoft 365.

What is Microsoft 365 Copilot?
Microsoft 365 Copilot is a cloud service that helps customers optimize and automate their Microsoft 365 environment. Microsoft 365 Copilot provides customers with a virtual assistant that can perform tasks, answer questions, and provide guidance for their productivity and day-to-day tasks with Teams, Outlook, Word, Excel & PowerPoint. Microsoft 365 Copilot also provides customers with a personalized learning platform that can help them learn new skills and features of Microsoft 365.

Benefits of Microsoft 365 Copilot for your organization
Microsoft 365 Copilot can help your organization achieve the following benefits:
- Increase the efficiency and effectiveness within your Microsoft 365 environment.
- Empower your employees and teams with a smart and friendly assistant that can help them with their daily tasks and challenges.
- Enhance the adoption and engagement of your Microsoft 365 services.
- Stay up to date and ahead of the curve with the latest innovations and updates of Microsoft 365.

UBTECH can help you implement and adopt Microsoft 365 Copilot, by providing the following services:
- Assessment of your current Microsoft 365 environment and identification of the goals and needs of your organization.
- Configuration and deployment of Microsoft 365 Copilot, following the Microsoft Cloud Adoption Framework and best practices.
- Communication and engagement with your stakeholders and end-users, to introduce and promote Microsoft 365 Copilot.
- Training and support for your administrators and end-users, to enable them to use Microsoft 365 Copilot effectively and confidently.
- Measurement and evaluation of the outcomes and benefits of Microsoft 365 Copilot, using key performance indicators and feedback mechanisms.

How will the process look like?
Deployment and readiness + Adoption and change management
Value proposition:

- Assess customer licensing and technical readiness and address gaps
- Assess customers data protection and governance posture and address gaps
- Showcase value of M365 Copilot and identify high-value scenarios
- Deliver end-user readiness to enable proficient use of Copilot
- Drive change management programs to transition processes and adapt behaviors

Key outcomes:
- Evaluate and support Microsoft 365 Copilot technical readiness
- Identify key personas, high-value use cases, and impact estimates
- Build a business case
- Plan customer success with Microsoft account teams
- Evaluate Microsoft 365 tenant usage and configure security and compliance
- Deploy a Microsoft 365 Copilot CoE
- Develop champion programs
- Facilitate end-user communications
- Measure business impact
- Conduct trainings

Differentiators:
- Industry and persona specialization
- Security, data governance, and information protection expertise
- Local and/or virtual delivery
- User training, adoption, and change management specialization
- Specialization in industry or solution
- Local and/or virtual delivery