# Meet the Al-driven UiPath Business Automation Platform

The way to operate. The way to innovate.



## The UiPath Business Automation Platform

The Foundation of Innovation™

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Discover Continuously uncover opportunities for process and task improvements helping you identify the highest ROI areas PROCESS MINING TASK MINING COMMUNICATIONS MINING **IDEA CAPTURE & MANAGEMENT Automate** Get more done with a digital workforce that seamlessly collaborates with your people and automates work via UI and API, powered with native integrated AI INTELLIGENT LOW-CODE DEVELOPMENT **UI & API AUTOMATION** PROCESS ORCHESTRATION **INTEGRATED NLP & AI/ML** DOCUMENT PROCESSING Operate An enterprise-grade foundation to run and optimize a mission critical automation program at high scale UNIFIED MANAGEMENT CONTINUOUS TESTING FLEXIBLE DEPLOYMENT & GOVERNANCE Your Your **Your Applications** People **Processes** Systems of record - ERP, CRM, HCM | Communications and Collaboration | Personal Productivity

## **The Business Automation Platform**

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Gain complete transparency into your business processes and transform them with automation and improvements that drive continuous operational efficiency

	Leverage the digital footprints in systems and applications to paint an accurate and complete picture of every process	
Ŀ	Zero in on bottlenecks, deviations and inefficient processes that should be redesigned or automated	"We've delivered eight process mining projects so far, and the results from those are <b>phenomenal</b> . We've built a backlog of opportunities for automation as
$\bigotimes$	Boost the success rate of your automation and transformation initiatives	well as identified areas where the <b>process can be</b> improved before even getting into automation."
[7]	Continuously measure the impact of process improvement and automation—KPI by KPI	Sumit Shrestha RPA Service Desk Owner

Featured products: Process Mining



Get an objective, data-driven picture of tasks employees perform on their computer—quicker and with fewer resources required

<u>•</u>	Get an objective data-driven picture of as-is processes, quicker and with fewer resources involved	66
[\$]	Give employees the power to guide the tool to gain even deeper insights about end-to-end tasks	UiPath Task Mining helped us overcome the first stumbling blocks of having subject matter experts be able to explain what they do in 'bot-eez'. As we continue to automate more complex finance processes, Task Mining will become even more <b>critical in defining the as-is</b> ,
ß	Gain visibility into your tasks and get a way to act upon gained insights through automation and process improvement	which will accelerate our automation program. Bob Hartman Chief Account Officer, Stoneridge
$\overline{\bigcirc}$	Centrally govern your discovery projects and keep data secure and private	Stoneridge

Featured products: <u>Task Mining</u>



# Mine, monitor, and automate every conversation to enhance efficiency, productivity, and customer experiences



Identify process inefficiencies and transformation opportunities hidden in communication channels



Understand what your customers really want and what's holding your business back



Track and continuously improve the service you provide to customers and employees



Scale automation and AI to new business areas—quickly and cost-effectively

66

Communications Mining has completely changed the way we see service.

It used to take three weekdays for a broker to receive a response from our team. Now it takes less than three hours. Our brokers understand demand and value-add in a completely different way now.

#### **Marco Rodrigues**

Head of Service Center, Efficiency and Automation, Hiscox





Featured products: Communications Mining



Centrally capture and manage all process improvements and automation opportunities, prioritized by impact and ROI

0	Track everything from idea to production in one place—with visibility and control	
		When you leadershi
ل	Invest in opportunities that matter to your business by prioritizing them based on your KPIs to maximize impact	When I c and say:
		we'd nee simple to
<mark>ំ</mark> បំ	Accelerate improvement and automation with efficient collaboration across SMEs, developers, and the CoE	<b>Luke Thor</b> Project Ma
		🌈 Lexi
311	Track meaningful metrics and visualize the performance of your automation program to easily report to your stakeholders	RISK S

When you take the automation program to the eadership, numbers come into play!

When I can quickly click on a cost-benefit analysis and say: this is your savings, and this is how much we'd need to invest—it is a win-win because it's so simple to show.

Luke Thompson Project Manager, Risk Customer Ops





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Featured products: <u>Automation Hub</u>

## **The Business Automation Platform**



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# Build business apps and automations rapidly with low-code, visual tools

<u> </u>	From everyday users to advanced developers—everyone can build apps and automations	
		Even on a complex use case, if we have commitment from the
(\s	You get the fastest time to value thanks to hundreds of ready-made components and templates	business and process owners to truly document the requirements, <b>the actual development literally takes just a few weeks.</b>
		Oleg Royz
ai	Even the AI skills like document understanding are drag- and-drop	VP of Global Automation and Head of CoE
Ł	Trigger automations from within your everyday apps	



Automate

LOW-CODE DEVELOPMENT UI & API AUTOMATION PROCESS ORCHESTRATION INTELLIGENT DOCUMENT PROCESSING INTEGRATED NLP & AI/MI



Automate across both legacy and modern technologies—all within a single workflow



-

Speed up time-to-value with pre-built automation components, including popular API-based connectors, activities and event triggers

Build and run your UI + API automations anywhere you'd like, across Windows, MacOS, or Linux

UiPath is the **most flexible tool**. It can interact via UI to our Sales and Marketing systems, to Workday, to ServiceNow. It cuts **across every function that we have in the company**."

Derrick Miu Director, Data Management & Strategy





Path The Foundation

Featured products: Integration Service Connector Builder Studio Family Apps



### Orchestrate business processes end-to-end across the enterprise

وً <b>۔</b> ∎ ∙∎⊃	Avoid process fragmentation and scale your automations across different business units	Imm
ß	Easily automate long-running-workflows by bringing humans in the loop to handle business exceptions	past intel Proc
$\bigotimes$	Manage, monitor, test, and secure your entire digital workforce from a single place—even remotely	are r hand of er
<b>K</b>	Leverage integrations for external BPM, analytics, and other custom tools—all with a single platform	Del Aut

nature and fragmented processes have been cited in our three surveys as the most significant barrier to delivering lligent automation at scale.

cess fragmentation happens when business-critical processes not managed in a unified workflow. They become a series of doffs among departments, teams and systems, introducing a risk rror and delay with each handoff.

oitte comation with Intelligence Report, 2021

eloitte.





Remove work from paperwork with software robots that can read any document, pull any info, and pass it anywhere it needs to go-accurately and reliably

<u></u>	And we mean ANY document: PDFs, images, skewed or low-res scans, invoices, emails	66
00	Al-powered robots understand your custom document types and help apply your own business rules	The solution <b>to process i</b> handled with finance team employees w
ß	Bring people in the loop to validate results, so robots can learn and improve over time	<b>annually</b> . <b>Luis Cajiao</b> Senior Manager Services, Therm
6	End-to-end intelligent document processing—from process discovery to execution to analytics	Thermo Fishe SCIENTIFIC

has delivered a 70% reduction in the time it takes **nvoices**, with about 53% of all invoices being out any human involvement. This helped our P2P dramatically reduce the workload of eight full-time vho were managing about 824,000 invoices

Smart Automation Global Business no Fisher Scientific



Featured products: Document Understanding Communications Mining Studio Family AI Center Action Center Insights



Automate

LOW-CODE DEVELOPMENT UI & API AUTOMATION PROCESS ORCHESTRATION INTELLIGENT DOCUMENT PROCESSING

## Automate more with AI built into every part of your business automation platform

0	Computer Vision is woven throughout the platform to enhance the ability to understand and automate diverse and dynamic interface
3	Process documents and automate communications with expert- level precision by using pre-trained models
0000 0000	An open approach allows you to use out-of-the-box AI skills, AI capabilities from ecosystem partners, or bring/build your own
ß	Easily drag-and-drop AI directly into your workflows

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> **RPA and AI work in close collaboration**—in tandem. They work together for us to help **solve a lot of complex** tasks that we can't solve with RPA alone.

**INTEGRATED NLP & AI/ML** 

So, we started looking at complex use cases where you have a component of automation, but at the same time you do need to infuse it with AI capabilities.

Akbar Thobani CTO Director, Intelligent Automation and AI





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## The UiPath Business Automation Platform



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# Get the operational insight *and* the business insight you need for your automation program

<u></u>	Track, measure, and analyze the performance of your entire automation operation	
[\$]	Quantify the money and time saved (ROI) by your automations	The ROI dashboard is amazing. It's calculate not just the hours saved but impacts we deliver that benefit our co
0	Align automation goals to your business goals—one KPI at a time	Jean Younger Chief Digital Officer, Security Benefit Life Insurance Cor Security Benefit
E,	Easily share reports with key stakeholders and process owners	TO AND THROUGH BETIREMENT



ANALYTICS CONTINUOUS TESTING UNIFIED MANAGEMENT & GOVERNANCE FLEXIBLE DEPLOYMENT

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Guarantee reliability by continuously testing and monitoring your automations and the applications they rely on

driven insights

<b>⊘</b>	Proactively ensure automation quality
₿	Test any technology, including desktop, web, mobil APIs, and packaged applications
<b></b>	Automate tests faster with low-code development
<b>.</b>	Scope testing more precisely with AI-driven insight and heatmap visualizations

Everything used to be all manual and with this project we achieved close to 90% automation rate in less than 6 months, which is amazing.

Our deployment cycle used to take two to three weeks, and now the entire process takes just two to three hours because UiPath Test Suite has streamlined the way we configure and test.

Sameer Band SAP Architect







ANALYTICS CONTINUOUS TESTING

UNIFIED MANAGEMENT & GOVERNANCE FLEXIBLE DEPLOYMENT



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# Manage and govern the integrated platform and your automation program centrally at the lowest cost of ownership

к л К Л One place to manage everything—automations, users, and every platform setting there is



Easily match the right users with the right tools *and* the right permissions—no more no less



Dream platform for your IT– easy to manage, no overwork, fully governable and secure



Manage risk proactively and don't worry about compliance—we've got you covered

"

From a scalability and a supportability perspective, it's a big game changer for us.

As you start, you want to be able to scale, but you can't spend a ton of money supporting a hundred different platforms. You have to be smart about it, and UiPath for us was a really smart play.

**Dave Espinoza**, Director of Transformation







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ANALYTICS CONTINUOUS TESTING UNIFIED MANAGEMENT & GOVERNANCE FLEXIBLE DEPLOYMENT

# Cloud-first customer choice through flexible SaaS or self-hosted delivery

Get up and running quickly and add more services as you need—just as quickly

Lower your infrastructure and operating costs as you grow

Manage everything from one place with centralized compliance and governance

Bring all users to a single, integrated portal experience

"

The UiPath Automation Cloud not only aligns with Chipotle's goals of being more cloud focused, but also **it has given us the confidence that we can quickly build, implement, and deploy meaningful automations throughout the organization**.

**Colin McGuire** VP of Corporate Services





Featured products: Automation Cloud Automation Suite Automation Cloud Robots

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## From automation idea to automation reality—fast



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# Unlock more value with the new UiPath Success Tiers



Pace of automation scaling

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# Meet the Products

See how every product in The UiPath Business Automation Platform enables you to discover, automate and operate your business processes



#### THE UIPATH BUSINESS AUTOMATION PLATFORM The Foundation of Innovation™ Discover Process Mining Task Mining Communications Mining Automation Hub Ui Path Process Mining . Purchase-to-Pay Purchase order items (11%) Ui Path<sup>®</sup> Process Mining Events Period (Q1 2020) ~ 1° Automation potential Compare Root cause 47.14K/410.31K 4.51K/39.52K Automation potential Create purchase requisition Create outgoing payment Create purchase order item \$13M 68.6% ~61.43% 8.49 Vrs ~ 13.51 yrs 64.35% ~ 64.35% 88.2% ~88.2% 123.36 days ~2.53 yrs 0 sec mosec Simulated automation rate Simulated manual processing time Simulated automation rate Simulated manual processing time Simulated automation rate Simulated manual processing time Estimated risk reduction opportunity for Modify simulation Submit idea Modify simulation Submit idea Modify simulation Submit idea maverick buying purchases within Orange Poland's purchase-to-pay process<sup>1</sup> All automation opportunities Activity Automation rate Manual processing time FTE Simulate 123.36 days > 2.53 yrs Create purchase requisition ~ 88.2% 5.69 ~ 42.56 30,000 hrs. Create outgoing payment ~ 61.43% 8.49 yrs ~ 13.51 yrs 142.95 ~ 227.64 Create purchase order item ~ 64.35% 0 ~ 0 0 sec ~0 sec Saved annually by Coca Cola Icecek in their SAP order-to-cash process in one country 32.83 yrs > 15.64 yrs Approve purchase requisition level 1 ~ 32.26% 553.13 > 263.39 alone<sup>2</sup> Create accounting document ···-51% 0 sec ~0 sec 0 ~ 0 0 . Create invoice item 0 sec Post goods receipt 0 sec 0 **10X faster** Revoke approved purchase order le... 109.58 days 5.06 . 13.57 . Approve purchase order level 2 294.05 days Claims processing, processing 5 years' worth of claims in just six months<sup>3</sup>

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#### THE UIPATH BUSINESS AUTOMATION PLATFORM

Discover

Process Mining Task Mining Communications Mining Automation Hub

## Ui Path<sup>®</sup> Task Mining

75%

Cost saving via automatically capturing tasks with Task Mining vs the manual methods used previously

100%

Faster automated development

## "

Task Mining is our automation accelerator.

Once we started thinking about which processes to automate across different facilities and different languages, we knew we absolutely needed a tool like Task Mining.

Bob Hartman Chief Account Officer, Stoneridge



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Process Mining Task Mining Communications Mining Automation Hub





## 300% faster

Time taken for work to enter workflow down from 2-3 days to 2 hours

## 91K hours saved

Total hours saved in year 1

## 80%

Of processes in scope for automation, 5% of all processes already automated end-to-end



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FARFETCH







Discover

Process Mining Task Mining Communications Mining Automation Hub

### Ui Path<sup>®</sup> Automation Hub

## +30K hours

Item backlog identified and cleared in one day at LexisNexis

20X Faster

750+ ideas

crowdsourced by dentsu with estimated annual savings of 400K+ hours



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Employees chip in as citizen developers by automating their own Excel and Outlook tasks

## 30M/yr.

Potential savings for a company with 10,000+ employees by saving automation users just 20 min/day

## "

We believe that through a formalized Citizen Development initiative, we can continue to elevate our peoples' potential by empowering them to integrate Al and automation into everything that they do.

**Brian Klochkoff** Head of Automation. Americas. dentsu





### Ui Path<sup>®</sup> Integration Service

Combine API automation with UI use cases across any app or system

- Large catalog of pre-built API connectors, including AI/ML integrations
- Build your own connector with Connector Builder
- Curated Activity Packs for a uniform, and simplified integration experience for users, developers and partners
- Robots react and respond automatically with event-driven triggers to any business process event

### 6000+ Active organizations





### Ui Path<sup>®</sup> Integration Service Connector Builder

Rapidly add your own connector with low-code design, based on third-party APIs.

Because there is always that next integration you need.





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## UiPath<sup>®</sup> Apps

## Two hours down to 20 minutes, every day

Thanks to UiPath Apps helping Carglass administrators with information collection

# "It's like moving from paper to computers"

One of the world's largest payment processors halved their contact center's average handle time with UiPath Apps

Curious how we reimagined the employee experience with UiPath Apps? <u>Watch this!</u>







## Ui Path<sup>®</sup> Robots

UiPath software robots interact with screens, systems, and data like people do. And they do it with people too! For any technology old and new—they're the perfect glue.

And did we mention all their Al skills?





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#### Infinite robot capacity. Zero infrastructure.

#### VM Automation Cloud Robot

An unattended robot that supports customer software and configuration, hosted in Automation Cloud

#### **Serverless Automation Cloud Robot**

A "ready-when-you-are" pool of robots hosted in Automation Cloud that immediately run cross-platform (Browser/API-based) automations

#### Flexible pricing

Robot Units (RU) provide a flexible purchase model that spans both types of Automation Cloud Robots

Mere My Folders   Sudio Search   Sudio My Workspace   Shared Ceneral Details   Actions Machines / Add Cloud Robot - VM     Ceneral Details     Marme *     Marme *     My Vorkspace     Sudio     Machines / Add Cloud Robot - VM     Sudio     My Workspace     Sudio     Machines / Add Cloud Robot - VM     Sudio     My Workspace     Supported usage     Marme *     Supported usage     My Workspace     Supported usage        My Workspace     Supported usage        My Workspace     Supported usage        My Workspace                 Machines / Add Cloud Robot - VM		~	S Tenant	< 🖻 Robots	D Folders	II. Monitoring	Manage Access	Machine	s 🛃 Packages	
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8 This object contains no properties.	Data Service Al Center		Properties (Key-value pairs)		Add new					

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Where robots check in with you for direction

## 50%\* broader scope of automation

by bringing humans into the loop

## 30% lower process automation cost\*

With optimal resource usage and fewer external tools

## Reduce automation wait times

By eliminating robots' polling to check for human input

\*Based on UiPath internal analysis and the following analyst reports: <u>RPA, DPA, BPM, And DCM</u> Platforms, <u>The Differences foot Need To Know by Fornester and Comparing Digital Process</u> Automation Technologies Induding <u>RPA, BPM and Low-Code</u> by Gartner





### Ui Path<sup>®</sup> Data Service

Model, manage, and store business data in a centralized manner and seamlessly access it faster across multiple automations.

## "

The bonus was having Data Service to store the data extracted from the process, and then we use this data to create the spreadsheets. Amazing to see how many months of development are coming together as an end-to-end solution.

Davendra Patel Senior RPA Developer at Alter Domus

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0	UilPath Data Ser	vice (Preview)							Create New	Entity +	:
Home	Q Search								GD Use in Studio	C Refresh	
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## Ui Path Al Center®

Did you know you don't need to be a data scientist to use machine learning models? AI Center offers more than 25 pre-built ML models for a wide range of use cases. Many of them are pre-trained and can be further customized with your own data.

## "

When you start to use AI in the various ways that UiPath offers, AI Center really broadens the type of process that you can go after from an automation perspective.

**David Johnston** Former Manager, Intelligent Automation & Process Excellence, Heritage Bank





Frank Schikora

## \$250K

reporting per year

THE UIPATH BUSINESS AUTOMATION PLATFORM

## 90% faster

glance.

## "



## Ui Path<sup>®</sup> Test Manager

# 70% reusable components

Across Test and RPA CoE teams at Chipotle

# \$2.5M annual savings

from using a converged automation platform for test and RPA - IDC Marketscape customer reference

# 93% application test automation

Coverage in less than one year for Cisco



### UiPath **debuted as a leader** in the 2022 IDC Marketscape for Cloud Testing and earned the **highest score for strategy**

Over 1000 customers from virtually every industry and domain, including...



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## Ui Path<sup>®</sup> Orchestrator

Manage, monitor, optimize, and secure your robot workforce

### **Lower TCO**

through enterprise-scale management that integrates with the systems you already use

## **Reduce risk**

with enterprise-wide monitoring, alerting, analysis, and audit

# Grow, and know, your ongoing ROI

with capabilities that seamlessly optimize automation for your people & processes





Insights Test Suite Orchestrator Automation Ops Automation Cloud Automation Suite

## Ui Path<sup>®</sup> Automation Ops

- Out of the box deployment
- Applies to existing install base
- Deployed as part of UiPath Automation
   Cloud
- Tightly connected to Studio and UiPath
   Assistant
- Oversight and control without intrusion and undue restrictions
- Deployed at organization level, tailored to individual needs

\*Provided the existing Studio version is compatible



utomation Ops			
Policies Deployment			Settings
eate governance policies iect.	to enforce your organization's rules and configurations for UiPa	th products. After creation, all policies	must be deployed to take
<b>X</b> Search	Ţ Product ✓	④ Upload + Add	Product Policy 🔍 🗘 Refrest
Name	Description	Product	Priority
StudioX beginners	Limited access to package streams	StudioX	1
CoE	Center of Excellency - full access	Studio Pro	1
RPA developers	Full access to all automation features	Studio	1
StudioX Advanced	Advanced Citizen Developers	StudioX	2
Test Automation	QA engineers and Test Automation developers	Studio Pro	2
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UiPath Automation Cloud Enterprise offers 24/7

## 6 regions

ATTESTATIONS FOR CORE PLATFORM SOC 2 TYPE 2, ISO/IEC 27001 AND ISO 9001



" We moved to the cloud so we can move quickly. We generated 300,000 hours savings in our first year. I want citizen development in every business organization. Every group has automation in their goals and KPIs."

Learn more

Watch Video

Head over to the resource g more useful links to get y

John Morrison, Director of Technology, Product and Enterprise Platforms & Services, T-Mobile



### Ui Path<sup>®</sup> Automation Suite

#### Want to run the show?

Automation Suite is "Automation Cloud<sup>™</sup> in a box" – the Automation Cloud experience, packaged into a single installer that gives you pre-containerized products, management and infrastructure tools on low-cost Linux.

#### The other option?

Deploy Automation Suite in your AKS/EKS environment, your managed cloud for storage and for greater control and flexibility.



"

UiPath <sup>®</sup> Automation Suite				DefaultTenant
Good afternoon, Geoff Anderson Orchestrator Services				Design your workflows in UiPath Studio
DefaultTenant Last Updated: 2 hours ago				Build your automation project in UiPath Studio, our complete solution for application integration. Learn more
License Allocation Users Robots & Services			C3	Download Studio
Attended - Named User	0 of 14	Attended - Multiuser	0 of 15	Connect your first Robot
Citizen Developer - Named User	0 of 15	Citizen Developer - Multiuser	0 of 15	agent that enables you to run workflows built in Studio. Learn more
RPA Developer - Named User	0 of 15	RPA Developer - Multiuser	0 of 15	Head over to the <b>resource center</b> for more useful links to get you started.
Automation Developer - Named User	0 of 15	Automation Developer - Multiuser	0 of 15	
Tester - Named User	0 of 15	Action Center - Named User	0 of 15	
Action Center - Multiuser	0 of 15	Insights Designer User	0 of 14	

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Having all the UiPath products already packaged end-to-end into one installable, containerized solution with infrastructure made installation faster – which means that we can put more time into ramping up the automation discovery processes themselves and delivering benefit to the business sooner.

Nathan Spencer, Citizen Development Program Lead at WPS Health Insurance



A "single pane of glass" offers administration and end user experiences across the platform, so you can manage the whole Business Automation Platform, not a collection of distinct products. The vision and roadmap and **open platform architecture** of UiPath and (their) self-awareness to operate with other technologies for our clients to get the most value from automation. **Complete vision of a platform as opposed to a tool**... which is necessary **to automate end-to-end**.

Marshall Seid, Co-CEO and Founder, Ashling Partners

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