

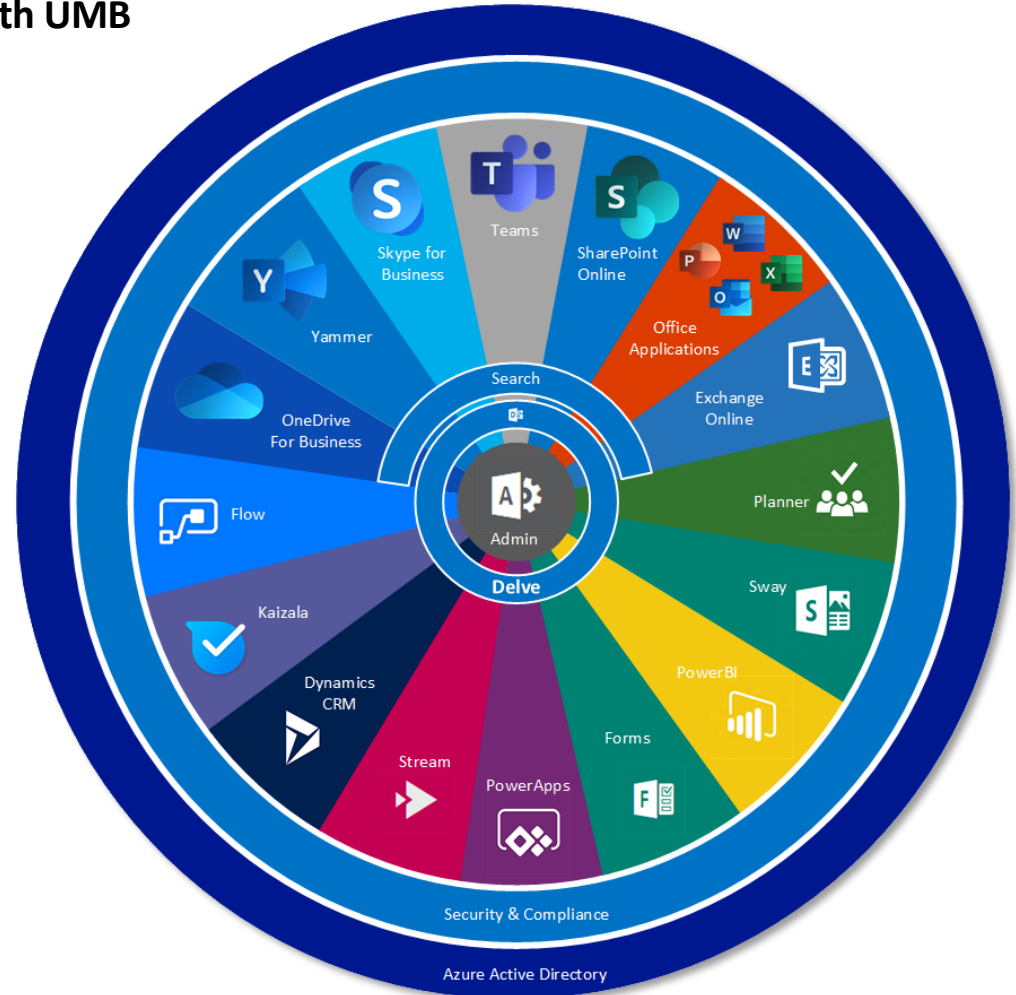
# Microsoft 365 Assessment

# Challenge

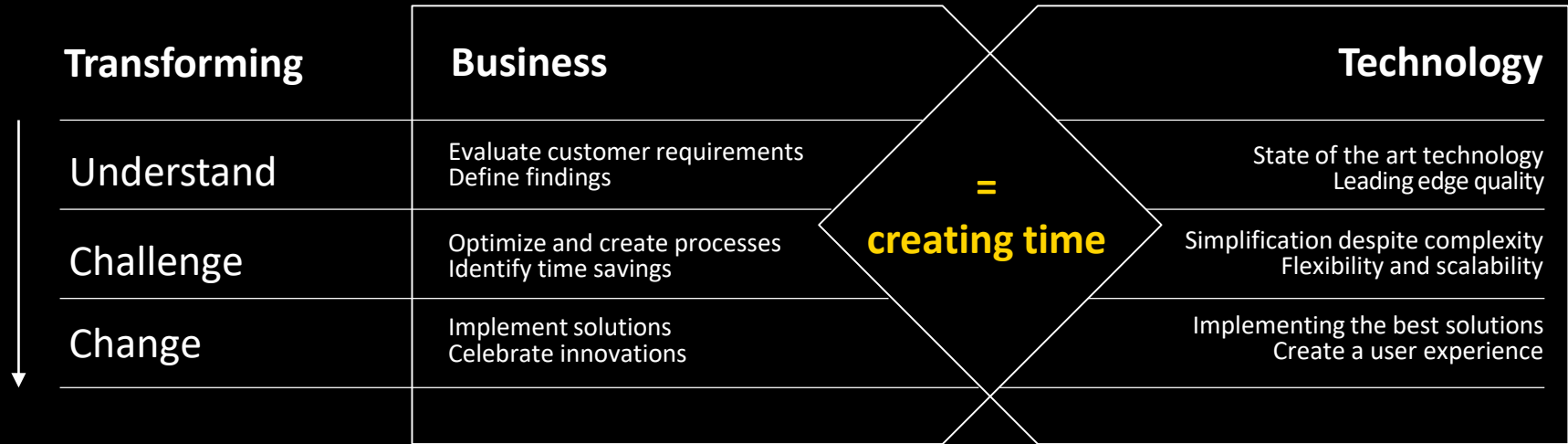


## Outcome of the Microsoft 365 Assessment with UMB

- Identification and documentation of the initial situation,
- Documentation and summary of requirements,
- Comprehensive concept with solution design,
- Migration path,
- Project plan,
- Cost estimation (CAPEX/OPEX),
- Risk identification



## Creating time since 1978

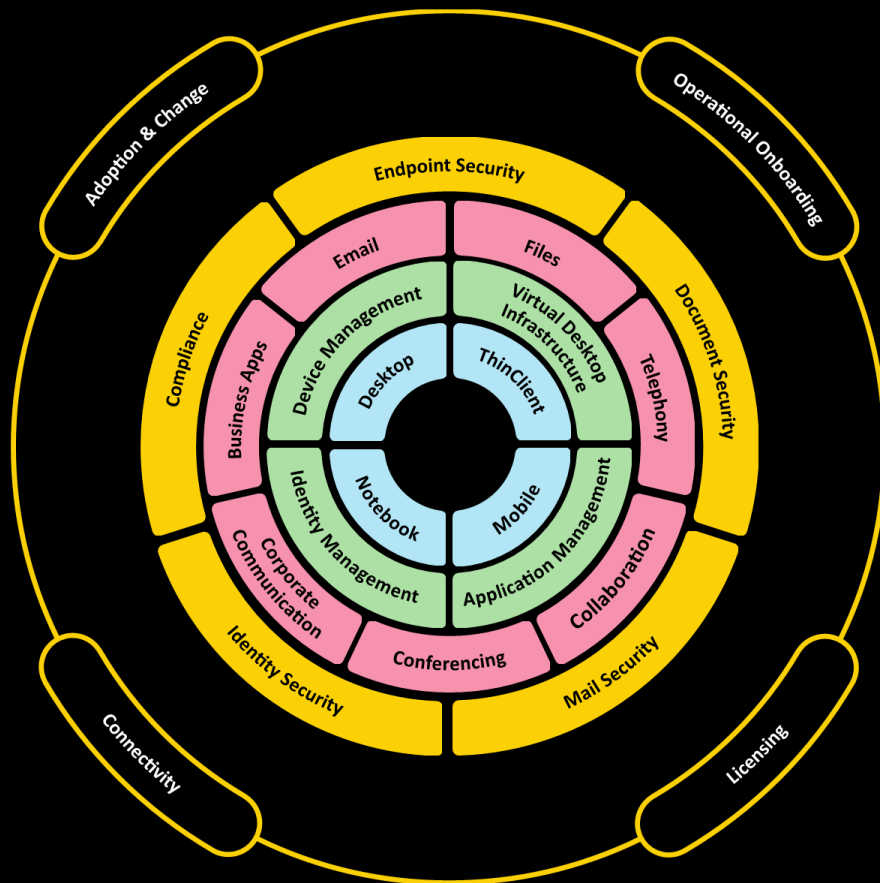




# UMB Circle of Workplace

«guarantees a common understanding of the aspects in focus»

# UMB Circle of Workplace



# Microsoft 365 Service Catalogue

Layer	Topic	Microsoft 365 Service / Feature
<b>Management Layer</b>	Client Management	Microsoft Endpoint Manager (Intune)
	Mobile Device Management	Microsoft Endpoint Manager (Intune)
	Identity Management - Self Service Password Reset	Azure AD Premium P1
	Windows VDA Lizenzrecht	Windows 10 E3
<b>Services Layer</b>	Office Apps	Office 365 ProPlus
	Mail/Messaging	Exchange Online Plan 1
	Personal File-Storage / Home-Drive	OneDrive for Business
	File Sharing Tool	OneDrive for Business
	Collaboration	SharePoint Online, Microsoft Teams
	File services	SharePoint Online, Microsoft Teams
	Communication (Chat / Presence)	Microsoft Teams
	A/V Conferencing	Microsoft Teams
	Remote Desktop Tool	Microsoft Teams
	Telephony	Microsoft Teams
	Intranet / Corporate Communication	SharePoint Online, Microsoft Teams
	Process Automation	Power Automate, PowerApps
	Social Enterprise Network - Facebook for Business	Yammer
	YouTube for Enterprise	Stream
	Mail/Messaging Security	Office 365 Advanced Threat Protection Plan 1
	Mail/Archiving	Exchange Online Plan 2
	Identity security – MFA	Azure AD Premium P1
	Identity security - Password and Identity Protection	Azure AD Premium P2
<b>Security &amp; Compliance Layer</b>	Identity security - Privileged Identity Management	Azure AD Premium P2
	Document & Information Protection – DLP	EMS E3
	Document & Information Protection - Mail Encryption	EMS E3
	Document & Information Protection - Document Encryption	EMS E3
	Document & Information Protection - Auto Labeling	EMS E5
	Endpoint Protection Anti Virus	Windows 10 E5, M365 E5 Security



# Our Approach

# Microsoft 365 Assessment with UMB

## Discovery phase

- Information gathering (ready2go questionnaires)
- Microsoft 365 Services in scope
- Locations in scope
- Priorities



## 1 Day Workshop

- Starting point
- Dependencies
- Requirements
- Milestones deadlines

**UMB**



## Concept work

- Solution design
- Migration procedure
- Roadmap
- Cost estimation
- Risk identification

**UMB**

## Concept



**UMB**

Understand

Challenge

Transforming

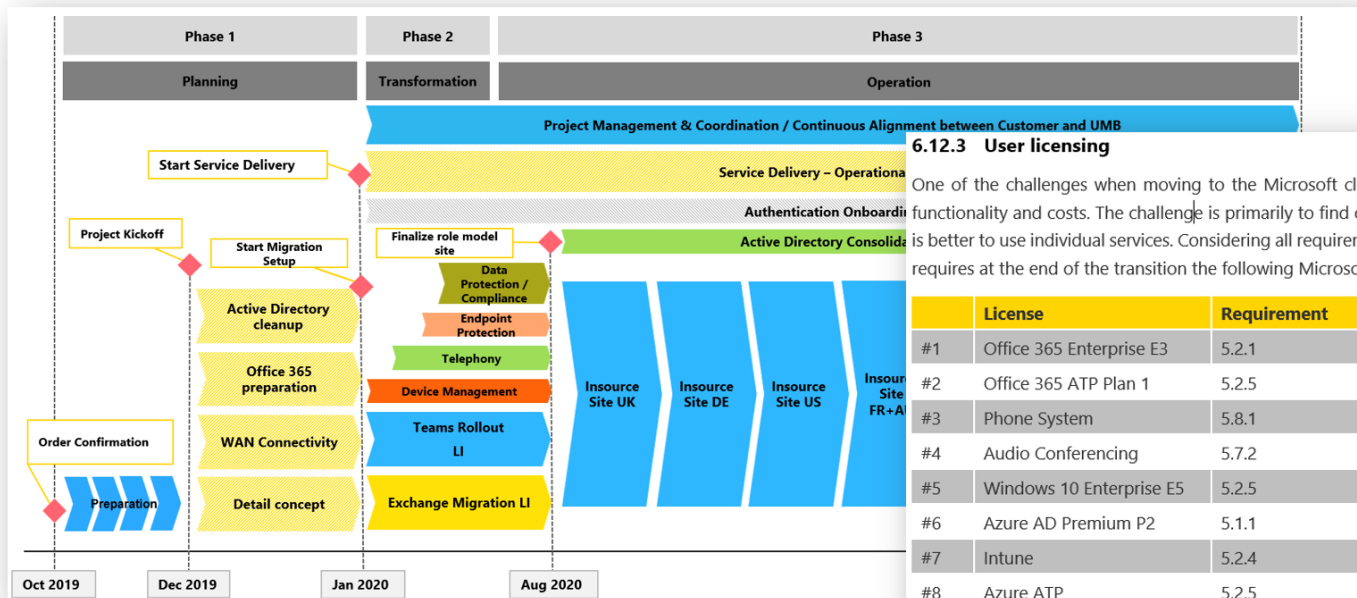


= Customer Engagement

# Example Microsoft 365 Assessment – Table of Contents

<b>UMB</b>	<b>UMB</b>	<b>UMB</b>	<b>UMB</b>
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Imprint			
Management Summary			
Table of contents			
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1.1 Abstract	4.2.2 Cloud first strategy	5.8.5 Operator	6.8.2 EMEA and United States
1.2 Aim and purpose	4.2.3 Unity & standards	5.9 Applications	6.8.3 India and China
1.3 Scope of application	5 Requirements	5.10 Security & Compliance	6.8.4 Japan and Hong Kong
1.4 Target audience and readers requirements	5.1 Identity and access management	5.10.1 Security	6.8.5 Fax and analogue connections
1.5 Delimitations	5.1.1 Authentication security	5.10.2 Compliance	6.8.6 DECT Infrastructure
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2.1 Company information	5.2.1 Default client	5.11.1 Roadmap	6.9 Applications
2.2 Project description «com2gether»	5.2.2 VDI Clients	5.11.2 Priorities	6.9.1 Initial concept
2.2.1 Project target	5.2.3 Clients Software distribution	5.11.3 Data governance	6.9.2 Azure Governance
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4.2 Strategy	5.7.3 End user devices	6.6.2 Personal user data (OneDrive for Business)	8.1.1 Delimitations
	5.7.4 Meeting room device standard	6.7 Communication & conferencing	8.2 Detailed initial costs
	5.8 Telephony	6.7.1 Generic solution	8.3 Recurring costs
	5.8.1 General requirement	6.7.2 Limitations in China & India	8.4 Recurring costs transition phase
	5.8.2 Break out and provider requirements	6.7.3 Meeting rooms	9 Delimitations and responsibilities
	5.8.3 Fax and analogue connections	6.8 Telephony	9.1 General information
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# Example Microsoft 365 Assessment – Project Plan and Licenses



## 6.12.3 User licensing

One of the challenges when moving to the Microsoft cloud is to find to perfect licensing in case of functionality and costs. The challenge is primarily to find out when it's worth to use a suite and when it is better to use individual services. Considering all requirements mentioned in chapter 5, a standard user requires at the end of the transition the following Microsoft 365 individual licenses.

	License	Requirement	Amount	List price (CHF)
#1	Office 365 Enterprise E3	5.2.1	400	22.90
#2	Office 365 ATP Plan 1	5.2.5	400	1.97
#3	Phone System	5.8.1	400	7.90
#4	Audio Conferencing	5.7.2	300 <sup>57</sup>	3.94
#5	Windows 10 Enterprise E5	5.2.5	400	12.70
#6	Azure AD Premium P2	5.1.1	400	8.90
#7	Intune	5.2.4	400	5.90
#8	Azure ATP	5.2.5	400	5.40

Table 6: Licensing requirements

The following license bundles are available from Microsoft:

License bundle	#1	#2	#3	#4	#5	#6	#7	#8	List price (CHF)
Office 365 Enterprise E5	✓	✓	✓	✓	-	-	-	-	40.20
Microsoft 365 E3	✓	-	-	-	-	-	✓	-	36.70
Microsoft 365 E5 Security	-	✓	-	-	✓	✓	-	✓	11.80
Microsoft 365 E5	✓	✓	✓	✓	✓	✓	✓	✓	63.80

Table 7: License bundles

Our customer desires

**a customized use of Microsoft products based on their needs and requirements to achieve a high user experience.**



# Price

# Price Summary Microsoft 365 Assessment

All prices are in **USD excluding VAT**. One-time **project services** will be **charged** according to **time expenditure** at a **standard hourly rate of USD 265.00**

Service	Hours [h]	Price
Workshop preparation <ul style="list-style-type: none"><li>Discovery questionnaire</li><li>Information screening (information delivery in responsibility by the customer) and meeting preparation</li></ul>	16	USD 4'240.00
On site Workshop <ul style="list-style-type: none"><li>Execution of high-level workload discovery with Senior Solution Engineer and a Senior Solution Consultant</li></ul>	16	USD 4'240.00
High-level Microsoft 365 transformation concept <ul style="list-style-type: none"><li>Further clarification</li><li>Individual solution, roadmap and cost estimation</li></ul>	48	USD 12'720.00
Total Price	80	USD 21'200.00

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# Thank you for your time!