



# Azure & Azure Stack Managed Services

A series of parallel blue diagonal stripes on the left side of the page.

**Brilliant.**

# Why Umbrellar.... Partners make more possible

## Our vision

We empower New Zealand organisations to achieve Brilliant things with the Microsoft Cloud.

## Our mission

To be the partner of choice within the New Zealand IT industry.

## Our promise

To bring the best people, partnerships, resources and expertise to New Zealand businesses to achieve more with the Microsoft Cloud.

There are more ways than ever to create new business opportunities. Umbrellar is here to help you be the hero in your own NZ success story.

# The Cloud, done right

## Discover

Choosing the right cloud partner is critical. We have the most people on the ground in NZ to help you accelerate enterprise wide adoption by offering assessment and planning, migration management, architectural guidance, deployment and lifecycle support. We offer the right solutions and partnership



## Professional services

We understand the need for a more responsive, flexible, scalable and more competitive solution. This means the right technical solution, providing you peace of mind. You need experts in configuration management, back up and DR, identity management, automation and DevOps. But most importantly, you need it done right.

We offer you deep operational expertise with a robust spectrum of services and support to tackle the complexities of the cloud. From strategy, operational management, through to commercial governance.



## Service management

You need a partner who is an expert that overlays excellence in governance, monitoring, cost optimisation, and support SLAs. We deliver every time so that you can thrive not just survive in the cloud.

With our Azure Managed Services you get around-the-clock support. Umbrellar manages the full cloud lifecycle with the expertise you need to address your transformational goals.



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# Customer success stories



Geographically redundant (CHC – AKL) architecture supporting all public affairs web channels



Designing and supporting them from day 1, we are now assisting their international expansion and redevelopment onto Azure.  
**IT & Digital Transformation Award 2017 CIO Awards**



Primary Cloud provider. Hosting and Management of Electronic Patent Record systems on Azure Stack and Azure.



NZ's largest online retail store, supporting up to 6,000 concurrent dynamic shopping sessions.



Including 1-day.co.nz, full design and development of architecture to support their Applications and website



NZ's largest web development company, we host all internal workloads (payroll, HR, email, etc) as well as their entire customer facing and development platform



Hosting all campaign related infrastructure including recently deployed joint campaign with NZTA on driver training



Complete hosting of all internal and customer infrastructure including Ministry of Education and NZTA



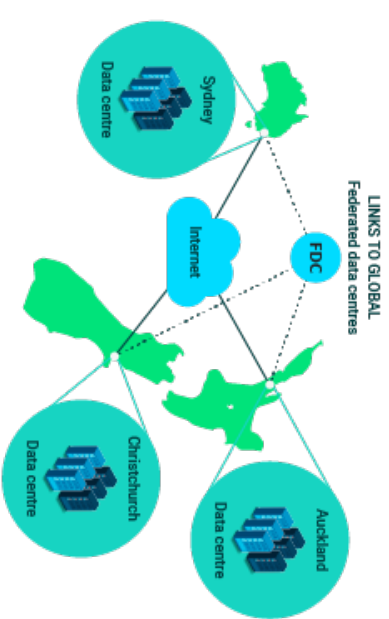
PCI Compliant e-commerce platform across both Australia and New Zealand



# Where we operate in NZ

## Verticals. Cloud for all

Entrepreneurs, tech-savvy businesses and smart thinkers change the way they do business. Simply put we help New Zealand business of all sizes in all verticals grow, transform and thrive within this burgeoning Cloud Economy.



## Geography. Nationwide NZ

Our data centres are home to the fantastic services we offer Kiwi businesses. From colocation to our cutting edge global Cloud service via Microsoft Azure, the Umbrellar Group support 87,000 business and manage 3,000+ servers name from our facilities in Auckland, Christchurch. We work closely with our partners at Hewlett Packard Enterprise, IBM, Microsoft and Nimble to build robust compute and IT services for our customers to consume. Keeping New Zealand's IT assets up and running, 24/7, 365 days a year.

# Spend Transparency & Accountability

- Predictive Usage and Spend
- Cost Accountability
- Efficient Accounting
- Informed Decision Making



# A phased approach to Managed Services

## 1. MIGRATION METHODOLOGY FOR TRANSITION INTO AZURE



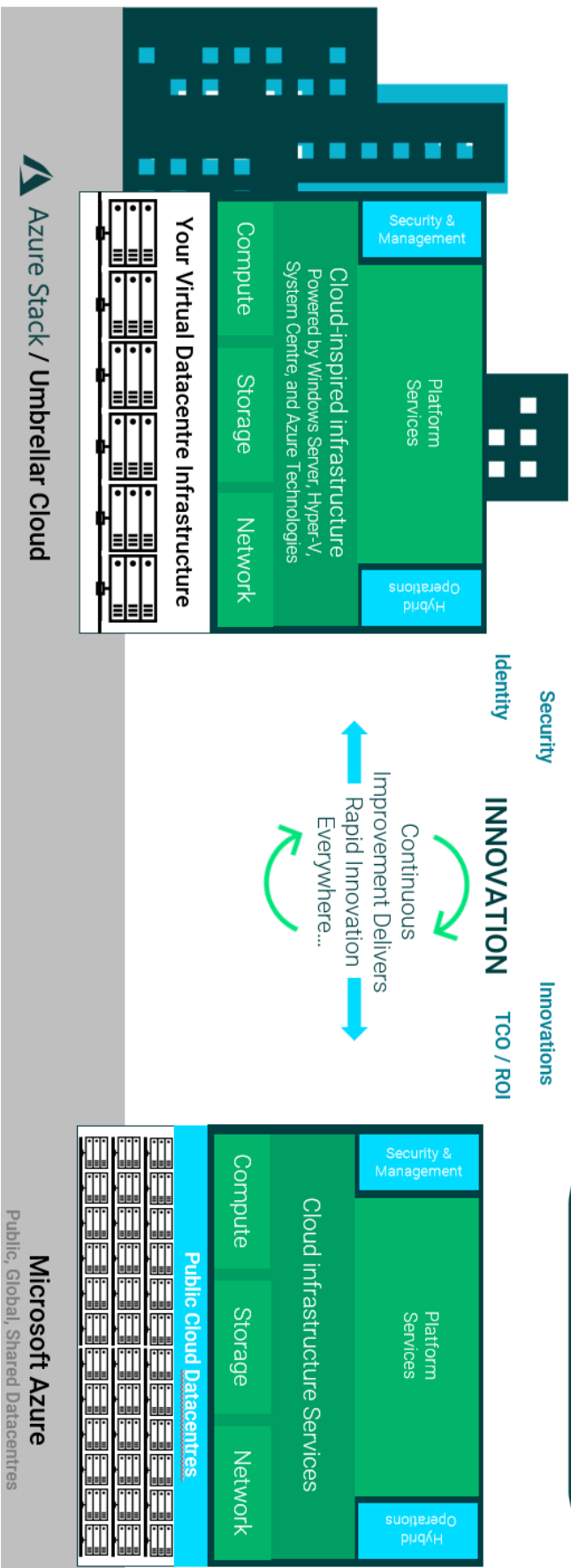
## 2. MANAGED SERVICES ON-BOARDING



# Umbrellar Cloud Platform strategy



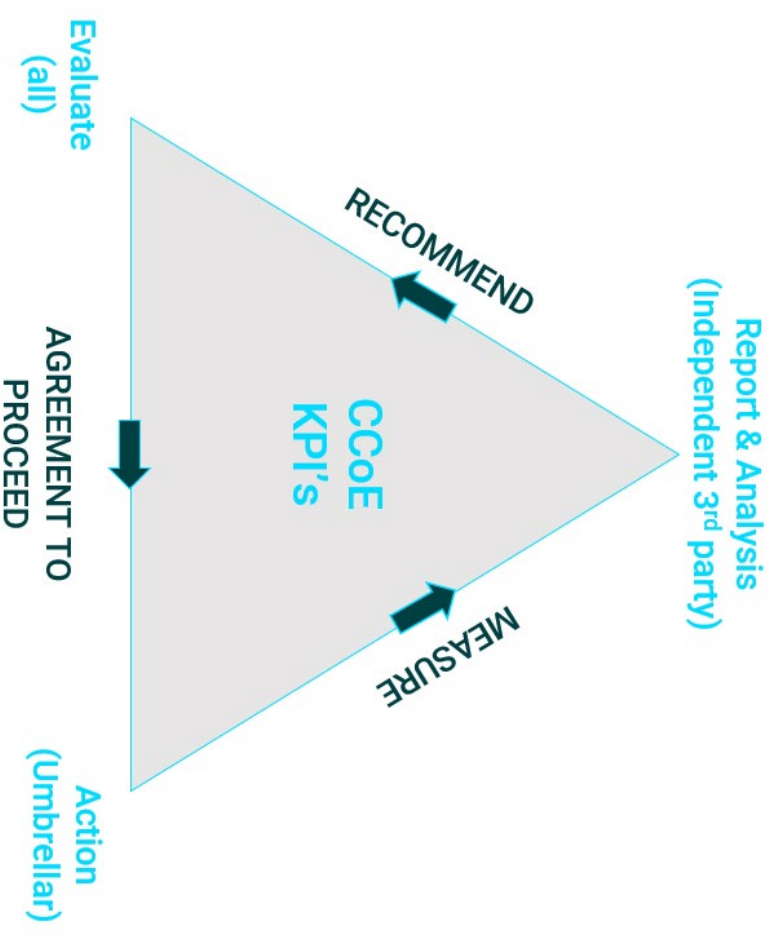
Control  
Deployments Knowledge  
Security Innovations  
Identity TCO / ROI





# Cloud Centre of Excellence Governance

Designed to manage ongoing Cloud adoption with a balanced view on financial imperatives and environment optimisation whilst creating the accountabilities needed to realise business case value.



**Thanks.  
You were  
Brilliant.**

