

Unisys Device Subscription Service



What is Unisys Device Subscription Service (DSS)?

Unisys DSS combines hardware, software, lifecycle services and financing into one all-encompassing solution providing for a

single, predictable price per seat per month with no upfront costs



Hardware/
Software



Deployment
Services



Support
Services



Asset
Recovery



Financing

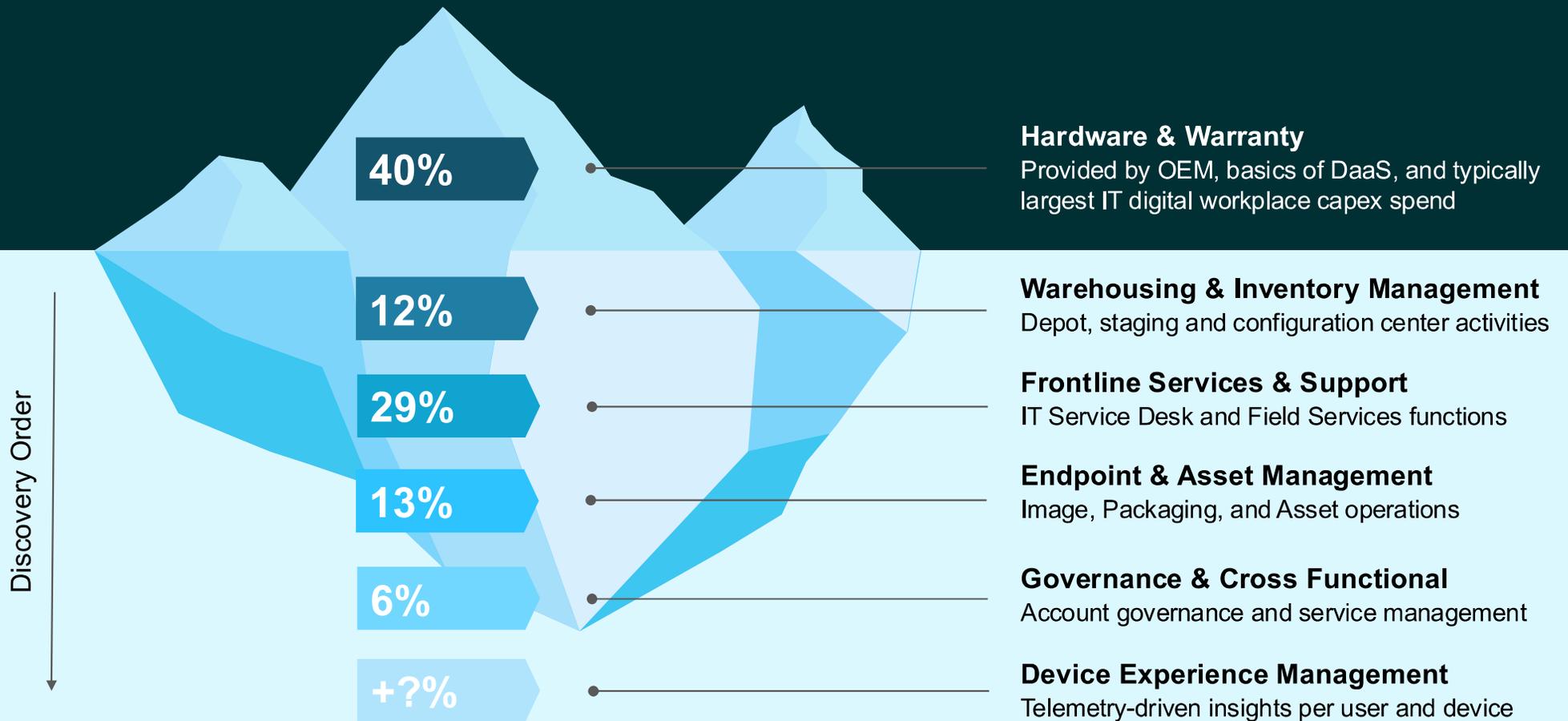
Empower Your Workforce

DSS is also known as PC-as-a-Service (PCaaS) or Device-as-a-Service (DaaS)



Realize a 15-25%+
Reduction with Unisys

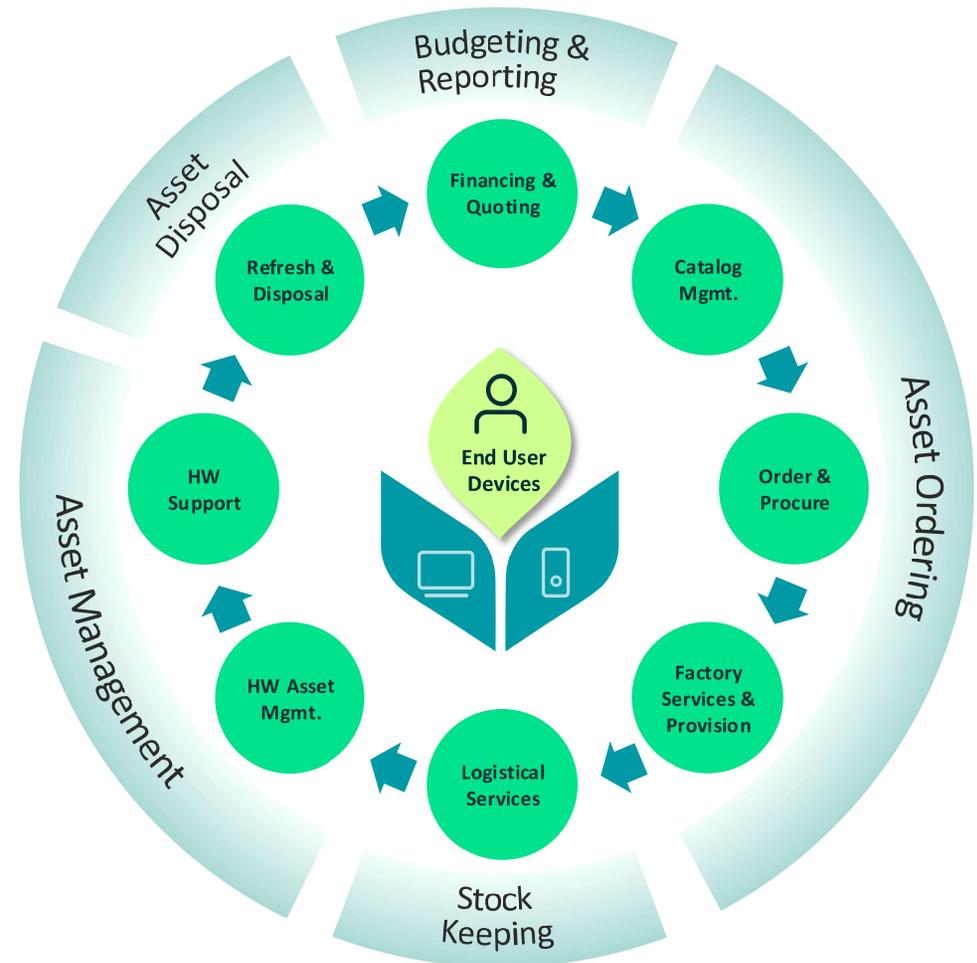
The hidden costs of the device lifecycle



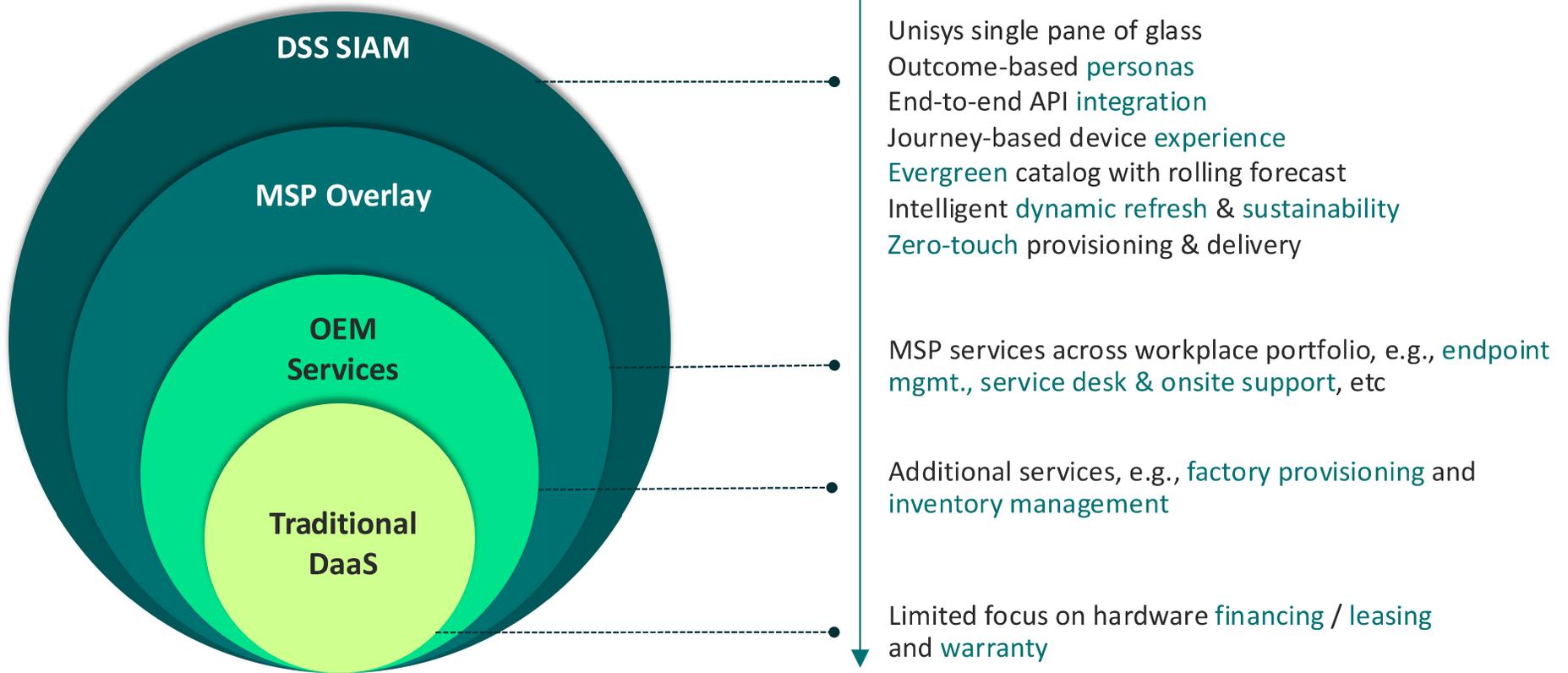
Driving efficiency across your device lifecycle

Deliver a turnkey solution covering the end-to-end device lifecycle:

- Manage the end-to-end lifecycle from planning procurement and provisioning to deployment, support and retirement.
- Deliver persona-based catalog of devices with bundled accessories.
- Leverage data-driven, intelligent insights to provide a dynamic refresh plan & device strategy
- Drive improved physical and logical asset traceability, security and hardware support
- Enable you to empower your workforce to focus on core business while improving the digital workplace experience.



A single pane of glass for endpoint transformation



Taking away the burden of device lifecycle management

Current State	Traditional Procurement Traditional Management	Client	MSP?	VAR?	OEM(s)	Disposal Vendor
Phase	Activity					
Plan	Forecasting	X				
	Catalog management	X		X		
	Catalog validation	X		X		
Order	Procurement	X		X		
	Order process	X				
	Order approval	X				
	CMDB integration		X	X		
	Asset management integration	X				
Deploy & Configure	Device build		X		X	
	Factory services				X	
	Provisioning services		X		X	
	Asset tagging & bundling				X	
	Logistics & warehousing	X		X		
	Device shipping	X		X	X	
	Device pick-up	X	X			
	Device installation	X	X			
Manage	Asset management	X	X			
	Device management	X	X			
	Device maintenance	X	X			
	Reporting	X	X	X		
	Lifecycle management	X	X			
Support	HW break/fix		X		X	
	Warranty processing		X		X	
	End-user support		X			
Retire	Device return	X	X			
	Device retirement	X	X			
	Device cleaning	X				X
	Device disposal	X				X

Current to future state

- ✓ Unisys takes responsibility for almost all activities
- ✓ Your focus is shifted to business priorities instead

Future State	Device Subscription Service Modern Management	Client	Unisys	OEM
Phase	Activity			
Plan	Forecasting		X	
	Catalog management		X	
	Catalog validation	X		
Order	Procurement		X	
	Order process		X	
	Order approval	X		
	CMDB integration		X	
	Asset management integration		X	
Deploy & Configure	Device build			X
	Factory services			X
	Provisioning services		X	X
	Asset tagging & bundling		X	X
	Logistics & warehousing		X	X
	Device shipping			X
	Device pick-up		X	X
	Device installation			
Manage	Asset management		X	
	Device management		X	
	Device maintenance		X	
	Reporting		X	
	Lifecycle management		X	
Support	HW break/fix		X	
	Warranty processing		X	
	End-user support		X	
Retire	Device return		X	
	Device retirement		X	X
	Device cleaning		X	
	Device disposal		X	X



$1 + 1 = 3$

Unisys and You

Delivering a transformational experience together.



	Status Quo	Transformation
Hardware and financing	✓	✓
Factory provisioning	✓	✓
Forward and reverse logistics	✓	✓
Warranty and dispatch	✓	✓
Forward stockholding	○	✓
Persona-driven device catalog	✗	✓
Eliminate supply chain delays	✗	✓
Intelligent refresh planning	✗	✓
B2B seamless integration	✗	✓
Next-gen workforce support	✗	✓
Endpoint operations and security	✗	✓
Touchless delivery experiences	✗	✓
Experience management office	✗	✓
Global single pane of glass	✗	✓