# We're making ERP a whole lot easier

## Unit4's ERPx takes care of business – so you can focus on your clients.

We've built our ERPx platform especially for you and the requirements of your industry. Making it faster and more cost efficient to implement and easier to scale than other providers. It empowers you to reduce the administrative overhead of core processes like payroll and makes global project management, efficient billing and invoicing, and retaining and training the best people simpler and more intuitive.

We work with >5100 service-based businesses across the globe to provide enterprise resource planning (ERP) solutions that equip you to meet the challenges of mounting competition, client expectations, regulatory burdens, and a global battle for talent.

"Havas now understands the precise financial performance of its people projects. We can examine how much income is directly generated by our people producing billable hours."

**Dean Wartell,** Director of North American Financial Systems, Havas Media



ERPx is our next-gen multi-tenant SaaS ERP solution, built to support complex project driven organizations. It has the ability to manage projects across multiple entities and resource pools, different base currencies, and local reporting requirements.

"Unit4 delivers the modern cloud experience our global finance team needs to meet our specific accounting and billing requirements."

**Gary Richardson,** Vice President of Finance Transformation at FTI Consulting





## What analysts say about ERPx

"It is this component-based architecture that contributes to the tailor-ability, personalization, and extensibility of the solution—all without costly and invasive customizations that build barriers to innovation and lead to stagnation."

**Mint Jutras,** Unit4 Sharpens Its Focus, Strengthens Its Vertical Solutions, December 2021



"Unit4's global footprint gives it an edge over the competition. People-centric companies around the world can find a solution to meet their unique, regional needs. As Unit4 expands its operations, it will continue to provide specialized, enhanced solutions to its customers, while also expanding into the United States market, as well as other markets around the world"

**ERP Advisors Group** 



## We understand the Professional Services (PSO) Industry

We offer out-of-the-box industry templates – developed through our work over 40+ years with customers like you. Our professional services team are ready to help you get up and running quickly, with your data integrated seamlessly and your technology future-proofed. We'll help you plan, manage, and optimize your people and projects effectively to increase service excellence and profitability.

# Ready to embrace complexity and implement quickly

At Unit4 we love a challenge. Whether it's complexity surrounding accounts, hierarchies, regions, billing, tax, or effectively resourcing projects, our cloud-based ERPx platform incorporates modules built from the ground up to work together. Leveraging all of the data connections (including within your own apps) needed to make your business work smarter and helping you to achieve your goals.

Big changes often come with big costs, so we've architected our solution to make it much quicker and more cost efficient to implement. IDC's report 'The Financial Impact of ERP Architecture on the Annual Cost of Business Change' states that 'in comparing the internal and external annual costs of change the average ERP (non Unit4) customers reported an average of \$564,571 of internal and external annual costs. The Unit4 customers reported \$254,019, or an annual saving of 55%'.

# Built to scale and adapt with your organization

Where other ERP solutions provide pre-implementation flexibility, Unit4 ERPx provides post-implementation agility. ERPx has a unique design that supports unlimited reconfiguration without rearchitecting. It's adaptable, scalable, and allows organizations to adjust to ever-changing internal and external challenges.

Whether you're only considering ERP, or want to extend to Financial Planning and Analytics (FP&A), Human Capital Management (HCM), or Source to Contract (S2C), we are ready to support you as you grow and change.

We also recognize that you may want to connect your ERP system to your portfolio of cloud applications. The Unit4 Industry Mesh lets you do this with data connectors for your industry. It reduces the manual work of integration, and ensures accurate data and insights can power strategic decision making. We work with a host of leading providers such as Salesforce, Slack, Microsoft Outlook/ Teams, Power BI, and Boomi. We also pre-package a number of ready-made connections within the PSO model, including Pagero Network, Adra Suite, and Credit Device (which can be complimented with your own integrations). **This results in typical savings of \$1.2m per year for our customers (Source: Internal Unit4 Research, April 2021).** 

# Unify teams and drive performance with our ERPx platform

#### **ERPx from Unit4**

We harmonize the three dimensions of excellence a service-based business needs to succeed.

- Built on a **single data model** with a single user experience
- Multi-tenant
- Integrated for agility with low TCO

#### The Data Challenge

Many organizations struggle to unify data streams from different systems – making effective decision making a huge challenge. Imagine a world where your teams can work together seamlessly.

#### **Triple Value**

Time spent with our customers in your industry has identified that business experience critically depends on the capability of your Finance, HR, and Project teams, on the depth of the relationship between them, and the efficiency with which they can share information. When these teams can leverage and share all the data they hold, business becomes faster, decision making becomes more confident, and customer experience is improved.

#### One Single Source of Truth for Everybody

Unit4 ERPx is built on a single data model. It provides inherent agility with highly configurable workflows to drive efficiencies between Finance, HR, and Projects. Data management, reporting, and analysis become intuitive and are delivered in real-time. There's one user experience for everyone, which makes onboarding quicker and improves cross-team collaboration.



"The work that Unit4 has done to create a leading edge microservices-based product is significant. It makes them able to compete on level footing with younger vendors with cloud-native SaaS applications"

**IDC Link,** Unit4 Riding ERPx and Industry Mesh into Their Digital Future, November 18, 2021

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# The Unit4 Professional Services Industry Model – most of your requirements out-of-the-box

The model combines common elements and business processes derived from industry best practices, government regulations, and country localization to help you cover the critical functions of your company.

You can set the system up using standardized templates with options for additional workflows and processes. As a result, your users can benefit from the key functions within **4-6 months compared to the industry average of 18.42 months.** The model also automates a range of manual processes, saving you time to focus on your organization's growth.

## Industry-specific capabilities

- PSO best practice: derived from 40+ years of experience providing ERP, Human Capital Management (HCM), and Financial Planning and Analysis (FP&A).
- Dashboards and workspaces with pre-built metrics and KPIs for professional services.
- Out-of-the-box reports that can easily be tailored to your needs for each process.
- Industry-specific workstreams to support PSO requirements such as opportunity management, project execution, people planning, and operational budgeting.
- Predefined code lists of potential values, such as time codes or absence codes, based on the most commonly used lists in the industry.

## **Country-specific capabilities**

- Country-specific deployment in a local currency.
- Multi-lingual translation of all content (including Spanish, French, and German).
- Local statutory reports and stationery outputs based on country-specific requirements.



#### For more information, go to unit4.com

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