



Formerly known as MYOB South Asia

ABSS Official Exclusive Provider of Technical Service (Hong Kong and Macau)

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# POS-WholeSales-CRM

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X-ANALYZE  
SmartBusiness  
BY UNITED TECHNOLOGIES

SmartBusiness  
智能營商系統  
(POS-WholeSales-CRM)



Privacy - Terms

# Integrated with ABSS-MYOB)

\$8,868.00

Web base application, access anywhere, anytime by any device  
 POS-WholeSales-CRM in one software application  
 Integrated with ABSS-MYOB accounting software, MICROSOFT Office365, WhatsApp  
 Integrated with AliPay & WeChatPay payment gateway  
 Support multiple shops & office locations, multiple users, multiple currencies, tracking with jobs & tax calculation

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ADD TO CART

BUY VIA WHATSAPP

SKU: SMARTBUSINESS

Category: SMARTBUSINESS ADD-ONS 附加方案

## Description

### Description

# SmartBusiness 智能營商系統 (POS-WholeSales-CRM



# Integrated with ABSS-MYOB)

SmartBusiness 是一個線上智能營商系統(Web-based) · 連接及整合ABSS-MYOB會計系統 · 內置POS和CRM功能讓零售業的你在任何時間及任何地方同時管理銷售和會計 · 掌握多個來源的數據時更加得心應手。

SmartBusiness涵蓋不同範疇的管理功能 · 包括零售、客戶、商品、推廣(優惠)、批發以及採購管理 · 方便快捷。

## Functions & Features 特色功能

### Retail 零售:

>Creat & record new retail customer information, vip points, multiple level selling price, receive money by foreign currency, deposit order, sales return & refund, day-end session, variable item

>Retail sales with Serial Number, Batch Number (Lot#), Expiry Date, Item Variation (eg: different colour, size)

>Print receipt by docket printer and small ticket size

>Integrated with AliPay & WeChatPay

>Support retail sales taxation

>Easy scale and expend multiple retail stores

>接受客戶使用外幣付款

>根據客戶的會員類別提供積分及優惠

>提供內部及顧客之備注欄

>每件訂單可選退款、月結及定金功能

>系統整合以下支付方式：

- 現金
- 禮券
- 支付寶
- 微信

>列印收據為POS機收據之大小 · 可包含：



- 產品序列號/批次號
- 到期日(如食品)
- 客制化標籤 (如衣服顏色、尺寸)

#### >店鋪日結功能

- 計算當日不同支付方式的預期金額
- 供管理員檢視並核實實際金額
- 日結完成後可查看當日付款摘要明細以及產品銷售統計(可供列印)

## WholeSales 批發:

>Create and record new wholesales customer information, multiple level selling price, last selling price, multiple currency (actual rate or abss foreign currencies table rate), multiple location selection for shipment

>Sales invoice with Serial Number, Batch Number (Lot#), Expiry Date, Item Variation (eg: different colour, size)

>Save sales order template and recurring sales order

>Sales approval function with SalesPerson, Admin & Manager levels, email notification, WhatsApp notification through api integration

>A4 size documents of sales invoice & sales delivery order

>Upload and storage of wholesales related document

>Support & assign job number for line item

>創建和記錄新的批發客戶資訊，多個分級銷售價格，最後銷售價格，多種貨幣（實際匯率或ABSS外幣表），多種位置選擇出貨

>帶有序列號，批號（批號#），有效期，項目變化（例如：不同顏色，尺寸）的銷售發票

>保存銷售訂單範本和定期銷售訂單

>銷售審批功能，包括銷售人員，管理員和經理級別，電子郵件通知，通過 API 集成的 WhatsApp 通知

>A4尺寸的銷售發票和銷售交貨訂單檔

>批發相關文件的上傳和存儲

>支援每一行貨品分配“項目”(同步到ABSS)

## Purchase 採購:



- >Create and store new supplier information, multiple currency (actual rate or abss foreign currencies, table rate), multiple location selection for receiving items & stock-in ,
- >Purchase invoice with Serial Number, Batch Number (Lot#), Expiry Date, Item Variation (eg: different colour, size)
- >Purchase Approval function with SalesPerson, Admin & Manager levels, email notification, WhatsApp notification through api integration
- >A4 size documents of purchase invoice & purchase receipt
- >Upload and storage of purchase related document
- >Support & assign job number for line item
- >創建和存儲新的供應商信息，多種貨幣（實際匯率或ABSS外幣表），多個位置選擇接收物品和入庫的，
- >帶有序列號、批次號（批號）、到期日期、商品變化（例如：不同顏色、尺寸）的採購發票
- >銷售審批功能，包括銷售人員、管理員和經理級別，電子郵件通知，通過 API 集成的 WhatsApp 通知
- >A4尺寸的採購發票和進貨單
- >採購相關文件的上傳和存儲
- >支援每一行貨品分配“項目”(同步到ABSS)

## Customer 客戶:

- >Manage the conditions of customers and membership categories
- >Manage customer points and save changes to your points
- >Automatically generate customer Whatsapp URLs through customer phone numbers, and contact customers instantly regardless of time zone
- >Customize content to follow up on customer needs and select follow-up dates for later inquiries
- >View and edit the number of days in arrears in a variety of ways, such as before the end of the month
- >View the most recent sale price
- >You don't need to open ABSS to add customers directly to SmartBusiness

- 管理客戶和會員類別之條件
- 管理客戶積分並保存更改積分記錄
- 透過客戶電話號碼自動生成客戶Whatsapp 網址，不受時間區域限制下即時聯絡客戶



- 自定義內容以跟進客戶需求，並選擇跟進日期，供以後查詢
- 查看及以多種方式編輯結欠日數 (如月尾前)
- 查看最近銷售價格
- 無需打開ABSS，直接在SmartBusiness中新增客戶

## Inventory Items 商品:

>Create new item information, item transfer with moving slip,  
view inventory qty by location,

>multiple item price level, quick check "out of stock" item, two  
item numbers (internal & external)

>Available setting of Serial number, Batch number (Lot#), Expiry  
date & Variable for each item

>Item Promotion Period feature, Buy Qty X has price Y, Buy Qty X  
has discount Y, role price,  
standard price

- 新增商品資料，包括：
  - 商品代碼/外碼
  - 類別(如衣服)
  - 大小/重量
  - 描述
- 設置商品售價及採購成本
- 可按需求設置
  - 產品序列號或批次號
  - 到期日(如食品)
  - 產品客制化標籤 (如衣服顏色、尺碼)
- 根據不同情況設置多個商品價格
- 調整商品在不同倉庫的存貨量
- 連結ABSS中的商品帳戶
- 建立轉倉單，可供列印
- 檢閱缺貨商品列表

## Web Enquiry 查詢:

Form enquiry stored into SmartBusiness enquiry module and  
assign salesperson to follow up (Office365 Graph API)



integration)

>客戶填寫表格後的查詢，會儲存於SmartBusiness的查詢模組，並指派銷售人員跟進

## Email Marketing (eDM Blast) 電郵推廣:

>eBlast to target customers with view email tracking

>群發電郵給指定的客戶，追蹤客戶點擊電郵的觀看密度

## Promotion 推廣:

>Product Cycle Promotion

>The item will be discounted for a specified period of time

>Product quantity promotion

>Promote the same item, e.g. buy two get one free

- 商品週期推廣  
指定時間內該貨品進行折扣
- 商品數量推廣  
推廣同一件貨品，如買二送一

## Reports:

>Payment method detail, item sales detail, transaction detail  
報表

- 交易明細
- 付款方式明細
- 貨品銷售明細
- 篩選功能 (日期、地點、裝置)

## Payment Gateway and Method:

>Support WeChatPay HK, AliPayHK\*

>deposit order, coupon, monthly pay



## ABSS Premier / Premier Plus Integration 資料整合

>Upload & download customer information with retail sales transaction, wholesales invoice transaction, supplier information, item information

- ABSS 匯入數據至 SmartBusiness
  - 客戶
  - 供應商
  - 貨幣
  - 商品
  - 商品賬戶
  - 項目
  - 稅
- SmartBusiness匯出數據至 ABSS
  - 零售單
  - 採購
  - 批發
  - 客戶
  - 供應商
  - 商品

## Others 其他設定

>Manage employee / user accounts and access right, edit receipt header and footer information

>integrated with 2D barcode scanner, cash drawer, receipt printer, whatsapp free API integration

>Integrated with MICROSOFT Office 365 graph API

- 編輯公司發票資訊 (公司名稱、地址、電話號碼、免責聲明及付款條件等)
- 連接條碼掃描器、收銀機、收據列印機
- 使用WhatsApp API向顧客發送電子數據
- 貨幣匯率設定
- 新增用戶及編輯用戶權限



# 預約智能營商系統產品示範

## Request SmartBusiness Demo

Company 公司 \*

Contact Person 聯絡人 \*

Email 電郵 \*

Contact Number 聯絡電話 \*

WhatsApp號碼 (eg. 85298651234)

公司是否正在使用ABSS(MYOB)會計軟件系統 \*

- YES / 是
- NO / 否

Number of User(s) 用戶人數





售賣哪些類型的貨品? \*

是否需要預約SmartBusiness產品示範 \*

- YES / 需要
- NO / 否





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### Related products

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**Performance Enhancer (ABSS (MYOB) 多用戶加速器)**  
\$6,800.00

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