Welcome to the
Panorama World

We deliver solutions for mobile business on a unified Panorama platform for omni channel sales, distribution, warehouse, production, supply and logistics management together to ensure a seamless end-to-end supply chain management. Specially designed to meet the requirements of sales, logistics and service processes of companies, manufacturing and mobile business management, Panorama product family provide digital transformation at your sales, logistics and services processes on single platform.

By managing the flow of goods and services from an integrated platform, you can easily improve the movement and storage of all goods from point of origin to the point of destination. Powered with mobile business intelligence, you will greatly benefit from our cost-effective and feature-rich solutions.

What Panorama World Offers You?

When companies are growing, their production, sales&distribution and service network are also expanding. Companies have to deal more operations and processes. This situation may cause difficulties for your operations and slower processes. Panorama, gives you the right, fast decision with error -free and fast processing acquire and apply skills. Common solution that is used by central company and partners, up-skills you with time-saving and standardization in business processes.

Advantages of Panorama

• End to end solution
• Modular structure
• Customized modules structured by API
• Central management systems
• Online operations
• Entegration with ERP

LojiTek

Supply Management

Supply Management solution Lojitek is developed by Univera for firms to save their supply operations and processes in electronic enviroment, also reporting in any time. LojiTek also minimize human oriented mistakes and accelerates work processes.

Producer
- Purchasing on field
- Work orders
- Cooperation
- Messaging
- Auditing
- Classification
- Labelling
- Special coding
- Loading / shipment

Supplier
- Contract management
- Payment management
- Advance payment management
- Supplier analysis
- Quality control point
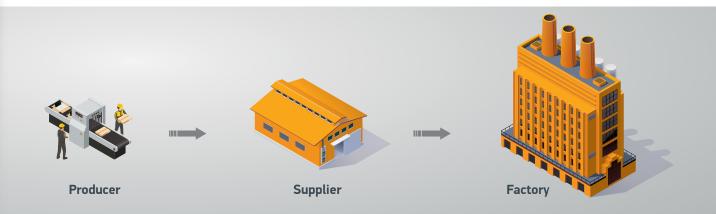- Field operation management
- Traceability

Factory
- Supply management and purchasing process
- Supplier inventory management
- Regional visiting planning
- Raw materials and semi-finished materials management
- Executive reporting
- Straightforward structure

Producer   **Supplier**   **Factory**

StokBar

Warehouse and Production Management

Univera developed StokBar to solve warehouse and production monitoring problems of companies based on the experience and know-how from the domestic and overseas projects. Interface layers of StokBar, can work in multi-language and multinational reporting possibilities.

Headquarter
• Supply chain management
• Inventory management
• Traceability
• Global SKU management
• Easy manageable structure
• Flexible reporting

Warehouse and Production
• Raw materials management
• Production monitoring and management
• MRP (Material Resource Planning)
• Procurement management
• Smart warehouse management
• Guidance to vehicle and users
• Location tracking
• Warehouse management by work orders
• FIFO/LEFO/FEFO/Shelf Life controls
• Customer and production based descriptions
• Traceability
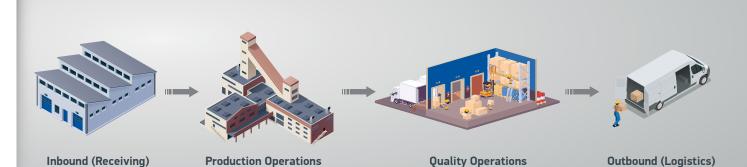• Performance tracking
• Planning and evaluation

Mobile Staff
• Handling warehouse work processes with mobile computers
• Preparing an order, shipment
• Addressing
• Palletizing and packaging
• Quality control processes
• Labeling
• RF-ID and voice recognizing system
• Artifical Intelligince and next generation data collection technologies

Simple Stocktaking with IoT

Inbound (Receiving) Logistics → Production Operations → Quality Operations → Outbound (Logistics) Operations

EnRoute

Omni-Channel Sales Management

EnRoute is developed by Univera to make, firms gather all information in retail point so headquarter can easily manage sales processes. By extensive reporting capability of EnRoute headquarters can have all information and analysis to make appropriate administrative decisions.

Headquarter
• Channel management
• Continuous communication with the channel
• Channel, fund and budge management
• Gathering online data from field
• Monitoring the market
• Executive reporting
• Supply chain optimization
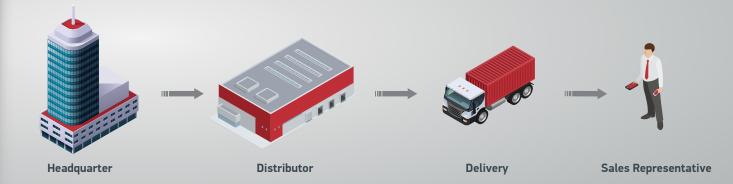• Loyalty management
• Fully integration with ERPs

Distributor
• Order picking
• Invoicing
• Inventory management
• Warehouse management
• Pre-Accounting transactions
• GIS based distribution tracking
• Penetration analysis
• Route optimization
• Asset management

Mobile User
• Order
• Hot sale
• Payment
• Delivering
• Competitor data
• Penetration
• Marketing
• Field activity

Headquarter   **Distributor**   **Delivery**   **Sales Representative**

CallDesk

After Sales Service Management

CallDesk is a solution that enables full automation in the company's service processes. Companies can manage effectively all their partnerships that in the service field and their own field service teams.

Headquarter
• Business partner management
• Continuous communication with the partners
• Warranty process control
• Gathering online data from field
• Monitoring the market
• Executive reporting
• Supply chain optimization
• Loyalty management
• Fully integration with ERP's

Sales Representatvie / Supervisor
• Online work order management
• Field tracking with maps
• Warehouse management of spare part
• Demand of spare parts process
• Service Invoicing
• Reporting
• Supervisor services

Technician / Field Representative
• Online work order
• Daily route planning
• Filling out service forms
• Order of spare part
• Collection
• Online tracking of products and spare parts

Headquarter

Technical Service Point

Technician

Quest

Mobile Data Collection and Field Team Management

Quest's basic function is to collect the customer activities of field staffs throughout the day with the help of the forms on the hand held computers, and allow them to be reported via internet. All kinds of forms that can be collected on the paper can be created on the hand held computer. The central users can monitor all these activities with the developed dynamic reporting tool.

Headquarter
- Flexible form design
- Field operation management
- Activity planning
- Work flow management
- Performance management
- Dynamic asset management (IoT Integration)
- Work order and job assignment
- Business intelligence applications
- GIS based distribution tracking
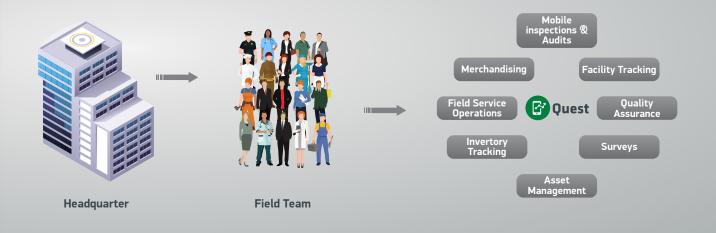- Programmed information system
- Customized reporting

Sales Representative / Supervisor
- Trade Marketing
- Penetration
- Competitor analysis
- Survey, field research
- Supervisor services
- Financial control
- Employee follow up
- Auditing/Inspection
- Online reporting

Technician / Field Representative
- Job assignment
- Daily route planning
- Auditing
- Maintenance visiting
- Spare part management

Headquarter

Field Team

Mobile inspections & Audits

Merchandising

Facility Tracking

Field Service Operations

Quest

Quality Assurance

Invertory Tracking

Surveys

Asset Management

Social

Corporate Social Network

Social is a social network application specifically developed for in-house use and brings a new perspective to your way of work.

By means of its capabilities Social enhances worker interaction, expedites work processes and enables both your office and field teams to communicate and cooperate through a single medium in a faster more productive and a more fun way.
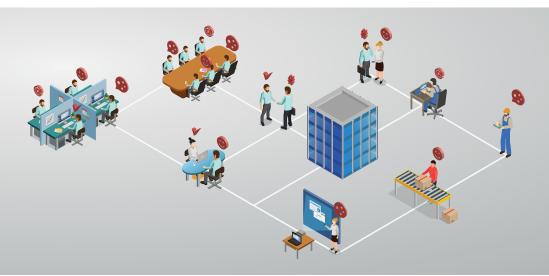
Back Office / Mobile User

- Fully integration with all Panorama business applications
- Project / work oriented group creation
- Instant messaging
- Work order assignation
- Anouncement
- Activity management
- Document management
- Image, video sharing
- E-learning
- Creating to do list
- @mention and #hashtag usage
- Image and video sharing

COLLABORATION

Additional Modules of EnRoute

AssetTracker with various IoT integrations lets you manage all kinds of sales and display assets distributed to sales channels. It provides to monitor assets online as well as tracking them with respect to serial numbers, lets you manage maintenance and repair operations.

AssistedSales enables immediate access to all information regarding the product and fast supply of information to the customer via smart phone or tablet of the sales representative.

BusinessAnalytics is an analytic business intelligence module that lets you do statistical analysis of market-product-customer-channel-competition data of the past to shed light on your future decisions.

RePlenishment Advisor is a supply chain module that calculates the optimum inventory levels for your sales channel using various algorithms and gives electronic purchase order suggestions.

CommercePortal is designed to manage sales&distribution and reseller process on the purpose of B2B, B2C. It is a business application entegrated with Panorama that manages process of order, delivery and collection.

DeliveryMan designed for delivery teams who deliver goods to sales points for orders collected through various channels.

ExecutiveCockpit enables a company's top management to follow up the performance of the sales teams, sales information, inventory and customer visits performance on line through their mobile tablets.

ExtendedAPI is an Application Program Interface. You can develop the aplications you need and create solutions that are exclusive for yourself.

FieldAgent designed specifically for sales supervisors on the field with dashboard reports, direct or public messaging and work assignment capabilities.

FinanceSuite's the fundamental tasks are to execute the pre-accounting, cost and expenditure calculation of sales companies.

FortuneTeller is an estimation module that calculates your sales data and helps you on your strategic sales decisions.

FundManager where distribution channel can plan, manage and monitor bonus, sales or marketing activity funds for their sales points.

POSExtentions is a point of sales module. It can be done various actions can be taken such as sales actions such as sales on a screen, inventory search, create new customer card, use of barcode scanner.

RoutePerfect is the distribution and route optimization solution that includes many features within. In line with the automatic vehicle loading function, loading and distribution of the orders to the distribution vehicles in the optimum way.

SalesCoach aims to increase sales by giving information to sales represantatives with its voice. Sales representatives can read notices from his/her screen or can get verbal warning. SalesCoach makes analyzes form big data so sales represansive gets instantly proper information about his/her visit.

Additional Modules of StokBar

SBQuality

When you determine different criteria for each unit, SBQuality automatically tells which pallet, product etc. can appropriate for usage or not. The system can create and print forms that you want to keep out of digital media. Your shipment planning and product / pallet reservations can automatically performed under the crtieria that you determined.

SBAutomation

SBAutomation let you to know about the product that which materials used in the production process and all detailed information that you might want to know. With the information that you can get managerial decision will be more accurate.

SBShipment

SBShipment arranges shipments with volume, weight and quantity based results by means of expandable parameters such as vehicle types, routes. Shipping points are automatically drawn and displayed on the map according to the priorities given after car-based loads

SBManufacturing

SBManufacturing makes your production process consistent with your production plan. System keeps under control production process according to bill of material so any wrong raw material entrance can be prevented. In the case of production order change, you can quickly implement the requirements. SBManufacturing can be coherent with discrete or continuous manufacturing.

SBMRP

With SBMRP you can accurately calculate the resources / raw materials / semi-finished products for your production with all other necessary input information such as sales forecasts, production plans, production prescriptions, production resources. You can save time by automatically creating your orders.

SBProcurement

SBProcurement is a system that all service and product purchasing processes can be managed and reported. SBProcurement can perform contract follow-up, request creation, approval mechanism, user and supplier information, acceptance and reporting on various criteria.

Additional Modules of Quest

•Auditor
For Quest Panorama

With Q-Auditor, you can manage your field processes from field. You can instantly monitor all your team's visits, quickly access your reports, direct your work processes through the work orders you send, and track your entire organization's performance very easily from your phone or tablet.

•Capture
For Quest Panorama

Integrate your data collection techniques with technology. With auto Picture recognition method and Planogram consistency, you can track shelf share, availability, out-of-stock situations only with photos taken with Q-Capture application also you can create reports with these informations.

Services

Call Center
With our expert call center team, we provide service to our customers remotely and we provide immediate solutions to your needs. From the beginning of the projects we meet all the needs. With our Call Center Service, we are ensure that projects smoothly function by responding our customers' questions immediately.

Professional Services
Our all services run by experienced project managers to maximize our customer satisfaction. Project Manager is involved in all processes of project ranging from the setting up, to the successful completion of the project. In that way of working our customers work with the project manager who knows all the details of the project so able to decide effective decisions about your work processes and project.

Univera Hosting Services
You can save all data of Panorama solutions in our saf ety prioritized servers without needing extra server. We lease our softwares under the SaaS (Software as a Service) service model. Mobilisgucu.com is a "Cloud Computing" Platform that our applications can be rented. We keep the data and software of our customers benefiting from this service in an environment where all security measures against virtual and physical manner. We offer 7/24 use on servers where our applications are fully backed up and guaranteed to be uninterrupted.

Technical Services
We provide the necessary support to our customers during every phase of the project. With the support of our sister company Univis, we run complete progress of project with the hardware and technical service that our customers need during the project period.

Digital Conversion Consultancy
For many years we completed lots of project within different sectors. We support the project process with our Digital Transformation Consultancy service to cover the business processes for the highest yields. We optimize the processes with appropriate methods and solution suggestions for our client's organizational structure. It is directly proportional to the success of the software projects, the proper team and the proper management of the processes. For this reason, many companies need an experienced consultant besides the project service. As Univera, we also meet this need with our experienced consultants and provide many advantages to our customers, with the right guidance in business and technical processes.

Training and Operator Services
As Univera, our installation team installs all the domestic and international centers where the project will be managed. All product and module trainings of the software that used in the project are provided by our education team either face to face or via the web. We offer our operator service with full/part-time, remote/on-site options according to our customers' service contracts.

References

Logos (left to right, top to bottom):

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