

Dynamic 365 sales- Proof of Concept

Fast-track Your Sales Transformation with a Focused, Impactful
PoC

Test Before You Sale- Experience the Power of Dynamic 356 Sales

Summary:

This Proof of Concept engagement helps organizations quickly evaluate the impact of Dynamics 365 Sales in a real-world scenario. Our team will deploy a focused version of the solution tailored to your sales process, providing hands-on experience, actionable insights, and a clear path to full implementation.

What's Included in the PoC

01

Requirement Discovery
Workshop



04

Basic Workflow Automation



02

Dynamics 365 Sales
Sandbox Setup



05

Dashboards and Reporting
Samples



03

Core Sales Modules Configuration
(Leads, Opportunities)

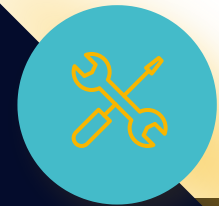


06

End-User Walkthrough and
Feedback Session



Key Benefits



Experience the platform before full investment



Validate alignment with your sales process



Discover key configuration and integration needs

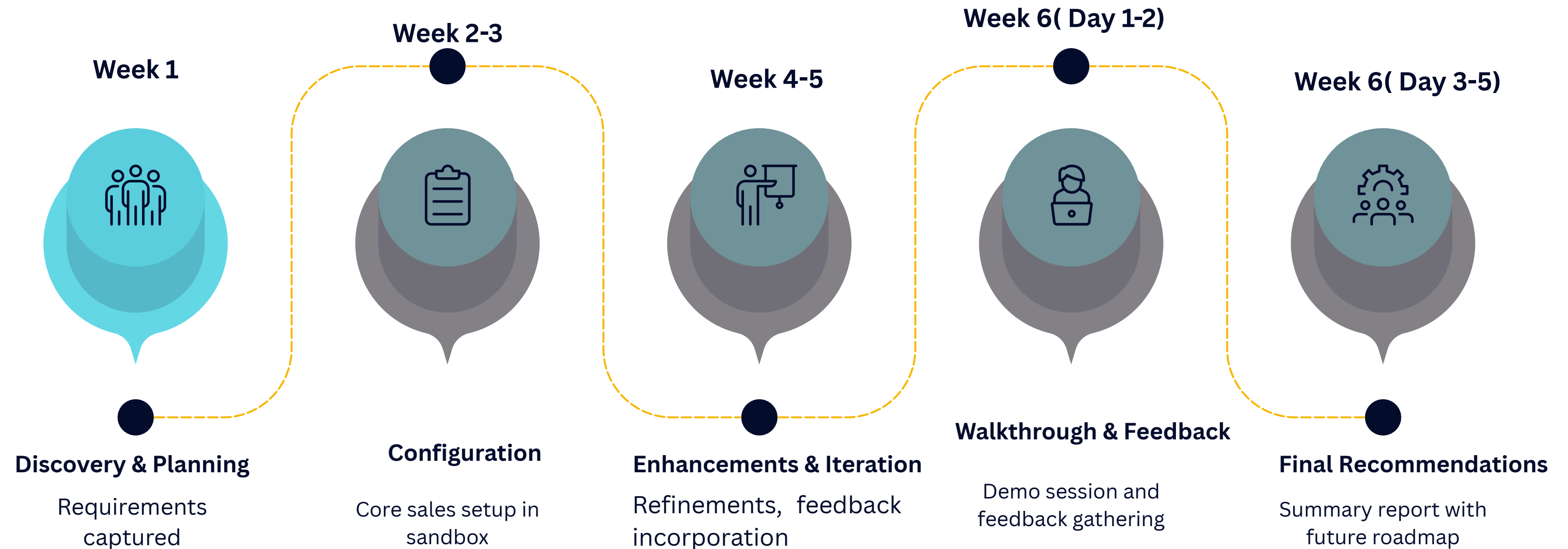


Gain stakeholder buy-in with hands-on exposure



Reduce risk through informed decision-making

Timeline & Deliverables



Next step

Eager to see how Dynamics 365 Sales can transform your sales process? Our expert team will guide you through a comprehensive, hands-on 6-week PoC tailored specifically to your business needs. From initial discovery to final recommendations, this engagement is crafted to simulate your real-world sales environment, test critical features, and evaluate system performance in alignment with your goals. We'll collaborate with your stakeholders to identify current challenges, uncover opportunities for automation, and demonstrate how Dynamics 365 Sales can elevate productivity, boost pipeline visibility, and drive smarter decision-making. The outcome is a strategic roadmap backed by experience, ensuring you're fully prepared and confident to move forward with a scalable, future-ready solution.



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