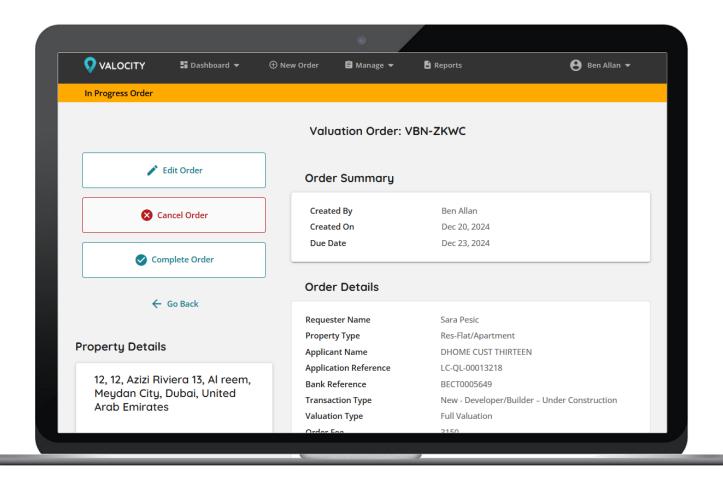




# Digitising property decisions

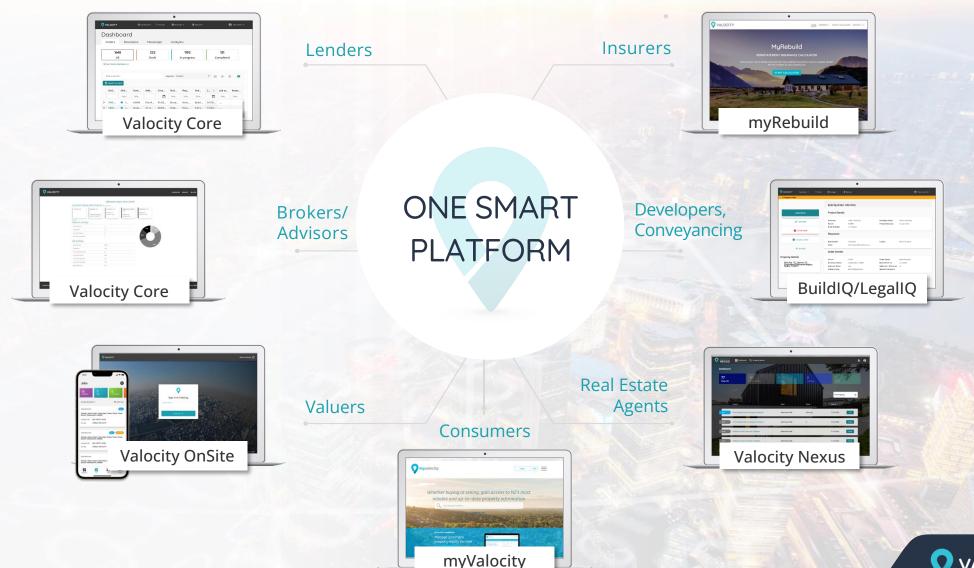
Valocity streamlines, automates, and digitises the complex world of property decisions with its **One Smart Platform** 

The configurable bank-grade technology, combines the best data, Al and insights to deliver faster, seamless, data-driven decisions for property, the most valuable asset class in the world



# Connecting the entire property ecosystem

Digitally streamlining business critical enterprise software to deliver an integrated and seamless experience



# Valocity exists to deliver impact



## Democratizing access to data

Supporting secure seamless property decision- making and information sharing



## Sustainable lending

ESG modules delivering best-practice climate risk and valuation management



## Seamless, digital customer experiences

That make our lives easier when it matters most, transacting in property



## Delivering efficiency and cost savings

Through digital workflows that enable speed while bringing certainty and security

## Before Valocity: manual processes

Every lender requires a valuation inspection to transact a loan against a property

Valuation work is allocated to a bank's preferred panel of valuers who then complete these reports and return a hard signed copy or PDF via email

#### Prior to Valocity, this was an entirely manual process with:

- No digital workflow, using unsecure emails to send documents or collection of paperwork in branch
- No data capture to enable integration, analytics, and reporting, with PDF
- Time consuming and inefficient, requires manual tracking and follow up
- High risk from a data security and privacy perspective
- No benchmarking data to provide confidence in the collateral risk
- No market insights to understand market trends, marketing and property price movement and analytics

Valocity digitises this process with its Valuation Ordering Platform, capturing nationwide property data and insights and transforming the entire valuation journey from end-to-end

## Seamless cascade of valuation services

Valocity's iDecision Rules Engine Higher-risk decision making Lower-risk decision making **Lending Decision Automated Valuation** Full Valuation Ordering **Desktop Valuations** Model (AVM) (FMV) iVal deskVal Valocity Onsite FullVal

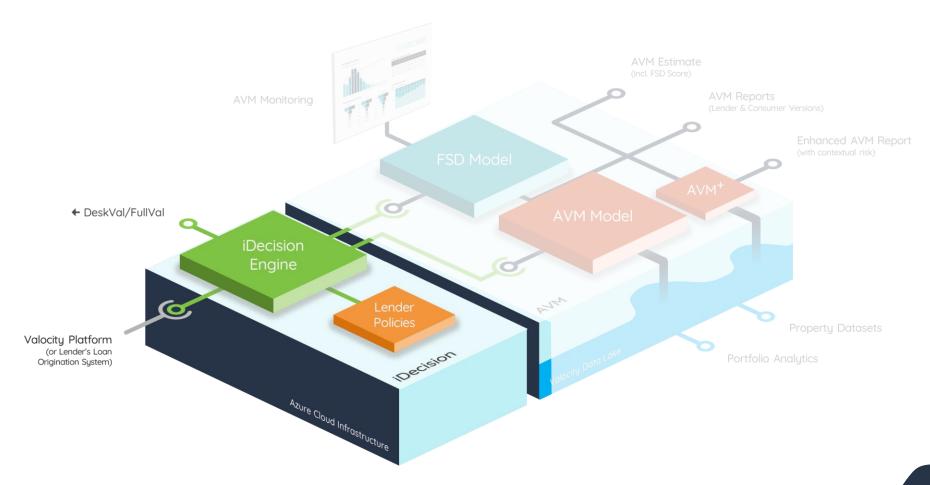
Valocity has a full suite of valuation services available:

Seamless end-to-end flow for faster speed to yes

# Valocity iDecision

## Digitising lenders credit policy

Digitises your rules around valuer allocation, concentration risk, multiple valuations etc.



# End-to-end valuation ordering workflow









#### Digitally Connect

Digital onboarding of lenders with single sign on and integration of lending rules for operational efficiency

#### Valuer Enablement

Onboard, manage and connect with existing Valuation Panel to securely and seamlessly capture and share information

#### **Automate Workflow**

Digitised valuations with end-to-end tracking dashboards to manage workflow for all stakeholders in the process

## **Analytical Reporting**

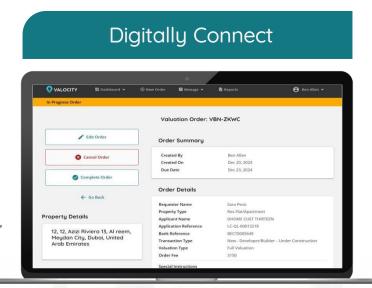
Capture and analyse
data to optimise property
decision making,
measurement, monitoring
and portfolio analytics

# Digital workflow efficiency

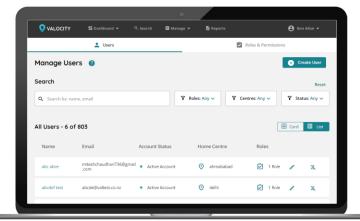
Seamless management of the valuation ordering process

# 

Track and Monitor



## Panel Management



# Digital connected property data platform

Transforms property decisioning processes, digitally connecting the entire property ecosystem of:

Lenders, valuers, brokers, and customers in One Smart Platform

- Lenders valuation orders seamlessly shared digitally with valuer
- Valuers leverage onsite digital tools to reduce turn-around time, increase efficiency and digitise data capture
- Brokers can have visibility with dashboard and notifications of valuation progress
- Customers benefit from having a faster speed to yes



## Valocity OnSite

#### Digital tool for valuers

A digital valuation tool enabling valuers to complete in field valuations

#### Mobile

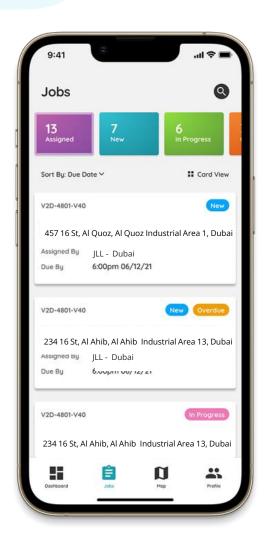
- Works both offline or online for remote coverage
- Allows for custom bank templates, digital data capture, and valuation calculations

#### Secure

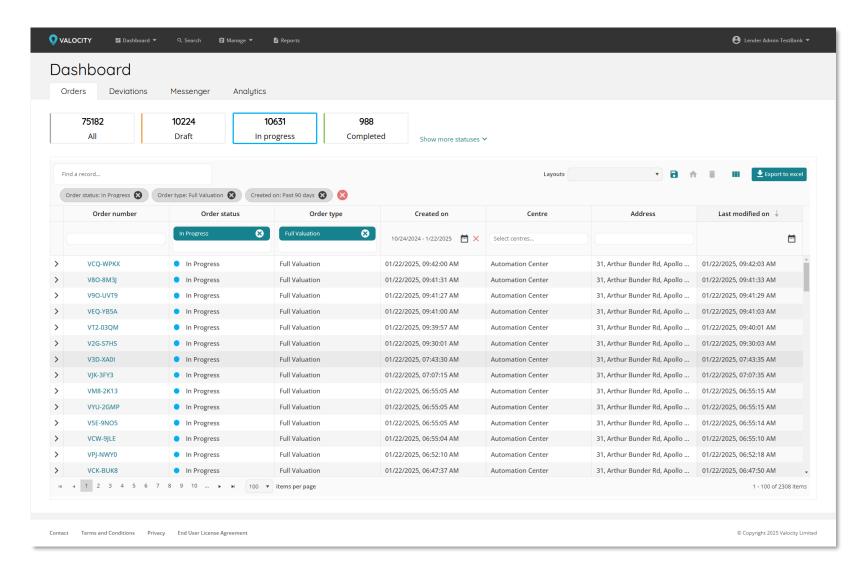
- Hosted via Microsoft Azure for bank-grade security and regulatory compliance for sensitive information
- Valuer can confirm that report information is correct with a digital signature

#### Accurate

- Time-stamped property images, geo-tagged location, attached building plans
- Confirmed authenticity allow for data validation and verification



# Live lender tracking dashboard



- Tracking of completion date vs due date for efficiency
- Automated reporting
- PDF reports available for download
- Live digital tracking and workflow management
- Digital management of valuation status
- Intuitive search function and filters to navigate information
- Downloadable dashboard list with applied filters

## Customer testimonial

The Government of India has been aggressively driving digitisation, and the COVID-19 pandemic has leapfrogged Digital by 5 years. Mortgage is one of the core needs in India, and it is important to create an ecosystem of all players powered by technology.

With Valocity's mortgage valuation model, we will be able to digitise mortgage valuation which will bring efficiency in the whole process and enhance customer experience. I see a future where we will digitise everything in property transactions and digital mortgage valuation is a core part of it."





Ms. Shanti Ekambaram

Group President – Consumer Banking

Kotak Mahindra Bank



## Portfolio analytics

#### Dynamic portfolio management



#### Real-time Analytics

- Always on portfolio tracking modules
- Understand and explore market rate and value trends
- Configurable and customisable e.g., filter by property type, sales type location, etc. for real time insights and data driven decision making



#### Data-driven Decision Making

- Understand risk at macro and locality levels of granularity to manage performance
- Inform credit risk management and policy decisions based on market trends and concentration risk



#### **Data Enrichment**

- Access and analyse all prior valuations within the bank in a single smart interactive platform
- Enrich bank portfolio with additional enrichment data such as climate, ESG and geospatial models



Empowering people with property

3,100+ cities globally

Over 10,100 empanelled valuers

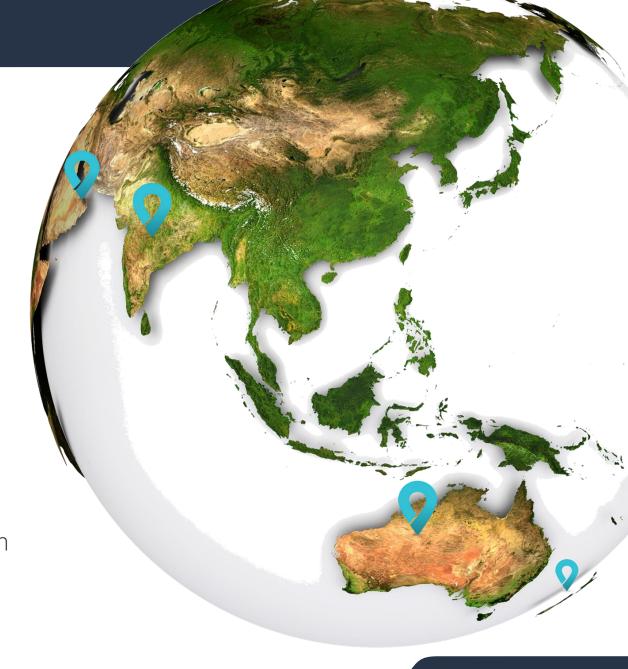
Over 52,700 bank and broker users

Totalling over 62,900 users

Powered over \$3T in lending decisions

Over 3.28 million valuations ordered in platform

100% customer retention



## Proven global success

































































































































































## Global recognition and awards

#### Globally award-winning Fintech



## WINNER 2024

Future of Living Challenge Cityscape Global



#### **WINNER 2022**

Fintech Scale Up of the Year India FinTech Festiva



#### **WINNER 2022**

Runner up, FinTech of the Year Singapore FinTech Festival



























