July 2019

AZURE MIGRATION ROADMAP

Client Branch Office





AGENDA



Executive Overview



Findings & Recommendations



Cost Analysis & Outcomes



Next Steps & Migration





VALOREM REPLY CLOUD CAPABILITIES

| Modernization | | Inno | vation | Operations | | |
|------------------------------|------------------------|-------------------------------|-----------------------------------|------------------------------|----------------------|--|
| Application Modernization | Data Modernization | Internet of Things | Modern Application Development | Big Data + Data Warehouse | Cloud Security | |
| | | SK. | | | | |
| Dev/Test | Business Continuity | High Performance Computing | Mixed + Immersive Reality | BI + Analytics | DevOps | |
| | | | 888 | | 88 | |
| Datacenter Migration | Hybrid Datacenter | AI + Machine Learning | Bots and Cognitive Services | SAP on Azure | Application Insights | |
| | | <u>K</u> | | SAP | | |



ENGAGEMENT OVERVIEW

As a part of a larger Cloud Migration Strategy, client requested Valorem Reply perform a Migration Analysis on a small branch office. This will provide needed insight into the effort required to achieve organization-wide technical service and application platform modernization. Accordingly, this document outlines the key principles and analysis outputs for the specific migration effort and should be used as a general set of recommendations. During the next phases, deeper detail and analysis will be performed to output functional and technical requirements and cloud architecture.

PREPARDNESS

The virtual machines in this environment were analyzed for cloud compatibility, application dependency and network readiness.

2 ESTIMATED COST

Cloud infrastructure cost analysis included comparable on-premises virtual machines, required network configurations and other necessary functional components.

3 MIGRATION STRATEGY

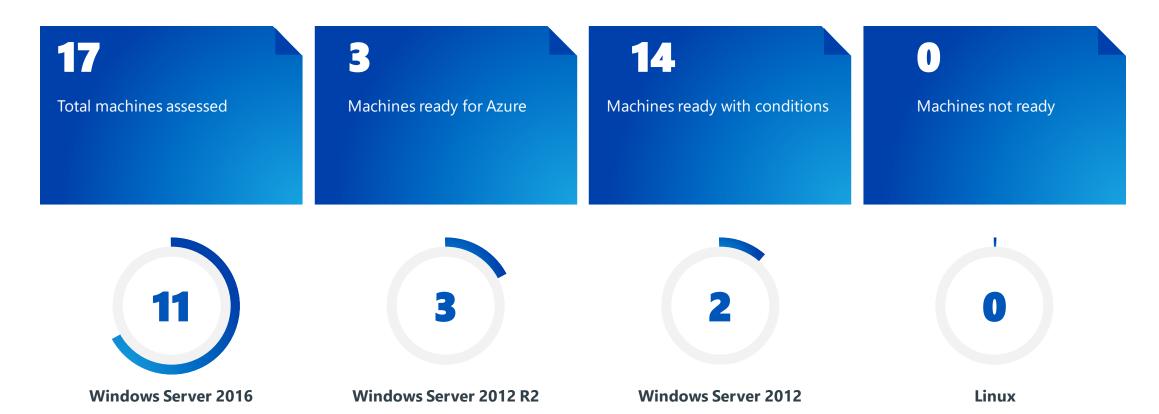
Beyond defined milestones, an overall plan and execution strategy are key to a successful cloud migration.





ASSESSMENT SCOPE

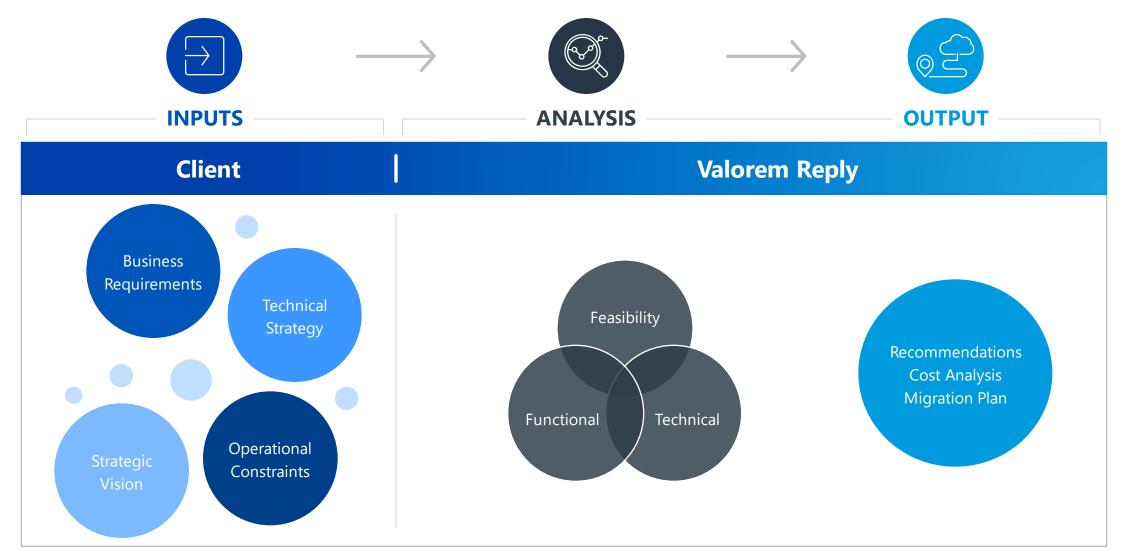
This migration roadmap includes analysis and planning for a set of services that will demonstrate the feasibility, functionality and cost associated with running infrastructure in Azure. While this analysis was performed on a small branch office, critical services such as domain controllers, file servers, SQL servers and web services were assessed to provide detailed outputs and technical recommendations.







ANALYSIS APPROACH







OUTCOMES OVERVIEW

Based on the analysis performed during this engagement, the below summarized outcomes align with the overall business goals, technical feasibility and provide guidelines for the initial cloud migration strategy

1 Readiness Assessment

Based on the infrastructure analysis, this environment is mostly ready for cloud migration, with all 17 virtual machines validated as ready.

2 Platform Approach

Leveraging
Infrastructure-as-aService (laaS) will
provide a quick and
seamless migration
process for this small
branch office platform.

3 Migration Strategy

Using Azure Migrate will provide a low cost, compatible and straight forward migration approach with minimal additional on-premises infrastructure.

4 Cost Optimization

Using techniques such as right-sizing, the environment will be optimized as a part of the migration process. This will continue as the environment operationalizes.

ModernizationOpportunity

While not included in the initial migration, Azure platform services provide additional opportunity to save cost and improve functionality, especially with the identified SQL servers in this environment.







Assessing and understanding your on-premises environment is an important part of a successful cloud migration. Accordingly, we used a set of tools that analyzed the servers, applications and performance of the branch office and provided additional insight on the viability of migrating to Azure. Below is the initial set of findings recorded during this analysis.

- 16 instances of Windows Server. Of those, 16 are running Windows Server 2008 or newer and can technically available to be migrated to the cloud.
- 0 instances of Windows Server 2003 Enterprise and Standard and Windows 2000, should be retired and applications/workloads migrated to the cloud or moved to another on-premises server.
- 0 applications on Windows Server 2003/XP that may or may not be legacy proprietary applications that cannot run on newer versions of the applications.
- Failover servers could be moved to Azure to optimize workloads because they are only used in the event one machine fails and another machine takes over to resume service.
- Through consolidation and migration to Azure, you can significantly reduce some operational costs by a reduction in hardware maintenance, support, and operations costs.
- 4 Instances of SQL Server 2005 or older which going to lose its extended support in April 2016. That needs to be upgraded and or moved to Azure.
- The 2 instances of SQL Server licenses are good candidates to migrate to Azure due to the variable nature of use. As the number of users access these workloads, Azure can scale up or down to meet your needs.
- Any SQL workloads that are used for development purposes are also potential candidates to move to Azure. And in accordance with your cloud readiness strategy, any new SQL instances for development should be deployed in the cloud.



AZURE SERVICE RECOMMENDATIONS

Based on the performed analysis and proposed lift-and-shift migration methodology, there are a core set of Azure services that provide key storage, compute and network functionality as well as overall virtual machine migration functionality. These platform capabilities are fundamental to any cloud environment and can quickly and easily scale beyond traditional datacenters. Key services recommended for this migration include:

- Azure Virtual Machines Azure Virtual Machines (VM) is one of several types of on-demand, scalable
 computing resources that Azure offers. Typically, you choose a VM when you need more control over
 the computing environment than the other choices offer. This article gives you information about what
 you should consider before you create a VM, how you create it, and how you manage it.
- Azure Storage Azure Storage is a Microsoft-managed service providing cloud storage that is highly available, secure, durable, scalable, and redundant. Azure Storage includes Azure Blobs (objects), Azure Data Lake Storage Gen2, Azure Files, Azure Queues, and Azure Tables.
- Azure Virtual Network An Azure Virtual Network (VNet) is a representation of your own network in the cloud. It is a logical isolation of the Azure network fabric dedicated to your subscription. You can fully control the IP address blocks, DNS settings, security policies, and route tables within this network.
- Azure Active Directory Azure Active Directory (Azure AD) is Microsoft's cloud-based identity and
 access management service, which helps your employee's sign in and access resources in external
 resources, such as Microsoft Office 365, the Azure portal, and thousands of other SaaS applications
 and internal resources, such as apps on your corporate network and intranet, along with any cloud
 apps developed by your own organization.
- Azure Migrate Azure Migrate helps you to migrate to Azure. Azure Migrate provides a centralized hub to track discovery, assessment, and migration of on-premises infrastructure, applications, and data to Azure. The hub provides Azure tools for assessment and migration, as well as third-party independent software vendor (ISV) offerings.





COST ANALYSIS OVERVIEW

Assessing and analyzing cloud costs is an important part of a strategic migration and should be performed alongside the architecture and design process. The outcomes included in this roadmap is a purely infrastructure-as-a-service focused and does not include the potential cost benefits and savings of various platform-as-a-service capabilities on Azure. Accordingly, that is another important consideration for a long-term cloud migration roadmap as modernization can provide significant benefits beyond traditional lift and shift.

The cost analysis below is based on similar virtual machine sizing as on-premises and may not be a perfectly accurate estimate of the final Azure consumption. Additionally, as noted below there are opportunities to utilize reserve instances to reduce cost. Further recommendations around these topics is on the next slide.

Based on our analysis, we recommend migrating 10 virtual machines to Azure as a part of this branch office migration process.

| Virtual machine Count | | | | | | | | |
|-----------------------|----------|---------|-------|--|--|--|--|--|
| Machine Type | Physical | Virtual | Total | | | | | |
| Windows Server | 0 | 8 | 8 | | | | | |
| Biztalk Server | 0 | 0 | 0 | | | | | |
| SQL Server | 0 | 2 | 2 | | | | | |
| Linux Server | 0 | 0 | 0 | | | | | |
| Total Machines | 0 | 10 | 10 | | | | | |

| Azure Services Costing (Monthly) | | | | | | | |
|-------------------------------------|------------|--|--|--|--|--|--|
| (Pay as you go) | | | | | | | |
| Azure Service | Cost | | | | | | |
| Total Compute | \$2,781.30 | | | | | | |
| Total Storage | \$763.98 | | | | | | |
| Network/Other | \$577.32 | | | | | | |
| Backup Cost | \$523.09 | | | | | | |
| DR Cost | \$513.95 | | | | | | |
| Total Cost | \$5,159.64 | | | | | | |

| (Monthly) | | | | | | |
|----------------------|------------|--|--|--|--|--|
| (1 year reserved) | | | | | | |
| Azure Service | Cost | | | | | |
| Total Compute | \$2,419.69 | | | | | |
| Total Storage | \$763.98 | | | | | |
| Network/Other | \$577.32 | | | | | |
| Backup Cost | \$523.09 | | | | | |
| DR Cost | \$513.95 | | | | | |
| Total Cost | \$4,798.03 | | | | | |

Azure Services Costina

| Azure Services Costing (Monthly) | | | | | | | |
|-------------------------------------|------------|--|--|--|--|--|--|
| (3 year reserved) | | | | | | | |
| Azure Service | Cost | | | | | | |
| Total Compute | \$2,267.50 | | | | | | |
| Total Storage | \$763.98 | | | | | | |
| Network/Other | \$577.32 | | | | | | |
| Backup Cost | \$523.09 | | | | | | |
| DR Cost | \$513.95 | | | | | | |
| Total Cost | \$4,645.84 | | | | | | |





AZURE COST RECOMMENDATIONS

While a lift and shift approach may not immediately optimize Azure costs, there are several key activities that will be performed as a part of the migration process to ensure efficient use of cloud dollars as well as understand, analyze and manage your Azure consumption. In addition to migrate the infrastructure services, these will be a core part of the platform deployment and configuration.

- Environment right-sizing Based on the utilization and consumption of each virtual machine, Azure spend can be significantly optimized by right-sizing the service once migrated to Azure. Accordingly, this will be a key recommendation post-migration.
- Azure Hybrid Use Since these virtual machines are already licensed for both Windows Server and SQL (where applicable), enabling the Azure Hybrid Use benefit will save up to 40% of the consumption cost.
- Azure Cost Management Azure has comprehensive cost analysis and management tools built right into the platform and can be used at no additional cost. Configuring policies and reports will be a core component of the Azure migration engagement.
- Resource Management and Tagging Understanding and analyzing the spend of each resource is an important component of overall cloud cost management. Valorem Reply will build out a foundation of resource management and tagging governance to support client business objectives.
- Azure Policies Alongside tagging and cost management, Azure policies can
 enforce organization requirements and procedures to ensure alignment with
 business objectives. Valorem Reply will implement a set of deployment policies to
 ensure administrators don't perform specific deployments that are unapproved by
 IT leadership.





NEXT STEPS OVERVIEW

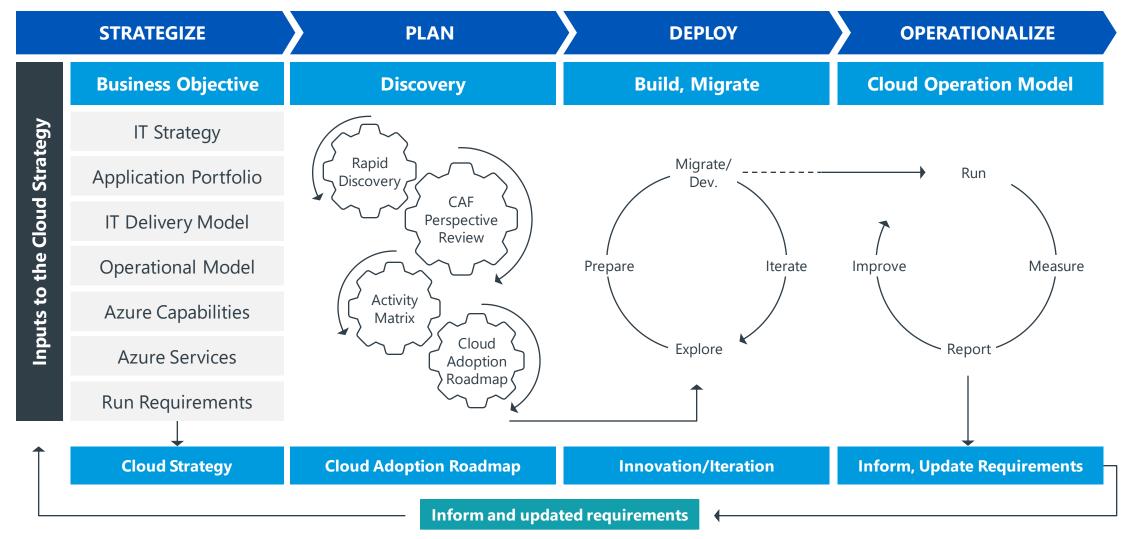
Now that the on-premises environment analysis has been performed, we can look to engage further on the Azure platform build and service migration. Below is the high-level migration plan with milestones, timelines and expected outcomes. Additionally, the next few slides in this document describe the approach and client responsibilities based on our extensive platform deployment and migration expertise.

Estimated duration 4-6 calendar weeks **Project Management Knowledge Transfer Plan and Assess Architect and Design Build and Configure Operational Handoff** Migrate Week 2 Week 3 Week 4 Week 5 Week 6 Week 1 Close





MIGRATION APPROACH







RESPONSIBILITIES MATRIX

Establish a Cloud CoE

 \bigcirc

Define Roles & Responsibilities

Identify Skills & Competencies

| | CIO Office | PM Office | Architecture Team | Finance Team | Security Team | Compliance Team | Migration Team | Business Team | Application Teams | Operations Team |
|---------------------------------|------------|-----------|----------------------|-----------------|------------------|--------------------|-------------------|------------------|----------------------|--------------------|
| Application Portfolio Discovery | I | А | I | | I | С | R | I | С | С |
| Application Analysis | | А | С | | С | | С | I | R | |
| Storage and Database Analysis | | А | С | | С | | С | | R | С |
| Migration Design | I | А | С | | С | | R | | | С |
| Migration Factory | I | А | С | | | С | R | | | |
| Operations and Optimization | | | С | I | | I | | I | R | А |

R: Responsible

A: Accountable

C: Consulted

I: Informed

