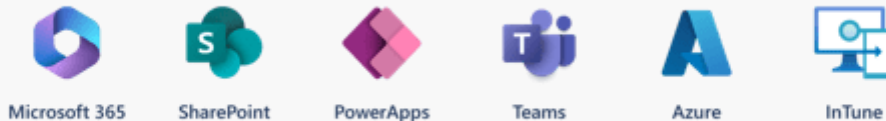# Valto

Microsoft Azure Development, Deployment and Support

Service Definition

Valto

Valto the best Microsoft Partner in the world

Microsoft 365   SharePoint   PowerApps   Teams   Azure   InTune

Valto is a Microsoft specialist committed to helping customers get more from Microsoft.

As a Microsoft Solutions Partner, we are experts in Microsoft Technologies including Modern Workplace, Microsoft 365, Azure, Business Applications, Data & AI.

One of our primary goals is to help "Change the World" by Impacting 1 million lives positively through social initiatives and working with non-profits.

Our Vision

Best place   **Biggest and best**   **Happiest**   **Change the**   **Best Culture**   **Best Talent**

MODERN WORKPLACE

DEVELOPING INTRANET, DOCUMENT MANAGEMENT AND HYBRID WAYS OF WORKING SOLUTIONS USING MICROSOFT TEAMS, SHAREPOINT, VIVA, AND OTHER MICROSOFT 365 SERVICES

MICROSOFT 365 & AZURE

ASSISTING ORGANISATIONS MANAGING DEVICES INCLUDING DESKTOPS / MOBILES AND MIGRATING TRADITIONAL SERVERS INFRASTRUCTURE TO THE AZURE PUBLIC CLOUD

BUSINESS APPLICATIONS

PROVIDING DEVELOPMENT SOLUTIONS AROUND THE MICROSOFT POWER PLATFORM INCLUDING POWER APPS, POWER BI AND POWER AUTOMATE

DATA & AI

PROVIDING AI SOLUTIONS INCLUDING FABRIC, POWER BI, AZURE PRO CODE DEVELOPMENT AND COPILOT

MANAGED SERVICES

PROVIDING MANAGED SERVICES FOR ALL THE PILLARS OUTLINED INCLUDING IT SUPPORT FOR ORGANISATIONS.

Valto

Microsoft Solutions Partners

Microsoft Solutions Partner in Modern Work

Modern Work Solution Partners have demonstrated the capabilities to deploy for SMB & Enterprise based on performance, skilling and customer success.

We also hold the less common Microsoft Adoption and Change Management Advanced Specialization, which, in short, means that our projects stand an extremely high chance of successful adoption.

Microsoft Solutions Partner in Digital & App Innovation

As a Solutions Partner for Digital & App Innovation we have demonstrated our broad capability to help customers build, run, and manage applications across multiple clouds, on premises, and at the edge.

Additionally, we hold the Low Code Application Development Advanced Specialization which includes Microsoft Power Apps and Microsoft Power Automate, to rapidly develop custom and flexible low-code line-of-business solutions.

Valto
G-Cloud

Valto Azure Services

Valto are specialist in Azure and have worked with companies of all sizes to implement and get the most out of Azure solutions. We work with solutions including:

- Azure Subscription Licensing & Management
- Azure Security Review
- Azure Governance Review
- Azure Cost Review
- Azure Best Practice Deployment
- Azure Virtual Desktop Deployment

Our services help organisations deploy, develop, adopt, and develop an effective strategy on these platforms. We provide support, training, and expert guidance on projects, ensuring success and speed of delivery.

Azure Architecture Workshop
Remote Workshop to investigate, analyse and recommended Architecture, Design and implementation for an Azure Environment.

Format

The session takes 1 week and is all completed remotely by one of our Azure specialists. The review is a consultancy based offering in which we review the overall subscriptions and provide recommendation.
We look at the overall subscription and if there are costs that are being wasted on resources that are not being fully utilised, whether the architecture can be improved to use other services within the platform and check the architecture, security and operations.

Output

Following the audit a report is created for the organisation with the following:

- Cost Analysis - Identification of cost-savings related to how Azure is setup
- Resource Effectiveness
- Sizing Analysis
- Licensing Model & Procurement Methods
- Architecture Design - General architecture review of Azure with proposals/recommendations
- Tagging
- Governance
- Management
- Security Overview
- Operations Review

Recommendations

The audit will cover the following recommendations.

- Cost Savings Identified
- Fixes and costs for Valto to deploy

Timelines and phases to deploy the fixes

Workshops

Deliverable
Azure Rapid Assessment Free Readiness Assessment worth $5k. This is a free assessment provided by Microsoft that will provide a report on how to migrate to Azure. This can be used in conjunction with the Azure Migration & Modernise below to move workloads to Azure for free. Product Sheet
Azure Migrate & Modernise Free migration funding worth $5,000 to $50,000. This can be used to migrate away from non-Azure solutions such as server infrastructure, AWS, etc. Product Sheet
Azure Credit Offer Free PoC Azure Credit Worth at least $1,200. Used for clients where they might want to trial a solution within Azure such as Data & AI, Fabric, Azure Virtual Desktop, etc. Allows for a month of Azure credit to be applied. Product Sheet – Page 2
Azure Assessment - SCOUT For customers with an existing Azure Subscription (Not with us already). This enables us to do a free cost, security and utilisation report with the view of moving it over to a Valto subscription. Product Sheet

Our Professional Services

Valto is a certified Microsoft Cloud solution provider. Valto provide support services for both cloud and on premises solutions. Valto provide services for all Microsoft 365 and Azure via G-Cloud including:

Products	Scope	Design	Deploy	Support
Microsoft 365 Backup	✓	✓	✓	✓
Email Protection	✓	✓	✓	✓
Microsoft 365 Security including Purview	✓	✓	✓	✓
Microsoft 365 Support	✓	✓	✓	✓
Microsoft Azure Development, Deployment and Support	✓	✓	✓	✓
Microsoft Intune Deployment and Support	✓	✓	✓	✓
Microsoft 365 Security Assessment	✓	✓	✓	✓
Microsoft Teams	✓	✓	✓	✓
SharePoint Support	✓	✓	✓	✓
SharePoint Intranet	✓	✓	✓	✓
Microsoft 365 File Migration	✓	✓	✓	✓
Microsoft 365 Tenant to Tenant Migration	✓	✓	✓	✓
Microsoft 365 Email Migration	✓	✓	✓	✓
Microsoft 365 Security Hardening - Advanced	✓	✓	✓	✓
Microsoft Copilot	✓	✓	✓	✓
Microsoft Viva	✓	✓	✓	✓
Tokens (Pre purchased hours)	✓	✓	✓	✓
Power Apps and Power Platform Development	✓	✓	✓	✓
Dynamics 365 Deployment and Adoption	✓	✓	✓	✓
Fabric and Power Bi	✓	✓	✓	✓
AI Bespoke Development	✓	✓	✓	✓
SharePoint SPFX Development	✓	✓	✓	✓

Our Managed Services

Managed IT Support

Products	Essential	Advanced	Advanced Security
Remote Desktop Support	✓	✓	✓
Core Business Hours - Mon- Fri (exclude Bank Hols)	✓	✓	✓
Valto Support Portal	✓	✓	✓
Annual Reporting and Service Review	✓	✓	✓
Out of Hours – Weekends, 24X7	Optional	Optional	Optional
On-site Core Services*	Billable	Billable	✓
3rd Party Vendor Management	✓	✓	✓
Starter / Leaver Process	✓	✓	✓
Major Incident Management	Billable	✓	✓
Change Management**	Billable	✓	✓
Service Request Management	Billable	✓	✓
Teams Telephony	Billable	✓	✓
Desktop Monitoring	✗	✗	✓
Desktop Patch Management	✗	✗	✓

Server Support

Products	Essential	Advanced
Server Monitoring	✓	✓
Server Patching	✓	✓
Server Backup*	✗	✓
Server Disaster Recovery*	✗	✓
On-site major incident	Billable	✓

Managed Microsoft 365

Products	Free Tier*	Essentials	Advanced	Advanced Security
Microsoft Support Management	✓	✓	✓	✓
License Management	✓	✓	✓	✓
Basic Service Health Monitoring	✓	✓	✓	✓
Annual Free Health Check	✓	✓	✓	✓
Account Manager	✗	✓	✓	✓
Monthly Reporting	✗	✓	✓	✓
Quarterly Review and updates	✗	✓	✓	✓
Annual Security Hardening	✗	✓	✓	✓
Technical Consultant for Monthly Reviews*	✗	✗	✓	✓
Intune and Endpoint Security Management*	✗	✗	✓	✓
Secure Score Management**	✗	✗	✓	✓
Proactive Security operations & Monitoring	✗	✗	✗	✓

Managed SharePoint

Products	Essentials	Advanced
Support Portal	✓	✓
Incidents of SharePoint components	✓	✓
Authorised Users	2	5
Service health monitoring	✓	✓
Customer Success Manager with quarterly reviews	✗	✓
Annual SharePoint Review	✗	✓

Network Support

Products	Essential
Wireless Network	✓
Wired Networks	✓
Internet Connections	✓
Firewall	✓
On-Site services	Optional

Our Delivery

We deliver our services through significant stages outlined below. While we are adept at supporting diverse project methodologies, we are fully adaptable to adhering to your preferred project approach.

In addition to offering technological solutions, we harness the expertise of our in-house consulting and project service teams to craft a bespoke solution. This encompasses a thorough consideration of your organisational culture, operational environment, and the skillset of your personnel. Our responsibility extends to overseeing the project's progress from initiation to completion, ensuring it stays within budget and meets agreed-upon specifications.

Stage	Actions
Requirements Gathering	An onsite or remote workshop to understand the stakeholders' specific requirements. Agree the scope of the project and how success will be measured. A follow up workshop report to be provided within one working week with a full break down of requirements and proposed suggestions. Agree the next steps including key milestone dates, approach to how testing will be completed, development environments and project reporting.
Implementation	Valto technical team to deliver the project and our project management team will schedule regular project update meetings throughout the implementation phase.
Testing	Creation of bespoke testing scripts to determine user journeys and expected outputs from the testing phase. Valto to carry out internal testing then handed over to the client for their own testing. All bugs and agreed changes to be made within a the user acceptance period. Deployment between development to pre-production environments.
Sign Off and Go Live	A full review of the solution with the client to ensure all requirements have been achieved. Once we have agreed sign off we will set the solution to be live and or transition into a production environment.

Case Studies

Chester Zoo Case Study

Reducing waste through an efficient uniform ordering app to save money.

Chester Zoo staff members needed a way to keep track of previous orders and collections and an easier way to approve or reject any uniform related requests.

Click here to read more.

City of London Case Study

The City of London previously managed its gardens with pen and paper.

Their goal was simple: build a Microsoft Power App solution that would streamline garden management for London's fieldworkers and administrators alike. The solution would have to be easy to use, scalable, and securely available on employee mobile devices.

Click here to read more.

North Wales Fire and Rescue Services Case Study

NWFRS enhances emergency response with secure intranet deployment.

NWFRS needed to upgrade their on-premises information systems. By leveraging existing Microsoft 365 licenses, NWFRS achieved streamlined workflows and improved communication without incurring extra costs.

Valto

G-Cloud